





# Bar chairman criticizes government policy on restricting legal aid

By Frances Gibb, Legal Affairs Correspondent

A strong attack on the Government's policy of restricting the legal aid scheme and its "lack of commitment" to maintaining legal services was made last night by the chairman of the Bar, Mr Robert Alexander, QC.

The policy was in danger of paving the way to a national government legal service, he said.

No political party supported such a service when the Royal Commission on Legal Services reported in 1979. But now two groupings had thought the idea "worthy at least of discussion".

The Government appeared to have abandoned the principles of the legal aid scheme that such aid should be available to those of poor and moderate means; and that lawyers should be paid reasonably for work done.

Mr Alexander, addressing the annual general meeting of Justice, the law reform group, in London, urged action both by the profession and the Government.

The legal profession must move towards providing a "high street" service with barristers acting as travelling

consultants touring the country, he said.

Greater ease of access by the public must be encouraged by a "prominently displayed service", not forbidding, remote or uninviting.

Barristers should also become willing and be permitted to travel to conferences with clients and be available to hold a series of such conferences in a particular town from time to time, he said.

"This would provide, in effect, a local consultancy service to solicitors," he said.

The profession should also unite in simplifying the law and its procedures, in moving towards more written proceedings and in greater disclosure of argument between the parties; and in more work for "less than a reasonable fee".

The Government, for its part, should "scout the dangers of a national legal service" and "shape a rounded, full policy to improve access to the law". Legal aid must not be allowed to become a "second class service".

No political party was more steadfast in its avowed commitment to law and order, he said. Yet the Government had not been anxious to ensure

that criminal lawyers were "properly paid"; and had cut back on eligibility for civil legal aid.

It "seems prepared to allow standards to drop, to force solicitors to give up criminal legal aid work, and to risk the quality of future judges by what Lord Roskill described recently in the House of Lords as 'parsimony'."

In 1979 the Royal Commission on Legal Services had urged that legal aid, then 0.16 per cent of the public spending bill, should be given a higher priority.

But legal aid was still only 0.22 per cent of public expenditure. More has been spent on the scheme, Mr Alexander said, but the progress has been "within the limitation of the general government approach to control expenditure".

He also attacked the Government's failure to make a statement of policy on the future funding of law centres. The Royal Commission urged that there be adequate resources for a network of law centres and the Government in 1983 said an announcement would be made "in due course." But no policy statement had been forthcoming.

# Mallard's age of steam comes to the rescue



## Convert to fallow call by Jopling

A voluntary scheme to take land out of production was greatly preferable to compulsory quotas on cereals, Mr Michael Jopling, Minister of Agriculture, said yesterday (John Young writes).

Mr Jopling was speaking at the annual harvest luncheon of the Home Ground Cereals Authority.

No one could pretend that the fundamental problem facing cereals had been overcome, he said.

"United Kingdom barley sold out of intervention for export last week achieved a price of about £40 a tonne. It had been bought at a price well over £100 a tonne."

A voluntary scheme to convert arable land to fallow, to woodlands or to crops out of surplus at least merited further discussion, he said.

Butter moves, page 9

## Itemized phone bills nearer

The race is on between British Telecom and Mercury, its rival, to be the first to introduce itemized telephone bills to domestic subscribers on a large scale (Bill Johnstone writes).

Mercury has about 400 business corporations as its customer base and is offering itemized billing now as standard to all users on its network. Last April, Mercury became a national service when it interconnected with the British Telecom network.

A concerted effort is to be made in September to attract small business users. Next

year the domestic user will be the prime target.

For the present British Telecom is only offering itemized billing in Bristol and Bath, where an experiment involving 35,000 customers is taking place. A plan to introduce the service last year was scrapped and the corporation has chosen to offer it piecemeal.

The service should be introduced next year and offer to half of BT's customers by the end of the decade.

plaints made to the Office of Telecommunications (OfTel), the consumer watchdog for the industry.

Mercury has about 400 business corporations as its customer base and is offering itemized billing now as standard to all users on its network. Last April, Mercury became a national service when it interconnected with the British Telecom network.

A concerted effort is to be made in September to attract small business users. Next

The world's fastest steam engine which made a nostalgic return to the railway lines yesterday, 23 years after going into retirement (Angella Johnson writes.)

The Mallard, pride of the National Railway Museum's collection is leading British Rail's attempt to save the threatened Scarborough Spa Express Steam Service.

Her record-breaking 126 mph run in July 1938 compared to a maximum 71 mph on yesterday's journey, from York to Scarborough via Kirkham Wood, for which 450 people paid £25.

British Rail is hoping the Mallard and four other superstars of the steam era, the City of Truro, the City of Wells, Green Arrow and Alderman Draper, will put new life into the specialist service.

This year's steam series will be limited to twice daily round trips between York and Scarborough on Sundays only, from July 20 to August 17 inclusive, followed by one final trip by the Mallard on Bank Holiday Monday, August 25. (Photograph: John Voos)

## Court told of 'murder contract'

A woman offered a £10,000 "contract" to a man to murder her former husband because she believed her divorce settlement was unfair, Cardiff Crown Court was told yesterday.

Mrs Joyce Topham, aged 48, is alleged to have said: "I want him done. I want him dead and I want to be there when he is killed."

Mrs Topham was also "obsessed" with getting back incriminating documents from her former husband, a wealthy businessman, about her involvement as a casino partner in "black money", cash not declared for gaming or tax purposes, Mr Gerard Elias, QC, for the prosecution, said.

Mrs Topham, of The Walk, Roath, Cardiff, denies murdering Kenneth Topham, aged 68, who was found dead at his home in Wordsworth Avenue, Cardiff, in September last year.

She also pleads not guilty to soliciting William John Jones to murder him and denies burglary at Mr Topham's home and the theft of papers. She was prepared "to go to any lengths" to get the papers back, Mr Elias said.

The case continues.

## £31,000 paid for Roman treasure

By Norman Hammond, Archaeology Correspondent

The British Museum has paid £31,000 for a Roman jeweller's hoard, described as the most spectacular to have been found this decade.

Details of the hoard, found last summer and now judged to be treasure trove, have been disclosed in the latest issue of *Antiquity*.

The hoard was discovered in a trench on a building site at Snettisham, Norfolk, by Mr George Onslow, who was operating a mechanical excavator. When he took the pottery vessel home he found that it contained a large collection of gold and silver coins and jewellery. He reported the find to the local museum.

The pot, which was less than eight inches high, contained more than 350 objects. Some of the larger pieces had been bent to get them in.

"It is a very remarkable collection," Dr Timothy Potter, of the British Museum, said. He is in charge of publishing the find.

There were 110 Roman coins, 83 of them silver denarii, 110 unmounted engraved gems of red cornelian, a "vast array" of silver rings, bracelets, necklaces and pendants, and silver bars and scrap.

The scrap silver, in the form of broken bars, sheets and wire, shows that the hoard was the working stock-in-trade of a jeweller.

Not all the objects were of precious metal: there were two tools, one of quartz and one of copper, a copper-alloy seal box decorated with enamel and still retaining its string, and numerous copper and bronze coins.

Mr Onslow and the landowner, Mr Richard Medlock, were anxious that the whole find should stay together, and the British Museum has acquired all the objects.

Initial study has shown that the latest coins are of AD 155, and that date, together with the style of the jewellery, indicates a mid-second century deposition of the hoard.

The jewellery is being studied by Dr Catherine Johns, a colleague of Dr Potter, at the British Museum. "Our jeweller was not an especially accomplished craftsman", Dr Potter reports from her findings, "but this in some ways confers even greater interest on the find, since one can begin to understand what was available in a fairly rural area

Source: *Antiquity*, 60, pps 137-139.

## Execution fear in deportation case

An Iranian drug smuggler who faces deportation from Britain may be executed for political reasons if he is returned to Iran, his lawyer said last night.

Mr David Gray said that the decision to send home his client, Hamid Monazeh, aged 25, who is on hunger strike in Durham prison, was "despicable" in the light of the

double hanging in Malaysia.

Mr Gray has appealed to the Home Office to look at the case again. He said that "there really seems to be a genuine fear that he will be executed if he returns to Iran", but the Home Office was "turning a blind eye to the prospect".

Monazeh was jailed for five years for smuggling drugs into Britain but served only three

years of the sentence. He was free for a year but rearrested last month and told he was being deported because he had not found a new home in a country other than Iran or England.

The Home Office said yesterday: "We are trying to arrange travel documents for this man's deportation."

years of the sentence. He was free for a year but rearrested last month and told he was being deported because he had not found a new home in a country other than Iran or England.

The Home Office said yesterday: "We are trying to arrange travel documents for this man's deportation."

# Give your staff their cards, and easier access to their money.



For simple proof of how far we rely on push-button access to our personal funds, just look down your local High Street.

You're bound to see several cash dispensers - NCR machines, most likely.

Yet for many people such financial convenience may not apply because they may work miles from a bank or building society. Or can only use their facilities at peak times.

Which is why NCR developed Company Cash, an advanced computer-based system that, once installed on your premises, actually benefits everyone.

Company Cash gives employees cash on demand, whenever your business is open.

But more important, because the accounting is handled by the Bankers' Automated Clearing Services, it allows them freedom to hold their account at any clearing bank they choose.

Company Cash is further evidence of how NCR applies technology sensibly, providing advanced products that are compatible both with present systems and those of the future.

For full details simply contact us on 01-724 4050.



Leading with technology, without leaving you behind

NCR Limited, 206 Marylebone Road, London NW1 6LJ.

## Launch of Rover 800

# A clean break with the past

By Clifford Webb, Motoring Correspondent

Austin Rover has gone to extraordinary lengths to ensure that today's launch of the new Rover 800 executive saloon does not suffer the same disastrous start as its predecessor.

Within days of the launch of the old Rover 10 years ago, there were so many complaints of inferior quality and poor reliability that a director of the then Solihull-based Rover company later admitted: "It was a nightmare of a debut for a car which had received rave reviews and for which we had such high hopes. It was two years before it recovered."

Austin Rover's lack of a modern contender in the most profitable sector of the market has seriously jeopardized the company's slow recovery. About 70 per cent of cars in the sector are bought by company fleets.

The overall market share of the Rover Group (formerly BL) has fallen from 18 per cent in the first six months last year to 16.5 per cent in the same period this year and it is in danger of being overtaken by General Motors (Vauxhall-Opel).

Austin Rover has chosen only the most experienced workers to man its assembly lines at the Cowley factory near Oxford where the new car is being built. They have been put through a training programme that Mr Andrew Barr, the company's manufacturing chief, describes as "the most intensive ever in a British car factory".

The Rover 800, jointly developed with Honda-Japan, is designed for ease of assembly. It takes 40 man hours to make, compared with 80 for the old model.

Furthermore, the most advanced inspection machinery in Europe has been incorporated into its assembly track. Sixty-two laser-controlled cameras check 96 possible faults and automatically stop the track until they are rectified.

In recent weeks, senior executives led by Mr Harold Musgrove, the company chairman, have worked into the early hours at Cowley person-

ally checking the quality of cars leaving the line.

Mr Musgrove said: "We have got to get it right this time. There will be no second chance. I would rather be short of cars than give it a lousy start."

As a result it will be in short supply for the next few months but that could prove to be an advantage. It will remove any temptation dealers have to discount the car.

Only 1,500 are in the showrooms for today's launch. They are all silver metallic in colour because that is believed to show the car to its best advantage.

Production is expected soon to reach 750 a week and 1,500 by the end of the year. Peak production of the old model at Solihull was 1,600 a week.

The transverse engine, front wheel drive 800 range is available with two engine sizes: a new Austin Rover designed 2 litre lean burn unit and a more powerful, all alloy 2.5 litre Honda V6. Both

## Rover's tough fight to win back its market

The new Rover 800 is being pitched into battle against established competitors who have taken advantage of the declining years of the old Rover in a sector of the market that accounts for nearly one in 10 of all car sales (Our Motoring Correspondent writes).

The toughest rival by far is the 1.8 to 2.8 litre Ford Granada, launched in April 1985, which quickly established itself as the leader with 2 per cent of the British car market. With prices ranging from £8,899 it will undercut the cheapest Rover by nearly £3,000.

The Granada also has one big advantage: electronically operated anti-lock brakes are fitted as standard to all versions. Only the top-of-the-range Rover Sterling has that increasingly sought aid to safer driving.

The number two in the sector is Volvo's big 700 saloon which as with the Rover

engines have the latest four valves per cylinder layout.

The two litre 820i and 820Si and the bigger engined 825i and Sterling form the initial launch line-up. They will be joined shortly by the cheaper 820E and 820SE models fitted with Austin Rover's own single point injection system.

Launch prices range from £11,820 for the 820i to £18,794 for the lavishly equipped Sterling.

My initial reaction after trying both engine sizes is that Rover now has an executive car to stand alongside the competition. I was particularly impressed by the small powered delivery of the Longbridge-made two litre engine with a claimed top speed of 126mph.

Ride and handling of both versions are up to the best European standards. They are also economical on fuel. Early evidence suggests that the two litre will exceed 30mpg while the V6 will do 28mpg.

The German-made Opel Senator, rebadged as a Vauxhall, was first seen in 1977 and must soon be due for replacing. But it has taken advantage of the Cavalier's remarkable success in the fleet sector to win substantial orders for company bought executive cars. It comes in a choice of 2.5 and 3 litre engines with prices ranging from £12,326 to £15,674.

But the car everyone is trying to match in quality and reliability is the recently launched new Mercedes 200-300 range priced between £13,125 and £18,730. Another car that will be much sought after will be the newly launched Renault 25.



# Geldof-style initiative to counter 'crisis' in care of elderly urged

By Thomson Prentice, Science Correspondent

Britain's old people needed a national figure such as Bob Geldof to campaign for better health and social care on their behalf, a medical conference was told yesterday.

"The care of the elderly is a scandal and the system by which these vulnerable citizens are managed, or manipulated, is a disgrace. It is becoming little less than a national crisis," Sir Ronald Gibson, the conference chairman, said.

A national system of comprehensive care was urgently required but government action and state funding would not be enough, he said. An initiative similar to that involving Mr Geldof in raising millions of pounds for African famine relief was needed.

"Can we hope for a Bob Geldof? We need sponsorship and a national leader or leaders who will actively join in a sustained and unrelenting effort to divert more of the nation's wealth to help those who find it difficult to talk for or to help themselves," Sir Ronald told the conference at the Royal Society of Medicine in London.

The elderly must not always be dismissed to the back of the queue," Sir Ronald is president of the Brendoncare Foundation,

a charity based at Winchester, Hampshire, campaigning for the total care of all elderly people in need.

Britons seemed to prefer to sweep the problem of looking after their old people under the rug and leave it to someone else, preferably the state, Sir Ronald said.

"This nation of animal-lovers appears to give more of its time and affection to budgerigars and other domestic pets rather than to mothers-in-law and other domestic handicaps.

"We accept that people will happily contribute millions to help the starving in Africa, the disabled, victims of earthquakes and dreadful diseases. Similar support is desperately needed at home on behalf of the elderly."

What was wanted was total care of elderly people from their first need through loneliness or sickness, to the last, guaranteed privacy in rooms of their own, surrounded by their own furniture, the freedom to look after themselves for as long as possible and a guarantee of personal dignity as an individual and human being, he said.

Mr Norman Fowler, Secretary of State for Social Services, who opened the conference, said that the problem of services for old people, particularly the very

elderly, would increase "quite dramatically" by the end of the century.

The number of people aged over 75 would go up by 25 per cent, and those over 85 by 75 per cent, by the year 2000. The National Health Service spent 10 times as much on a person over 75 as on one aged 18 to 64, he said.

How to provide for the care of the increasing number of very elderly and very frail people with the resources available was a "crucial issue", he said.

Progress would be made only if all those involved, state, private and voluntary organizations, worked to provide a partnership in care.

The first demand on the Government and everyone else involved was that elderly people should not have to leave their homes, families and familiar surroundings when they started to need care.

Providing services for elderly people in their homes preserved their quality of life and was probably economical and more effective. That involved providing support also for relatives, neighbours and others who often shouldered considerable burdens.

Attendance allowances were being given more widely and he would be making a further statement on that.

# £400,000 award to paralysed graduate

Mr Simon Fitzgerald, aged 26, a business law graduate whose life and hopes of a brilliant career were wrecked by road accident injuries which confined him to a wheelchair, was awarded £397,702 damages in the High Court in London yesterday.

Mr Fitzgerald, of Broomfield Rise, Oxshott, Surrey, would have received £596,554, but Deputy Judge Sir Douglas Frank, QC, decided he was a third to blame.

The judge said that Mr Fitzgerald was on top of the world on the day of the accident in 1983 because he had just been told he was to be taken on the permanent staff of the estate agents Gascoigne-Pees at their Esher Branch as a trainee negotiator. He was hoping to become a chartered surveyor.

Mr Fitzgerald, an honours graduate of City of London University, was on a pelican crossing in Esher High Street when he was struck by two cars travelling in opposite directions, the judge said.

He crossed when the lights were against him and the "red man" was showing, the judge said. But the two car drivers had failed to keep a proper look-out.

Because of his spinal injuries, Mr Fitzgerald is paralysed in all four limbs, although he has some use in his hands.

"He is in daily pain. He experienced pain while he was in court for the hearing," the judge said.

The damages, with costs, were awarded against Mr Vernon Lane, of Sheath Lane, Oxshott, and Mr Prafalbh Patel, of Portsmouth Road, Thames Ditton, Surrey, who had denied liability. The judge found they were each a third to blame. Lawyers for the two drivers said an appeal would be considered.



General Eva Burrows, aged 56, who took over yesterday as the new world leader of The Salvation Army and is only the second woman to hold the post (Photograph: Dod Miller).

# National talks as dispute worsens at remand centre

By Peter Evans, Home Affairs Correspondent

Stalemate was reached yesterday in a dispute at Risley remand centre, Cheshire, where on Friday 50 women officers walked out in protest over staffing levels. More widespread industrial action is threatened. Mr John Bartell, national chairman of the Prison Officers' Association, said that more than 100 women staff at Risley were now not working.

In an attempt to break the deadlock, he said, Risley officials and national leaders were to meet Home Office officials today. The aim is to establish confidence in use of the new dispute procedures.

The Risley dispute is the first real test of a formula worked out between prison management and POA leaders in April and May, which led to widespread disorder in jails.

So far the agreement does

not appear to be working in Risley's case.

Sir Brian Cubbon, Permanent Under-Secretary at the Home Office, wrote to Mr David Evans, general secretary of the POA: "The aim of both sides will be for local disputes to be settled locally."

The issue separating the two sides has focused on four cells at Risley and how to determine the staffing necessary to hold prisoners who seek protection from bullying by other inmates.

Mr Bartell said: "The current talks have highlighted a clear need for minimum standards to be laid down in jails. What happened at Risley shows that without them, highly disturbed and mentally ill prisoners can be left without proper supervision."

Women had been locked up without proper supervision due to shortages of staff, Mr Bartell said.

# Two firsts for Ruth Lawrence

Ruth Lawrence, aged 14, will receive two first class degrees next week from Oxford University.

The university confirmed yesterday that Miss Lawrence had been awarded a first class degree in physics after a year's study.

She took the degree because she had a "free" 12 months after completing her mathematics course, also with first class honours, after two years last summer. Each course normally lasts three years.

In October she plans to return to St Hugh's College to study for a PhD.

# 'Prejudice' loses jobs in catering

Britain's hotel chiefs gave a warning yesterday that thousands of youngsters were missing job opportunities in the trade because of poor careers advice in schools.

Mr George Hill, chairman of the National Council of the British Hotels Restaurants and Caterers Association, said that the industry needed to fill 120,000 vacancies a year.

"The industry is battling against the entrenched attitudes and in-built prejudices of career officers, teachers and sometimes even parents, who still equate service with servility," he said.

# More fire safety for airliners

By Michael Bailly, Transport Editor

Stronger fire protection measures on British airliners will be required by the Civil Aviation Authority later this year, it was announced yesterday.

There must be more fire extinguishers in passenger cabins from October, and new fire detectors fitted to toilet compartments by autumn next year.

The measures arise from research carried out by the authority and the United States Federal Aviation Administration after a serious fire in an Air Canada DC9 in Cincinnati in 1983.

The fire started in a toilet compartment while the aircraft was still in the air, and intensified when the doors were opened on landing.

Toilets have long been regarded as potential danger areas. Since a serious fire in the early seventies, smoking in toilet compartments has been prohibited and strict rules have been set for design of fittings such as waste disposal bins.

Investigations carried out after the Air Canada fire showed that standards could deteriorate through wear and tear. The new requirement for smoke-detectors, signalling direct to the aircraft flightdeck, is an attempt to reduce the fire risk still further.

The new regulations increase the number of fire extinguishers installed in passenger cabins, from three to four in a 250-seat aircraft for example, and require at least half to be of the high-performance type.

Britain may take unilateral action to force world airlines to pay more to accident victims and their families. Mr Michael Spicer, Parliamentary Under-Secretary of State for Transport, told the Air Transport Users Committee in London, yesterday.

Most foreign airlines are limited to a maximum £12,000 compensation to people injured in aviation accidents or to relatives of those killed, while British airlines have the higher limit of £76,000.

Mr Spicer said that unless more countries raised their limit, Britain would have to consider requiring all airlines landing here to provide the higher limits.

# Record fees cited in legal aid report

By Richard Evans, Political Correspondent

A small firm of provincial solicitors was paid a record £231,987 last year in legal aid fees for providing preliminary advice and assistance to clients, a Commons report disclosed yesterday.

The unnamed practice, consisting of a principal, a consultant solicitor, three assistant solicitors and supporting staff, submitted 4,677 bills in 1985-86 under the legal aid "green form" scheme set up to enable applicants to obtain help on a legal problem almost immediately up to a cost of £50, or £90 for certain matrimonial cases.

The high payout was disclosed by the Public Accounts Committee, Parliament's public spending watchdog, in a highly critical report on the legal aid system whose net cost has risen from £66.7 million in 1979-80 to £203.5 million in 1984-85.

The MPs said that they were astonished that neither the Lord Chancellor's Department nor the Law Society could say precisely what had

caused the 200 per cent increase in legal aid spending between 1980 and 1985, compared with a 59 per cent increase in inflation during the same period.

It was essential that the Lord Chancellor's officials should be able to establish the reasons for changes in such a large area of spending, they said.

The all-party committee expressed surprise at the small amount of reported abuse of the legal aid scheme.

"However, in a situation where such a high degree of reliance is placed on the integrity of applicants and the profession there must be serious doubt as to whether all abuse is being identified and reported," it said.

It calls on the Law Society, which administers most legal aid spending, to make sure there are effective checks.

The MPs noted with "concern" the large rise in green form claims, from £1.3 million in 1973-74 to £44.1 million in 1984-85.

# Sale room View from Neapolitan grotto fetches £1.2 m

By Huon Mallalieu

Poetry was at a premium at Sotheby's yesterday when a splendidly romantic painting by Joseph Wright of Derby sold for £1,210,000 (estimate £300,000 to £500,000).

It was a view from a Neapolitan grotto at sunset, with a group of banditti resting in the interior, and was bought by Agnew, who will be showing it in an important exhibition of English paintings next year.

The price concerned the wisdom of Josiah Cockshutt, the painting's first owner, who preferred Wright's poetic landscapes to the large sum of £157 10s for it to 1780.

The sale of British paintings was patchy, perhaps affected by the state of the stock market, and it made a total of

£2,469,730, with 22 per cent bought in.

A Van Dyke portrait of Dorothy Lady Dacre went to Richard Herner, the London dealer, at £159,000 (estimate £150,000 to £200,000), and R A Lee paid £154,000 for a fine Suffolk landscape by Gainsborough (estimate £100,000 to £150,000).

A portrait by Alexander Nasmyth of the celebrated Spottiswoode Ox, was bought by Leggett for £6,050 (estimate £5,000 to £8,000), on behalf of the Scottish National Museum, and a John Giles Ecce portrait of Richard Beckett, a friend of Horace Walpole, was bought for the National Portrait Gallery at £5,720 (estimate £4,000 to £6,000).

# 'Dying' man in heroin racket jailed

A businessman who is dying of a rare brain disease, was jailed for seven years yesterday for orchestrating a £2 million heroin operation.

Gurmit Singh Cheema, aged 49, of Clarence Road, Derby, who has been told that he is likely to die within two years, was convicted last June of being concerned in the illegal importation of more than 17 kilos of heroin through Heathrow Airport in October 1983, and remanded for medical reports.

Passing sentence at Isleworth Crown Court, west London, Judge Marder, QC, said: "I accept that the illness is a heavy penalty and for that reason only, I pass a sentence considerably less than would otherwise be appropriate to your case."

"The evidence I have heard satisfies me that you played a leading role in organizing this operation."

Royal European Charity Premier at the Empire Leicester Square Thursday 10th July 1986 in the presence of HRH The Princess of Wales and The Variety Club of Great Britain

A STEVEN SPIELBERG FILM  
**The Color Purple**<sup>15</sup>  
Alice Walker's Pulitzer Prize Winning Story

It's about life. It's about love. It's about us.

WARNER BROS. Presents A STEVEN SPIELBERG Film THE COLOR PURPLE Starring DANNY GLOVER ADOLPH CAESAR · MARGARET AVERY · RAE DAWN CHONG and Introducing WHOOP! GOLDBERG as Celie Film Editor MICHAEL KAFIN, A.C.E. Production Designer J. MICHAEL RIVA Director of Photography ALLEN DAVIAU Based upon the novel by ALICE WALKER Music QUINCY JONES Screenplay by MENNO MEYJES Executive Producers JON PETERS and PETER GUBER Produced by STEVEN SPIELBERG · KATHLEEN KENNEDY · FRANK MARSHALL · QUINCY JONES Directed by STEVEN SPIELBERG

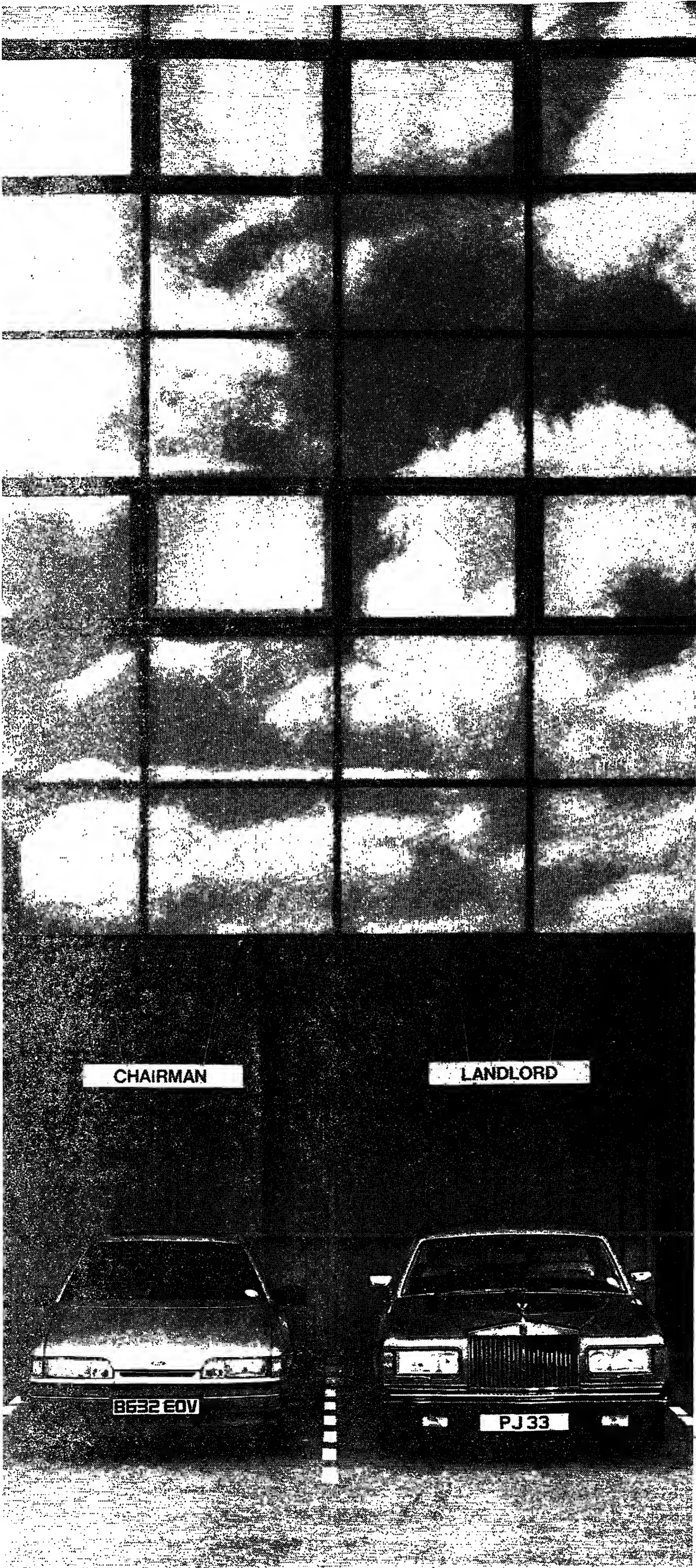
FROM WARNER BROS. A WARNER COMMUNICATIONS COMPANY RELEASED BY COLUMBIA-CANNON-WARNER DISTRIBUTORS ©1986 Warner Bros. Inc. All Rights Reserved

**FROM FRIDAY JULY 11**

|                                    |                              |  |  |   |
|------------------------------------|------------------------------|--|--|---|
| ABC<br>SHAFTESBURY AVE<br>836 8861 | ABC<br>FULHAM RD<br>370 2636 | SCREEN ON<br>THE GREEN<br>ISLINGTON 226 3520 | BIRMINGHAM FUTURIST<br>BOURNEMOUTH ABC<br>BRIGHTON ABC<br>BRISTOL ABC FROGMORE ST<br>EDINBURGH ABC | GLASGOW ABC<br>LEEDS ABC<br>MILTON KEYNES THE POINT<br>NOTTINGHAM ABC |
|------------------------------------|------------------------------|--|--|---|

ADVANCE BOOKING AVAILABLE AT ALL CINEMAS

cause  
Mr Healy  
Mr Chalton  
deprived of Kaufman  
Victims of crime hit twice



# EVER WISH YOUR COMPANY OWNED ITS OFFICES?

Rents within the Square Mile have never been cheap.

In fact, according to a recent independent survey, City office space is the most expensive in the world.

Whilst the constant rent reviews only prove that what goes up, can keep on going up.

However, you now have a rare opportunity to stop paying rent forever, by buying an office building outright at Canary Wharf.

Two miles down the river in London's Docklands, it will be the biggest single office development the world has ever seen, with almost ten million square feet of new office space.

This will completely transform what is now an obsolete stretch of concrete and water into a thriving financial centre with shopping and leisure facilities any city would envy.

Your new building there can be designed from scratch specifically for your company, using our architects, or your own.

Either way it will incorporate the very latest in building systems and telecommunications technology.

Naturally, if you would still rather rent your building, we'll be more than happy to accommodate you.

You'll find that your total occupancy costs will be around half those of the Square Mile.

But whether you rent or buy, you'll pay no rates until April 1992.

All of which should cheer up your company's prospects quite considerably. (Although we can't say the same for your landlord.)

To find out more, call Scott Lowry of the Canary Wharf Development Company on 01-629 8878.

**CANARY  
WHARF**



**It makes sense to go round the bend.**

Israelis  
of trying  
out bomb

Israel fear

Hopes rise  
of Beirut

Brussels will  
take action  
on air fares

مركز من النجف

# Israelis accused by US of trying to smuggle out bombs technology

From Mohsin Ali, Washington

US Administration officials are investigating allegations of Israeli efforts to illegally export American technology to make cluster bombs.

Officials here said that Mr. Meir Rosenne, the Israeli Ambassador to the US, was called to the State Department on Tuesday to be told of a US Customs Service investigation of several employees of an Israeli purchasing mission in New York City who do not have diplomatic immunity. Subpoenas have now been issued on them.

The US banned the sale of cluster bombs to Israel after reports that it had used them in violation of American aid laws during its 1982 invasion of Lebanon.

US agents are now investigating allegations that Israel then began smuggling technology from American companies to make its own cluster bombs.

One of the two Iowa companies searched on Tuesday is Vector Corporation. It makes equipment for compressing and coating medicine capsules. Officials said the equipment could be converted for military use. The firm had no immediate comment.

The investigation is the latest of a series straining the close relations between the US and Israel.

Jerusalem has in the past also categorically denied allegations of illegally trying to buy US nuclear weapons technology.

● JERUSALEM: Israel yesterday dismissed the accusations as "baseless" (David Bernstein writes).

The Defence Ministry, in its official response, emphasized that the weapons in question — cannon-fired cluster shells which dispersed several individual grenade-sized charges over a wide area — were developed and produced in Israel using exclusively local technology.

The ministry noted that some of the industrial equipment needed to produce the shells had been purchased in the US, but that "not a single item had been taken out of the US without the proper authorization."

It viewed with "extreme gravity" the fact that the incident had been publicized in the US before any attempt had been made to check out the facts with Israel, noting that the airing of the matter

was "likely to sully unjustly Israel's name and damage its relations with the US."

The incident is the last of several that have seriously embarrassed the Israeli Government in recent months. The most serious of these was the arrest of an American intelligence analyst, Mr. Jonathan Pollard, in Washington last November on charges of spying for Israel.

Since then, in a case similar to the present one, Israel was alleged in one smuggling out of the US the technology needed to plate cannon barrels, and earlier this year, several Israelis were arrested in Bermuda and extradited to the US to face charges of selling American arms to Iran.

The feeling in Israel yesterday — reflected in the official Defence Ministry statement and echoed by several political figures — was that certain circles in Washington were asked to undermine the close strategic co-operation that had evolved between Israel and the US in recent years.

This has been formalized in a pact between the two countries signed in December, 1981, and has involved close co-operation in a wide range of fields.

## Anxiety in Lebanon buffer zone

# Israel fears Palestinian flood

From Ian Murray, Marjayoun, south Lebanon

A Palestinian build-up in Lebanon is inevitable after this week's closure of all the Fatah offices in Jordan, according to Brigadier-General Danny Rothchild, the Israeli commander in the buffer zone along the Lebanese border with Israel.

He said the expulsions were a catalyst to bringing in the Palestinians, who were already trying to build up strength again in Lebanon and doing so effectively.

"I think the Palestinians will try more and more to bring their forces' headquarters back to Lebanon; and I am sure that will affect things here in the south," he said.

For the moment the south, which he helps the so-called South Lebanese Army (SLA) to control, is claimed to be quieter than anywhere else in the civil war-torn country.

A short tour to the front line of the zone, past the ruins of Beaufort Castle and up the mountain to the ridge overlooking Nabatiyah, appeared to confirm that.

Throughout the short journey along near-deserted valleys our escort, travelling in two Jeeps and a truck, largely outnumbered the party of foreign journalists. We had to wear flak jackets. At one stage the convoy came to a sudden halt and a soldier climbed down from the leading Jeep to shoot at a red plastic jerrycan in the road. It was a petrol container, but no chances were being taken.

At the front line we met a tired-eyed Lieutenant-Colonel "Benny", adviser to the Christian SLA battalion under its captain, "Hannah", a 30-year-old Lebanese with 12 years' service.

"It is very quiet here," the colonel said, looking down the hill over the barbed wire towards the flat roofs of Nabatiyah in the plain below. "That is because they know down there that we can shoot back."

Farther down the hill Lieutenant-Colonel "Vardi" advised the SLA's third battery on how to fire its motley collection of mortars, 30-year-

old French 150mm and 15-year-old 120mm Russian guns.

Two or three times a week, he said, they would fire off flares to illuminate the coast to the infantry who came under attack. "They only try to come in at night," he said. The big Russian guns, with their 27-kilometre range, had not been used for a year.

General Rothchild seemed confident that the relative quiet of the area could be maintained, although he was concerned that large amounts of money were pouring into the area to buy men prepared to attack the zone and Israel.

The Amal Shia group, which has been dominant in the area bordering the buffer zone, were losing out to money, he said.

The Hezbollah Islamic extremists were able to buy people by paying them \$100 (£65) for each launching of a Katyusha rocket into the area. "Then they go back home and are loyal supporters of Amal again," he said.

The Palestinians were also paying people to fire rockets for them, he said. It was fear of a new Palestinian takeover of the area which was persuading many Shias in the zone to join the SLA.

"They don't do it for money," he said. "We only pay them \$100 a month and they could get that just for firing one Katyusha. The motivation is to fight the Palestinians."

He said about a quarter of the 2,600-strong SLA were now Shias and more were coming forward all the time.

The general said Syria was supporting Amal in its fight to control the Palestinians and in this it had identical interests with Israel. At the same time Syria had to encourage the Hezbollah, which was supported by Iran and allied to the Palestinians.

In part Israel was doing all it could not to fight with Amal while Syria was trying to restrain Hezbollah. "Syria does not want to fight us until it is sure it has military superiority," he said.

The general was highly critical of UN troops in South Lebanon. He said they did nothing when they caught a Palestinian or Hezbollah gang except take their weapons from them.

# Unions in court test of Pretoria emergency

From Michael Hornsby Johannesburg

Four of South Africa's leading black trade unions have asked their lawyers to test the legal validity of the state of emergency declared on June 12, and of the regulations implemented in its name.

Actions brought by the Metal and Allied Workers' Union (MAWU), the Commercial, Catering and Allied Workers' Union (CCAUSA), the National Union of Miscellaneous Workers' Association (NUNWA) and the Media Workers' Association (MWA), in the Rand Supreme Court challenge the order issued on Monday night prohibiting more than 30 black organizations in the Johannesburg and Roodepoort magisterial districts — which include Soweto — from holding indoor gatherings.

Seven trade unions are among the organizations covered by the ban which, strictly interpreted, would make even routine meetings of unions of officials illegal, unless, as *Baileys Day* put it in an editorial yesterday, "they all get separately into cars and drive beyond the boundaries of Johannesburg and Roodepoort."

MAWU has launched a separate action in the Durban Supreme Court which contends that the state of emergency, and all the regulations enforced during it, has been unlawful since June 26 because the Government failed to observe proper procedures.

These, according to MAWU, required that the emergency regulations should have been laid on the tables of each of the three Houses of Parliament in Cape Town within 14 days of the declaration of the state of emergency, notwithstanding the fact that



Sir Geoffrey Howe, the Foreign Secretary, meeting President Kaunda of Zambia at State House after arriving in Lusaka yesterday for talks about ending apartheid in South Africa.

Parliament went into recess before June 26.

Although not sitting, Parliament is still in ordinary session and has merely been adjourned until it resumes on August 18, MAWU maintains. The emergency regulations thus ceased to be of any force or effect on the expiry of the 14-day period.

If there is any legal merit in this argument, and it seems there may be, it could put the Government in a highly embarrassing situation. The case is expected to be heard early next week.

Meanwhile, the Ministry of Foreign Affairs said yesterday it was trying through "various channels" to secure the release of four South Africans being detained in Zambia, where they are alleged to have been

forced under torture to sign confessions that they were acting as spies for Pretoria.

The main source for this allegation is Mr. Simon Cooper, a British agricultural engineer working on contract in South Africa, who, together with two West Germans, was released last week after spending more than a month in jail in Lusaka with the four South Africans.

According to Mr. Cooper, the party of seven had set out on what was intended to be a month-long trip through Zimbabwe, Zambia and Malawi, and were arrested at a roadblock in Zambia on May 27, eight days after the South African attacks on alleged African National Congress bases in Zimbabwe, Zambia and Botswana.

They were taken to the Lusaka Central Prison, and on June 11 handed a document accusing them of being South African spies. They were questioned separately at a police interrogation centre on the outskirts of Lusaka, Mr. Cooper said.

"I was woken at about 11 pm and taken to the interrogation room where I was stripped naked and accused of being a South African spy. I was forced to hold weights in my outstretched hands until I could hold them no longer. I was forced to stand on my hands while my feet rested on a bar about five feet above the floor until I collapsed," Mr. Cooper said.

The interrogation lasted for about six hours and he was then returned to his cell.

# 17 die in massacre by Tamil militants

Colombo (AP) — Seventeen Sinhalese were hacked or shot dead in an attack by Tamil rebels outside Trincomalee and a Tamil family of five was murdered in revenge, authorities said yesterday.

Police quoted the sole survivor of the Tamil attack as saying two men in army uniforms stopped lorries at a bridge about six miles outside Trincomalee. About 20 armed militants then surrounded the vehicles.

Police said the dead were 12 passengers, including two women and two children, three truck drivers and their helpers.

Walker had been sentenced to the maximum three life terms plus 40 years and fined \$250,000 (£166,000).

## Appeal lost by navy spy

Richmond, Virginia (AP) — A Federal appeals court yesterday upheld the espionage conviction of retired navy officer Arthur J. Walker on charges of helping his brother to sell defence secrets to the Soviet Union.

Walker had been sentenced to the maximum three life terms plus 40 years and fined \$250,000 (£166,000).

## £2.8m strike

Paris (Reuters) — A 24-hour strike yesterday by Air France ground and flight personnel cost the state airline 30 million francs (£2.8 million) in lost receipts, the company said.

"I was woken at about 11 pm and taken to the interrogation room where I was stripped naked and accused of being a South African spy. I was forced to hold weights in my outstretched hands until I could hold them no longer. I was forced to stand on my hands while my feet rested on a bar about five feet above the floor until I collapsed," Mr. Cooper said.

The interrogation lasted for about six hours and he was then returned to his cell.

## Nato launch

La Spezia, Italy (AP) — Nato yesterday launched its first underwater research ship, Alliance, which will carry out a wide range of experiments in anti-submarine warfare.

## Police hunt

Paris — An international warrant has been issued by French police for the arrest of M. Yves Chahier, former Chief of Cabinet of M. Christian Nucci, Minister for Overseas Development in the last Socialist government, on charges of forgery and fraudulent misuse of government funds.

## Envoy goes

Paramaribo, Surinam, (Reuters) — The military government of Surinam has expelled the secretary of the Dutch Embassy, Mr. Erik W.P. Klip, for "improper interference in local affairs".

## Hopes rise for release of Beirut hostages

From Robert Fisk, Beirut

The arrival of Syrian troops in west Beirut has given rise to hopes that another French hostage — the Protocol Officer at the French Embassy, who was kidnapped 16 months ago — is to be released.

According to the daily newspaper *Al Nahar*, M. Marcel Carton, who was abducted on March 22 last year by the Islamic Jihad extremist group, will be freed within the next few days.

If the report is true, it suggests that the long ordeal of the Western hostages in Lebanon may be nearing an end. There are still 17 foreigners missing in Lebanon, including two Britons and an Indian; two Britons and an Indian are making painstaking efforts to secure their release. If Syria can free some or all of them, its prestige in the region and in the West will be immeasurably higher.

Perhaps for this reason, there are growing reports in Beirut that several Western nations, including Britain, have expressed their satisfaction

at Syria's latest security plan in the west of the city. The daily *Al Halka*, which supports the Shia Muslim Amal militia, claimed yesterday that a number of Western embassies were considering re-opening their diplomatic missions in west Beirut as a sign of their confidence and approval of the Syrian military presence in Beirut.

*As Saif* carried big headlines on its front page to the effect that Mrs Thatcher's Government was looking favourably on the new security arrangements. It quoted "a diplomatic source close to the Foreign Office."

Meanwhile, Lebanese troops, supported by Syrian soldiers, have taken up new positions around Beirut airport and on the edge of the Palestinian camps. New iron gates have been erected along the airport perimeter wall.

Such security measures at least show that the Lebanese Army and its Syrian reinforcements intend to prevent further hijackings here.

"They don't do it for money," he said. "We only pay them \$100 a month and they could get that just for firing one Katyusha. The motivation is to fight the Palestinians."

He said about a quarter of the 2,600-strong SLA were now Shias and more were coming forward all the time.

The general said Syria was supporting Amal in its fight to control the Palestinians and in this it had identical interests with Israel. At the same time Syria had to encourage the Hezbollah, which was supported by Iran and allied to the Palestinians.

In part Israel was doing all it could not to fight with Amal while Syria was trying to restrain Hezbollah. "Syria does not want to fight us until it is sure it has military superiority," he said.

The general was highly critical of UN troops in South Lebanon. He said they did nothing when they caught a Palestinian or Hezbollah gang except take their weapons from them.

## Brussels will take action on air fares

The European Commission will open legal proceedings against British Airways, British Caledonian and other major European airlines unless they can prove that they are not fixing fares illegally.

The decision means letters will be sent to the airlines within two months demanding an explanation.

The EEC action follows a ruling by the European Court of Justice that the rules of free competition must apply to airlines.

The leaders of the 12 EEC nations backed the move towards greater liberalization of air fares at their summit meeting in The Hague last month. But EEC transport ministers have not made any progress towards freer competition in the meantime.

A proposal is on the table to ban the illegal share-out of traffic and income on a half and half basis between national carriers serving European capitals. The European Commission wants national airlines to be guaranteed no more than 25 per cent of the traffic



Yan Gequn, the first man to run the full length of the Great Wall of China, arriving in Shanhaiwan yesterday.

## Dutch protest Arson link to apartheid

Amsterdam (AP) — Dutch anti-apartheid activists claimed responsibility for an arson attack yesterday on the headquarters of a Dutch manufacturer of packing materials to protest at the firm's presence in South Africa, police said.

The early-morning attack caused about one million guilders (£267,000) of damage to the Van Leer packing company office.

## Firm Hawke support for sanctions

From Tony Duboulin, Melbourne

Mr Bob Hawke, the Australian Prime Minister, yesterday gave his strongest support for sanctions against South Africa and foreboded a possible clash with Mrs Margaret Thatcher at next month's Commonwealth leaders' conference in London.

"Advocates of inaction bear a grave responsibility," he told the Labor Party federal conference in Hobart.

The Prime Minister said that there was a tendency "in some quarters" to regard the adoption of measures against South Africa as contradictory to encouraging peaceful transition to a truly democratic system in that country.

"On the contrary, the purpose of such measures would be precisely to bring home to the South African Government that it is ultimately not viable to proceed along a path of confrontation."

"The purpose would also be to demonstrate in black South

Africans who thirst for change that they are not alone and that they need not despair of achieving change by peaceful means."

As the Labor Party conference was debating the South African issue, it was revealed that the Australian Wheat Board, a semi-government authority, was negotiating for the sale of 70,000 tonnes of wheat to South Africa believed to be worth about \$10 million.

# Who'd like a Big Lump Sum in 10 years time?



**Me!** JANE A. Age 27. Her savings of £30 a month could grow into a cheque for over £7,400\* in 10 years time now.

**Me!** PETER B. Age 35. Saving £100 a month. For Peter, it could build up to more than £25,200\* in 10 years.

**Me!** JIM C. Age 62. Saving £50 a month, he could collect over £11,800\* in 10 years' time.

NO MATTER how old you are, any age between 18 and 80, you can build yourself a really worthwhile nest egg by saving with Moneymaker Plus from Sun Alliance now. You can save as little as £10 or as much as £100 a month.

Look at the 'Total Projected Maturity Value' column in the table below. That shows how much you could look forward to if you saved £30 or £50 a month. And, under current legislation this sum would be paid to you tax-free! Moneymaker Plus offers very good returns for life... and even bigger payouts for women! You get built-in life assurance throughout the 10 years. And an elegant brass carriage clock FREE when you start.

**PEACE OF MIND FEATURES**  
Moneymaker Plus has a very special feature. And it doesn't cost you an extra penny. If you lose your sight or the use of a limb, you can build yourself a really worthwhile nest egg by saving with Moneymaker Plus from Sun Alliance now. You can save as little as £10 or as much as £100 a month.

**ABSOLUTELY FREE...**  
with Moneymaker Plus  
When you start we will send you this elegant brass carriage clock with accurate quartz movement.

**SEND US YOUR APPLICATION NOW!!**  
Look at the table to work out the size of the payouts you could receive. Then simply tell us the amount you wish to save (between £10 and

## Start saving now and you could have as much as £25,000\*

**SEE WHAT YOUR INVESTMENT COULD BE WORTH AFTER 10 YEARS**

\*These projected values assume that our current rates of bonus are maintained. Bonuses depend upon future profits, therefore bonus rates cannot be guaranteed. Currently annual bonuses are 3.75% of the Guaranteed Sum Assured and 7.5% of existing bonuses. Our current Capital Bonus rate is 7.5% of the Guaranteed Sum Assured.

| FOR A MONTHLY INVESTMENT OF £20 |                        |                |                       |                                 |                                  |
|---------------------------------|------------------------|----------------|-----------------------|---------------------------------|----------------------------------|
| Present Age                     | Guaranteed Sum Assured | Annual Bonuses | Capital Bonus at 7.5% | Total Projected Maturity Value* | Immediate Life Contingent Payout |
| 18-28                           | 22,129                 | 4,130          | 7,197                 | 44,856                          | 42,129                           |
| 30                              | 2,128                  | 1,130          | 1,996                 | 4,856                           | 2,128                            |
| 35                              | 2,123                  | 1,127          | 1,982                 | 4,842                           | 2,123                            |
| 40                              | 2,111                  | 1,121          | 1,983                 | 4,815                           | 2,111                            |
| 45                              | 2,089                  | 1,109          | 1,967                 | 4,765                           | 2,089                            |
| 50                              | 2,061                  | 1,094          | 1,946                 | 4,701                           | 2,061                            |
| 55                              | 2,034                  | 1,080          | 1,926                 | 4,640                           | 1,912                            |
| 60                              | 2,012                  | 1,068          | 1,909                 | 4,589                           | 1,670                            |
| 65                              | 1,975                  | 1,049          | 1,881                 | 4,522                           | 1,422                            |
| 70-79                           | 1,873                  | 1,049          | 1,881                 | 4,505                           | 1,166                            |

| FOR A MONTHLY INVESTMENT OF £50 |                        |                |                       |                                 |                                  |
|---------------------------------|------------------------|----------------|-----------------------|---------------------------------|----------------------------------|
| Present Age                     | Guaranteed Sum Assured | Annual Bonuses | Capital Bonus at 7.5% | Total Projected Maturity Value* | Immediate Life Contingent Payout |
| 18-28                           | 65,492                 | 12,016         | 21,119                | 102,527                         | 65,492                           |
| 30                              | 5,489                  | 2,915          | 4,117                 | 12,521                          | 5,489                            |
| 35                              | 5,476                  | 2,908          | 4,107                 | 12,491                          | 5,476                            |
| 40                              | 5,463                  | 2,891          | 4,084                 | 12,420                          | 5,463                            |
| 45                              | 5,388                  | 2,861          | 4,041                 | 12,280                          | 5,388                            |
| 50                              | 5,319                  | 2,824          | 3,989                 | 12,132                          | 5,266                            |
| 55                              | 5,250                  | 2,788          | 3,938                 | 11,976                          | 4,935                            |
| 60                              | 5,198                  | 2,760          | 3,899                 | 11,827                          | 4,315                            |
| 65                              | 5,107                  | 2,712          | 3,830                 | 11,649                          | 3,676                            |
| 70-79                           | 5,107                  | 2,712          | 3,830                 | 11,649                          | 3,014                            |

## COMPLETE THIS COUPON AND SEND IT TO US

Please send me a FREE Personal Illustration. I understand that there is No Obligation and No Salesman will call.

1. My name is \_\_\_\_\_ (BLOCK LETTERS PLEASE)  
 For whom (in full) \_\_\_\_\_  
 Address \_\_\_\_\_  
 Postcode \_\_\_\_\_

Age \_\_\_\_\_ Date of Birth \_\_\_\_\_ Name of Broker/Agent, if any \_\_\_\_\_

2. Tick the amount you wish to invest each month:  
 £100 (max)  £75  £50  £30  £20  £10 (min)

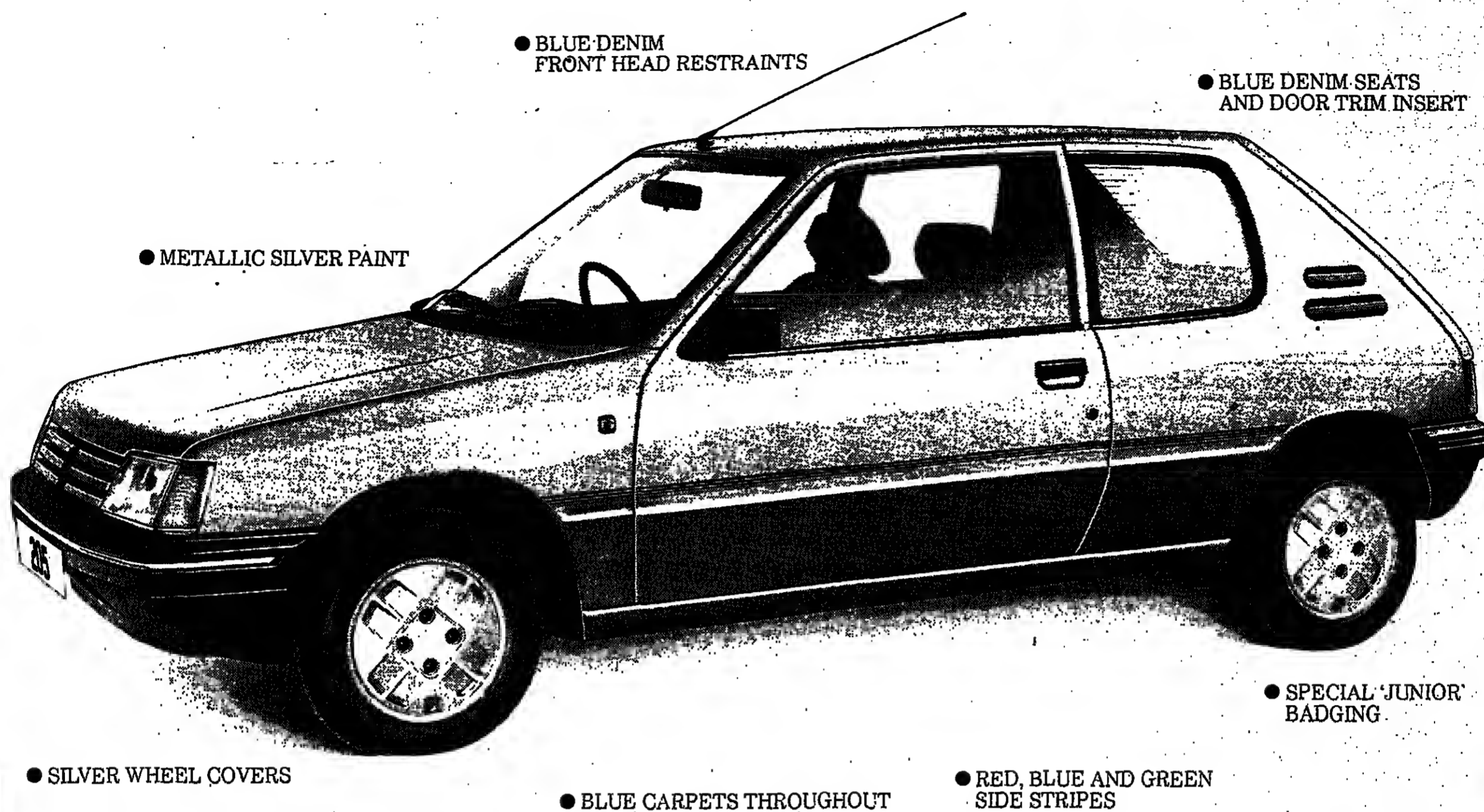
3. Answer 'YES' or 'NO' to each question below:  
 If you are under 80 and can truthfully answer 'NO' to the 4 questions, you are guaranteed to be accepted with no further questions or medical examination. If you answer 'YES' to any question, please attach details. You may still be accepted. There is normally no need for a medical examination. However, it is important that you disclose all facts that are likely to influence the assessment and acceptance of your proposal. So if you're in doubt as to whether or not any detail is relevant, you should disclose it.  
 Apply today. It could make all the difference now AND in 10 years' time!

(a) Have you ever been bankrupt?  YES  NO  
 (b) Are you receiving, or have you received within the last twelve months, any medical treatment?  YES  NO

(c) Do you participate in any hazardous occupation or activity (such as private aviation or deep-sea diving)?  YES  NO  
 (d) Has a proposal on your life been declined, postponed, or accepted on special terms by any life insurance company?  YES  NO

**SUN ALLIANCE INSURANCE GROUP**  
 SUN ALLIANCE LIFE ASSURANCE COMPANY LIMITED  
 Now pass this coupon before office closes. No money is returned.  
 Send it to: Sun Alliance M.M. Dept., FREEPOST, Horsham, W. Sussex, RH12 1ZA.  
 This is based upon the Company's understanding of current law and Inland Revenue practice.  
 Available only to persons residing in the United Kingdom.  
 Registered Office: Sun Alliance & London Assurance Co. Ltd., 10, Broad Street, London EC2M 2AB. Reg in England 198410

# THE NEW PEUGEOT 205 JUNIOR.



## IF THAT DOESN'T TEMPT YOU, PERHAPS NOTHING WILL.

One look tells you there's never been a 205 quite like the Junior, for just £4495 you can have the freshest, most tempting, 205 on the road.

And just to help you give in to temptation we're offering you 0% APR finance over 12 months. Obviously great deals like this can't go on forever and it has to end on August 31st.

As you can see, this is just one of a whole range of finance offers available on the Junior. And if you ask your Peugeot Talbot dealer he can also tempt you with lots of other deals on the rest of the Peugeot 205 range.

# 0% APR FINANCE

### 205 JUNIOR: THREE TYPICAL EXAMPLES

| FLAT RATE P.A.                          | 0%      | 4.75%   | 8.0%    |
|---|---------|---------|---------|
| APR                                     | 0%      | 9.4%    | 11.9%   |
| LIST PRICE<br>(including on road costs) | 4665.00 | 4665.00 | 4665.00 |
| DEPOSIT<br>(MIN 30%)                    | 1399.56 | 1399.56 | 1399.56 |
| REPAYMENT PERIOD                        | 12 MTHS | 24 MTHS | 36 MTHS |
| FINANCE CHARGES                         | NIL     | 310.08  | 587.64  |
| MONTHLY PAYMENTS                        | 272.12  | 148.98  | 107.03  |
| APPROX WEEKLY EQUIVALENT                | 62.80   | 34.38   | 24.70   |
| TOTAL CREDIT PRICE                      | 4665.00 | 4975.08 | 5252.64 |



**PEUGEOT 205 JUNIOR**  
THE LION GOES FROM STRENGTH TO STRENGTH.

FOR A WRITTEN QUOTATION, CONTACT PEUGEOT TALBOT CREDIT, PO BOX 75, GREAT QUEEN STREET, LONDON WC2B 5DP (LICENCED CREDIT BROKERS) PEUGEOT TALBOT MOTOR CO LTD. PRICE CORRECT AT TIME OF GOING TO PRESS (EXCLUDES DELIVERY AND NUMBER PLATES) CREDIT AVAILABILITY SUBJECT TO STATUS

FOR A FULL INFORMATION PACK ON THE 205 RANGE, TELEPHONE 0272 217205.

مركز من التجار

Hess in  
for chse

EEC in  
NZ butter  
deal move



# Red Army terrorists kill industrialist with roadside bomb

A director of one of West Germany's most famous industrial firms and his driver were murdered by terrorists as they drove to work through the Munich suburb of Oberdill yesterday.

Herr Karl-Heinz Beckurts, aged 56, the research and technology director of Siemens, the electronics group, and his driver, Herr Eckehard Groppler, aged 42, died when a 20 lb bomb fixed to a roadside tree was detonated by remote control as their car drove past.

The explosion at 7.30 am hurled the armour-plated vehicle across the road and into a wire-mesh fence.



Herr Beckurts: champion of nuclear power's future.

From Frank Johnson, Bonn

The director died instantly, and the driver shortly afterwards.

Police announced later that they had found a note near the scene in which the "Mara Cagol Commando" of the Red Army Faction claimed responsibility for the attack. (Mara Cagol was a member of the Italian Red Brigades. He was killed in 1975 at the age of 20 during a gun battle in which Italian security forces had surrounded a terrorist gang in open country.)

The Red Army Faction appears to be the leading West German terrorist group. Lately it has established links with other terrorist organizations, such as the IRA, the French Action Directe, and some Arab groups.

Siemens sources yesterday revealed that the name of Herr Beckurts had been found twice among documents discovered by police in raids on Red Army Faction cells.

On the first occasion, the police took the view that he was in no direct danger. But after they raided a Hanover premises on January 13 this year, Siemens took measures to have Herr Beckurts protected. At the time of yesterday's attack, his armour-plated car was being followed by a

vehicle containing men from a private bodyguard service.

After the attack it was immediately assumed that Herr Beckurts was murdered because of Siemens' involvement in military high-technology for Nato. The Red Army Faction originally emerged by attacking Nato installations.

Herr Beckurts, however, was a nuclear physicist and had appeared in television discussions on nuclear power, giving rise to a second theory, which emerged later yesterday, that he died because the terrorists were now exploiting the post-Chernobyl feeling against nuclear power in West Germany.

Police are searching for a Volkswagen van which a woman eye-witness said she saw being driven into a nearby wood shortly after the blast.

Meanwhile, the Bavarian Interior Ministry has ordered "strict" checks on traffic throughout the state and at its international borders, which are with Austria, Switzerland and the communist states of East Germany and Czechoslovakia.

Herr Beckurts was the second industrialist to be killed by terrorists in the Munich area within 18 months.



Police beginning investigations into the terrorist bombing near the wreckage of the dead industrialist's armour-plated car.

Herr Ernst Zimmermann, aged 55, chairman of the motor and turbine firm, MTU, was shot dead at his home on February 1 last year. The Red Army Faction said his murder was the work of its "Patrick O'Hara Commando", named after an IRA terrorist who died in a Belfast prison as a result of a hunger strike in 1981.

MTU makes engines for the Leopard, West Germany's main tank, while Siemens provides electronic equipment for it.

West German terrorists have killed more than 30

people since the first post-war group, the Baader-Meinhof gang, began its activities in 1971.

Herr Friedhelm Ost, the West German Government's chief spokesman, said Chancellor Kohl was "deeply disturbed by this cold-blooded murder".

The Chancellor believed such acts were a renewed challenge to democracy, but that violence and terror would be rejected by all true citizens. The Government was determined to use all the legal means at its disposal to fight such violent acts.

## Germany's murder trail

May 24, 1972: Three US servicemen die in a bomb attack on the Heidelberg army base.

November 10, 1974: A West Berlin judge, Herr Günter von Drenkmann, is shot dead in a revenge killing for the death of a Baader-Meinhof guerrilla.

April 22, 1975: The West German Embassy in Stockholm is raided and two diplomats killed.

April 7, 1977: Chief public prosecutor Herr Siegfried Buback, his driver, and a police escort die when their car is sprayed with sub-machine gun fire in Karlsruhe.

September 5, 1977: Employers' leader Hanns-Martin Schleyer is abducted, his driver and three policemen shot dead, and his body later found in France.

October 13, 1977: Hijackers kill the pilot of a Lufthansa plane.

February 1, 1985: A West German arms industry executive, Ernst Zimmermann, is shot dead at his home near Munich.

August 8, 1985: Two people die in a car bombing at the US Rhein-Main air base.

July 9, 1986: Siemens executive Karl Heinz Beckurts and his chauffeur are murdered.

## Poll errors cost seats of 10 MPs in France

From Diana Geddes Paris

Ten MPs, five on the right and five on the left, have forfeited their seats in the French National Assembly after the Constitutional Council's ruling which declared the parliamentary elections in the Haute Garonne and Haute Corse on March 16 null and void because of errors and irregularities.

New elections must be held within three months. The same voting system, proportional representation, will be used as in March, although a Bill has just been passed bringing back the old system of two-round majority voting.

The balance between right and left among the MPs who have been dispossessed of their seats means the new right-wing Government will be able to preserve its majority of four seats in the National Assembly, at least until the by-elections have been held, probably at the beginning of October.

Thereafter, however, the Government could see its majority further reduced. The latest polls indicate that it is already losing votes, while the Socialists, particularly President Mitterrand, are gaining popularity.

The Government's fortunes are not likely to improve in the short term.

## Hess in hospital for observation

From Frank Johnson, Bonn

Rudolf Hess was yesterday in the British Military Hospital in West Berlin, where he had been taken from Spandau prison. But although he is aged 92, his condition was said not to be giving rise to concern.

He was originally reported to have been transferred to the hospital because he was suffering from heart or blood circulation problems. But a spokesman for the British Military Government in West Berlin said that he was in for observation, not treatment.

Security was increased at the hospital in Charlottenburger Heer Strasse. At the front entrance, where there is normally one British soldier, there were yesterday several soldiers and three West Berlin policemen. Hess's lawyer, Herr Alfred Seidl, said in Munich that Hess's son, Wolf-Rüdiger, had been told on Tuesday evening of his father's transfer to the hospital. The son is allowed to see him once a month, and it is possible that the next meeting will be at the hospital.

The British, Americans, French and Russians take turns to guard Hess in Span-

dan. At the moment, the Russians are on duty.

The fact that he is still living is the sole reason for the continued existence of the gloomy old prison in the West Berlin suburb of Spandau—a leafy residential area similar to a London suburb like Wimbledon. Unofficially, it has long been known that the bulldozers are poised to knock down the prison once Hess has died.

There will be no other use for it, and the land will pass under the control of the West Berlin municipal authority.

Only the Soviet Union relishes the prolonged incarceration of Hess. The British, Americans and French have long been prepared to release him. But, under the terms of his imprisonment, this is not possible if one of his jailers refuses. And the Soviet Union has always refused.

Moscow has argued that to release him would imply exoneration of Nazi crimes. But another reason is that his release—like his death—would deny to the Soviet Union the presence in West Berlin.

## EEC in NZ butter deal move

From Jonathan Braude Brussels

The European Commission yesterday proposed import quotas for New Zealand butter for the next two years, in a swift reaction to the release of the Rainbow Warrior saboteurs, Captain Dominique Prieur, and Major Alain Mafart.

The proposals come two days after Wellington's agreement to transfer the two French secret service agents from a New Zealand jail to the French Polynesian territory of Hao atoll, in return for a French promise not to oppose the import of New Zealand butter into Britain.

The Commission says that imports in 1987 should be 77,000 tonnes, 2,000 tonnes less than last year. In 1988 the quota should fall by 2,000 tonnes again to 75,000 tonnes. The proposed quotas are the same as the ones rejected by EEC agriculture ministers three years ago in the face of French and Irish opposition.

Observers believe the Commission would not have tabled the same large quotas again without a satisfactory settlement between Paris and Wellington. Even now it is unclear whether the EEC ministers will accept the quotas as proposed or make an additional cut.

Irish opposition to continued access to the British market for Anchor butter remains undiminished.

The traditional German support for New Zealand as a valued military ally may also be less enthusiastic as a result of Wellington's anti-nuclear policies.

● Budget progress: The EEC was last night close to agreement on the £22 billion budget which will satisfy both the 12 member governments and the European Parliament.

The prospective deal, which was heavily criticized by British MEPs for its excessive concentration on agriculture, is none the less expected to survive a parliamentary vote later today. Rejection would result in the breakdown of the

## US fury at death of Chile exile

From Michael Binayon Washington

The fiery death of a young exile, set alight by uniformed men when he returned to Chile, has generated widespread outrage here and has led to a hardening of the Administration's policies towards the Pinochet regime.

The White House said the death of Mr Rodrigo Rojas on Sunday was preceded by a "deeply disturbing" pattern of events in Chile. The US was seeking more information from the Chilean Government. "We want justice to be done," the White House spokesman said.

Mr Rojas, a US resident, aged 19, returned to his native Chile two months ago and last week was involved in anti-government protests. He and Miss Carmen Quintana, aged 18, were found badly burnt and near death last Wednesday outside Santiago.

Relatives and witnesses said the two had been picked up by uniformed soldiers, beaten, doused with a flammable liquid and set on fire. The troops took blankets from their lorry and put out the human torches. The victims were then driven away.

Mr Rojas was refused a transfer from an ill-equipped medical facility to a nearby hospital. The two victims were kept in a waiting room and relatives were told they could not be moved as they were under arrest.

A US doctor who examined Mr Rojas after his death said burns covered 65 per cent of his body. Miss Quintana is still in hospital after an operation to remove 6 lb of charred flesh.

The Chilean Army issued a statement last week denying responsibility for the youth's death. Judicial authorities began an investigation earlier this week.

The death of Mr Rojas, one of eight killed in anti-Pinochet protests last week, has angered the Administration and may spur calls in Congress for sanctions against Chile. In the past six months the US has been outspoken in criticism of hu-

# LLOYDS' FINAL OFFER\* FOR STANDARD CHARTERED

VALUE OF LLOYDS ALTERNATIVE OFFER (ignoring any liability to capital gains tax)

828p

VALUE OF LLOYDS BASIC OFFER (ignoring any liability to capital gains tax)

810p

STANDARD CHARTERED SHARE PRICE

805p

(As at 3.30 p.m. on Wednesday, 9th July 1986)

**STRENGTH IN DEPTH ACROSS THE WORLD.**

**Standard Chartered**

This advertisement is published by J. Henry Schroder Wagg & Co. Limited on behalf of Standard Chartered PLC. The Directors of Standard Chartered PLC are the persons responsible for the information contained in this advertisement. To the best of their knowledge and belief, (having taken all reasonable care to ensure that such is the case) the information contained in this advertisement is in accordance with the facts. The Directors of Standard Chartered PLC accept responsibility accordingly.

The value of Lloyds' offers quoted above are based on the Lloyds ordinary share price of 387p at 3.30 p.m. on 9th July 1986 and a value for a new Lloyds convertible share of 100p. In the opinion of Guinness & Co., stockbrokers to Standard Chartered, the new Lloyds convertible share would have a value of not more than 110p per share on the basis of the above price for a Lloyds ordinary share and market conditions on 9th July 1986.

\*Lloyds' offer is final except in the limited circumstances set out in Lloyds' Offer document dated 28th June 1986. If it becomes unconditional as to acceptance it will remain open for at least a further 14 days.

# Poll promises cause dilemma as Nakasone outlines budget

From David Watts, Tokyo

Government officials yesterday clashed with those of the ruling party over budget policy as manoeuvrings began for positions in the next Japanese Cabinet.

Mr Yasuhiro Nakasone, the Prime Minister, was sticking to his election commitment not to raise taxes when he told the Ministry of Finance that the 1987 budget must be lower than the current one in all areas except defence and social welfare.

But unfortunately for him, he also promised foreign governments that domestic demand would be stimulated to ease trade friction. He was reminded of this by Mr Shin Kanemaru, the ruling party's secretary-general, when he called for a 10 per cent reduction in requests for funds.

Talks between the Government and the party will continue to try to resolve what appears to be an insoluble dilemma, as election promises conflict with the need to reduce domestic spending.

The need to improve the level of imports was underlined for both parties yesterday with the announcement that Japanese exports had expanded by 20 per cent in the first six months of 1986 to a record \$98.674 billion, while imports slipped by 0.2 per cent to \$64.507 billion — mainly because of low oil prices.

More significant in terms of the future of the Nakasone Government was a visit to Mr Kakuei Tanaka, the former Prime Minister who is known as the kingmaker, by Mr

Susumu Nakai, his first lieutenant who looks after the Tanaka faction in his absence. The two men discussed strategy for the contest for Cabinet positions.

Even though Mr Tanaka has been effectively immobilized since suffering a stroke in February 1985, his faction gained strength during the election, adding some 20 members. It, along with Mr Nakasone's faction which gained another 11 adherents, is one of the most important of the five main factions competing for posts in the Cabinet.

Mr Nakasone is expected to have his Cabinet organized in time for a new session of the Diet to begin some time between July 20 and 22.

The outcome of the Cabinet contests will give clues as to whether Mr Nakasone will be able to extend his term as Prime Minister, seek a third term in office or, as laid down in October,

Mr Kanemaru has already declared that he wants to resign as secretary-general. This may be his way of telling Mr Nakasone that enough is enough and he should leave office on schedule.

The most significant clues to his future, however, are likely to come from what positions his rivals — Mr Shintaro Abe, the Foreign Minister, and Mr Takeshita — accept. If they stay out of Cabinet they will have a clear run for contesting the party presidency, which carries with it the premiership.



Two men diving to protect themselves from the onrush of a white fighting bull as they are overtaken by the stampeding herd in the annual running of the bulls during the fiesta in Pamplona, northern Spain, yesterday.

## Poisonous gas drives out 17,000

Miamisburg, Ohio (AP) — A railway tank car carrying a chemical used in rat poison was derailed and caught fire here releasing a 1,000 ft cloud.

More than 140 people suffered minor injuries in the accident on Tuesday. More than 17,000 were evacuated.

Nine people were admitted to hospital but none was believed to be seriously injured. Most were suffering from shortness of breath and burning eyes from inhaling the white phosphorus fumes.

The phosphorus had stopped burning by late evening.

## Pravda hits at news blackout

From Christopher Walker, Moscow

Pravda yesterday launched a bitter attack on the lack of official information on continuing radiation problems being given to residents of the Gomel region of Byelorussia, one of the areas most seriously affected by the Chernobyl nuclear disaster on April 26.

A hard-hitting article from a Pravda correspondent on the spot singled out local Soviet newspapers and radio stations for particular criticism.

He cited the example of one rural settlement where Soviet soldiers had been surrounded by angry citizens demanding details about which vegetables were safe to eat.

"The officers present had to give the necessary explanations," the official Communist Party newspaper said.

"Why is this work not done by those who are responsible for it?"

Pravda also quoted a regional official as stating that residents of 48 Byelorussian villages had been moved out of the danger zone and that seven of these had now been decontaminated and were ready for the evacuees to return. No date was given when this would take place.

The article was the first to reveal the full extent of the precautions taken in addition to the evacuation in Byelorussia.

It lies to the north of the stricken reactor where work to

encase it in concrete is continuing.

Measures taken included the hermetical sealing of "about 7,000" wells and the doubling of the number of public baths and medical posts in the region.

But although the paper claimed that party officials were now agreed that the most difficult period was over, it acknowledged that a number of problems remained.

One of these was the fact that there were differences of up to 200 per cent in the rates of pay being offered to workers from different parts of the Soviet Union who are now helping in the dangerous decontamination operation.

## Bourguiba chooses new heir apparent

Tunis (Reuter) — President Habib Bourguiba of Tunisia, aged 82, intervening unexpectedly in the contest to succeed him, named an economist, Mr Rachid Sfar, as his new Prime Minister and heir apparent.

Mr Muhammad Mzali, Prime Minister since 1980, was dismissed yesterday after seeing his power and influence gradually curbed in recent months.

Only three weeks ago Mr Bourguiba — who has ruled Tunisia since it gained independence from France in 1956 — confirmed Mr Mzali, a former schoolteacher, as Prime Minister and Secretary-General of the ruling Destourian Socialist Party (PSD), saying: "He has my confidence, now and in the future."

Mr Sfar had not appeared to be a front-runner in the contest for the veteran President's favours, although he had the right credentials. He was born 53 years ago at Mahdia, near Monastir. Mr Bourguiba's home town. Mr Mzali was also from Monastir.

Tunisia is facing lean years caused by a sharp drop in oil revenues. Mr Sfar's appointment could be interpreted as giving new priority to solving the country's economic problems, Western diplomats said.

Two other ministers have also been tipped as possible replacements in a city humming with rumours, political manoeuvring and clanish regional rivalries.

One is Mr Zine el Abidine Ben Ali, named Interior Minister last April. The other is Mr Mansour Sghir, the Public Administration Minister, who has been in daily contact with Mr Bourguiba since being appointed director of the presidential office.

## Bermuda may hold autonomy plebiscite

By Rodney Cowton

Bermuda may hold a referendum on independence which could end its status as Britain's oldest colony.

Mr John Swan, the Prime Minister of Bermuda, who is on a private visit to London, said yesterday that the question of independence was one which was being widely discussed among the population of 56,000 people; and there was a feeling that the time might come to hold a referendum on the subject.

He was careful not to disclose his own attitude to a referendum, but said there was a need to have an extended public discussion of the issues, and to see whether there was a consensus in favour of holding a referendum.

The issue was brought into focus about three months ago when a senator introduced a Bill calling for a referendum, and although this was defeated, an undertaking was given that the issue would be kept under review.

Yesterday Mr Swan had talks lasting about 45 minutes with Mrs Margaret Thatcher, but he refused to say whether the question of independence had been discussed, though he said he was sure that Mrs Thatcher was well briefed on developments in Bermuda.

Bermuda celebrated 375 years as a British colony in 1984. Although it is statutorily self-governing, Britain has responsibility for its external relations and defence.

Mr Swan said that, irrespective of the question of independence, he wanted to see a strengthening of relations between Britain and Bermuda.

He was particularly concerned about trade, as Britain did not take advantage of sales opportunities.

### Airport security checks

## Greece aims for tourism revival

From Mario Modiano, Athens

Greek airports used by British and American tourists are being checked this month for aircraft and passenger security by experts from London and Washington.

The Greek authorities hope their findings will help them boost the prospects of Greek tourism this year.

A six-member staff team from the US Congress is inspecting security at Greek ports and airports and will be reporting directly to the House committee on foreign affairs. A British aviation security expert from the Ministry of Transport is due here later this month to visit the main Greek airports used by Britons.

One out of every two American tourists who would have come to Greece this year has now changed plans, but the number of Britons in the first five months of 1986 increased by one-fifth, placing Britain first again in Greek tourist statistics.

The fear of travel-related terrorism and possibly the effects of the nuclear leak at Chernobyl seem to have played havoc with the nationality pattern of Greek tourism between January and the end of May.

The overall increase in the number of foreign tourists was as low as 4 per cent from 1,750,000 last year to 1,820,000. But when the number of American visitors, who

usually spend five times as much as the average tourist, drops 61 per cent to 62,000, it is little consolation for the Greeks that the number of Yugoslav tourists more than doubled to 148,000.

The slump in the American tourist market has hit luxury hotels severely as well as yacht charters and sea cruises.

Western security experts in Athens believe Greece's reputation will also certainly benefit from the drastic cuts in the personnel of the Libyan diplomatic mission here, one of the largest in Western Europe.

The Libyan embassy yesterday denied it had been asked by the Greek Government to reduce its staff, stating that decisions of this nature could be taken only by the "ruling basic people's assemblies of the Arab Libyan Jamahiriya".

Western sources insisted that the mass exit of some 20 Libyan diplomats had been quietly arranged by mutual consent to protect both the special links between Tripoli and the ruling Greek Socialists, but also Greece's need for better relations with the West.

The security euphoria in Athens was not marred by bomb threats which forced the evacuation of the West German and Dutch embassies yesterday and eventually proved to be hoaxes.

## Teresa mission for Havana

Madrid

Mother Teresa of Calcutta (above), on a visit to Cuba, has persuaded President Fidel Castro to allow her order of nuns to establish a mission in Havana (Reuter reports).

She announced the establishment of the mission at a Havana suburban church after an unscheduled meeting with President Castro.

Church sources said the success of her trip was further evidence of a steady thaw in relations between Havana and the Vatican.

Mother Teresa hinted that in Cuba, where the Government claims to have eradicated material poverty, her organization would become involved in spiritual work. No date for opening the mission was set.

Father Carlos Manuel de Céspedes, secretary of Cuba's Bishops' Conference, said Mother Teresa would return for the foundation of the mission.

## Basque 5 to boycott Parliament

From Richard Wigg

Madrid

The five Basques chosen in last month's general election to represent the radical left-wing People's Unity Party in the Spanish Parliament have said they would boycott Parliament in the name of greater Basque self-determination.

But they have visited Madrid to register the returning officers' certificates of their election.

Senior Jon Idgoras, the People's Unity spokesman, used the occasion inside Parliament to call for negotiations between Euzkadi, the Basque armed separatist organization, and the Spanish state.

The time was "now right for a political solution" to the Basque question, Senior Idgoras, aged 50, a former steel worker and trade union leader, said.

Technically the five — four men and one woman — will never be MPs, since they indicated they would not take the oath required of all new members to uphold Spain's 1978 democratic Constitution. They will therefore not draw any salary.

The five made their stand in Madrid as the Basque Nationalist Party, which forms the government in the autonomous region, prepares for a possibly crucial national conference this weekend, aimed at resolving a crisis threatening

# Make money signing cheques.

Cheque-Save is an Abbey National investment account with a cheque book. It pays you interest — the rate rising the more you invest — and it allows you instant access by cheque.

You can, for example, use the cheque book to pay household bills by post.

This makes Cheque-Save the ideal way to manage your money — even large sums.

It can also provide you with an Abbeylink card which you can use to deposit or withdraw money 24 hours a day 7 days a week. So your account is always accessible.

And you can withdraw up to £250 a day from any Abbey National branch.

Call in and start making money with Cheque-Save now.

Or post the coupon. No need for a stamp. Like everything else about Cheque-Save, the postage is free.

### CHEQUE-SAVE'S RISING INTEREST RATES

|                |                 |                   |                |
|----------------|-----------------|-------------------|----------------|
| Up to £2,499   | £2,500 - £9,999 | £10,000 - £24,999 | £25,000 plus   |
| 4.50% NET RATE | 7.12% NET RATE  | 7.36% NET RATE    | 7.75% NET RATE |

To: Dept. CS05, Abbey National Building Society, FREEPOST, 201 Grafton Gate East, MILTON KEYNES MK9 1DA.

I/We enclose a cheque for £\_\_\_\_\_ to be invested in a

Cheque-Save Account at my/local branch in \_\_\_\_\_

Please send full details and an application card. Minimum opening balance £100. Maximum £90,000 single or joint account. I/We understand that rates may vary and interest will be credited to the account half-yearly in June and December.

Full name(s) Mr/Ms/Miss \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_

Telephone \_\_\_\_\_

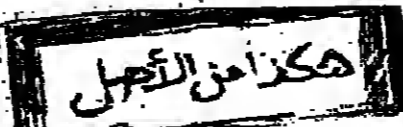
Signature(s) \_\_\_\_\_

Date \_\_\_\_\_



## ABBNEY NATIONAL CHEQUE-SAVE ACCOUNT

ABBNEY NATIONAL BUILDING SOCIETY, ABBEY HOUSE, BAKER STREET, LONDON NW1 6SL



**Bermuda may hold autonomous plebiscite**

By Robert Cooper  
Bermuda may hold a referendum on independence in the next few years, the Minister of Bermuda has said.

Mr John Swan, the Minister of Bermuda, said in a private visit to London yesterday that the island of independence was being considered among the most of British people.

He said that the island was a free country and that the people should be allowed to decide for themselves.

He was careful not to say when the referendum would be held, but he said it would be held in the next few years.

Mr Swan said that the island was a free country and that the people should be allowed to decide for themselves.

He was careful not to say when the referendum would be held, but he said it would be held in the next few years.

**Security checks**

**Police aims for terrorism revival**

Mr. ...

**Basque to boycott Parliament**

Mr. ...



# Never again?

The Falklands conflict was the world's first taste of high technology air/sea warfare. As such, it served to confirm the increasingly important role that radar will play in any future wartime engagements.

In fact, immediately the war was over, the Royal Navy was able to present industry with a completely new brief for a surface ship main radar system. And in doing so, invited a number of international companies to compete for the order.

The fact that it was our advanced 3D radar system which was eventually selected is a source of great pride to us here at Plessey.

In the light of the RN's Falklands experience our new radar system more than meets the necessary requirements in the areas of long range air detection, aircraft control capability and automatic target indication for missiles.

Before long, all Type 42 destroyers, Type 23 frigates and Invincible class aircraft carriers will be equipped with it.

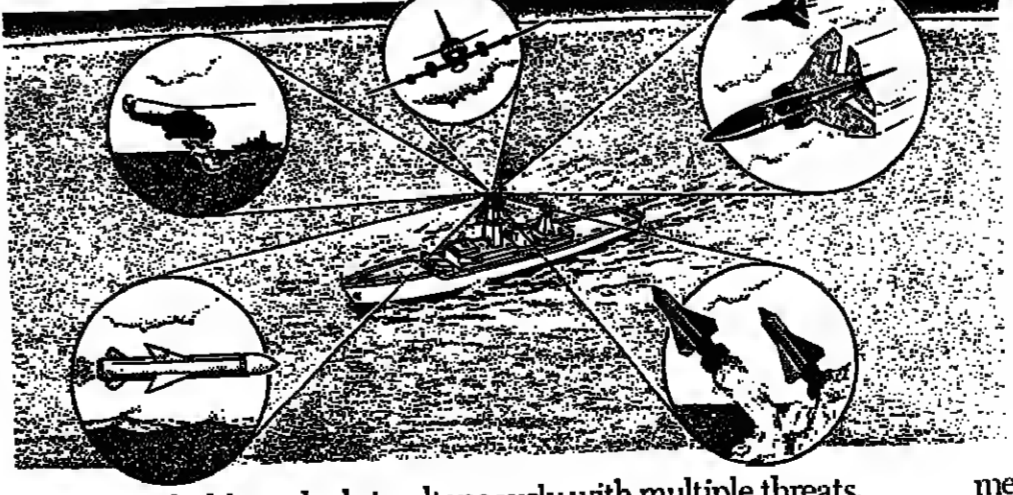
**The growing threat.**

Having met the RN's current needs, we're now looking to the future. Here, the growing danger is likely to come in the form of complex multi-level saturation attacks.

Working closely with the Ministry of Defence (Navy) we've made it our priority to develop a radical new multi-function radar system.

Our use of gallium arsenide circuitry (an area in which we lead the world) is enabling us to build what's known as a phased-array sensor.

Far from being a pipe dream, it's fast becoming a reality. Combining the functions of surveillance and tracking, it has a computer which instantly controls the radar beam



so it's able to deal simultaneously with multiple threats.

Clearly, phased-array radar is the future of radar technology and Plessey is one of the few companies which have established a stake in that future.

**An aggressive policy.**

Though we've established a world-wide reputation as a leader in radar development and system design, our activities extend way beyond this.

We're equally energetic in the fields of tele-communications and micro-electronics.

In fact, we have leading edge products in all these areas of operation. An achievement which we feel is directly attributable to our policy of heavy and constant investment in technology.

This, combined with sound strategic planning, means we're constantly identifying market needs and developing new products.

By 1987-88 products developed since the early 1980s should generate some £400 million worth of additional turnover. By 1990, they'll have boosted the figure to £850 million.

**Defending ourselves.**

We've good reason to point out the enduring strengths of Plessey as a company.

Our technological skills, our long term planning ability and our young entrepreneurial style of management are naturally the envy of other companies.

Right now, we're keen to preserve these unique qualities.

For more than 40 years we've been helping the nation's defences. Whatever happens in the future, we sincerely hope that it's an independent Plessey that continues to do so.

**PLESSEY**  
The height of high technology.

### US shaken by death of athletes

# Outcry over cocaine abuse

From Michael Binyon  
Washington

As America reels in shock at the recent cocaine deaths of two young sports idols, a national survey has revealed that nearly one-third of all college students have tried the drug by the time they graduate.

At the same time the commissioner of the National Football League has announced plans for compulsory random drug tests of all players this coming season, and tough new penalties to curb what many fear is a devastating new wave of drug-taking among America's top athletes.

Widespread concern at the epidemic of cocaine abuse, spurred by the availability of a highly addictive distillate called "crack", has been highlighted by startling recent statistics.

These show that one in six have tried cocaine while at school; the drug now has 4 to 5 million regular users; the plague is costing America about \$25 billion (£16 billion) a year; and more than half of all crime in the United States is now related to drugs.

The latest figures from the Government's annual drug survey found that, while marijuana use had fallen sharply among students, cocaine had gained a "surprising and unsettling" foothold on campus. Many students were unaware of the dangers associated with the drug. Although daily use of cocaine still applied only to one-tenth of 1

percent of the student population last year, an ever larger number were experimenting with cocaine.

It has taken the sudden and unrelated deaths of two top black athletes — both at the peak of fitness and opportunity — to arouse a nationwide outcry.

Len Bias, aged 22, died on June 19 of cocaine-induced cardiac arrest, two days after the National Basketball Association ranked him as the second best college player in the country. Eight days later toxicologists found a lethal dose of cocaine in the body of Don Rogers, aged 23, a Cleveland football star. Each was surrounded by family and friends and was said to be happy and free of trouble.

The death of Bias prompted a police inquiry into reports that he was supplied with a huge overdose of cocaine by friends and associates.

A shaken University of Maryland, where he played

## Delay in Thai appeal

Nonthaburi, Thailand (AP) — Thailand's Appeals Court will take at least a year to act on the case of an Australian sentenced to death for heroin trafficking, a senior court official said yesterday.

If the court turns down the appeal, Donald Tait, aged 52, of Sydney, could be the first Westerner executed on drugs charges in Thailand.

college basketball, has begun its own investigation into drugs on campus. His funeral was attended by thousands. Black commentators have warned of the special danger of drugs to black, unemployed teenagers.

On Tuesday Mr William Bennett, the Secretary of Education, called on every college president to enforce strictly a drugs ban on campus. He said universities had a duty to parents to protect their children from drugs and drug pushers. "Parents do not expect colleges to be neutral as between decent morality and decadence."

In the light of the athletes' death, he asked: "What of the role of our cultural institutions? Our colleges... call to task the rest of society for failing to live up to its stated ideals. They set themselves the role of moral gadfly, moral conscience. But what of them?"

Professional football players have vigorously opposed

the announcement on Tuesday of mandatory random urine samples. If drug use is found, penalties will include suspension and eventually a one-year ban on players.

The Players Association condemned the plan as an invasion of privacy. But police fear drug use in schools and sports clubs is only a small part of the drug trafficking problem.

"Crack" — smokeable cocaine — is cheap, plentiful and intensely addictive. Cocaine smuggling from South America has risen 500 per cent.

Crack-smoking houses, controlled by criminals and guarded by vigilantes, have sprung up in urban ghettos, spawning violence.

Police raids are often fruitless, recovering too little evidence for prosecution. Undercover investigations lead nowhere, as crack can be manufactured in any kitchen.

Police have argued that courts are too lenient and that public indifference and a cut-back in drug preventive education have nullified the stepped-up efforts of the Drug Enforcement Administration to stem the flow.

But the deaths of the two athletes, coupled with the latest statistics, have made the war on drugs headline news here for the past three weeks. As *Newsweek* said, the \$100 billion a year drug habit is a "national scandal" which America seems powerless to stop.

## Five votes lift sex ban on NZ gays

From Richard Long  
Wellington

After an agonizing 16-month debate, the New Zealand Parliament last night passed a homosexual law reform Bill legalizing homosexual acts between consenting males over the age of 16.

The Private Member's Bill, introduced by a junior government whip, Ms Fran Wilde, was passed by only five votes after lengthy, and at times acrimonious, debate.

The packed public galleries rose to applaud when it was announced that the Bill had succeeded by 49 votes to 44. Only one MP was absent. Ms Wilde was cheered when she emerged from the chamber after the vote.

But the leader of those opposed to reform of the law, the Opposition MP Mr Graeme Lee, said after the vote that his supporters would bring a repeal Bill before Parliament next year or after the next election. In the meantime, he said, his powerful lobby would work to unseat MPs who voted for the reform.

Mr Lee said the vote was a dark day and MPs had ignored a petition with 800,000 signatures, the biggest in the country's history, opposing the change.

Ms Wilde's Bill was the first attempt to amend the law for 11 years.

## Travel ban on Manila rebels

From Keith Dalton  
Manila



The Philippines President, Mrs Corazon Aquino, using a stool to cross a flooded driveway in Manila on her way to a Cabinet meeting at the presidential palace yesterday.

One day after an aborted revolt, President Corazon Aquino yesterday banned rallies and demonstrations by supporters of the ousted leader, Mr Ferdinand Marcos, and barred leaders of the rebellion from leaving the country.

Mrs Aquino also announced that an independent board of inquiry would investigate the extent of military involvement in the 36-hour revolt.

A parallel probe into the uprising was ordered by the armed forces Chief of Staff, General Fidel Ramos.

Eight pro-Marcos generals on Sunday supported an attempt by the former Foreign Minister, Mr Arturo Tolentino, to form a break-away government with himself as acting President and seize the luxury Manila Hotel as their seat of government.

More than 300 soldiers from a military camp north of Manila and several thousand Marcos loyalists occupied the hotel until dawn on Tuesday, when the soldiers gave themselves up and the civilians were driven from the badly-soiled and partly looted world-famous hotel.

Those involved in the revolt would have to pledge allegiance to the provision of the constitution of the four-month-old government; Mrs Aquino said, after discussing the revolt with her Cabinet.

A presidential spokesman later said the Government would take "appropriate action" if the rebel leaders refused. He did not say what this action would be.

Mrs Aquino, however, has been under pressure from government officials and her supporters to charge Mr Tolentino and his key followers with rebellion.

While Marcos supporters are free to denounce her Government, Mrs Aquino said she would no longer allow rallies and "demonstrations that are not truly an exercise of freedom of speech but are designed to further the rebel cause".

The vaguely worded presidential order, observers say, allows the Government broad latitude to determine what is a legitimate demonstration and what is not.

The final decision to grant a rally permit would be taken by local police chiefs, the presidential executive secretary, Mr Joker Arroyo, said.

"Certain people have trifled too long with the dignity and stability of the present Government and the new constitutional order," Mrs Aquino said.

While grateful that the revolt concluded without bloodshed, Mrs Aquino said she was "compelled by reasons of national interest and unity to require a pledge of loyalty to the constitution from the leaders in that illegal act of defiance".

While the renegade officers and soldiers involved in the revolt have been exonerated, this does not preclude General Ramos from taking "administrative" action against the senior officers, such as retirement, Mr Arroyo told reporters.

## Opposition showdown in Dhaka

From Ahmed Fazl  
Dhaka

Bangladesh's opposition parties are set to call a showdown with the military Government on the streets of Dhaka today as the new Parliament, the country's third, begins sitting.

General Ershad, who seized power in March 1982, has said martial law will continue until the Opposition recognizes his Government and allows the 330-seat House to pass a constitutional amendment Bill legalizing martial rule.

Sheikh Hasina Wazed, the leader of the opposition Awami League, has said opposition members will boycott Parliament today and she herself will lead a protest march to Parliament House.

The Interior Ministry has banned all demonstrations within a mile of the House, in north Dhaka, and yesterday hundreds of police in riot gear and paramilitary security forces were being deployed in anticipation of public demonstrations.

Protest rallies have also been planned by the former ruling Bangladesh Nationalist Party led by Begum Khalida Zia.

## Zia threatens leaders of Bhutto party with jail

From Hasan Akhtar, Islamabad

Signs of growing confrontation between President Zia of Pakistan, who is chief of the armed forces, and Miss Benazir Bhutto, leader of the opposition Pakistan People's Party, were evident in the President's address to the two houses of Parliament on Tuesday.

Without naming the Pakistan People's Party or its leader, President Zia warned that, if they transgressed "recognized decent political behaviour", the Government could put an end to their political activity by various means, including jailing party leaders.

President Zia devoted considerable time to his strong views against the populist politics of the Pakistan Peoples' Party and to his insistence that the Government should ensure the implementation of an Islamic system in Pakistan.

In his advocacy of Islamization, President Zia appeared to disagree with his Prime Minister, Mr Muhammad Khan Junejo, who earlier in the day — after the passage of a constitutional amendment Bill seeking to enforce Sharia (Islamic law) in Pakistan — had shown coolness towards the fundamentalists' efforts to move a private member's Bill to reinforce Islamization.

President Zia told MPs and the Government to adopt the private member's Bill, which many Islamic sects, scholars' organizations, and feminists

regard as opposed to their interests as well as popular Islamic beliefs.

President Zia's strong attack on the PPP of the late Mr Bhutto, overthrown by him in a military coup in July 1977, and on Miss Bhutto was in answer to the PPP leader's vigorous campaign to remove the former chief martial law administrator from the presidency.

President Zia may have also been angered by frequent use of strongly-worded slogans and language by PPP members.

President Zia reiterated his charge that the PPP was receiving financial support from foreign countries hostile to Pakistan and said everyone knew on whose directions the party leadership was acting. President Zia said he would not yield to opposition demands for new parliamentary elections immediately.



President Zia: insisting on a more Islamic system

## Delhi rivalry re-opens

From Kuldip Nayyar, Delhi

A rift has opened between the Indian Administrative Service (IAS) and the Indian Foreign Service (IFS) after the appointment of another IAS officer as an ambassador.

The IAS, successor to the Indian Civil Service of the Raj, mans all top positions in the central and state governments. In the past, IAS efforts to enter the diplomatic field were resisted, but after coming to power in 1984, Mr Rajiv

Gandhi appointed his secretary, Mr P.C. Alexander, an IAS officer, as High Commissioner to the UK. The IFS was unhappy but it was seen as an exception. Now the appointment of Mr P.K. Kaul, Cabinet secretary and an IAS man, as Ambassador in Washington has re-opened the row.

The IFS has demanded that its officers also be sent to



# Le winning formula

Nigel Mansell's stunning win in the French Grand Prix with Nelson Piquet third, keeps the Williams team on top in the Constructors Championship.

In these high performance cars, Mobil's advanced synthetic lubricants make all the difference. Our synthetic oils and greases perform well anywhere — in aviation,

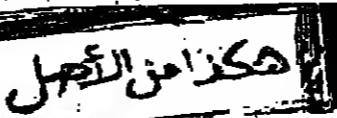
marine and truck engines, in tough industrial applications and in your own motor car.

It's not just on the racetrack that we lead the field.

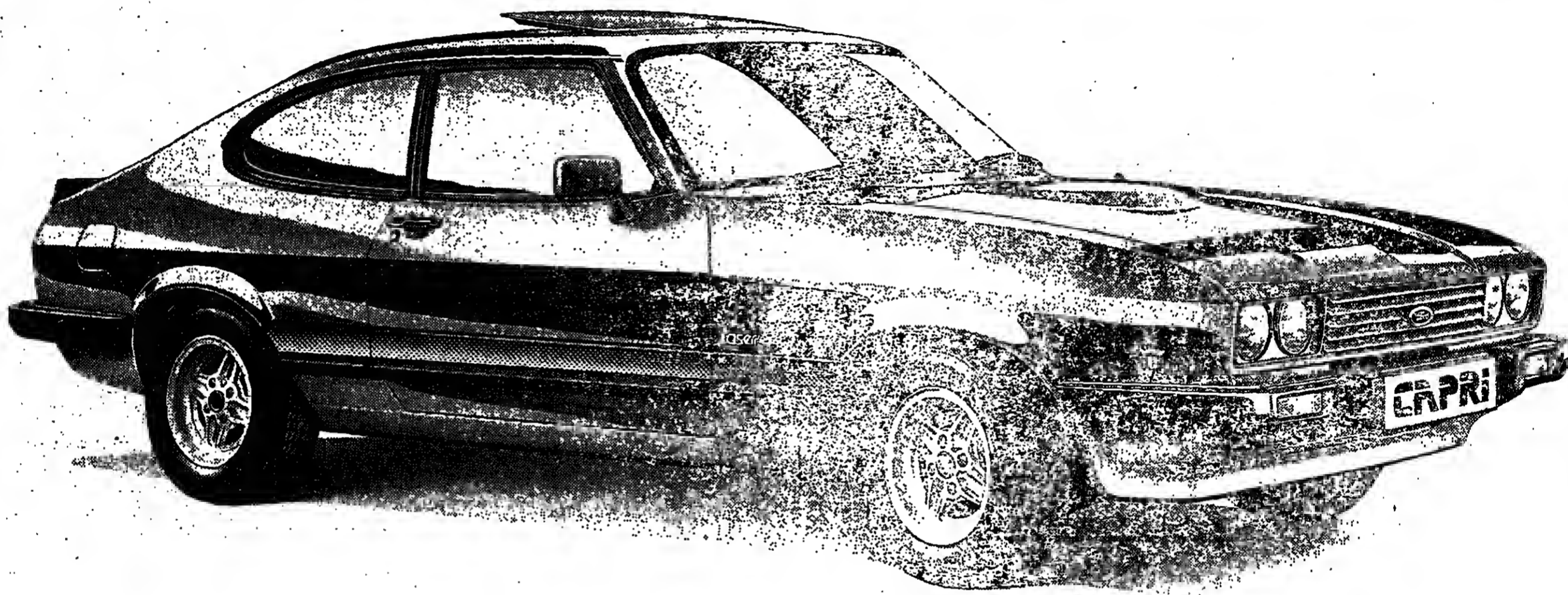
# Mobil

Synthetic Oils

## The world's most advanced lubricants



# The classic Capri of '86. The tempting price of '84.



RIGHT NOW, ALL CAPRIS ARE AT AUGUST '84 PRICES.\*

YOU SAVE £714 ON A 1600 LASER.\*\*

YOU SAVE £759 ON A 2000 LASER.\*\*

YOU SAVE £1,099 ON AN INJECTION SPECIAL.\*\*

Now the price of personality and performance is appreciably less thanks to these special summer prices on the whole Capri range.

The Capri is still very much a winning machine on the race track and it was described in an April '86 *Motor*, as a "Driver's car par excellence." No wonder Ford have invested so much in it.

The 2.8 Injection Special is a charismatic coupé with its Recaro front seats, leather seat surrounds, leather trimmed steering wheel and gear knob, sunroof and radio/stereo cassette player. Not to mention those alloy wheels and the limited slip differential.

As for performance, let's just say that the 2.8 injection engine gives it a top speed of 130 mph<sup>†</sup> with acceleration to match.

Mind you, the Capri Laser is no mean performer on the road, and comes equipped to do you proud.

So, if you fancy driving one of the real cult cars of the '80's, see your Ford dealer now. An '86 Capri at an '84 price can be yours, but only until August 31st 1986.



# Gorbachov's Georgian gambit

## THE TIMES PROFILE

EDUARD SHEVARDNADZE

**T**he truism — "it is evident that Mr Shevardnadze is not Mr Gromyko" — offered by Sir Geoffrey Howe, the British Foreign Secretary, after they met for the first time in Helsinki nearly a year ago has taken on new meaning. It says a lot, both about the new Soviet Foreign Minister's personality and the way in which he has operated in the post that was occupied by his dour-faced and influential predecessor for an unbroken period of nearly 27 years.

When Eduard Ambrosievich Shevardnadze arrives in London on Sunday, he will be the most senior member of the Kremlin hierarchy to visit Britain since Alexei Kosygin, the then Prime Minister, in 1967.

His trip will be important not only to those British officials hoping that it will cement the recent improvement in Anglo-Soviet relations but also to a wider international audience, anxious to see the role Shevardnadze will play after the recent and drastic shake-up of the conduct of Soviet foreign policy, which has seen much of the control revert from his ministry to the upper echelons of the Communist Party.

Experienced observers believe that it would be simplistic to see the recent upgrading of the position of Anatoly Dobrynin, the former veteran Washington envoy, as necessarily implying a downgrading for Shevardnadze, an affable, silver-haired Georgian who is regarded as one of the most personable and innovative members of the Kremlin's 12-strong ruling Politburo.

"Shevardnadze's charm and his relative lack of diplomatic experience meant that from the day of his appointment last July he was seen as a presenter of foreign

policy rather than its chief creator", a senior diplomat explained.

His succession to Gromyko on July 2 last year came as a shock to Moscow's large team of resident Kremlinologists, causing the US ambassador, Arthur Hartman, visibly to shake his head in disbelief as the news was announced in the Kremlin's imposing Palace of Congresses. The surprise was caused both by Gromyko's image as a permanent fixture and Shevardnadze's main reputation as an internal politician.

With Mikhail Gorbachov both willing and able to shoulder much of the burden of Soviet diplomacy himself, especially in Paris last October and at Geneva a few weeks later, much of Shevardnadze's time has been spent with the more humdrum task of presiding over a thorough shake-up of the rambling Soviet foreign ministry.

It is still in progress and has already included a wholesale rationalization of areas into which the world is divided, the appointment of a string of new-style ambassadors and the promotion of younger officials at home. The dramatic centerpiece of the reorganization was the private foreign policy conference held in Moscow a few weeks ago and attended by the heads of all Soviet missions abroad. Both Gorbachov and Shevardnadze delivered speeches and although details remain secret, both were sharply critical of the conduct of Soviet diplomacy.

Apart from adding dynamism and flexibility to his office, one of Shevardnadze's tasks — well suited to his outgoing southern personality — is to do away with the rigid image of the Gromyko era



Forward move: but will foreign minister Shevardnadze prove more than one of Gorbachov's pawns?

which earned his predecessor the nickname of "Mr Nyet". During the shake-up, which has seen the reassertion of the power of the central committee's international department under the new command of Dobrynin, Moscow's busy rumour mill has intermittently and inaccurately predicted a quick transfer for Shevardnadze from the foreign minister's desk. But other, more cautious analysts have noted the importance of the organizational work he was super-

vising at the ministry's towering "Stalin gothic" headquarters. They expect him to emerge in a stronger light as a result of the London talks and the postponed pre-summit negotiations with George Shultz, expected within the next two months. The Cassandras predicting his early demise appear not to have taken into account his close personal relationship with Gorbachov, who first came into contact with his future Foreign Minister during

Shevardnadze's introduction of agricultural experiments in Georgia in the early 1970s and who saw to it that he was elected a full voting member of the Politburo before his move to the foreign ministry (Dobrynin remains a central committee secretary). In many ways, Shevardnadze is an enigma within the Kremlin leadership. At the age of 58, he has yet to show his colours in public and has taken a back seat both because of the upheavals in his

ministry (which recently lost its chief spokesman, Vladimir Lomtshov) and the attention which the energetic Gorbachov devotes to foreign affairs.

"We have yet to see enough of Shevardnadze's performance to be able to make a final judgement", a European diplomat said. "We know that he has the charm and the ability to handle people, but until now that has been used mostly inside his ministry. Perhaps the next few weeks will lift the veil a little."

Shevardnadze was born on January 25, 1928, in the small west Georgian village of Mamati near the Black Sea coast. His father was a teacher and he graduated in history before plunging into party youth work in the republic, long regarded as the most corrupt of the 15 making up the Soviet Union.

Later, he gained first-hand knowledge of the wheeling and dealing when he became minister of the interior and then, in 1972, party leader with the specific job of putting the republic's house in order. This was a near-impossible task, given its long tradition of nepotism, black-marketeering, fencing of stolen property and mishandling of official funds.

Shortly before his appointment, a frustrated Shevardnadze is reported to have snapped: "Is there anything here that is not for sale? If there is, I cannot think of it." He stripped senior party officials of illegal possessions including millions of roubles, Mercedes Benz cars and luxury villas (although those are still a feature of the landscape). "We Georgians, a people of farmers, heroes and poets, have become thieves, cheats and black marketers", he said when his crusade was at its height.

At one meeting, he expressed fury when he saw a glittering collection of imported watches on the upraised wrists of members taking a vote.

### BIOGRAPHY

- 1928: Born in the Georgian village of Mamati.
- 1948: Joined Soviet communist party.
- 1961: Elected first secretary of the Mtskheta district committee of Georgia communist party.
- 1965: Appointed minister of internal affairs in Georgia.
- 1972: Elected first secretary of Georgian communist party in ruling central committee.
- 1976: Elected a member of central committee of the communist party.
- 1978: Elected an alternate (non-voting) member of Politburo.
- 1985: July 1: Elected a full member of Politburo. July 2: appointed minister for foreign affairs.

Although some leading intellectuals regarded him as a closet Russian (a reputation enhanced when he told the 1976 regional party congress that "for us Georgians, the sun does not rise in the east, but in the north, in Russia"), he won local popularity in the emotional struggle over Georgian linguistic rights. On one occasion, he is reported to have telephoned the Kremlin and threatened resignation if Russian was to become the republic's principal language.

He also showed considerable physical courage in handling crises during his 13 years in control in Tbilisi. Once in 1977, when anti-Russian demonstrations broke out during a football match after a disputed penalty, he strode on to the pitch with a megaphone and persuaded the rioting fans and truncheon-wielding policemen to withdraw peacefully.

Some years after, later, he personally took personal charge of a successful anti-hijacking operation mounted after a plane was seized by a local group and forced to land at Tbilisi. Apart from his local reputation as a disciplinarian (which earned him the nickname of Mr Clean), he also caught the attention of the central leadership with his decentralizing agricultural reforms which boosted production. His enthusiasm for economic reform and his ruthless clean-up campaign mirrored Gorbachov's approach and marked him out for promotion. He is one of the few Georgians (with the notable exception of Stalin) to have held high office.

Although as Foreign Minister his essential quality has been, in the words of one diplomat, "to act as his master's voice", his thinking is known to be close to Gorbachov's on a wide range of issues. Such empathy gives British officials confidence that the London talks will provide valuable insights into the chances of substantive progress in the key area of international arms control.

Christopher Walker

Bachelors of Pop are there none. Nor does a Master of Rock exist to guide the fortunes of drummers in dire straits. But all that could be changing, thanks to a guitarist-turned-lecturer whose high road to success is signposted: Bathgate, West Lothian.

In that unlikely setting, Gordon Campbell — once of The Upstarts, now a financial specialist and lecturer in business studies at West Lothian college of further education — came up with the idea of a training scheme for the top jobs in popular music after inquiries from young people seeking a career in the pop world. "There was simply nothing that offered a specific training that would be useful", he said. Now there is — the Higher National Certificate (Music Management).

Pop music management requires a certain flair and instinct but people with those qualities are not necessarily

## Do-be-do do-wah (Hons.)

good businessmen, a failure which has given the business a bad name. "There are so many cowboys managing groups who do not have experience, knowledge and skill to do the job," said Mr Campbell. "That is why you hear of so many people getting into bad contracts and being ripped off."

The first full-time course, which lasts a year, begins next month. It will be restricted to 15 students and is already over-subscribed. The course covers normal business studies such as law, accountancy, statistics and organizational psychology — the many ways

of saying, perhaps, "don't ring us we'll ring you".

During the year the students will form their own record label and be encouraged to scout the clubs and pubs of Bathgate to spot the talent with commercial potential. Next year Bathgate could be a good place for stars waiting to be born.

"They will assess the acts or artists, package and promote them. There's a lot to it. They have to decide whether a particular group was likely to give large income over a short period or should be allowed to develop slowly."

The students will use commercial studio facilities in Edinburgh and London. Mr Campbell admits the keen entrepreneurial ear will be more valuable on the course than perfect pitch. "You could be tone deaf yet still succeed as a pop businessman. In fact musicians might be a bit frustrated on this course."

# Putting quality back in the Mersey

A once-healthy industrial artery has become clogged by a century of misuse, but a unique £4 billion campaign aims to restore it. Peter Davenport saw the problem from the air

In its time, the River Mersey has provided the power that generated the Industrial Revolution, and has given its name to a musical sound that went around the world. Today, it meanders sluggishly through a landscape of declining traditional industry, and the most common sound along its banks is the daily sluicing of millions of gallons of raw sewage into its waters.

The river has been used and abused for generations; a dumping ground for the detritus of a consumer society, old cars, prams, supermarket trolleys, and household rubbish. It has been fouled by industry and poisoned by agriculture until it has the unenviable reputation as the most polluted river estuary in Europe. In short, it is a national disgrace.

A campaign to clean up the Mersey Basin, 1,000 miles of river and waterways stretching from the port of Liverpool to the western slopes of the Pennines, across a region housing more than five million people, is under way. It will include not just the Mersey but its many tributaries, and the aim is to clean the waters so that fish will once again be able to survive, and to rid the river banks and the land alongside them of decaying and derelict buildings.

The undertaking is enormous. It will cost more than £4 billion and will take at least 25 years. When I flew with Mr John Tavare, the chairman of the government-led clean up campaign, on a helicopter tour around the region, he repeatedly pointed out problems that were evident even from 1,500 feet.

The one-hour flight above some of the worst excesses in the country was a clear indication that the problem is not just about removing litter from the streets or the graffiti daubed on inner city buildings. In many parts of the country, and especially in the North, today's environment is scarred by the physical reminders of past days when industry boomed unhindered by modern planning restrictions. Tavare, the retired managing director of a bleaching and dyeing company, and former chairman of the CBI in the North-west, is not, however, a romantic environmentalist.

Although a cleaned-up river system will provide for leisure pursuits and increase tourism,



Troubled water seeks flood of money: John Tavare, his problem behind him, visits the bank

he believes the practical benefits of a more attractive landscape will be that the hard-nosed business of persuading new industry into the region — in competition with more desirable areas like the South-east, Bristol, and Edinburgh — will become that much easier. "People might ask why should we put it right? Why bother at all?" he says. "This area was once the centre of the world's industry. It gave this country its wealth. But the river at the centre of it all was used and abused. The nation as a whole benefited from

**'It is about our ability to do well again'**

what happened here, but we have been left with the problem.

"We have a spoil heap out there. Who wants to come? Are the companies we need to provide new jobs going to get their highly-paid managers to bring their families here? It simply has to be done. It is not just about clean water and clean sewers. It is about the regeneration of an entire region. It is about our ability to do well again."

The problems are easily defined, but achieving the solution much more complicated. The Mersey Basin cam-

pany, which embraces the Government, 30 local authorities responsible for land-based improvements and the North-West Water Authority, is the largest programme of its kind undertaken in western Europe.

It has already attracted £67 million of European regional development fund money, the first grant of its kind. The funds to meet the rest of the ambitious programme will come from water rates, government grants, the EEC, and from those private industries which can be attracted into a joint venture with the public sector.

The condition of the Mersey comes as a shock to most people; the discharge of raw sewage is more readily associated with deprived Third World nations. But the intimate details of its disposal do not make for the most popular of after-dinner topics. Tavare, however, has two favourite anecdotes which neatly sum up the decline of the Mersey.

The first highlights just how clean and pure its waters once were. Apprentices at a riverside cotton mill in the early days of the Industrial Revolution complained of a monotonous diet of fresh salmon taken from the river, and as a result, it was restricted to being served on only two days a week.

The other story is more recent. A worker at a local

hospital for a check up in case you have caught something unpleasant.

Among the schemes already under way is a £160 million programme to build sewage plants to replace almost 50 raw sewage outlets around Liverpool and Birkenhead.

The short-term aim is to prevent further deterioration of the river water quality. The longer-term ambition is to have coarse fish back within 25 years. At least half the 13,000 miles of sewers and most of the 1,200 storm overflows in the area need replacing or upgrading.

When Michael Heseltine first saw the state of the Mersey and its derelict buildings, he said that if it had been in the South-east it would not have been tolerated. John Tavare was asked to take the appointment as campaign chairman by Heseltine's successor Patrick Jenkin, who in turn was succeeded by Kenneth Baker and then Nicholas Ridley. When Ridley moved into the office, among the first letters he received was one from Tavare, seeking continued government commitment.

Tavare's commitment is total and passionate. "The river should be magnificent. It is a living thing that we have done our best to damage, and we have almost killed it. It has got to be put right."

© Times Newspapers Ltd, 1986

### CONCISE CROSSWORD NO 998

ACROSS

- 8 Radiation monitor (6,7)
- 9 Anger (3)
- 10 Tom Sawyer author (14,5)
- 11 Carried (5)
- 12 Inner character (7)
- 13 Turns down (7)
- 14 Glove leather (5)
- 15 Diced vegetables (9)
- 16 Toss up (3)
- 17 Taught dogma (13)

DOWN

- 1 Selfish person (6)
- 2 Cut in two (6)
- 3 Hamilton Islands (8)
- 4 Uncommon (6)
- 5 Cam/Isis boat (4)
- 6 Achieve (6)
- 7 Stunned state (6)
- 8 Bullfight shout (3)
- 9 Scouring (8)
- 10 Trophy (3)
- 11 Stay (6)
- 12 Snow gliders (6)
- 13 Tense sense (6)
- 14 Dawn chorus (6)
- 15 Channel (4)

SOLUTION TO NO 997

ACROSS: 1 Confit 4 Damask 7 Lash 8 Kedgeree 9 Laminated 13 CND 14 Made to measure 17 Tee 19 Apostate 24 Rebridge 25 New 26 Scept 27 Lapsed

DOWN: 1 Call 2 Mistletoe 3 Token 4 Dodec 5 Meek 6 Skin 10 Extra 11 Tempo 12 Draft 13 Councils 14 Diet 15 Smut 18 Erect 20 Padre 21 Sewer 22 Grip 23 Stud

# Invest from £2,000 and enjoy a monthly income.

Income Bonds. Paying 11.25% p.a. from 11 July. Get the details from your post office. Or ring 0800 100 100 (free) any time. Or send the coupon — no stamp needed.

To National Savings, FREEPOST 4335, Bristol BS1 3YX. Please send me details.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

POSTCODE \_\_\_\_\_

**INCOME BONDS** NATIONAL SAVINGS

024403

مكتبة من الأصيل

In the store

ARTHUR KEMP AN EXHIBITION OF Paintings

KENNETH BENTON

MICHAEL FALCONER ANDERSON

ROBERT EARLE

SUMMER BOOKS

The Stately Heritage of England

Hugh Montgomery-Massingberd reviews good companions for those with the itch for sight-seeing



however, concerned so much with what Sassanachs think of as "castles" - or indeed "Scotch-Barronial piles" - as with the Scottish equivalent of English manor houses.

Saving the best till last, my pick of the recent crop of "Heritage" books is The English House 1860-1914: The Flowering of English Domestic Architecture, by the estimable Gavin Stamp, with excellent photographs by André Goulaucourt (Faber, £25).

Messrs Stamp and Goulaucourt portray some 80 places, beginning with Blaise Hamlet by John Nash, one of the precursors and pioneers of the early Nineteenth Century.

With his irresistible mixture of wit, vigour, and consonant scholarship, Mr Stamp stylishly shows that great craftsmanship did not disappear with the Industrial Revolution.

In the steps of The Master

After seven years of research into the most rewarding of intellectual pursuits - the works of P.G. Wodehouse - Norman Murphy submitted his fascinating findings to ten publishers, and they all rejected them on the grounds that they were too scholarly.

Too scholarly indeed. Is it possible to be so in reference to The Master? These weak-kneed people have no doubt suffered the same punishment reserved by Wodehouse for his critics, eaten by bears, like the children who mocked the prophet Elijah.

With the thoroughness of a military campaign, Colonel Murphy went back to the sources of Wodehouse's inspiration, using libraries, street maps, and the London telephone directory to look in vain for the name Uridge.

Wodehouse's work has not been neglected. It has been dissected in detail, giving a rainbow of opinions. But the settings and characters have never been examined so closely: and Murphy shows that



Christopher Warman

IN SEARCH OF BLANDINGS By N.T.P. Murphy Secker & Warburg, £12.95

while Wodehouse was a great imaginative writer he based all - or almost all - his world on real people and places. He had, Murphy says, taken the advice of Bob Davis, editor of *Unus's Magazine* in New York, early in his career to write about the things he knew.

So Murphy has found that there was a Bertie Wooster (a mixture of Wodehouse himself, Lord Mildmay, the steeplechase rider, and George Grossmith, a man of the theatre and son of the Grossmith of *Diary of a Nobody*).

It is Blandings, however, that most fascinates Murphy - as it fascinated Wode-

house, who wrote in the foreword to *Summer Lightning*. "The place exercises a sort of spell over me. I am always popping down to Shropshire and looking in there to hear the latest news."

Not only the house, but the grounds and views had to be right, Murphy finds that it is not in Shropshire, a county Wodehouse knew well.

From a short list of 26 stately homes, he rules out the 12 Shropshire prospects, including Apley Park, near Bridgenorth, which Anne E. Wood put forward in *A Centenary Celebration*, published in 1981, although he admits it was a good candidate.

Put them together and you have Blandings. Now read the books.

Country and Gardens



Ruth Stungo

There could hardly be a greater contrast between ways of seeing the British landscape than those of photographer Charlie Waite and landscape historian Oliver Rackham.

One seeks to pare away the inessential details that would otherwise blur a vision of what is important, permanent, and good. The other tries to build up, piece by piece, like a jigsaw or mosaic, a pointillist's view of what the landscape really is.

Charlie Waite's pictures (with a commentary by Adam Nicolson in *Landscape in Britain, Pavilion, Michael Joseph, £9.95*), present a landscape almost untouched by man, something hauntingly still and strong. One person only is pictured in the entire book, and that only to effect a 'stardog' revelation of scale.

Yet even without people, he manages to convey a sense of a mutually enriching communion with land.

Adam Nicolson's commentary questions much that lies at the basis of our usually accepted way of seeing the countryside. Not for him the nostalgic longing for a past Arcadia, the worthy attempts to conserve. His essay challenges what he sees as the limitations of the historical view and the either-or dichotomy that limit our way of seeing. Somewhat too absolutist a view, but good for the smug conservationist.

Oliver Rackham's almost obsessive interest in what can be pieced together of the history of the British landscape has resulted in a curiously mopey, rather shapeless book (*The History of the Countryside, Dent, £16.95*).

His quest for a more accurate picture of past landscapes and a better understanding of today's remnants of past agricultural practices has led him

to question many long accepted beliefs about the countryside's history. He has delved deeply in historical documentation to produce a new picture, one of careful, continuous cultivation. Indeed, he claims that there are still parts of Britain today that would be readily recognizable to a returning Roman.

Someone with more experience than most of living close to the land was Walter Murray. His book, *Copsford*, describes a year he spent living in an abandoned cottage deep in the countryside, making a living by gathering wild herbs (*Allen & Unwin, £10.95*). It is not the book the dust-jacket sells us, the "story of conflict", in which the author fights numbing loneliness and hordes of resident rats, struggling with the elements to survive. It is better than that - almost a requiem for a way of life which the author realized was vanishing and obsolete.

Yet, curiously, even as the story unfolds and we follow him round the small area that became his world, harvesting in their turn, centaury and foxglove, clivers and yarrow, I found myself liking the man less and less. A certain smugness and self-satisfaction with what he managed to achieve mar this otherwise attractive tale.

Today anything to do with herbs is halfway to success, given our exaggerated belief in the virtue of all things natural. English Herb Gardens, by Guy Cooper and Gordon Taylor (*Weldon & Nicolson, £10.95*) is more than just another book about herbs. A well designed book with good, scene-setting photographs, it illustrates what a variety of solutions have been found to the problem of making a herb

garden. Although not clearly apparent at first, the book is arranged as a journey round Britain sampling, butterfly-like, the best to be seen.

At times you get the feeling that someone is writing simply because he has the knowledge, rather than because he wants to communicate something to you, the reader. Kenneth Woodbridge's book *Princely Gardens (Thames & Hudson, £30)* is a case in point. An enormous amount of scholarly detail is put before us, but what seems to be missing is any feeling of the passion that drove him to enquire.

An account of the evolution of the French formal style of garden-making that reached its apogee in Louis XIV's Versailles, the book is a tersely written historical narrative that takes us step by step from medieval origins, to the final dying waves of influence on the classical revival of the late Nineteenth and early Twentieth Centuries. In it the author has succeeded in building up a very detailed picture of what the garden-makers were trying to do at each stage and why. Using contemporary illustrations, he shows what the gardens, most of which have disappeared, looked like.

Among this season's reissues two books stand out, possessing just that quality of passionate enthusiasm and the desire to share it that I find so important. These are *Down the Garden Path* by Beverley Nichols (*Antique Collector's Club, £7.95*) and *Calestio Flowers and Fruit* (edited by Robert Phelps, Secker & Warburg, £9.95). Beverley Nichols struck me as a somewhat tiresome gent, rather too pleased with himself. However, I would forgive him that - and a lot else - for his curiously direct, rambling prose, and for his ability to look with a fresh eye. Anyone who can dream up and make a glacier of blue-flowered chioodoxas tumbling down his Alpine rock garden is a man whose dreams I want to share.

The selection from the garden writings of Colette is a much better book. Here is beautiful writing, the best of the entire bunch. Whether capturing the recollection of the sound made by iris flowers as they open, or telling of the green determination of the Christmas rose, her use of language, so complex, disciplined, and sensuously rich, awakens in the reader a complementary blossoming of associations. She more than all the others awoke my delighted response.

A man, a woman and a mute child - their lives seem bound by fate, their roots in Maori mythology

THE BONE PEOPLE



A profoundly interesting novel which brings to life another continent, another people and a problem which most of us try to avoid thinking about. The Sunday Times

Winner 1985 Booker McConnell Prize

Now in paperback from all booksellers £3.95

While picture books may make pleasant, if short-lived acquaintances, a good guidebook is a friend for life - or at least until the next edition. The trouble is that - with the notable exception of the late Sir Nikolaus Pevsner's still flourishing progeny - there are so few worthwhile guide-books now being produced.

Laurel several promising regional or chronological series (and I am not thinking merely of a certain illustrated index of country houses) seem to have become becalmed in sponsorship or publishing difficulties. Disturbing rumours have been circulating about the demise of the delightful *Shell* country guides: one earnestly wishes John Piper, Richard Ingrams, et al well in their efforts to effect resuscitation.

The latest title under this far from slick sponsorship is one that reads rather more appositely than say, the "Ever-Ready Derby" - The Shell Guide to British Archaeology, by Jacquetta Hawkes (*Michael Joseph, £14.95*). Its publication coincides with the forthcoming major exhibition on "Archaeology in Britain" at the British Museum. For someone like myself whose "period" tends to start in 1485, this guide-book is an especially welcome introduction to our prehistoric and Roman past.

Following Miss Hawkes's crisply succinct history of archaeology in this country and an account of the prehistoric and Roman Britain, there comes an inviting gazetteer (with text by Paul Bahn and photographs by Jorge Lewinski) of over 600 sites. The point to bear in mind - so well brought out in Miss Hawkes's biography of Sir Mortimer Wheeler - is that archaeology should aim "to dig up people" and not merely dry-as-dust artefacts. Incidentally, it is not only the septuagenarian Miss Hawkes's generation that the changed county names and boundaries "still seem strange and deplorable".

The pipe of Miss Hawkes's late husband, jolly Jack Priestley, projects pugnauciously from one of the illustrations in Russell Chamberlin's enjoyable evocation of *The Idea of England (Thames & Hudson, £9.95)*. The title is taken from a passage in that indefatigable sight-seer, Celia Fiennes's *Journeys (1684-1712)*. If all persons, she wrote, "both Ladies, much more Gentlemen, would spend some of their native land... it would form such an *Idea of England*, add much to its Glory and Esteem in our minds and cure the evil itch of over-

valuing foreign parts". While the Americans are no longer itching, this might be the moment to follow the well-worn paths trod by the travellers from Chaucer to Cobbett and Orwell to Beryl Bainbridge: celebrated in Mr Chamberlin's composite portrait. He shows that whereas England may have changed, the endemic characteristics of the English have not. I was sorry not to see any reference to the Eighteenth-Century onlooker John Ledyard whose diaries and correspondence published a couple of years ago constitute a grossly underrated source.

Another distinguished observer of his native land not to find a place in Mr Chamberlin's illustrated island story is Sir Sacheverell Sitwell, that grand old campaigner against the Philistines.

This omission has been handsomely rectified in *Sacheverell Sitwell's England (Orbis, £15)*, a compilation of the poet's acute architectural descriptions, edited by Michael Raeburn, with photographs by the lamented Edwin Smith. The material is organized in the form of a journey beginning and ending upon Scarborough sands where the young Sachie, "scrambling upon the rocks... first began to think, and hear, and see". Sir Sacheverell confides to his preface that he can "lie awake, and perhaps get to sleep" in thinking of English cathedrals. There is surely the stuff of dreams in *Visionary Spires*, edited by Sarah Crewe (*Waterstone, £16.95*), an absorbing collection of drawings for cathedrals and great churches. These are indeed cathedrals in the air, for the

multifarious designs shown were, alas, never executed. My favourite remains Sir Edwin Lutyens's magnificent scheme for Liverpool Cathedral, which had a dome 130 feet taller than that of St Paul's.

This month the royal family is forsaking St Paul's and resuming what one might call the Abbey habit: we are faced with the usual spate of royal rubbish on the stocks. In a different class and category altogether is Elizabeth's Britain, by Philip Ziegler (*Newnes/Country Life Books, £14.95*). Taking a breather after Mounbatten, Mr Ziegler commemorates the Queen's 60th birthday, in a deceptively authoritative and affectionately ironic illustrated volume, *Her Majesty*. On the whole, remains a reassuring presence in the background, while Mr Ziegler deftly stitches together a superior scrapbook of social history during her lifetime - from the General Strike to Live Aid.

Roddy Martine, editor of the *Scottish Field* (not, of course, to be confused with that most engaging of all magazines, *The Field* itself) has chipped in with *Royal Traditions (Moinstream, £9.95)*. This is a tribute to the Queen from a Scottish viewpoint showing how her family embraced, eventually, the Caledonian connexion. I found the author's admission in his bibliography to "the urgency with which the book has been prepared" disarmingly endearing. Balmoral and the Queen Mother's Castle of Mey are among the 120 or so places featured in *Scottish Baronial Houses* by Hubert Fenwick (*Robert Hale, £12.95*). Here the estimable chronicler of Scottish seats is not,

Homicide as normal in NY

CRIME

Marcel Berlins

traditionally secular, and religion doesn't spoil the fun. Moss, feminist, lesbian, and jogger, is run over after bitchy chat-show, leaving plethora of suspects and motives to be unravelled by love-struck media-rabbi Daniel Winter.

● **Late Payments**, by Michael Z. Lewis (*Macmillan, £8.50*). The computer says that a madman is systematically bumping off the disabled and elderly of Indiana. The splendidly human Lieutenant Le-

roy Powder of the Indianapolis missing persons department (his own son is in trouble with the police) and his sexy crippled female sergeant muddle entertainingly.

● **Saratoga Headhunter**, by Stephen Dobyns (*Allison & Busby, £8.95*). Sharp practices in America horse-racing town, starting with the beheading of a crooked jockey. Endering slobby sleuth Charlie Bradshaw investigates to save his own threatened skin.

● **Touches of Runyon** in both humour and characters, well-plotted, and a terrific feel for the seamier side of the sport.

● **Go Gently Gajjin**, by James Melville (*Secker & Warburg, £7.95*).

Violent Middle-East politics intrudes into the Japanese way of crime. The Kobe police peer scrutably into the city's foreign communities for guidance, providing a superior blend of action and Japanese custom.

● **A Healthy Way to Die**, by Michael Kenyon (*Hodder & Stoughton, £8.95*).

Frenetic homicidal antics in top people's health-farm, with flamboyantly-clothed black ex-Harrovian constable, Jason Twitty, making first appearance. Good fun, though both

plot and Twitty could have done with the occasional valium.

● **Follow the Sharks**, by William G. Tapply (*Collins, £7.95*).

Kidnap of 10-year-old boy revives long-ago baseball mystery. Old family friend, attorney Brady Coyne's search leads him into a past teeming with unsettled scores and a present of violence and death. Up to Tapply's high standard, but may be too full of baseball lore for the British reader.

● **An Evil Hour**, by Jill McGown (*Macmillan, £8.50*).

Murder of philandering MP investigated by dislikable ex-cop, revealing passions old and new in small seaside resort.

Amnesia or waking dream?

Trapped in the wreckage of his car, the drunken man screams with pain and prays to the God he has never believed in: let no one else have been hurt and, please, no fire. There is liquid, petrol? Blood? Man and car have broken up together (you have to become one with the machine). Body is bad. What about mind? It's a desperate fight to maintain consciousness and defend reality. In fact, hopeless. The cortical control centre buckles under a bombardment of psychotic puns and baffling visual associations. Only connect. But with what? Is this what they mean by your whole life flashing in front of you? Why resist oblivion when there's so much pain, and you can't even remember your own name? Dunno. Give in. Cut to fantasy.

A man (perhaps the man) is being treated for amnesia. Dream therapy is prescribed, but the doctor is visibly bored by the products of his nocturnal imagination. So the man begins to invent more interesting dreams. The quack is still unimpressed. However, the man's existence is pleasant enough. He is living in one of his dreams, on a multi-level bridge, of indefinite perhaps infinite length, with all creature comforts provided, so long as he does not buck the Kafkaesque system.

The man does so - and swiftly discovers there is a life on the bridge very different from that enjoyed by Dr Joyce's star patients. Life on Level U7 may be seven levels beneath the train-deck, but it's close enough to be able to tell a local train from an express by their vibrations. Overnight, silk shirts give way to overalls. In place of the warm welcome he has always received at the bridge's fashionable nightspot, there's a casual but vicious beating-up from the doorman. The man makes a break for it.



John Nicholson

THE BRIDGE By Iain Banks Macmillan, £9.95 THE SHRAPNEL ACADEMY By Fay Weldon Hodder & Stoughton, £8.95 INTERNAL AFFAIRS By Jill Tweedie Heinemann, £9.95 JOINING THE GROWN-UPS By Christine Park Heinemann, £9.95

who reality intrudes, which it does with increasing frequency as the mao in the hospital bed, who is being observed by the man in the dream-world, struggles from his coma.

The Bridge represents significant progress in the flowering of an exceptional talent. It is also a totally absorbing read. If it does not win at least one major literary prize, I shall ask for a transfer to children's books.

There is a distinctly child-like quality to Fay Weldon's writing. How she loves to shock the grown-ups with her black humour and denobling of adult institutions! Here it's the military who feel the sharp edge of her tongue. Gosh, aren't these MOD types dull! SNAP! Golly, wouldn't it be wizard to lock a platoon of them up in a country-house with a gang of uppity blacks! CRACKLE! Goodness, how droll it would be if the whole lot went up in the most almighty explosion! POP! Miss Weldon's admirers will have no difficulty in imagining the rest. But then predictability is an enormous plus in popular publishing. How else can the spectacular success of Mr Tom Sharpe be explained? There is a depressing predictability about Jill Tweedie's second novel, *Internal Affairs*, which describes the adventures of a Kentish Town feminist who tries to turn South-East Asia oo to the beauties of birth-control. Admirable writer though she is, Miss Tweedie is no novelist. Perhaps it is kindest to draw a veil over her attempts to become one. No such reticence is called for to describe Christine Park's debut, *Joining the Grown-Ups*. Miss Park is a born story-teller, whose description of literary London, seen through the eyes of a perceptive young Canadian, is the stuff of which the best sort of best-seller is made.

HOW TO GET A YEAR FOR 6 MONTHS!

The Times Higher Education Academic Year Diary 1986/7. If you take out a 6 month subscription to The Times Higher Education Supplement in addition to your FREE Higher Education Supplement we will also send you a FREE copy of the popular THES Academic Year pocket diary in an easy read, week-to-page format. The diary also contains 14 pages of information on and addresses of universities, polytechnics, Scottish central institutions as well as research councils, trade unions and Government local authority and employers' organisations. Simply complete the coupon below.

The Times Higher Education Supplement

Offer applies to new subscribers in the UK only and closes on December 31 1986.

Please send me 6 months subscription to The Times Higher Education Supplement and my free copy of The THES Diary. I enclose my cheque for £16.50 (made payable to The Times Supplements). Please send to:

NAME: \_\_\_\_\_ TD2 ADDRESS: \_\_\_\_\_ SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

Please send this coupon with your cheque to: LINDA BARTLETT, The Times Higher Education Supplement, Phony House, St Johns Lane, London EC1M 4BX.

FOYLES ART GALLERY ARTHUR KEMP AN EXHIBITION OF Paintings 10-6 daily until 23 July 112-119 Charing Cross Road London W.C.2

TIMBER-FRAMED BUILDINGS OF ENGLAND R.J. BROWN A complete and fascinating study complemented by the author's delightful pen and ink drawings. 308pp 209 illus. £12.95

KENNETH BENTON WARD OF CAESAR Court intrigues and dramatic clashes of personality in a vivid portrayal of the Augustan world. 250pp £9.95

MICHAEL FALCONER ANDERSON THE WOODSMEN In the style of Stephen King - a terrifying novel building to a climax of savage intensity. £9.50

ROBERT HALE

Ronald Butt

# A church divided by militancy

The Anglican Synod is tormented by theological differences. With characteristic waspishness and contempt for lesser Christian intellects, the Bishop of Durham has accused those who maintain the literal truth of two of the fundamental Christian creeds over 2,000 years of seeming to believe in God as a "divine laser beam" and a false picture produced by worshippers who have gone astray or, if such an irrational miracle-working God exists, "the very devil". The church is also deeply divided over the ordination of women as priests, and still faces schism.

Anger and the fashion of secular non-Christian opinion infect both arguments. Dr Jenkins is an honest thinker who tests the ancient beliefs by which the church has survived against criteria which the contemporary secular mind accepts as reasonable. But he does not seek the paths of reconciliation and understanding. Confrontation and intellectual triumphalism attract him. He argues harshly and his power to use words to hurt must be the envy of political polemicists. He mines the rich vein of contemporary radical anger.

Similarly, the drive for woman priests comes not from within the Christian tradition, but from the angry, intense, aggressive and plaintive feminism in secular fashion which holds women to be diminished if there is any role undertaken by men that they cannot play. Deaconess McClatchey, moderator of the women's ordination movement, has written to the bishops of "growing anger and impatience", declaring that it may be difficult to channel feelings away from "illegal action". It smacks less of submission to a calling than of threats.

Faced with internal divisions, the church seeks to avoid strife. The bishops' report on Christian belief affirms the majority acceptance of the creeds in their ancient sense while catering for the likes of Dr Jenkins by permitting the possibility of reserving judgement. "We must not be too quick on the draw in gunning down heresy," said the Archbishop of Canterbury. Likewise, having failed to introduce ordination of women by stealth through the acceptance of those ordained abroad, the bishops are again seeking compromise.

Even so, it is a church divided. What a relief then for it to turn to politics where the heresy-hunting gun can be drawn freely and the church has no responsibility for action and its consequences. What relief, in particular, to turn to South Africa and the cry for sanctions. Here there are no doubts, only overwhelming conviction that sanctions are the way to avoid bloodshed. Bishop Tutu says so, and here is a message

borne on the radical wind which the church can unite.

So certain is the synod that it could not even bring itself to pass an amendment to its sanctions resolution, which would have deplored the indiscriminate use of terror, whether by the African National Congress or Pretoria.

The ANC, said the Bishop of Coventry, "had tried for a long time for a peaceful approach and only gradually came to violence". Anything the ANC had done was "tiny". Comparison with "the tremendous power of state violence". So presumably the "toy" bombs outside shops are not censurable, and as the cause of the ANC is approved without reservations as to their methods, they can now feel free to step up terrorism without inhibitions from abroad. In its disregard of consequences, this refusal to condemn terrorism surely smacks of the very devil.

The synod refuses to apply to South Africa the search for compromise it brings to its own affairs. Knowledgeable liberal South Africans insist that far from ending bloodshed, sanctions will make it harder for Pretoria to make concessions, quite apart from causing increased black unemployment and unrest. Sanctions will simply signal to the whites that no benefits but only more violence will follow any concessions short of the unconditional surrender to the ANC and a one-party unitary state, which they cannot accept.

The synod seems not to have noticed that the Botha government has virtually dismantled social apartheid, leaving only the future political structure to be settled in some way satisfactory to all communities. It is naive to think that with one strong push for sanctions, Pretoria will give way. Dialogue is necessary, but the dialogue implicit in the situation the synod would create is one in which one side demands and the other capitulates or resists.

As with much else, the church (perhaps without realizing it) is blown by the prevailing wind from the political left and is destroying its capacity for being a force for peace by understanding all sides of a predicament. The Bishop of Coventry reported Tutu's statement that his country was moving into more repression, but forgot to add that before the violence escalated it had been moving, haltingly, out of repression.

By the nature of things, progress cannot be resumed until violence stops. Why will the church not tell the ANC as much? A great deal of radical opinion is, of course, much more interested in the total and abrupt surrender of the whites than in the avoidance of bloodshed. But the business of the church is peace, through reconciliation, and it should have the wisdom to know how human beings behave when driven into a corner.

John Wardroper

# La circolazione in Grossbritannien

Now here's some guidance for motorists, useful perhaps before the holiday season peaks: "Auf Überwegen mit Zebrastreifen sind Fussgänger bevorrechtigt, sobald sie den Zebrastreifen betreten." One cannot help admiring such precision and discipline: the Fussgänger have absolute priority the moment they put a foot on the zebra crossing.

Do not make the easy assumption, though, that this is just a German thing. Consider this: "Lorsqu'on tourne en arrivant à un croisement, il faut céder la priorité aux piétons qui ont déjà commencé à traverser." It is true that one does tend to wonder which francophone country this is where drivers are required, when turning at a junction, to give way to pedestrians who are already crossing. Dare I put this excellent rule to the test in Paris? (Might be the last time I saw Paris.)

Still, these foreigners seem to have the right idea. Here is a custom we could do with in Britain: "Normalmente non dovete parcheggiare o ineno di 10 metri da un incrocio." No parking within 10 metres of a junction! Excellent! But again one feels a little uncertainty. Has there been a traffic revolution in Italy? The last time I was in Rome they were parking their cars not only at junctions but actually on the zebra crossings (i passaggi o strisce).

I believe the Spaniards order these things better. At any rate they seem sound about drinking and driving: "Recuerde que aquí hoy uno estricto legislación contra el abuso del alcohol y que lo policía se asegura muy vigilante en hacerlo cumplir." Having seen those Spanish policemen, I will indeed take care to remember that the strict legislation against alcohol abuse is enforced with great vigilance.

As for speeding, it does appear from this leaflet I'm reading that the enforcement of moderate limits is widespread. "Dans les villes et les agglomérations, su les routes avec éclairage routier: 30 miles/h (48 km/h)." "Su altre strade o carreggio singola: 60 miles/h (96 km/h)." "Auf Autobahnen und Strassen mit getrennten Fahrbahnen: 112 km/h (70 Meilen/h)." How many British motorists in their Jaguars, Citrons, Ferraris, BMWs or indeed their Escorts or Metros, would keep to such shaming limits? Whatever happens on British

motorways, one can hope for a world elsewhere of self-control and good order. "Restez à une bonne distance du véhicule qui vous précède, en cas d'imprévu." (Well, that's what we would all do in a road full of volatile Frenchmen.) "Überholen Sie nur rechts und kehren Sie wieder in die linke Fahrspar zurück, sobald dies ohne Gefahr möglich ist." Discipline again, lane discipline: overtake only on the right and return to the left-hand lane as soon as it is safe to do so. How nice if all our drivers...

Hang on, though. Something odd here. Germans don't drive on the left. This *überholen* advice seems the wrong way round.

Must take a closer look at this leaflet. What's this? "Ne se oblide de leer el Highway Code." And on another page: "Vergessen Sie nicht den Highway Code zu lesen."

Oh, Ah, I'm so sorry.

I see now that what I have here is a multilingual guide for foreigners to those basic truths that all you law-abiding drivers keep constantly in mind: the rules to be obeyed on British roads.

As part of its contribution to European Road Safety Year (which incidentally has been marked so far in Britain by no increased accident toll), the Department of Transport has produced the guide to five languages (y compris l'anglais) just in time for the tourists who venture over here with cars. It is available from, among others, the AA, RAC and tourist offices and is full of good things — all the above and much, much more.

A difficulty remains which the department perhaps prudently has not touched on. When our Continental friends begin touring (Conduite à gauche! Links fahren! Guida sulla sinistra! Conducción por la izquierda!), having trustfully absorbed all these rules, will they not become disoriented and unnerved as they see the native drivers robbing pedestrians of their right of way, parking with an almost Italian inventiveness, staggering from pubs to their cars, breaking every speed limit and performing dramatic feats on motorways?

Something must be done to uphold British honour. Painful it may be, but there's nothing for it but a national lapse into lawfulness, at least until the end of European Road Safety Year. Bonne route!

# Exploding the fiction of unity

Roger Fox on the dispute in the Alliance over what its nuclear message should be

Some Alliance activists are wringing their hands at the dispute sparked by David Owen's insistence that party policy should specifically state that Britain remain a nuclear power after the Polaris system wears out.

Owen's forthright and public stance has challenged the Alliance's line that it represents a "unique" political arrangement in which two parties co-operate so closely in every respect that they are virtually indistinguishable.

Of course, to suggest to the outside world that Liberals and Social Democrats agree on every aspect of policy was always dishonest. The very nature of politics is that political parties are always discussing policies, refining positions, and occasionally substantially changing their attitudes.

Two parties cannot sustain the fiction that they agree on every issue all the time. There will be periods when both parties genuinely and sincerely differ over policy positions.

It would be more honest to portray the Alliance as an electoral pact in which two parties agree a common manifesto and support each other's candidates because of the difficulties each faces in getting candidates elected under the British voting system. Between elections parties must develop their policies, otherwise they die and it has been the refining of the

SDP's defence policy which has caused the present dispute.

Thus the activists appear to be naive about political realities, and fail to appreciate the necessary purpose of policy development which political parties must pursue. On the Continent, where coalition government is more common, there is continuous discussion between the parties. In Britain, this is now a permanent feature of local councils where no single party holds control.

This process has some public benefits because it forces a wider debate about problems and possible solutions. Final decisions are more likely to have majority support.

The Alliance's present line of always seeking to minimize differences has its roots in the period when the SDP was formed. There was the need to get Roy Jenkins and Shirley Williams back into the House of Commons, and because there was broad agreement between the parties on most issues, the Liberals agreed to stand down at Warrington, Crosby, and Hillhead.

From these small but successful beginnings the Alliance was born and has grown. It is only now,

when there is a serious disagreement on a policy issue that cannot be fudged, that the lack of clear thinking at the very start becomes exposed. Minimizing differences through compromise fails when the public sees that the Alliance is divided and the difference, however small, is magnified in the public's mind.

Since 1982 the Alliance has benefited both parties handsomely, at national and local level. In elections, the Liberals have outscored the SDP two to one, and this will not change at the next general election, as the Liberals will be contesting more of the winnable seats.

It is with this in mind that Owen's insistence on the replacement of Polaris can be appreciated. The Liberal Party has a fairly large unilateralist element in its ranks and they have to be kept happy. The Liberal leadership does this by saying no to Trident or any replacement of Polaris. A change of policy towards the SDP will be bound to lead to disaffection in the ranks. It is difficult to see how Owen can call on voters to support the changes.

That is only part of the problem. As a consequence of the Chernobyl accident, political attention

to Britain has begun to focus on nuclear power. A recent opinion poll showed that more than 80 per cent of Liberal candidates favour decommissioning our nuclear power stations! It is extremely unlikely that the SDP will take such an extreme view, so the scene is set for another public discussion of policy differences. It will be seen as a crack in Alliance unity rather than as the working out by independent political parties of their policy approach on specific issues.

It is impossible to say whether these differences will be satisfactorily resolved. Some of the difficulties arise from differences between Owen's political instincts and those of his detractors in the Liberal Party. Owen is an Atlanticist who shares the belief of many Americans that it is necessary to deter the Soviet Union. His opponents, who do not share his view of the Soviet arms build-up, appear to be nuclear pacifists and wish to disengage from all nuclear activities. Owen is appalled by the growth of anti-Americanism in Britain, whereas some Liberals appear to welcome it.

As the arguments develop through the summer it will be the underlying attitudes that will determine the responses of the participants.

The author is a member of the Council for Social Democracy and chairman of Ealing SDP.

Bruce Anderson on the white fears that fuel South Africa's conflict

# Who inherits the empire of mistrust?

Over the past 150 years, there have been three empires in South Africa — the Zulu, the British, and, since 1948, the Afrikaner. But the Afrikaner empire is now passing into history, and South Africa's recent troubles result from the attempts to create the political structures which will replace it.

These attempts are being made with the conscious support of the majority of the white community. On my recent visit with Denis Healey, I found that even since this time last year the white mood had changed. The increasing violence has led to a heightening of tension. But despite the efforts of the far-right and the extremist Afrikaner Weerstandsbeweging, there is still no sign of the much-dreaded backlash. Most whites are more committed than ever to the reform process.

Over the past few years most whites have come to believe that they are no longer entitled to govern the country on their own. They are fully aware of the need to meet black political aspirations. They want power-sharing.

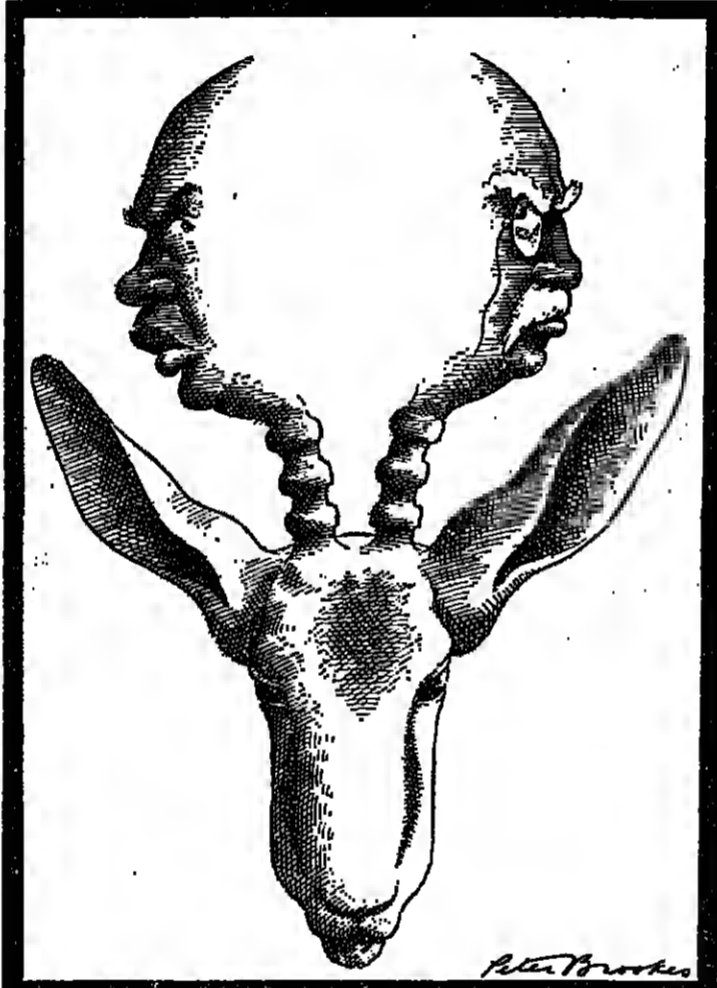
Indeed, the average South African thinks he knows what power-sharing means. If he were told that in 10 years South Africa would be a federation, like Australia or the United States, with a Bill of Rights and a supreme court to guard it, and a free-enterprise system — but with a black president and a black majority in the federal cabinet — he would find that acceptable. But the average white South African vastly underestimates the difficulties of getting from here to there.

Power-sharing is easier to use as a slogan than define as a concept, for at its heart is a paradox. Ultimately, the security of any nation, external and internal, depends on its armed forces. For them to be deployed effectively, one single source must give orders, while everyone else obeys. At that level, power cannot be shared — only orders can.

In long-established stable states, able to draw on tradition and consensus, these harsh facts can generally be concealed. Authority rarely faces fundamental challenges, and has learned to conduct itself with restraint. But none of that applies in Africa.

Over the past generation, power in South Africa has been progressively centralized. Local government and regional structures have been abolished or created at will by central authority. Indeed, under the new constitution, power has even passed from parliament to the state president and his nominees.

Although the South African judiciary has retained its independence, and has on occasion stood up to the government, it is constrained by the absence of a Bill of Rights. So there is no native tradition of separation of powers for South African theorists of power-sharing to draw on — while



the blacks who want to gain power naturally think in terms of exercising it in the way the white man has. To them, the whites' desire for power-sharing is an expression of their distrust of the blacks.

Which of course it is. The whites fear that one man, one vote in a unitary state, without safeguards, would lead to exactly the same outcome as in the rest of Africa — a one-party state, the squandering of the country's capital stock, the destruction of their way of life and their hopes for their children's future. They also believe that such developments would be profoundly contrary to the interests of most blacks.

It is hardly surprising that blacks find these fears deeply insulting. As they see it they have been deprived not only of political rights in their own country, but of human dignity. They do not seek revenge, however, only justice. They do not wish to deny the

whites a vote, they merely wish to vote with whites, on equal terms and in the same ballot-boxes.

There is no doubting the sincerity of the wish of many black leaders for a colour-blind future in which all races would indeed share power by the simple act of voting together. However, given the history of modern Africa, it is hardly surprising that the whites are unimpressed, and see sincerity as naivety. Beyond a certain point, they will not yield.

That is why the two sides are in conflict. Given the strength of the forces at work, that conflict will not easily be resolved. Foreign politicians who fail to acknowledge this will inevitably land themselves with totally unrealistic time-scales for a possible solution.

One necessary precondition for a solution does exist. The whites are now aware of the blacks' strength, and the need to come to terms with that. However, strange

# No escape for a desperate Congress

Washington

The passage of the Gramm-Rudman balanced budget law through the United States Congress was a desperate act by desperate men and women. This is the context in which this week's Supreme Court ruling, striking down the heart of the law, must be viewed.

A deeply-polarized Congress, unable to take the hard decisions necessary to reduce the soaring \$300 billion deficit which sapped the life of the US economy, produced a budget-cutting "gimmick" designed to make the political process less painful. It was an unprecedented act: an admission by both houses of the Congress that the US budget process had broken down.

This "gimmick" or automatic trigger provision in the law required mandatory across-the-board cuts whenever federal spending rose above certain specified levels. The Supreme Court struck this down, declaring it unconstitutional.

By a 7-2 decision, the High Court reaffirmed the cherished principles of the constitution that the separation of powers between the executive and legislative branches of government cannot be breached, no matter how grueling the task or onerous the problem.

In the 1970s, in an equally momentous decision, the court upheld the same principle in a crucial ruling against President Nixon which led to his decision to resign. The justices said that the executive had only a limited privilege to shield information, in this case the Oval Office tapes, from the court.

As conceived by the Founding Fathers, the Separation of Powers Act was meant to be a system of checks and balances over the three branches of government, the executive, the legislative and the judicial. No one branch was meant to take precedence over another in the event of war or domestic crisis. Monday's ruling by the Supreme Court said what many in Congress had feared when the historic law was passed last December 11. The court said, in effect, "No more gimmicks, no more tricks, no more easy answers: Congress must do its job. It cannot give the responsibility away." This was the assessment of Oklahoma Congressman Mike Synar, the chief plaintiff in the successful lawsuit to eliminate the automatic trigger in the event of a budget-cutting stalemate.

Broadly, the provision rejected by the court stated that if Congress and the president could not agree

on spending priorities and taxes that would reduce the deficits to specified targets, the comptroller-general would be authorized to take over. He would draw up a plan and order across-the-board cuts in defence and domestic programmes, social security, educational aid, poverty programmes and the like, which could not be appealed against. But the court ruled that the comptroller-general, who is subject to the will of Congress, could not be given this "executive" responsibility.

The ruling raises a new set of difficult questions. Will Congress, in a mid-term election year, agree on the huge cuts necessary to meet the budget targets written into the law which would reduce the deficit to zero by 1991?

By most estimates, the cuts which may have to be taken, under a fall-back provision in the legislation, amount to almost \$40 billion. Cuts of this magnitude could wipe out whole weapon systems already budgeted by the Defence Department and result in large lay-offs of federal employees in various congressional districts.

But the fall-back provision under which these cuts would be made is similar to the old congressional budget process which resulted in

stalemate after stalemate as Republicans and Democrats argued over defence spending and social priorities.

Will the sponsors of the original legislation, those who fought to restore fiscal sanity to Congress, be able to amend the law to remove the constitutional objections? Senator Phil Gramm intends to make his next move in August by attaching an amendment to the debt ceiling legislation that would remove congressional authority over the comptroller-general and restore the automatic trigger provision. But many in Congress are opposed to this.

Finally, what will happen to the US economy if the spirit of deficit reduction is squashed? Wall Street, which has been in an erratic falling pattern in recent days, has firmly warned the administration and Congress that a deficit reduction remains the economic priority.

The best guess is that Congress will continue to seek deficit reduction measures but not nearly of the magnitude envisioned. The economy will continue to struggle under deficits in the range of \$150 billion to \$200 billion.

Bailey Morris



# Celestial twins?

Do I detect that the great minds of Mrs Thatcher and Comrade Gorbachov are beginning to think alike on the vexed question of Star Wars? A PHSy at the Royal Institute of International Affairs this week was listening closely to Colonel General Nikolai Chervov, a senior Soviet arms control specialist, when he faced questions from the floor after delivering a hawkish paper on Soviet-US relations. Until early this year, Moscow had insisted that the Strategic Defence Initiative was such a departure from traditional defence programmes that it should be banned before the research stage. More recent Soviet statements have placed less stress on Star Wars. Chervov's replies made it clear that the Soviet Union's official negotiating position now is that the US can proceed with theoretical research so long as it does not go beyond the laboratory stage. This is getting perilously close to the position held by the British Government.

# Seconds in

An Oxford second for young Simon Stevens, even though he is still a year from his finals. At the age of 19, he has become the second youngest president in the 163-year history of the Oxford Union Society. His election was unopposed, which also makes him only the second such incumbent for 20 years. Moreover, he comes from a state school. St Bartholemew's in Newbury, which prompts me to think that whiever substance there may be in Kenneth Baker's pessimism for the future of sport in the state sector, there is still some hope for politics.

# Bad to verse

Even our slickest politicians can be taken by surprise. Speaking at a Tory by-election meeting at Newcastle-under-Lyme this week, the Education Secretary (and closet poetry anthology), Ken Baker, was harangued by a bejeaned mature student at the back of the Guild Hall. As Baker made to leave, the heckler approached. Bracing himself for another earful, Baker was surprised to have a copy of his anthology, *I Have No Gun But I Can Spit*, thrust at him — with a request for his autograph. He obliged.

After his fifty St Wendred finished last in her debut, the Rev Cedric Catton is hoping for better at Catterick today. The jockey sounds the man for the job: G Sexton.

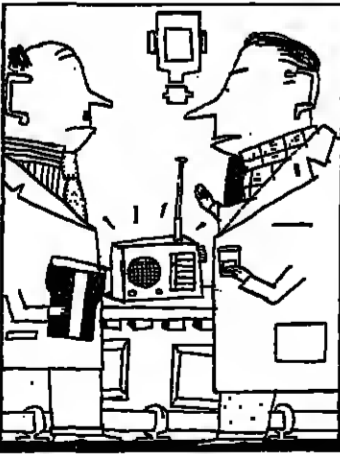
# Taxing

Runners entering the first road race through the City's Square Mile on July 17 would be well advised to check their tax returns before the start. Lurking among the 2,000-odd runners will be a team from the Inland Revenue, a body which I can only describe as an HM Collectorate. The man to watch is Bernie Ford, who once represented Britain in the Olympics. I expect a particularly early return from him.

# Mein word!

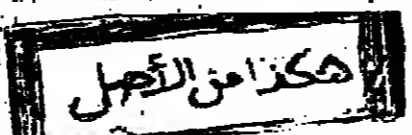
There is nothing worse than being stuck in a foreign country and not being able to communicate. So it is with interest that I note that the Northern Examining Association includes *Schlesse* in a list of words their O-level students are required to know. The board tells me it is all in the name of progress, designed to give students a contemporary feel for the language. It also points out that *Schlesse* in German does not have the same impact as its English translation. Besides, such ascriptive language is nothing new to Northern Association students, for whom *Mein Gott* is already *deignitur* in the vocabulary. Sensitive candidates will be pleased to learn that they have only to comprehend the word *Schlesse*, not translate it.

BARRY FANTONI



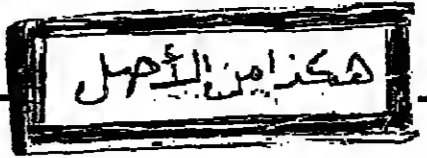
# Shelling out

The Foreign Affairs boat to be coxed by the junior minister, Lynda Chalker, is next Wednesday's parliamentary regatta, is so far lengths ahead in the race for sponsorship. The crew, captained by Peter Temple-Morris, has persuaded several London embassies to fork out in aid of the restoration of St Margaret's, Westminster. The Commons church, odd to see, though, which countries have dug deepest to make up the £2,500 raised. Oman, for instance, has given what is described as an "extraordinarily" large sum. Sudan has also given generously. But the Soviet Union and America? Not a rouble, not a cent. PHS





Butt  
divided  
itancy



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

### NOT JUST GAMES

The decision by Nigeria and Ghana to withdraw from the Commonwealth Games must be regretted, both in Whitehall and elsewhere. How many other countries will follow them is a matter for speculation. But Kenya has made it clear that it will not, and one must hope that other governments will have the strength of mind to follow its example. The Games are a unique symbol of what the Commonwealth should be — an apolitical gathering of peoples, of different colours and creeds, from the world's five continents. To damage them would be to damage the Commonwealth itself, and those who risk doing so should contemplate the consequences first. If damage is done, however, the responsibility will not lie with this country. Ghana's accusation of British "support for the racist South African regime" — along with threats and rhetoric from countries in which corruption is generally more deeply-rooted than human rights — should be robustly rejected by Whitehall. It is significant that British athletes would be free to attend the Games, whatever their Government wished — as happened at the Olympic Games in Moscow following the Soviet invasion of Afghanistan six years ago. Britain enjoyed a visible trade balance in excess of £1 billion with the Commonwealth last year. But it redistributed more than £443m in overseas aid — or 65 per cent of its total bilateral aid programme. Economic sanctions against Britain, which have been hinted at, might

inflict some economic pain. But they would be a double-edged sword likely to hurt both sides. The Empire brought advantages as well as disadvantages to those who lay within its grasp. It brought benefits to Britain too and obligations — which this country has tried to discharge honourably. Psychologically if not historically, however, the Empire was a long time ago and a generation has grown up here which feels no post-imperial guilt and sees no pressing need for expiation. To accuse the West, and by clear implication Britain, of racism — as President Kaunda did last week — is to make a charge which deserves to be rejected as absurd. Britain is stumbling towards the same end as the rest of the Commonwealth — namely the end of apartheid in South Africa and the introduction of majority rule. We have material as well as moral interests in seeking to secure long-term stability in the Cape — and that stability can no longer be achieved without the above goals being realized. It is the means to that end on which Commonwealth member-states differ. But the British government's arguments against sanctions, as Mrs Thatcher pointed out clearly in her television interview, are founded on moral and intellectual grounds of considerable force and respectability. Even blacks in South Africa are deeply divided on the issue of economic sanctions. As for front-line states, they have already made it clear that they would expect help from coun-

tries such as Britain as the sanctions began to penalise them. That view seriously understates the severity of the economic penalties that sanctions would entail for South Africa's neighbours. And it ignores the likelihood that Britain would hardly be in a position to help if it lost the benefits of its trade with and investments within South Africa. One should not perhaps think of the Commonwealth solely in material terms. In a world which has a right to be concerned about its environment, about the challenges over how to control population as well as arms, there is something to be gained from mutual help. But those countries which have talked, however obliquely, about sanctions against this country or of quitting either the Commonwealth or its Games, should think before they threaten. They should also beware of over-valuing themselves. However distasteful the government in Pretoria, white racism is not the only issue which should concern the 49 states. For them to bring the organization to the brink of dissolution over what is essentially a difference in strategy on one issue, would be tragic, irresponsible and self-defeating. That point has not yet been reached and one must hope that it never will be. But Nigeria and Ghana should be urged to think again before going down a path which others might be tempted to follow and which all might in due course regret.

### UNSTACKING THE JURY

Home Office ministers have for some time had it in mind to take action to prevent the abuse of the right of defendants in criminal cases to challenge individual members of the jury and have them removed without reasons being given. Until now, however, it has been a question whether the system of peremptory challenge should be abolished outright, or whether the number of challenges allowed to each defendant should simply be reduced. The permitted number of challenges was reduced from seven to three in 1977 and some legal opinion, including that apparently of the law officers, has tended to favour further cutting the number to one. Now, however, the Cabinet has accepted the Home Secretary's proposal for outright abolition, and this is surely the right course. It is recommended by the Roskill committee for fraud trials, and the Cabinet has wisely decided to apply the reform to all criminal cases. It is, of course, a reform which will be resisted by the "civil liberties" lobby and by the Labour Party, but the abuse of the present system to frustrate a fair verdict has been such as to make abolition essential. The decision does not hang on any such particu-

lar case as the Cyprus secrets trial (in which the defendants were acquitted after multiple challenges) but on an accumulation of evidence that peremptory challenge was thwarting rather than assisting justice. The scope for abuse is particularly evident in cases where there are multiple defendants; four defendants, for instance, can remove 12 people from the jury in order, radically to change its composition in a direction favourable to the defence. The effect can be crucial in criminal cases tried in the central and Crown courts. It has, for instance, been widely used in serious obscenity cases, and it has had a particularly serious effect in securing acquittals which established precedents and thus diminished the willingness of the authorities to bring subsequent prosecutions. (In one such case there were 42 challenges to secure an all-male jury.) Those who were concerned to make this particular law ineffective did not disguise their technique of using the right of peremptory challenge until they got the sort of jury they wanted. More generally in criminal cases, the right has been used to remove from the jury women (particularly middle-aged and middle-class

women) and older people, and to reduce the average age of the jury in a way calculated to influence the verdict in the defendant's favour. It will no doubt be asserted by opponents of the reform that peremptory challenge is useful if, for instance, there is a defendant accused of a sex offence faced by an all-woman or mainly woman jury, or where a black defendant is before an all-white jury. But that is to misunderstand the basic principle of the legal system which is not that juries should be representative but that they should be genuinely random. Peremptory challenge (which the judge is obliged to accept) in fact distorts genuine randomness since it can be used not to produce a jury without bias but to produce one which looks more likely to have a particular viewpoint. The safeguard that matters is the right of "challenge for cause" of jurors if there is reason to think they might approach their task with a less than a fair mind, and on this the judge rules. That crucial right will remain. What is required of a jury is a fair unbiased verdict based on the facts and the law. It should not be sympathetic to, or representative of, one side or the other.

### POLITICAL PROCRASTINATION

Six years after Southend-on-Sea first contracted its refuse collection to a private firm, the Environment Secretary has grown impatient with the pace of privatisation of such basic council functions. The Government has carried out a long campaign of peaceful persuasion on this issue. Ministers have made speeches urging councils to seek tenders; they have praised those authorities which had compared the performance of their workforces with the private sector. They have set up an innovative body, the Audit Commission, to conduct rigorous studies of the cost of local authority provision and report back to ratepayers and councillors alike; and they have been surprised, too, by the Commission's finding that local authority costs are not uniformly high, that there are councils (socialist Sheffield among them) which empty bins more cheaply than private firms could. Mr Ridley now plans to try compulsion instead. He wants every council to follow a common pattern in the organization of its services. There is, undoubtedly, evidence that certain services could be better performed if council workforces were reorganized or the work contracted out. The worst offenders among the local authorities are in London and

Liverpool (but not Birmingham or Leeds). One might have expected that Mr Ridley's recent experience at the Department of Transport would have given him more than enough warning that central management is not necessarily the best way to better management. The Driver and Vehicle Licence Centre at Swansea — never exactly a byword for efficiency — was so well run that its workforce were in part persuaded to vote for a Militant candidate in their union elections. Perhaps the new Environment Secretary should have pondered longer on the problems of central administration before he continued the tradition of heavy-handed centralism which has so unfortunately characterized this Government's thinking about local administration. The Government's priorities are wrong. What is needed, with some urgency, are the kind of fiscal and procedural reforms embodied in its Green Paper on the future of finance and the report of the Widdicombe committee. Not all the recommendations in these documents need to be endorsed for them to appear to be the way forward, for they offer the beginnings of a reconstruction of local self government. Widdicombe offers ways of

making the administration work more effectively and more openly. The financial Green Paper, despite the difficulties of substituting a poll for a property tax, offers a path to financial responsibility with a greater share of the marginal cost of expenditure visited upon local voters. On these fronts Mr Ridley offers government by procrastination. Like water privatization, action is to be deferred. Reforms are difficult. But their difficulty does not diminish by being put on the shelf for some unknown period until after the next election. That phrase seems to be cropping up more and more recently. It does not matter whether the motive is nervousness or some expedient wish to clear the decks for an "early" election. The Government's job is to govern not to fight elections. This is a tradition that has been broadly followed in Britain and it is one with which the Prime Minister is closely associated — much to her credit. It is only in recent years that governments have begun to postpone important decisions — not weeks, not months, but years before they need to go to the country. The present state of Westminster politics is uncomfortably reminiscent of the long pre-election paralysis in Washington DC.

### No race bias in employment

From the Minister for Employment  
Sir, "Burford is one of the most charming of the Cotswold towns," wrote your Property Correspondent on July 2, in an article on town life in an old Cotswold centre consisting almost entirely of lovely ancient stone listed buildings — over 120 of them. Yet, ironically, only a week before that article appeared, the Oxfordshire County Council had decided in effect that a by-pass scheme, desperately needed to protect this jewel in the national heritage, must be postponed until, at earliest, the turn of the century. By that time Burford's almost unique charm could well be irreparably damaged by the rapidly growing flow of through vehicles thundering north and south through its high street — already amounting at times to 15,000 a day. Almost inevitably, in the allocation of their limited local resources the county council, as highway authority, felt bound to give priority to road schemes urgently needed elsewhere for the speeding up of vehicle flows, the reduction of accidents, and the support of development. Traffic was evidently felt to be more important than tranquillity. Does this not illustrate a case, for the sake equally of Burford and of other endangered towns whose history and beauty are part of the national heritage, for the making of a special amenity-oriented national allocation of road-building resources to ensure that long-term conservation is not always and irrevocably sacrificed to immediate expediency? Yours faithfully,  
A. R. ISSERLIS,  
Rose and Crown Cottage,  
Upton,  
Burford, Oxfordshire,  
July 8.

### Killing off our rural delights

From Mr A. F. Bottomley  
Sir, The late Sir Nikolaus Pevsner described Southwold as "one of the happiest and most picturesque seaside towns in England". Alas, *invidium repareat dolorem*, it is no longer very happy and may not for long be picturesque. A firm of property developers proposes to build 300 luxury houses on the banks of the river and on the marshes between Southwold and Walberswick. Apparently to provide for the repair of a threatened but non-commercial harbour the local district council have seemingly given this scheme their blessing if not active support, though the river mouth can never be permanently protected due to lack of scour and the silt driven into it by the sea. The view of Ely Cathedral has been saved. Can I now alert your readers, many of whom will know and love this unspoilt area of Suffolk, to the danger with which it is now faced. An action committee has been formed at the instigation of the Harbour Users and the Suffolk Preservation Society but the ways of despoilers are such that we shall need all the help that we can obtain to preserve this section of a designated heritage coast and to leave to future generations a truly worthwhile inheritance. Yours faithfully,  
ALAN BOTTOMLEY,  
Headmaster,  
Eversley School,  
Southwold, Suffolk,  
June 30.

expansion and the completion of the M11/M25 link this is a growth area and needs to be carefully planned. Otherwise Loughton, Epping, Harlow, Sawbridgeworth and Bishop's Stortford — all recently expanded on their perimeters — will merge into one urban sprawl typical of the thirties. What then would have been the point of the careful planning of new towns and expanded towns and the defence of the green belt over the years since 1947? The secretary of state must call in this proposal and insist that all local authorities in the region get together with him to decide where and how new development should take place. I am yours etc.  
PATRICIA GIBBERD,  
Marsh Lane,  
Harlow, Essex,  
July 8.

### S African crisis

From Dr C. F. Forsyth  
Sir, Mr John Bruce Lockhart (July 5) asserts that the record of "most independent black governments in Africa is one of corruption, inefficiency and violence" and that "not a single democracy has survived". Therefore, he urges caution for "is there any reason to think that a black South African government would be any different?" Mr Bruce Lockhart might, however, pause to consider that the present white South African Government is already corrupt (witness the Muldergate scandal, to give but one example), inefficient (no one could describe the waste occasioned by decades of apartheid in any other terms), and violent (of course). Moreover, South Africa is not democratic. What is it, one wonders, about a black South African government that Mr Bruce Lockhart fears? But there is a deeper flaw with his argument. The South African black population differs in practically every respect (wealth, education, extent of urbanisation, tribal background) from other populations in Africa. Moreover, South Africa's political problems are unique. Thus, even if Mr Bruce Lockhart were right about the nature of other governments in Africa, there is no reason to suppose that a black South African government would share their deficiencies unless it is accepted that black people are inherently incapable of good government. And that surely is not Mr Bruce Lockhart's point? In any event it is as bizarre to impute the deficiencies of other governments in Africa to black South Africans as it would be to impute the deficiencies of European governments to the British. Yours faithfully,  
C. F. FORSYTH,  
Robinson College,  
Cambridge,  
July 5.

### Hampton Court limes

From the Director of the University Botanic Garden, Cambridge  
Sir, The recent exhibition at Hampton Court makes a convincing case for clearing and replanting all the trees in the semicircular lime-walk of the Great Fountain garden (letters, June 14, 23, 27) but not for the choice of variety. Almost all the lime avenues planted in England between 1660 and 1750 were of common lime (*Tilia vulgaris*) and, moreover, of one particular form. Those trees which survive from this period at Hampton Court are typical. The tall narrow crown, strong vertical growth, gently arching branches and prolific flowering made it an excellent choice. The variety *pallida*, which the Department of Environment now proposes to substitute, is almost unknown in England, so that it is difficult to confirm the claim that it is less prone than the original variety to sprout from the trunk and to become infested by aphids. Most trees of common lime do produce sprouts, but remarkably some of the old trees at Hampton Court do not. As the purpose of replanting is restoration, then surely for both aesthetic and historic reasons the original variety should be used. Yours,  
C. D. PIGOTT, Director,  
University Botanic Garden,  
Cambridge,  
July 7.

determining factor. Children's questions on homosexuality and lesbianism, as on every other subject, should be answered frankly but in a manner and in circumstances which specifically meet the needs of the particular child. It is his/her desire to know and not the teacher's will to indoctrinate which should be paramount. One of the dangers of the policy advocated by Rosalind Stott is that children will come to believe that their perfectly normal feelings of warmth and affection towards children of the same sex and the spontaneous physical expression of those feelings indicate a lesbian/homosexual orientation. Such an approach, far from being enlightened, can inhibit, through fear and anxiety, the child's normal progress towards experience and understanding of the sexual love which plays such a key role in human happiness. Yours faithfully,  
MARY WHITEHOUSE  
(President,  
National Viewers' and Listeners' Association),  
Arlethigh,  
Colchester, Essex,  
July 7.

### His shroud the snow

From Dr Charles Warren  
Sir, It is reported (July 1) that an American expedition is to go to the north side of Mount Everest to look for the remains of Mallory. But maybe there are still some of us, who have been on the northern slopes of the mountain since the tragedy in 1924, who would prefer things to remain as they are. And so, to quote from T. W. H. Myers' epitaph on a grave at Grindelwald: Here let us leave him; for his shroud the snow, For funeral lamps he has the planets seven. For a great sign the icy stair shall go Between the heights to heaven. Yours etc,  
CHARLES WARREN,  
Alpine Club,  
74 South Audley Street, W1,  
July 6.

### Setting to rights

From Mrs Wendy Fitch  
Sir, With reference to Miss Cauchi's request (July 3) for information on the correct placing of the dessert spoon and fork, I would like to query whether, in fact, Mrs Beeton was right in talking of the "old custom of placing a small fork and dessert spoon at right angles" to the knife and fork setting. Florence B. Jack (*Cooking for Every Household*, 1919) writes of "the necessary fork or spoon and fork being put before each guest". Yours faithfully,  
WENDY FITCH,  
Coach House,  
Melbourn Road,  
Royston, Hertfordshire,  
July 3.

immediately before the dessert is served. Emily Post (*Etiquette*, 1922) says: "a dessert plate is always put on the table with the dessert spoon or fork on it." (That, of course, may be a transatlantic variation.) However, in *Keeping House With Elizabeth Craig*, 1936, the author, although acknowledging the custom of setting dessert cutlery at right angles to the rest, admits she finds it "spoils the symmetry of the table" and suggests serving individual desserts with the spoon or fork on the plate. In Purnell's *Cordon Bleu Cookery Course*, published in weekly parts in the sixties, Emmy Hettna wrote: "The dessert spoon and fork and fruit knife (if using one) can be laid across the top of the setting, or at each side, according to preference and table space." Personally, I think that the last two words dictate the arrangement. Yours faithfully,  
WENDY FITCH,  
Coach House,  
Melbourn Road,  
Royston, Hertfordshire,  
July 3.

### Ebb and flow

From Dr W. W. Von der Merwe  
Sir, In today's *Times* (July 5) you call the Government's decision not to privatize the water authorities a "U-turn". Could it not be more accurately described as a "U-bend"? Yours faithfully,  
W. W. VAN DER MERWE,  
3 The Lynchets,  
Bryanston,  
Blandford, Dorset,  
July 5.

### ON THIS DAY

JULY 10 1860  
On May 11 1860 Garibaldi landed in Sicily with his army of 1,000, the first step in a venture which led to the unification of Italy under Victor Emmanuel II in 1861. The *Times* had sent Ferdinand Eber to cover the campaign, but after reporting the battle of Palermo he joined Garibaldi's forces in command of a brigade, prompting the paper's message to write: "Surely you do not think that we send you to Sicily to liberate the island...?" This article was by Antonio Gallenga.

### THE INSURRECTION IN SICILY.

(From Our Special Correspondent.)  
Alia, June 29  
You must have a good map of Sicily to find out where I am. In order to facilitate your search, I must tell you that I am writing to you from one of those picturesque towns in the interior, nestled on the side of the mountain, 46 miles from Palermo, close to the high road towards Caltanissetta, Catania, and Girgenti... As you know, there are three columns which at this moment are on their way through the island — one which, proceeding by the seashore, tends towards Messina; the second, which passes right through the heart of the country, by Caltanissetta to Catania; and a third, which traverses the island in a southerly direction from Palermo to Girgenti, and then will unite with the second. Behind these three columns is Garibaldi, organizing new divisions and new reserves at Palermo... With regular routine organizers the attempt to work this wool was a hard business, not so with Garibaldi and his coadjutors, who seek unity and organization more in the spirit of activity and the energy of every one than in the dead forms of routine. The difference between the two is just that between a complicated machine which cannot work unless all its parts be perfect in the beginning, and which gets invariably out of order when the process of cleaning and oiling can no longer be attended to, and a living organism, which has a small and simple beginning, growing and developing itself by its own internal vitality. This difference has never, perhaps, been better illustrated than in the present case. Garibaldi, who knows no rest himself, urged the speedy departure, his idea being that the soldier wants but little if he is penetrated by a good spirit; he is impatient with those who speak of impossibilities... If one of the routine soldiers had seen the column start, he would have prognosticated dissolution in a few days, and utter inability to proceed. Linen blouse, trousers in great measure of *libium*, shoes indifferent, not to say bad, "indians" of people needed, great longing for the fish-pots and other attractions of Palermo, a tendency in the volunteers to go backwards and about rather than to proceed forward, and ultimately to fight — verily these were serious drawbacks, but the essential thing was done; the column started. At Misilmeri the column halted for three days to supply, as far as possible, what was wanted, and then continued its road to Villafraate. It would be untrue to say that all the volunteers were fit, that all were got right, or that nothing more was wanted; but the column was at least twice as well organized when it left Misilmeri as at its departure three days ago, and every day since a considerable improvement has taken place. The reminiscences of Palermo are becoming weaker; the volunteers get a taste for campaigning in a beautiful country; well received everywhere and feasted, the organization works better and better every day, and all are beginning to look forward instead of backward... The reception at this place, where we arrived last night, surpassed by far that at the preceding station. More than a couple of miles in advance we were met by a detachment on horseback, with the tricolour flag, which was a proof of good will, but had the inconvenience of creating considerable excitement among our horses. Other detachments of people nearer to the town came out on foot, shouting and cheering. At the ascent to the town we were received by a band of music at the entrance. The municipality and clergy were waiting to welcome us. Bonfires were lit on all the heights, the town was illuminated. Meat and wine were offered in the name of the town to the men, and the officers were feasted by their handiwork. No doubt, the joy has something to do with the fear of the square, but there is no doubt that the more we advance the greater is the participation in our cause.

### Sale of the century

From Mrs Jean Bolton  
Sir, It is clear from recent letters that our bicycle card manufacturers are failing to read the signs of our growing longevity. A sturdy relative of our family will, *Deo volente*, celebrate her 110th birthday next January, and I know before I start that my search for a numerically appropriate card will be fruitless. One shopkeeper, with commendable Scots enterprise, will offer a "do-it-yourself" service with adhesive numbers, but the effect is a trifle home-made. Clearly our fire-filled, jogging-jogging citizens will in due course need a plethora of three-figure cards, and her Majesty will have to top up her stock of telegrams. Where (barring nuclear disasters) will it all end? Yours faithfully,  
JEAN BOLTON,  
Pandroes,  
Fort Seton, East Lothian.

Wardroper  
lazione in  
ritannien

OBITUARY

YAROSLAV STETSKO

Ukrainian leader in exile

Yaroslav Stetsko, who declared himself prime minister of an independent Ukrainian republic after the Germans invaded the Soviet Union in 1941, died in Munich on July 5. He was 74.

For nearly half a century he symbolized for many the struggle for Ukrainian independence and was regarded by Ukrainian exiles as their last legitimate prime minister.

Born in Ternopol, western Ukraine, in 1912, Stetsko grew up during a time when Ukrainian national consciousness was re-awakening after nearly 200 years of suppression by successive occupiers.

As a student at Lvov and Crakow universities, he became a member of the organization of Ukrainian nationalists, a clandestine body operating in both Poland and a Russian-occupied Ukraine.

When the Germans invaded the Soviet Union in 1941, and the Red Army was in headlong retreat, the Ukrainian nationalists proclaimed an independent Ukraine and Stetsko was named Prime Minister.

Rejecting totalitarian systems, whether Nazi or Communist, he refused to become a Ukrainian quisling. Had the Nazis been capable of treating the Ukrainians as equals rather than as Untermenschen, they might have won their wholehearted support as allies.

Instead, Stetsko and his cabinet were swiftly arrested by the Gestapo and Stetsko was sent to Sachsenhausen concentration camp where he remained until 1944.

Until 1945, the nationalists fought a guerrilla campaign against the Germans and the Russians; after the war, they fought against the Russians until 1951. Stetsko was now living in Munich helping to direct the fight as well as trying to influence Western powers to support the struggles of East European countries occupied by the Russians.

He devoted his life to keeping alive the hopes of Ukrainians and other East Europeans that their countries would one day be free, becoming active in various international anti-communist organizations, including the Anti-Bolshevik Bloc of Nations, whose president he was since 1959.

He is survived by his wife, incidentally, was used to print all the forms required for the country's first election.

Wakfield also drew up a detailed plan for the Sudanisation of the department, with Sayed Mekki el Manaa as its first Sudanese director, and was invited to head a commission to establish a pay and promotion structure for unclassified staff.

In 1952, he was appointed a councillor without portfolio on the Governor-General's Executive Council - an unusual distinction for the head of such a small department. He was also appointed a member of the Legislative Assembly.

He retired from the Sudan in 1955 to the Isle of Skye where he played an active role in local affairs and was much respected.

For He was Deputy Lieutenant for the County of Meridian in 1976, a member of the county council, and chairman of the Highland division of the Scottish Community Drama Association.

Wakfield's pre-war studies were published in 1950, with D. F. Mussey, as The Arc of the Thirtieth Meridian between the Egyptian Frontier and Latitude 13 45'.

He married, in 1936, Elizabeth Davie, who survives him, together with a daughter.

SIR IAIN SUTHERLAND

Your obituary of Sir Iain Sutherland gave the facts of his career. May I be allowed to add something about the man?

A career centred on countries under communist rule calls for special qualities. It requires a sense of service, willingness to be posted more than once to a capital where the political climate may at times be acutely ungenial, discretion, careful behaviour, cheerfulness, patience, the skills needed to interpret communist jargon, and the ability cautiously to evaluate the signs of change.

It calls for the ability to put up with frustration, since communist regimes are at pains to protect themselves against foreign influences. It helps if the diplomat and his wife take an interest in the history, the culture and the people of the country to which they are assigned and make it their task to develop personal relations, within the limits of what is permitted, with such of its inhabitants as are less affected than bureaucrats by the ups and downs of inter-governmental relations.

These qualities Iain and Jeanne Sutherland had in high degree. Iain Sutherland was a man of reserved and sober judgment, and it took time to know him well.

He found Moscow his most interesting and challenging post. When he was posted as ambassador there, at a time of tension in Anglo-Soviet relations, he determined to retain and develop every permitted contact.

He and his wife found that they were able to renew and build on personal relationships which had first made in the easier conditions of the 1970s.

In that way, they succeeded, in spite of the strains in official relations, in expanding contacts in the world of letters and the arts, and Sutherland was glad to be able, before he left Moscow, to negotiate a new agreement on cultural exchanges.

In addition, he and his wife travelled widely in remote parts of the Soviet Union, finding them full of interest and encountering much friendship among the people they met there.

Despite all the years he lived abroad, he kept close links with Scotland, and when he left Moscow, he gave him much pleasure that the University of Aberdeen conferred upon him the honorary degree of L.L.D. as it had on his father.

Of course her achievements relied on colleagues and allies, and her ability to inspire others to work with her was impressive. It came, in part, from her own tireless capacity for work. But it also came from a generosity of spirit that enabled her to share with others her own sense of vision and purpose.

Above all, perhaps, it was her enjoyment of life and work that made working with her an adventure, lightened by fun and humour.

In 1980, at the age of 81, she launched the Harrington Scheme in Highgate, north London, and continued to chair it until 1985 - a scheme for training mentally handicapped young people in horticulture.

She started it from the conviction that through this medium many slow learners could acquire the skills and experience they need to move into open employment.

As with her other enterprises, time proved her right: 40 per cent of Harrington's trainees are now in full time employment.

She also believes his work might lead to the development of a treatment for colour blindness, and ultimately create opportunities for changing the human eye's colour appreciation, so that man could see colour outside the visual spectrum, as some animals do.

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE

July 9: The Queen, accompanied by The Duke of Edinburgh, Queen Elizabeth, The Queen Mother and The Duke of York, this morning at St James's Palace presented a new Standard to Her Majesty's Body Guard of the Honourable Corps of Gentlemen at Arms.

The Queen received by the Lord Denham (Captain) and the Lord Gough gave a Royal Salute.

Colonel Richard Crichton (Lieutenant Colonel) Lieutenant James Eagles (Standard Bearer), Major David Jamieson, VC (Clerk of the Cheque and Adjutant) and Colonel Philip Pardeou (Harbinger) were present on duty.

The Duke of Gloucester visited the Royal College of Physicians in St Andrews Place, London, and was later entertained to luncheon.

The Archbishop of Canterbury held the honour of being invited to luncheon with The Queen and The Duke of Edinburgh.

The Duke of Edinburgh, Captain General of the Royal Marines, this evening dined with the Officers of 2nd Commando on Queen's Guard at St James's Palace.

His Royal Highness was received by the Commanding Officer, Lieutenant-Colonel R. van der Horst, RM.

The Prince Andrew, accompanied by Miss Sarah Ferguson, this morning held the Household Cavalry Regiment at Hyde Park Barracks where His Royal Highness was received by the Commanding Officer (Lieutenant-Colonel Seymour Gilbert-Denham, The Life Guards).

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE

July 9: The Queen, accompanied by The Duke of Edinburgh, Queen Elizabeth, The Queen Mother and The Duke of York, this morning at St James's Palace presented a new Standard to Her Majesty's Body Guard of the Honourable Corps of Gentlemen at Arms.

The Queen received by the Lord Denham (Captain) and the Lord Gough gave a Royal Salute.

Colonel Richard Crichton (Lieutenant Colonel) Lieutenant James Eagles (Standard Bearer), Major David Jamieson, VC (Clerk of the Cheque and Adjutant) and Colonel Philip Pardeou (Harbinger) were present on duty.

The Duke of Gloucester visited the Royal College of Physicians in St Andrews Place, London, and was later entertained to luncheon.

The Archbishop of Canterbury held the honour of being invited to luncheon with The Queen and The Duke of Edinburgh.

The Duke of Edinburgh, Captain General of the Royal Marines, this evening dined with the Officers of 2nd Commando on Queen's Guard at St James's Palace.

His Royal Highness was received by the Commanding Officer, Lieutenant-Colonel R. van der Horst, RM.

The Prince Andrew, accompanied by Miss Sarah Ferguson, this morning held the Household Cavalry Regiment at Hyde Park Barracks where His Royal Highness was received by the Commanding Officer (Lieutenant-Colonel Seymour Gilbert-Denham, The Life Guards).

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

The Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips today attended a Garden Party, given by the British Residents' Association of Switzerland to celebrate the 40th Anniversary of the Queen's Flight from the Isle of Man.

His Royal Highness this evening took the Salute at a performance of the Royal Tour at the Court.

Appointments

Mr Telford Georges, Chief Justice of the Bahamas to be a member of the Privy Council.

Sir Roger Young, Principal of George Watson's College, Edinburgh, 1958-1985, to be chairman of the council of the Cheltenham Ladies' College in succession to Sir Colin Crue.

Mr M.E.C. Horton and Signorina C.M. Tesi. The engagement is announced between Mr Horton, elder son of Mr Brian R. Horton, of Colchester Court, London, and Mrs Sally Greene, of 58 Sussex Street, London, SW1.

Mr R.J. Rawlings and Miss A.R. Tinsley. The engagement is announced between Mr Rawlings, son of Dr and Mrs Peter Rawlings, of Merton, Surrey, and Annette Ruth, daughter of Mr and Mrs Richard Tinsley, of Holbeach, Lincolnshire.

Mr L.L. Cauton and Miss A. Fleming. The engagement is announced between Mr Cauton, of Devonport, Devon, and Miss Fleming, daughter of Mr and Mrs William Fleming, of Edinburgh and formerly of Hong Kong.

Mr N.A. Chlwa and Miss V.E. Hancock. The engagement is announced between Mr Chlwa, only son of Mr and Mrs L.P. Chlwa, of South Godstone, Surrey, and Victoria, only daughter of Mr and Mrs D.A.C.T. Hancock, of Combe Florey, Somerset.

Mr W.P. Cotton and Miss P.L. Stuart. The engagement is announced between Mr Cotton, son of Mr and Mrs W. Cotton, of Solihull, and Pippa, twin daughter of Mr and Mrs J.B. Stuart, of Fawley, Henley-on-Thames.

Mr H.E. Graham and Miss E.C. Garvin. The engagement is announced between Mr Graham, son of Mr and Mrs Donald Graham, of Oxenwood, Witshire, and Emma, daughter of Mr Stephen Garvin, of Camleigh, Greystones, Co Wicklow, and Mrs Clare Garvin, of 24 Lansdowne Gardens, London, SW8.

Mr J.A. Wilkinson and Miss E.M. Capes. The engagement is announced between Mr Wilkinson, son of Mr and Mrs B. Wilkinson, of Beechside, Byron Road, Harpenden, Hertfordshire, and Elizabeth, daughter of Mr and Mrs G.S. Capes, Hatherden House, near Andover, Hampshire.

Mr J.C. Hiscocks and Miss C.A. Young. The engagement is announced between Mr Hiscocks, son of Mr and Mrs W. Hiscocks, of Bridgnorth, Shropshire, and Colonel, daughter of Mr and Mrs W.J.D. Young, of Henton, Oxfordshire.

Mr M.A. Jeffries and Miss N.J. Wood. The engagement is announced between Mr Jeffries, son of Mr and Mrs A. Jeffries, of Charn, Surrey, and Nicola Jane, daughter of Mr and Mrs Bernard Wood, of Blackheath, London.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Mr R. Wajcott and Miss M.J.C. Payne. The marriage took place on June 28, 1986, at Abbots Leigh between Mr Robert Wajcott, son of Mr and Mrs Antony Wajcott, of 11, St. Andrew's, Melksham, Wiltshire, and Melanina Payne, daughter of the late Mr Barrie Payne and of Mrs Gillian Payne, of Easton-in-Gordano, near Bristol.

Mr M.L.N. Brennan and Miss M. Hume Stack. The marriage took place on Friday, July 4, at the Guards Chapel, Wellington Barracks, of Mr Michael Brennan and Miss Anne Hume Stack, Rev Neville Hume officiated, assisted by the Rev Peter Denton. Mr Guy Mainwaring Burton was best man.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Mr R. Wajcott and Miss M.J.C. Payne. The marriage took place on June 28, 1986, at Abbots Leigh between Mr Robert Wajcott, son of Mr and Mrs Antony Wajcott, of 11, St. Andrew's, Melksham, Wiltshire, and Melanina Payne, daughter of the late Mr Barrie Payne and of Mrs Gillian Payne, of Easton-in-Gordano, near Bristol.

Mr M.L.N. Brennan and Miss M. Hume Stack. The marriage took place on Friday, July 4, at the Guards Chapel, Wellington Barracks, of Mr Michael Brennan and Miss Anne Hume Stack, Rev Neville Hume officiated, assisted by the Rev Peter Denton. Mr Guy Mainwaring Burton was best man.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Appointments

Mr Telford Georges, Chief Justice of the Bahamas to be a member of the Privy Council.

Sir Roger Young, Principal of George Watson's College, Edinburgh, 1958-1985, to be chairman of the council of the Cheltenham Ladies' College in succession to Sir Colin Crue.

Mr M.E.C. Horton and Signorina C.M. Tesi. The engagement is announced between Mr Horton, elder son of Mr Brian R. Horton, of Colchester Court, London, and Mrs Sally Greene, of 58 Sussex Street, London, SW1.

Mr R.J. Rawlings and Miss A.R. Tinsley. The engagement is announced between Mr Rawlings, son of Dr and Mrs Peter Rawlings, of Merton, Surrey, and Annette Ruth, daughter of Mr and Mrs Richard Tinsley, of Holbeach, Lincolnshire.

Mr L.L. Cauton and Miss A. Fleming. The engagement is announced between Mr Cauton, of Devonport, Devon, and Miss Fleming, daughter of Mr and Mrs William Fleming, of Edinburgh and formerly of Hong Kong.

Mr N.A. Chlwa and Miss V.E. Hancock. The engagement is announced between Mr Chlwa, only son of Mr and Mrs L.P. Chlwa, of South Godstone, Surrey, and Victoria, only daughter of Mr and Mrs D.A.C.T. Hancock, of Combe Florey, Somerset.

Mr W.P. Cotton and Miss P.L. Stuart. The engagement is announced between Mr Cotton, son of Mr and Mrs W. Cotton, of Solihull, and Pippa, twin daughter of Mr and Mrs J.B. Stuart, of Fawley, Henley-on-Thames.

Mr H.E. Graham and Miss E.C. Garvin. The engagement is announced between Mr Graham, son of Mr and Mrs Donald Graham, of Oxenwood, Witshire, and Emma, daughter of Mr Stephen Garvin, of Camleigh, Greystones, Co Wicklow, and Mrs Clare Garvin, of 24 Lansdowne Gardens, London, SW8.

Mr J.A. Wilkinson and Miss E.M. Capes. The engagement is announced between Mr Wilkinson, son of Mr and Mrs B. Wilkinson, of Beechside, Byron Road, Harpenden, Hertfordshire, and Elizabeth, daughter of Mr and Mrs G.S. Capes, Hatherden House, near Andover, Hampshire.

Mr J.C. Hiscocks and Miss C.A. Young. The engagement is announced between Mr Hiscocks, son of Mr and Mrs W. Hiscocks, of Bridgnorth, Shropshire, and Colonel, daughter of Mr and Mrs W.J.D. Young, of Henton, Oxfordshire.

Mr M.A. Jeffries and Miss N.J. Wood. The engagement is announced between Mr Jeffries, son of Mr and Mrs A. Jeffries, of Charn, Surrey, and Nicola Jane, daughter of Mr and Mrs Bernard Wood, of Blackheath, London.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Mr R. Wajcott and Miss M.J.C. Payne. The marriage took place on June 28, 1986, at Abbots Leigh between Mr Robert Wajcott, son of Mr and Mrs Antony Wajcott, of 11, St. Andrew's, Melksham, Wiltshire, and Melanina Payne, daughter of the late Mr Barrie Payne and of Mrs Gillian Payne, of Easton-in-Gordano, near Bristol.

Mr M.L.N. Brennan and Miss M. Hume Stack. The marriage took place on Friday, July 4, at the Guards Chapel, Wellington Barracks, of Mr Michael Brennan and Miss Anne Hume Stack, Rev Neville Hume officiated, assisted by the Rev Peter Denton. Mr Guy Mainwaring Burton was best man.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Mr R. Wajcott and Miss M.J.C. Payne. The marriage took place on June 28, 1986, at Abbots Leigh between Mr Robert Wajcott, son of Mr and Mrs Antony Wajcott, of 11, St. Andrew's, Melksham, Wiltshire, and Melanina Payne, daughter of the late Mr Barrie Payne and of Mrs Gillian Payne, of Easton-in-Gordano, near Bristol.

Mr M.L.N. Brennan and Miss M. Hume Stack. The marriage took place on Friday, July 4, at the Guards Chapel, Wellington Barracks, of Mr Michael Brennan and Miss Anne Hume Stack, Rev Neville Hume officiated, assisted by the Rev Peter Denton. Mr Guy Mainwaring Burton was best man.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Appointments

Mr Telford Georges, Chief Justice of the Bahamas to be a member of the Privy Council.

Sir Roger Young, Principal of George Watson's College, Edinburgh, 1958-1985, to be chairman of the council of the Cheltenham Ladies' College in succession to Sir Colin Crue.

Mr M.E.C. Horton and Signorina C.M. Tesi. The engagement is announced between Mr Horton, elder son of Mr Brian R. Horton, of Colchester Court, London, and Mrs Sally Greene, of 58 Sussex Street, London, SW1.

Mr R.J. Rawlings and Miss A.R. Tinsley. The engagement is announced between Mr Rawlings, son of Dr and Mrs Peter Rawlings, of Merton, Surrey, and Annette Ruth, daughter of Mr and Mrs Richard Tinsley, of Holbeach, Lincolnshire.

Mr L.L. Cauton and Miss A. Fleming. The engagement is announced between Mr Cauton, of Devonport, Devon, and Miss Fleming, daughter of Mr and Mrs William Fleming, of Edinburgh and formerly of Hong Kong.

Mr N.A. Chlwa and Miss V.E. Hancock. The engagement is announced between Mr Chlwa, only son of Mr and Mrs L.P. Chlwa, of South Godstone, Surrey, and Victoria, only daughter of Mr and Mrs D.A.C.T. Hancock, of Combe Florey, Somerset.

Mr W.P. Cotton and Miss P.L. Stuart. The engagement is announced between Mr Cotton, son of Mr and Mrs W. Cotton, of Solihull, and Pippa, twin daughter of Mr and Mrs J.B. Stuart, of Fawley, Henley-on-Thames.

Mr H.E. Graham and Miss E.C. Garvin. The engagement is announced between Mr Graham, son of Mr and Mrs Donald Graham, of Oxenwood, Witshire, and Emma, daughter of Mr Stephen Garvin, of Camleigh, Greystones, Co Wicklow, and Mrs Clare Garvin, of 24 Lansdowne Gardens, London, SW8.

Mr J.A. Wilkinson and Miss E.M. Capes. The engagement is announced between Mr Wilkinson, son of Mr and Mrs B. Wilkinson, of Beechside, Byron Road, Harpenden, Hertfordshire, and Elizabeth, daughter of Mr and Mrs G.S. Capes, Hatherden House, near Andover, Hampshire.

Mr J.C. Hiscocks and Miss C.A. Young. The engagement is announced between Mr Hiscocks, son of Mr and Mrs W. Hiscocks, of Bridgnorth, Shropshire, and Colonel, daughter of Mr and Mrs W.J.D. Young, of Henton, Oxfordshire.

Mr M.A. Jeffries and Miss N.J. Wood. The engagement is announced between Mr Jeffries, son of Mr and Mrs A. Jeffries, of Charn, Surrey, and Nicola Jane, daughter of Mr and Mrs Bernard Wood, of Blackheath, London.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Mr R. Wajcott and Miss M.J.C. Payne. The marriage took place on June 28, 1986, at Abbots Leigh between Mr Robert Wajcott, son of Mr and Mrs Antony Wajcott, of 11, St. Andrew's, Melksham, Wiltshire, and Melanina Payne, daughter of the late Mr Barrie Payne and of Mrs Gillian Payne, of Easton-in-Gordano, near Bristol.

Mr M.L.N. Brennan and Miss M. Hume Stack. The marriage took place on Friday, July 4, at the Guards Chapel, Wellington Barracks, of Mr Michael Brennan and Miss Anne Hume Stack, Rev Neville Hume officiated, assisted by the Rev Peter Denton. Mr Guy Mainwaring Burton was best man.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Mr R. Wajcott and Miss M.J.C. Payne. The marriage took place on June 28, 1986, at Abbots Leigh between Mr Robert Wajcott, son of Mr and Mrs Antony Wajcott, of 11, St. Andrew's, Melksham, Wiltshire, and Melanina Payne, daughter of the late Mr Barrie Payne and of Mrs Gillian Payne, of Easton-in-Gordano, near Bristol.

Mr M.L.N. Brennan and Miss M. Hume Stack. The marriage took place on Friday, July 4, at the Guards Chapel, Wellington Barracks, of Mr Michael Brennan and Miss Anne Hume Stack, Rev Neville Hume officiated, assisted by the Rev Peter Denton. Mr Guy Mainwaring Burton was best man.

Mr G.C.M. James and Miss F.E. Beveridge. The marriage took place on Thursday, July 3, in Birmingham, of Mr Christopher James, son of Mr and Mrs G.F. James, of Turweston, and Miss Fiona Beveridge, daughter of Dr and Mrs D.B. Beveridge, of Harborne, Birmingham.

Mr A.N. Trigg and Miss M.S. Easlin. The marriage took place on Saturday, July 5, in Keble College Chapel, Oxford, between Mr Alan Neil Trigg, younger son of the late Mr Richard Trigg and of Mrs Gwen Trigg, and Miss Monica Sandra Easlin, only daughter of Mr and Mrs Martin Easlin, of St John's Wood, London.

Appointments

Mr Telford Georges, Chief Justice of the Bahamas to be a member of the Privy Council.

Sir Roger Young, Principal of George Watson's College, Edinburgh, 1958-1985, to be chairman of the council of the Cheltenham Ladies' College in succession to Sir Colin Crue.

Mr M.E.C. Horton and Signorina C.M. Tesi. The engagement is announced between Mr Horton, elder son of Mr Brian R. Horton, of Colchester Court, London, and Mrs Sally Greene, of 58 Sussex Street, London, SW1.

Mr R.J. Rawlings and Miss A.R. Tinsley. The engagement is announced between Mr Rawlings, son of Dr and Mrs Peter Rawlings, of Merton, Surrey, and Annette Ruth, daughter of Mr and Mrs Richard Tinsley, of Holbeach, Lincolnshire.

Mr L.L. Cauton and Miss A. Fleming. The engagement is announced between Mr Cauton, of Devonport, Devon, and Miss Fleming, daughter of Mr and Mrs William Fleming, of Edinburgh and formerly of Hong Kong.

Mr N.A. Chlwa and Miss V.E. Hancock. The engagement is announced between Mr Chl

THE ARTS

مكثمين العظم



Meaningful glances: Pete Postlethwaite and Janet McTeer as Bottom and Titania

Television  
The new mystery cloaking Holmes

Resurrections often provoke fierce controversy. Last night's re-entertainment of the return of Sherlock Holmes (Granada) was the latest screen version of one of the most beloved, but no less controversial, characters in the history of fiction. Devoted students of the great detective have scrutinized and squabbled over the textual account of his "death" and resurrection with an intensity worthy of the most obsessive biblical scholars.

The apparent change in Holmes after an absence of three years is one of the problems. He seems completely carefree, not only of his addiction to cocaine and morphine but also of his unbecomingly unattractive appearance. His knowledge of horse-racing, so formidable in the original *Silver Blaze*, appears to have left him at the Reichsbank Falls. Watson's flawed spelling does not help either by implying that Holmes in exile developed an unhealthy interest in animals when "visiting Lhasa and spending some days with the head Lama [sic]". Misspelling, however, cannot explain Holmes's claim that he paid "a short visit to the Khalifa at Khartoum" when, as we all know, the Khalifa in 1893 was at Omdurman. Such inconsistencies have led some to argue that the resurrected Holmes is an impostor — a beneficent one for those who think Mycroft persuaded a cousin to take up the magnifying glass, an evil one for those who believe that Moriarty survived to impersonate the great detective.

Andrew Hislop

Theatre  
Problem of scale in forests of fantasy

A Midsummer Night's Dream Stratford

"Out of this wood do not desire to go", warns Titania. But nobody had taken much notice of her from the time Peter Brook led the play out of pastoral captivity in the 1970s up to this year's uproariously urban Regent's Park version and the severely geometrical Covent Garden staging of Britten's opera. If any director wanted to do something really bold with the *Dream*, it would be to restore the comedy to a wood near Athens. Stratford has now taken this plunge in the latest production of the Bill Alexander-William Dudley partnership.

The show opens with the sight of Theseus's court in evening suits and long satin dresses set against an artfully lit classical facade. Theo the masonary departs upwards revealing the secrets of Mr Dudley's magic wood. As disclosed by John Higgins on this page on June 30, it is an exercise in post-Arthur Rackham fantasy. Huge leaves form beds for the fairies, seed-

pods glow like lanterns and a giant spider's web overhangs the scene which, in the background, reveals a gypsy caravan with lights winking on the plate-racks. Already, that last detail suggests a certain problem with scale. Is it a fairy-sized caravan; and, if so, how are the humans to be scaled down when they arrive? Or are they supposed to have shrunk? Mr Alexander's production supplies no answer. The point about that wood is that it is meant to be pretty. Otherwise, the idea insistently comes through that you can get away with anything in a dream.

The main directorial decision is to retain two actors for Theseus and Oberon while doubling the roles of Hippolyta and Titania. In other words, what happens in the wood represents fantasies Hippolyta has to suppress in waking life. At the outset, Janet McTeer gives a hint of what is to come when she shoots a poisonous glance at her consort for backing up Egeus's threats against his rebel daughter. When we get to the woods, the long evening gloves really come off, and Miss McTeer changes from a supercilious ice-maiden into a fairy virago

in a towering rage who pins Oberon to the ground with a silvery foot. Evidently she does not much want Oberon either, having already exchanged meaningful glances with Bottom (Pete Postlethwaite in cords and patched sports-jacket) as he arrives for his day's rehearsal at the palace. There may be successful ways of turning the *Dream* into Titania's play; but the method adopted here lays an axe to its central structure. Instead of a comedy celebrating marriage, the production perverts the action into a study of compensation fantasy, and its contours start dissolving. Titania would evidently have fancied a piece of rough trade even without the spell. Likewise, Bottom develops an untoward strain of winsome romanticism in her company, voice throbbing with sincerity as he clasps the hands of the little shepherdess, sailor-suited tot, mildewed lift-boy and the other lost children who comprise the fairy retinue. Combined with the kind of music you used to hear on *Children's Hour*, it is like something out of Eleanor Farjeon. These are no foundations

on which to build the finale. And I have never seen the mechanicals play so flat. As the court audience is grouped on both sides, they have to shout their insults over the actors. Instead of comic business, Mr Alexander has Quince conducting a scratch band; the only joke is that they cannot play.

The crowning absurdity comes at the end when the

immortals invade the human party. Framed on the threshold against the moonlit wood, they make a magical picture. But then Oberon advances into the room, and Miss McTeer excuses herself from Robert Demeger (one of the company's most interesting recent recruits), the text is largely swamped by moonlit

I should like to wind up this catalogue of grievances by acknowledging some pleasures. But apart from Nicholas Woodeson's sparkishly good-natured Puck, and a magnificently apologetic Egeus from Robert Demeger (one of the company's most interesting recent recruits), the text is largely swamped by moonlit

"Things are so bad that publishers are being honest to each other about how bad things are", announces the managing director of Pan: Andrew Hislop investigates whether the new blackness in the trade humour is justified and British publishing really is going to the dogs

Books going down the slippery slope



Ian Chapman, chairman of Collins: bullish optimistic — more so than some of his staff



Carmen Callil of Chatto & Windus: admits bad returns despite success of *Timothy Mo*



Tim Waterstone: has shown faith in the industry by rapid expansion of his chain of shops



Peter Mayer: has adapted Penguin to modern needs without irredeemable compromise

materialistic readers of their gardening lists. Penguin, under the dynamic leadership of an American workaholic, Peter Mayer, seemed to have successfully adapted itself to the needs of the modern market-place without irredeemably compromising its high-minded traditions. (A new edition of *Ulysses* is worth a mass seller such as *Lace*.) Next week it moves into smart new Kensington offices with its various acquisitions: Viking (its hardback imprint), Hamish Hamilton, Michael Joseph, Sphere, Rainbird. But all is not well. Despite its formidable backlist, Penguin sales in this country at least, have also slumped in the last six months. There are even rumours that its

parent company, Pearson, are thinking of selling it. It is to be hoped that it is no prelude that the new offices have been nicknamed "The Bastille". What has happened to the industry? When pressed, most publishers admit that they cannot fully explain the slump. This, of course, does not stop them from trying. Their lucky-dip of reasons, which vary greatly in their plausibility, include: a decline in retail trade as a whole; an increase in retail trade in goods other than books; the weather too bad in spring; the weather too good recently; no American tourists; Chernobyl; compact discs; unemployment; the encouragement of middle-class materialistic philistin-

ism under Thatcherism; decline in education standards; too few strong local titles early this year; too much emphasis on strong local titles; the lack of a recent blockbuster television series based on a book; far too many titles chasing too little shelf space; libraries being more choosy; increased fussiness by booksellers who return a book as soon as they set eyes on it; the net book agreement which prevents competitive pricing; the absence of a new generation of brilliant writers; and, of course, the incompetence of other publishers. Such guesswork makes even the treacherous nomenclature of market research appear less univerting. Mintel have published this year a study of book retailing and another

on leisure paperbacks. Their figures, however, chart rather than explain decline: despite an increase in advertising, growth in retail terms since 1983 has been only one per cent per annum; 21 per cent of their sample of 941 adults said they never bought books, 35 per cent that they have not bought a book in the last year. We are not a nation of bibliophiles. "How much do you think we spend altogether on our libraries, public or private, as compared with what we spend on our horses?" complained that eminent Victorian John Ruskin. The same applies today. Nor do we have America's strength of intellectual fashion which makes certain books essential yuppie furniture — read

or unread. Garrison Keillor's *Lake Wabegon Days* did remarkably well for Faber selling 14,500 copies in hardback. In America it sold well over a million.

Everything in the industry is not, however, gloom and despondency. Sales of children's books are up, which bodes well for the future. Booksellers I have spoken to have been less pessimistic than publishers, though lack of American tourists has hurt certain shops. "Publishers are very un-Kipling-esque about keeping their heads", remarked Tim Waterstone, who has shown his faith in the industry by rapidly expanding his chain of large bookshops. Some publishers, though, are putting on a brave face. Peter Mayer is confident things will look up when his much stronger autumn list appears. Susan Fletcher of Headline, which was launched only last week, believes that small overheads and a shamelessly commercial policy aimed mainly at women (who buy more books than men) is a recipe for success. Ian Chapman, chairman of Collins, which has more than most applied business-school techniques to publishing, is bullishly optimistic — more so than some of his staff.

Talk is one thing, results are another. If they seem to be sitting a little snugly through the crisis at Faber's it is because sales, according to their marketing director, Desmond Clarke, are 23 per cent up on last year. Wisely they chose to show a strong hand in the spring rather than, as most publishers do, in the autumn. Clever promotion even put two of their poetry books in the best-seller lists and now seems to be making an unlikely success of Vikram Seth's delightful *Calcutta*. Faber's have made some bad mistakes and have the cushion of the sales of their old masters, not to say a cut of *Cats*, but they have shown that enterprise and imagination can still reap rewards. More than one rival editor even sang their praises to me — proof indeed that 1986 is an earth-shattering year for publishing.

Concert  
Family tradition enshrined in beauty

Suk/Hála Wigmore Hall

Defining a nation's musical style and pinning it on one performer is a risky pastime. But, if one is listening to a violinist whose great-grandfather was Dvořák, whose grandfather was the composer Josef Suk and whose typical recital repertoire more or less surveys the history of his country's fiddle-playing tradition, then one can be fairly certain one is hearing a quintessential Czech musical experience.

L'Etoile Guildhall School

Chabrier's *opéra bouffe* *L'Etoile* has been having a remarkable time of it lately. You might say that its star is rising. After the recent and successful production at Lyons, later transferred to the Paris Opéra Comique and committed to disc, comes this English version translated by Jeremy Sams, directed by Wilfred Judd, and given by the students of the Guildhall School of Music. It is undoubtedly a more modest affair — though wonders have been done by the scenery department — but it sparkles nevertheless. Beneath its not always ele-

phant wit there is a great deal of subtlety in Chabrier's music which explains the admiration successors like Ravel felt for it. The instrumentation, for one thing, is not simply a matter of expedient oom-pah-pahs and bland ostinatos, but something calculated to the finest degree, while the composer also offers us a varied palette of tonal and harmonic colouring. Theatricality, too, there is real finesse in the way Chabrier balances comedy and sentiment, both tinged with a gentle malice; the one never stifles the other.

But Chabrier clinches his triumph with his set pieces. Among the best is the Ticking Song in Act I, where Rachel Halliwell, playing Aloes, the wife of the diplomat Herisson,

conveyed by his clear, light bowing technique with its characteristic separation of individual notes (even those taken on a single slur). His intonation is impeccable, his timbre has the same silky quality from the G-string to the highest ledger-lines. If he has a weakness it is his occasionally lacklustre, uneven articulation of quick passages, noticeable both in the scherzo and finale bere. There can be few better champions for Dvořák's *Sonata in F, Op 57*. Suk unfolded its profuse lyricism in relaxed, unemphatic manner; the touch of rubato at the first movement's climax was all the more magical for being reserved until then. His pia-

Opera

nist, Josef Hála, should perhaps have accentuated the finale's dance rhythms more jubilantly, but elsewhere he was a sympathetic partner. Martinů's *Sonata No 2* elicited a remarkable change of mood from both men. Here they mixed spiky vivacity with Slavic ardour in response to this pithy yet passionate score. The miniatures that followed included the soulful *Dumka* written by the young Janáček and several potentially evocative melodies by Suk the elder. Suk the younger lavished family pride, and the artistry of a master, on every note.

Richard Morrison

greatest promise with her rich, powerful tone and confident technique. Elizabeth Rodger's Laoula was aptly girlish in both sound and gesture, while Robert Wilson as the ranting Ouf thoroughly enjoyed himself as the villain, ad-libbing insults as he went along. Strong support came from Joseph Cornwall's bumbling Ambassador Herisson, from Simon Tunkin, dressed as the Mad Hatter, as Sirocco, and from Robert Poulton as Tapioca, Herisson's Harpo Marx-like secretary.

Stephen Pettitt

Alexander Faris conducted the generally secure orchestra and a disciplined, if also fleet of foot, chorus. There are performances, with alternating casts, until tomorrow.

London débuts  
Balanced purpose

Cynthia Phelps

The American winner of the Lionel Tertis International Viola Competition in the Isle of Man two years ago, shared her programme with a no less talented pianist in Kirsten Taylor, both graduates from the University of Michigan. They combined to balanced purpose in the romantically rhapsodic *Concertpiece* by Enesco, with its almost Elgarian turn of phrase, and in the strong lyrical line but sometimes heavy weather of Hindemith's equally romantic early *Sonata*. Bach's G minor *Sonata*, BWV1029, transcribes much less well to a modern keyboard, which frequently submerged the string writing (originally for viola da gamba), but the warmth of tone as well as flexibility of phrase in Beethoven's variations on a theme from *The Magic Flute* (the "Bei Mannern" duet) comprised an affecting performance. Beneath the unassuming platform manner of both artists was a skill and sensitivity that should ensure them continuing success.

Noël Goodwin

The harpsichordist David Poindford, who is well known as an organist and choral conductor, was perhaps unwise to include a new work for the medium, Andrew Wilson-Dickson's *Oriel*, in his varied recital. The instrument is notoriously difficult to write for in contemporary idioms and, heartfelt though Wilson-Dickson's long cycle of portraits depicting his children — he has a large family — was, it seemed to have little formal cohesion and the ideas themselves were not very imaginative or inspired. In contrast, in a work like Bach's Sixth Partita in E minor, Poindford was on more solid ground. Although he could not show quite the same interpretative class as, say, Trevor Pinnock, his was nevertheless a thoroughly musical, carefully considered and commendably accurate performance.

John Percival

After her years as a leading performer in the internationally famous Wuppertal Dance Theatre, it would be surprising and even disappointing if Meryl Tankard's own productions bore no resemblance to those of her director there. Pina Bausch, *Travelling Light* is her second show and it reveals the Bausch influence both in general concept and in many details. But Tankard, who once memorably defined her native land as being famous for "Kangaroos! Boomerangs!! and Me!!!", speaks Bausch's theatrical language with a strong Australian accent. Her cast consists of four husky chaps and herself, and her subject is a characteristically Antipodean one, the trials of travelling trials exacerbated, they imply, if you are Australian.

Travelling Light ICA

The treatment is an episodic mixture of talking, movement, song and dance. It would be difficult to better her own description of it as dance theatre cabaret. In that last word lies her main difference from Bausch: Tankard's piece is lighter, smaller-scaled, less far ranging and intense. Passport and customs control, souvenirs and suitable clothing, insects, wild beasts and comfortable journeys, cramped quarters, the problems of language, the lure of sun, sea and sex, the horror of holiday snapshots, all come under her stern but comic gaze. She plays one of nature's resilient though terrified losers: the girl who has to sit on

Dance  
The Races are rained off... and someone's lost the playing cards!

THE GAMBLER

A Comedy Musical  
"A winner all the way!"  
Jack Thirer, Daily Mail  
Starring  
MEL SMITH  
COMEDY THEATRE  
Panton Street London SW1  
Tel: 01-930 8978  
(G.O. 01-741 6888)  
FIRST CALL  
01 240 7200

John Percival

her case before it will lock, the one whose earnest lecture in Esperanto on the benefits of that artificial tongue is interrupted by hoarse demands for a strip-tease. The supporting team is relaxed, charming and infinitely adroit. They join enthusiastically in all her misadventures and some of their own, their ardour not least marked when the star sends herself up in a final apotheosis as a conventional cabaret star. A very cool entertainment for a hot July night.

John Percival

John Percival

# Poor start to Howe mission

Continued from page 1  
conference before Sir Geoffrey's arrival.

He said he had agreed to see Sir Geoffrey on the ground that he was an emissary of the EEC, and not of Britain's Conservative Government.

"The EEC needs to be told what we have told the British Government, and this is why I am seeing him," the President said.

After their talks at State House, Sir Geoffrey and President Kaunda faced the press over a long wooden table.

President Kaunda spent much of the time with his head in his hands. He appeared close to tears as he spoke of the impending "holocaust" of racial conflagration spreading from South Africa.

"We appeal to you that you do not lead us to conclude that when it is a white man suffering, you act, but when it is a black man suffering, you hesitate," President Kaunda said.

He appealed to West European nations to stop hesitating and "fight the Nazis now on the continent of Africa."

Sir Geoffrey repeated the view that it was an "illusion" that South Africa would quickly be toppled by comprehensive economic sanctions.

West Europeans — and Britain in particular — differed with African nations only over the methods to bring about an end to apartheid, Sir Geoffrey said.

He added that South Africa should be given credit for its steps to dismantle apartheid, although these were too slow.

Later, at Harare airport, Sir Geoffrey was met correctly by Dr Witness Mangwende, the Foreign Minister of Zimbabwe.

As Sir Geoffrey drove away, his car flashed past a group of five protesters asking him to "Help us to free" young South Africans arrested on Monday in South Africa after attending a World Council of Churches youth congress here.

# 'Anthrax island' may be freed at last



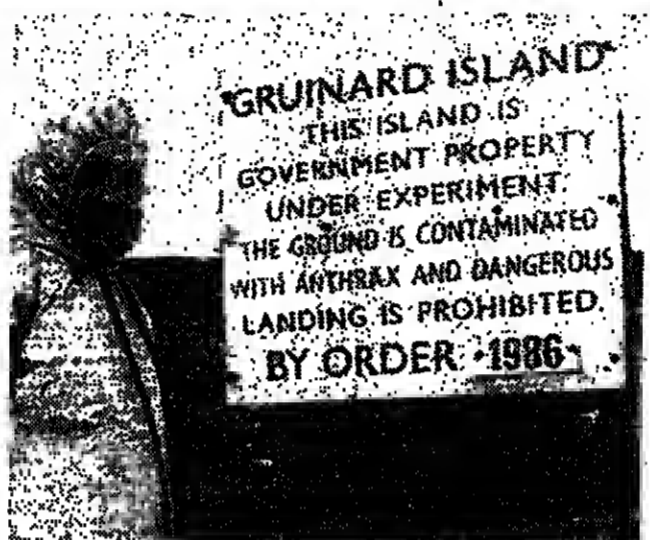
Malcolm Broster heads a reconnaissance team preparing for the decontamination of Gruinard Island (Photographs: Tom Kidd).

A small island off the west coast of Scotland will be the focus of attention over coming months for a group of scientists from the Chemical Defence Establishment at Porton Down, Salisbury, Wiltshire, and a company of "environmental cleaners".

Their task is to make safe Gruinard, an island nesting close to the mainland in a bay 50 miles west of Inverness, where 44 years ago British research into biological warfare led to the explosion of a bomb containing anthrax spores.

Since then, the island has remained out of bounds, its only visitors scientists collecting soil samples, and two local men, Mr Stewart Flett and Mr Alan Flett, his brother, whose job it has been to row across each year and change the date of the warning signs that are placed at regular intervals on the shore.

Now, thanks to improved methods of detection and the development of a technique to



One of the warning signs that surround the island

destroy the spores, the scientists believe that they can make Gruinard safe for sheep and humans alike.

They say that there are two areas of the 520-acre island that may be contaminated: the site of the explosion and the ground where the sheep under observation were tethered.

Using a mixture of formaldehyde and sea-water, Langford, a company specializing in weed control and fumigation, has established an irrigation scheme covering the 11 acres that make up the two sites. The earth will be saturated to a depth of just over a foot.

"The cells of any active spores remaining in the soil will effectively be surrounded by a chemical coffin," a scientist told a group of journalists who this week formed the largest group to visit the island since the experiment.

The process will take about two weeks. Gruinard will then be monitored till next spring when independent scientists

# Attack on loss of jury rights

Continued from page 1

had offered a "powerful and conclusive critique against the principle of the system". The proposals would restore the confidence and integrity of the jury system.

Mr Hurd said he did not share the distrust of some Conservative MPs of the jury system but the Government's move would remove distortion on juries which people had been worried about. Mr Hurd said: "It seems wrong in principle and offensive to those concerned that jurors should be removed without reasons being given."

# Letter from Budapest Where high tech has really clicked

Hello? ... Click. Hello, is that? ... Click. Hello, I'm just ringing to ... Click.

Hungary is the birthplace of the Rubik cube, the coloured puzzle that demands the patience of Job. The statistical chances of solving it, of aligning every facet and every colour, are about equal to the chances ever of obtaining a satisfactory telephone connection.

In pursuit of *The Times* foreign desk last week I found myself talking to Balogh Swimwear (a boutique in downtown Budapest), an irate resident of Croydon and a man with a light Austrian accent, absolutely charming.

It seems odd that Budapest, a capital that is largely constructed on conversation, should be so backward in the development of its phone system. Quite apart from anything else, the incessant broken lines and surreal interruptions is a handicap to trade. Austria is Hungary's biggest Western trading partner, a natural export market so close to the border — a short trip up the Danube — but orders transmitted to or received from Vienna become a shouted gabble.

Two businessmen were recently trying to work out the details of a minor piece of barter trade, and the exchange, as reported by one of them went as follows: "Stockings, 3,000 pairs... What did you say? Drainage pumps?... No, stockings — switching from German to English — stockings... Stock? You're selling your stock?... No, stockings." One gets the message.

For some years now Budapest has been trying to overhaul its phone system, if system is the word. First it contacted an American contractor who was willing to sell a modern, sophisticated automatic exchange.

But the plan foundered in the bog of East-West commercial relations: the exchange was on the Cocom list, the catalogue of high technology drawn up by Nato and some other Western countries to restrict the export of sensitive material to communist states. The American

ians said that the system was too sophisticated for the needs of Budapest and could have military application.

Hello? is that the US Embassy? ... Hello? ... Click.

So the Hungarians are going about the matter differently. They will modernize gradually, put up new cables, buy in some modern equipment. But before anything more ambitious can be considered, they have to raise money.

This is where the Hungarian Stock Exchange, unique for Eastern Europe, comes into play. Stock Exchange is too grand a term for what is

Budapest (Reuter) — Hungary's Post Office temporarily banned work in manholes — delaying the repair of 27,000 telephones — after a worker died of carbon dioxide poisoning, the official news agency MTI said.

An added bait for subscribers: they will be able to jump the long waiting list for the installation of telephones. This is a great boon for Hungarians who are impassioned 'house' builders. Almost three million of the 3.8 million dwellings in Hungary are privately owned, and with some 75,000 new homes built every year there is a huge demand for new telephones.

There is expected to be a rush on the new phone bonds. It's just a matter of phoning the brokers.

Hello? Is that the State Development Bank, stocks department? ... Hello? ... Hello, is anybody there? ... Click.

Roger Boyes

### Today's events

**Royal engagements**  
The Queen and The Duke of Edinburgh give a garden party, Buckingham Palace, 4.  
Prince Andrew views an exhibition of his photographs, Royal Albert Hall, SW7, 12.  
Princess Margaret visits Vancouver, British Columbia, Canada, departs Heathrow Airport, 3.30.  
The Duke and Duchess of Gloucester attend the Green Heritage Ball, Osterley Park House, Osterley Park, Middlesex, 8.30.  
The Duke of Kent, President, attends The Duke of York's Royal Military School's grand day, Dover, 10.50.  
Princess Alexandra attends the European charity premiere of *The Colour Purple*, to aid of the Hospitals for Sick Children, Great Ormond Street and the Variety Club of Great

### Britain, The Empire, Leicester Sq, 7.55.

Prince Michael of Kent visits the offices and attends a council meeting of the Soldiers', Sailors' and Airmen's Families Association, 16-18 Old Queen St, SW1, 11.  
**New exhibitions**  
Work by members of the Norwich Embroiderers Guild: Blackfriars Hall, St Andrews Plain, Norwich; today and tomorrow 10 to 7, Sat 10 to 5 (ends July 12).  
**Exhibitions in progress**  
Works by James MacKewen: Phoenix Gallery, Laveham; Mon to Fri 10 to 5.30, Sat 10 to 6, Sun 2 to 6 (ends July 28).  
Lancashire South of the Sands rural landscapes: Atkinson Art Gallery, Lord St, Southampton; Mon to Fri 10 to 5, Thurs and Sat 10 to 6 (ends July 28).  
Primary School Art: Museum and Art Gallery, Lichfield St, Walsall; Mon to Fri 10 to 6, Sat 10 to 4.45 (ends July 19).

### Walsall, Mon to Fri 10 to 6, Sat 10 to 4.45 (ends July 19).

**Music**  
Concert by the Hallé Orchestra, Greater Manchester Exhibition and Event Centre, Manchester, 7.30.  
Concert by the Berlin Oboe Quartet, Bolton House, near Grasmere, Lancs, 7.30.  
Song recital by William Kendall, Old Synagogue, Canterbury, 4.30.  
Burton Bradstock Festival, Concert by the Winchester College Chapel Choir, St Mary's Church, Burton Bradstock, Dorset, 7.30.  
Hexham Abbey Festival: Recital by Martin Hughes (violin), Ronald Woodley (clarinet) and David Murray (piano), Queen's Hall Library, Hexham, 8.  
Handel in Oxford Festival: Works by Handel, 1871, and Concert, Sheldonian Theatre, Oxford, 8.  
**General**  
Brighton Antiques Fair, Corn Exchange, Royal Pavilion Grounds, Brighton, today, Sat and Sun 11 to 6, tomorrow 11 to 9 (ends July 13).

### The Halifax House Price Index

| Year      | ALL HOUSES |                 |          | NEW HOUSES |                 |          |
|-----------|------------|-----------------|----------|------------|-----------------|----------|
|           | Index      | Average price £ | % change | Index      | Average price £ | % change |
| 1983      | 100.0      | 30,888          | n/a      | 100.0      | 34,795          | n/a      |
| 1984      | 107.2      | 30,952          | 7.2      | 106.9      | 34,058          | 6.9      |
| 1985      | 117.0      | 32,953          | 9.1      | 115.4      | 37,357          | 8.0      |
| 1986      | 122.5      | 35,184          | 3.2      | 120.9      | 40,882          | 9.0      |
| Quarter 1 | 122.5      | 35,184          | 3.2      | 120.9      | 40,882          | 9.0      |
| Quarter 2 | 122.5      | 35,184          | 3.2      | 120.9      | 40,882          | 9.0      |
| June      | 122.5      | 35,184          | 3.2      | 120.9      | 40,882          | 9.0      |
| July      | 118.4      | 31,562          | 6.9      | 115.5      | 35,739          | 7.3      |
| August    | 117.2      | 32,652          | 7.6      | 116.1      | 37,439          | 6.8      |
| September | 121.0      | 33,690          | 8.7      | 120.3      | 40,538          | 8.1      |
| October   | 119.8      | 34,088          | 8.4      | 116.0      | 38,590          | 8.8      |
| November  | 120.5      | 34,389          | 8.2      | 116.7      | 40,071          | 9.2      |
| December  | 122.2      | 34,917          | 9.7      | 122.1      | 41,015          | 10.8     |
| January   | 121.0      | 34,372          | 8.7      | 120.3      | 40,538          | 8.1      |
| February  | 122.3      | 34,941          | 9.3      | 119.8      | 39,733          | 8.4      |
| March     | 124.0      | 36,034          | 9.7      | 122.5      | 42,357          | 10.2     |
| April     | 126.7      | 37,536          | 10.0     | 122.7      | 43,771          | 7.4      |
| May       | 129.4      | 37,200          | 11.2     | 125.4      | 44,132          | 8.1      |
| June      | 130.6      | 38,453          | 12.1     | 127.5      | 45,611          | 12.4     |

Average regional prices 2nd quarter — Index 1983 = 100

| Region                 | ALL HOUSES |                 |          | NEW HOUSES |                 |          |
|------------------------|------------|-----------------|----------|------------|-----------------|----------|
|                        | Index      | Average price £ | % change | Index      | Average price £ | % change |
| North                  | 113.9      | 25,280          | 3.8      | 111.8      | 34,917          | 3.7      |
| Yorkshire & the Humber | 119.5      | 26,028          | 7.2      | 115.8      | 32,826          | 4.4      |
| North West             | 119.0      | 25,361          | 8.8      | 115.8      | 37,416          | 5.8      |
| East Midlands          | 124.9      | 28,414          | 8.3      | 123.3      | 35,335          | 7.0      |
| West Midlands          | 118.0      | 29,894          | 7.8      | 118.4      | 40,175          | 7.8      |
| East of England        | 129.5      | 36,021          | 10.1     | 127.9      | 41,721          | 12.7     |
| South West             | 129.5      | 36,209          | 11.1     | 126.3      | 43,275          | 10.4     |
| South East             | 141.7      | 38,014          | 16.3     | 138.3      | 41,193          | 17.3     |
| Gr London              | 158.2      | 60,604          | 21.6     | 149.8      | 63,850          | 27.8     |
| London                 | 117.0      | 27,377          | 7.1      | 115.8      | 32,652          | 6.0      |
| Scotland               | 120.1      | 31,280          | 10.2     | 120.6      | 35,980          | 9.8      |
| N Ireland              | 124.9      | 25,245          | 10.2     | 118.7      | 31,750          | 5.1      |

Source: Halifax Building Society

### Weather forecast

A ridge of high pressure over Biscay and low pressure over Scandinavia will be maintained to be almost stationary from SE England to Northern Ireland.

6 am to midnight

London, SE England, East Angles: Cloudy with a little rain at first, sunny intervals developing; wind W light, max temp 21C (70F).

Central N, SW England, Midlands, Cheshire, West Wales: Rather cloudy with sunny intervals developing; wind W light, occasionally moderate; max temp 21C (69F).

Central N, NE England, Borders, Edinburgh, Dundee: Sunny intervals; wind W or NW light; max temp 21C (69F).

N Wales, NW England, Lake District, Isle of Man: Rather cloudy with a little rain in places; wind W light; max temp 18C (64F).

Aberdeen, Moray Firth, NE Scotland: Sunny intervals; wind NW light; max temp 17C (63F).

SW Scotland, Glasgow, Argyll: Rather cloudy, mostly dry at first, a little rain in places later; wind W backing SW light or moderate; max temp 16C (61F).

Central N, NW Scotland, Orkney: Rather cloudy, showers drying out; wind W light or moderate backing SW; max temp 15C (60F).

Shetland: Rather cloudy, showers; wind NW moderate becoming light; max temp 15C (60F).

Northern Ireland: Rather cloudy, a little rain in places becoming more persistent later; wind W light or moderate; max temp 16C (61F).

Outlook for tomorrow and Saturday: Rather cloudy with a little rain in places. Temperatures near or a little below normal.

Sun rise: 4.56 am Sun sets: 6.16 pm  
Moon rise: 7.58 am Moon sets: 11.22 pm

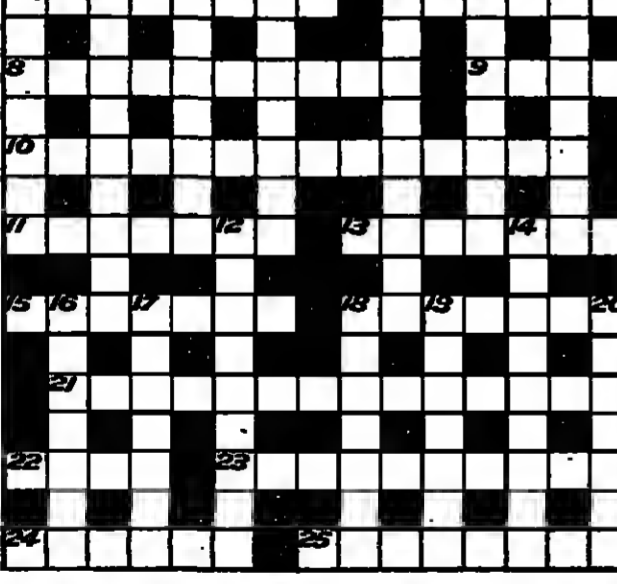


### High Tides

| Location       | AM    | PM    | HT    | FT   |
|----------------|-------|-------|-------|------|
| Aberdeen       | 3:53  | 4:0   | 4.35  | 3.8  |
| Abermouth      | 10:15 | 11:9  | 10.17 | 10.0 |
| Belfast        | 1:52  | 2:1   | 2.18  | 2.0  |
| Cardiff        | 9:50  | 10:10 | 10.02 | 11.1 |
| Dover          | 8:40  | 4:8   | 8.48  | 8.7  |
| Dunfermline    | 10:15 | 11:9  | 10.17 | 10.0 |
| Falmouth       | 6:10  | 4:6   | 6.18  | 4.5  |
| Glasgow        | 12:24 | 4:4   | 12.28 | 4.5  |
| Greenwich      | 10:15 | 11:9  | 10.17 | 10.0 |
| Holyhead       | 12:24 | 3:1   | 12.28 | 3.0  |
| London         | 9:12  | 8:8   | 9.14  | 8.7  |
| Lowestoft      | 4:8   | 2:1   | 4.8   | 2.5  |
| Lytham         | 5:19  | 5:1   | 5.47  | 5.1  |
| Liverpool      | 9:48  | 9:8   | 9.52  | 9.5  |
| Manchester     | 12:22 | 4:2   | 12.26 | 4.5  |
| Margate        | 2:49  | 4:4   | 2.58  | 4.5  |
| Merseyside     | 9:48  | 9:8   | 9.52  | 9.5  |
| Newquay        | 5:26  | 6:3   | 5.11  | 6.5  |
| Oban           | 8:45  | 3:8   | 8.38  | 3.7  |
| Penzance       | 8:27  | 4:9   | 8.30  | 4.8  |
| Portsmouth     | 9:27  | 9:8   | 9.35  | 9.8  |
| Portsmouth     | 1:57  | 4:2   | 2.31  | 4.2  |
| Sheerness      | 1:22  | 2:1   | 1.28  | 1.8  |
| Southampton    | 1:22  | 2:1   | 1.28  | 1.8  |
| Swansea        | 9:15  | 8:4   | 9.27  | 8.8  |
| Wexford        | 10:15 | 11:9  | 10.17 | 10.0 |
| Wilton-on-Maze | 2:28  | 3:9   | 2.37  | 3.8  |

Tide measured in metres: 1m=3.2808ft.

### The Times Crossword Puzzle No 17,094



- ACROSS**
- Old Greek leader is in pain, suffering internally (8).
  - Scene of miracle of our time, back in America (6).
  - Trimmer with a stretch to complete (4-6).
  - Import base design (4).
  - Gaining accommodation from financial bodies (8,6).
  - Such a shock for 'Trisico' in '06' (7).
  - Upset at press pressures (7).
  - Great sport for the guns (3,4).
  - You could make a pound on the exchange rate in 5 ac (7).
  - Tetragram in vulgar use (4-6-4).
  - Toughness undesirable in machinery (4).
  - Publication of a heresy by Puseyite? (10).
  - Made preparation in agreement with Dutch leader (6).
  - Call for military rising (8).
- DOWN**
- Addison, according to Pope, could be Greek to you and me (7).
  - Dishonourable racket on the Stock Exchange? (9).
  - Passion and spirit — the life of our governments? (7).
  - Pacific friendship with Pole in charge (7).
  - Material point concealed by the young Napoleon (9).
  - Plant raising top-quality seed (7).
  - Absolutely boring games of tennis (4,3).
  - Being victimized after I'm married led to a breakdown (9).
  - No end of tailors are involved in the making of men's suits (9).
  - Mortification of the flesh? Actually, that's about right (7).
  - Greedy beast put on weight after excess (7).
  - Case for man with a mission? (7).
  - Heat some chocolate at the right time (7).
  - Pedestrian-style article on Italian to puzzle No 17,093

### Anniversaries

Birch: John Calvin, Noyan Picardy, 1509; Frederick Marryat, novelist, author of *Mr Midshipman Easy*, London, 1792; Camille Pissarro, Si Thomas, West Indies, 1830; Michael Faraday, 1817; Deaths: William I The Silent, Prince of Orange, leader of the revolt in The Netherlands against Spanish Rule, assassinated, Delft, 1584; George Stubbs, animal painter, London, 1806; Louis Daguerre, pioneer of photography, Bry-sur-Marne, 1851.

### Roads

Wales and West: M4 Single line traffic assistance; M5 (45) and 33 (Leicester); M56 (45) and 10 (Chesham); avoid A625. Resurfacing between Greenore and Slieve.

The North: M6. Rebuilding work between junction 36 (M5) and 38 (Leicester) on both carriageways. M16: Construction of junction 6 (Thorne interchange) and 7 (M62) with southbound exit and northbound access at junction 6 closed. Diversions. A56: Roadworks on new bypass at Kettlewell.

Scotland: A82 Single line traffic SW of Mulloran, Tyness. A6: Lane closures on both carriageways with single line traffic. Edinburgh: Eastbound with restriction along York Place, W of Ebor St, near Queen St.

Information supplied by AA

### Books — paperback

The Literary Editor's selection of interesting books published this week:

*A Day in Summer*, by J.L. Carr (Hogarth, £3.95)

*An Excellent Mystery*, by Ellis Peters (Futura, £1.95)

*Head to Toe*, by Joe O'Brien (Hutchinson, £3.50)

*The Salween*, by Henry Williamson, illustrated by C.F. Tunnicliffe (Faber, £3.95)

*The Dead Moon*, by Kevin Crossley-Holden, illustrated by Shirley Felts (Faber, £2.95)

*Watership Down*, by Richard Scobell (Penguin, £2.95)

*Crystal* (Penguin, £3.95)

*The Spanish Cockpit*, by Franz Borkenau (Pluto, £4.95)

*The Theatre of Meyerhold*, Revolution on the Modern Stage, by Edward Taylor (Methuen, £3.95)

*Undying Passion. Men, Women, Love, Sex, and the Literary Life*, by Joseph P. Orgel (Futura, £3.95)

*W.B. Yeats*, by Michael MacLennan and Eavan Boland (Thames & Hudson Literary Lives, £3.25)

### Portfolio Gold

Times Portfolio Gold rules are as follows:

1. Times Portfolio is free. Purchase of the Times is not a condition of taking part.

2. Times Portfolio Gold comprises a group of public companies whose shares are listed on the Stock Exchange and quoted in the Times. The companies contained in the Times Portfolio are selected on the basis of their share price to date. The list which is numbered 1 to 42. The list change from day to day. The list is divided into four randomly distributed groups of 11 shares. Every Portfolio card contains two numbers from each group and each card contains a unique set of numbers.

3. Times Portfolio 'dividend' will be the figure in the newspaper which represents the optimum movement in prices of the shares in the Times Portfolio. The optimum movement is a combination of eight two from each of the four groups of 11 shares which are numbered 1 to 42. The Times Portfolio is free.

4. The daily dividend will be announced each day and the weekly dividend will be announced on Saturday in the Times.

5. Times Portfolio Gold rules and details of the daily or weekly dividend will also be published in the Times.

6. If the overall price movement of 6 of the overall price movement of shares in the Times Portfolio is such that the optimum movement is a combination of eight two from each of the four groups of 11 shares which are numbered 1 to 42. The Times Portfolio is free.

7. All claims are subject to scrutiny before payment. Any Times Portfolio card which is not a valid card will not be allowed to play Times Portfolio.

8. Employees of News International and its subsidiaries and of European Group Limited and its subsidiaries are not allowed to play Times Portfolio.

9. All participants will be subject to these rules. All instructions on 'how to play' and 'how to claim' whether published in the Times or in the Times Portfolio cards will be deemed to be part of the Rules. Rules which are not published in the Times or in the Times Portfolio will be deemed to be part of the Rules. The Editor's decision is final and no correspondence will be entered into.

10. In any dispute, The Editor's decision is final and no correspondence will be entered into.

How to play — Weekly Dividend: Match your card to your daily Portfolio total. Add these Portfolio totals. If your total matches the determined weekly dividend, you have won outright or a share of the prize money. Match your card to your daily Portfolio total. Add these Portfolio totals. If your total matches the determined weekly dividend, you have won outright or a share of the prize money. Match your card to your daily Portfolio total. Add these Portfolio totals. If your total matches the determined weekly dividend, you have won outright or a share of the prize money.

How to play — Weekly Dividend: Match your card to your daily Portfolio total. Add these Portfolio totals. If your total matches the determined weekly dividend, you have won outright or a share of the prize money. Match your card to your daily Portfolio total. Add these Portfolio totals. If your total matches the determined weekly dividend, you have won outright or a share of the prize money.

### Lighting-up time

London 9.46 pm to 4.26 am  
Bristol 9.56 pm to 4.36 am  
Cardiff 10.06 pm to 4.46 am  
Manchester 10.06 pm to 4.24 am  
Penzance 10.01 pm to 4.54 am

Temperatures at midday yesterday: c. cloud; 1. rain; s. sun.

| City       | Temp  | Wind     | Cloud  |
|------------|-------|----------|--------|
| Belfast    | 11.55 | Gusty    | C 15 F |
| Birmingham | 11.84 | Variable | C 15 F |
| Bristol    | 11.84 | Variable | C 15 F |
| Cardiff    | 11.84 | Variable | C 15 F |
| Edinburgh  | 11.57 | Variable | C 15 F |
| Glasgow    | 11.57 | Variable | C 15 F |

### Yesterday

Temperatures at midday yesterday: c. cloud; 1. rain; s. sun.

| City       | Temp  | Wind     | Cloud  |
|------------|-------|----------|--------|
| Belfast    | 11.55 | Gusty    | C 15 F |
| Birmingham | 11.84 | Variable | C 15 F |
| Bristol    | 11.84 | Variable | C 15 F |
| Cardiff    | 11.84 | Variable | C 15 F |
| Edinburgh  | 11.57 | Variable | C 15 F |
| Glasgow    | 11.57 | Variable | C 15 F |

### Pollen count

The pollen count for London and the South-east issued by the Asthma Research Council at 10 am yesterday was 56 (high). Forecast for today, similar. For today's recording call British Telecom's Weatherline: 01-246 8091, which is updated each day at 10.30 am.

### Parliament today

Commons (2.30): Debate on EEC budget. European Communities (Amendment) Bill, completion of remaining stages. Lords (3): Building Societies Bill, committee stage.

### Around Britain

| Region            | Sun | Rain | Max | Min | Wind    | Cloud |
|-------------------|-----|------|-----|-----|---------|-------|
| <b>EAST COAST</b> | 8.9 | 10   | 15  | 9   | sunny   | 100   |
| Scarborough       | 3.8 | 14   | 13  | 8   | showers | 100   |
| Doncaster         | 7.5 | 18   | 16  | 6   | cloudy  | 100   |
| Leeds             | 7.2 | 21   | 14  | 6   | cloudy  | 100   |
| Sheffield         | 6.6 | 19   | 16  | 6   | b       |       |

Executive Editor  
Kenneth Fleet

STOCK MARKET

FT 30 Share  
1331.5 (+13.8)  
FT-SE 100  
1614.6 (+15.6)  
Bargains  
28555  
USM (Datastream)  
124.53 (-0.39)  
THE POUND  
US Dollar  
1.5250 (-0.0085)  
W German mark  
3.3313 (-0.0122)  
Trade-weighted  
75.5 (-0.4)

Gilts rally after fall

The gilts market staged a spirited rally yesterday afternoon to end a little changed on the day following falls of up to a full pound in the morning. Dealers said gilts continued their bearish trend in early business despite Tuesday's sharp falls. However, prices recovered and by the end of trading most bonds were only 1/16 to 1/8 point lower. Equities also recovered in quiet trading after Tuesday's record losses which saw more than £5 billion wiped off share values. The FT-SE 100 share index, which lost 32 points on Tuesday, rose steadily to end 15.6 points higher at 1614.6.

Harrison offer

Hill Samuel is bringing Harrison Industries, industrial doors manufacturer, to market through an offer for sale of 3.3 million shares at 150p each, valuing the company at £17.6 million. The application list opens on Wednesday July 16.

Lloyd's ahead

A preliminary survey by the Association of Lloyd's Members of 90 per cent of Lloyd's syndicates indicates a profit of £139 million for the 1983 year of account, compared with £95 million for 1982. However, the results do not include some of the large loss-making syndicates such as PCW.

Profits up

Associated Newspapers, publishers of the Daily Mail and the Mail on Sunday, lifted pre-tax profits to £16.4 million in the six months to March 31. Turnover rose from £205 million to £259 million with the interim dividend is 1.5p, up from 1.36p.

Dividend rise

Birmingham Mint, the coinage and military uniform manufacturer, lifted profits from £957,000 to £1.63 million before tax in the year to March 29. Turnover rose from £23.5 million to £26.9 million. The dividend is up from 5.75p to 6.25p.

Disposal plan

Tricentral is close to arranging the disposal of 75 per cent of its North American oil and gas interests for £53 million. This will reduce its borrowings to just over £90 million.

Chief paid off

Mr Bill Snowdon, a former director of Pilkington Brothers, with responsibility for the fibreglass business, was paid £139,000 in compensation for loss of office, when he took early retirement last September.

Table with 2 columns: Share Prices, Market. Lists various indices and their values.

MARKET SUMMARY

Table with 2 columns: STOCK MARKETS, MAIN PRICE CHANGES. Lists various market indices and price changes.

INTEREST RATES

Table with 2 columns: London, New York. Lists interest rates for various terms.

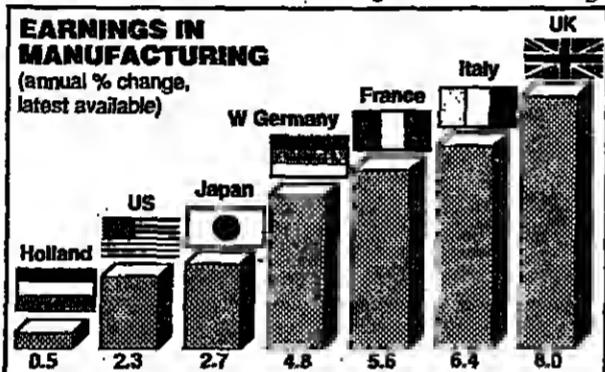
CURRENCIES

Table with 2 columns: London, New York. Lists exchange rates for various currencies.

CBI steps up drive to curb pay rises

By Edward Townsend Industrial Correspondent

The Confederation of British Industry yesterday threw down a challenge to employers, workers, trade unions and the Government to join forces in a campaign for lower pay settlements in the coming 12 months. Sir Terence Beckett, the director general, told the monthly meeting of the National Economic Development Council that with earnings in manufacturing rising at 8 per cent a year, there was "precious little national awareness of the need to make a further step change downwards in settlements right now." And in an address to the tripartite council that marks a significant intensification of the CBI's drive for lower wage deals, Sir Terence gave warning that if rises did not come down considerably, more jobs would be lost. Mr Nigel Lawson, the Chancellor and NEDC chairman, is to present his green paper on profit-related pay schemes within the next few days. And in his carefully timed comments, Sir Terence made clear that, while the CBI



wanted to encourage the basic concept, profitability in manufacturing and service industries was well below that of competitors. Mr Lawson wants up to 20 per cent of a worker's pay tied to his company's profitability. Sir Terence said the milking of profits to increase pay was the conventional escape route on relating pay to performance, but a high-performance, high-reward economy depended upon the attractiveness of investing in Britain. The escape route on unemployment was to claim it could be solved by more demand. But there was plenty of demand in the country and abroad. Britain's lack of cost competitiveness was behind increasing imports and industry's declining share of world markets. It would not set a pay norm because more variety and diversity was needed in settlements to encourage people to acquire skills, increase mobility and make a more effective contribution to their company's and their own prosperity.

The CBI paper, reporting the preliminary findings of two new surveys of companies on earnings and general employment costs, concluded that company profits had improved from "appalling levels" and many managements wished this to be reflected in workers' pay. But flexibility must be preserved, against a downturn, so the cost must not be built permanently into pay structures. Crucially, it said, low inflation gave the opportunity to abandon the tradition of automatic annual pay awards.

No change in BT fee structure

By Alison Eadie

Professor Bryan Carsberg, director general of OfTel, the government watchdog for the telecommunications industry, said yesterday that he would not be seeking a licence modification to achieve fine tuning of British Telecom's pricing structure. Speaking at the City University Business School, Professor Carsberg said a change would be desirable only if price levels were exorbitant and excess profits had arisen because of unexpected changes in the environment, rather than BT's good performance. "I have not yet seen any convincing evidence that these conditions are met," he said. He also said there was no basis for believing that prices to domestic consumers had reached a level above that justified by cost. Returning to a theme in his annual report, Professor Carsberg said he saw no need for an early change to a price control formula making explicit allowances for volume.

On the subject of international competition, he said he would have to ensure that monopoly operators in other countries were not able to take advantage of the competition between BT and Mercury to the detriment of British users. He added that he expected BT to compete fairly with Mercury, so domestic consumers would not be disadvantaged.

FT to cut 404 jobs in Dockland move

By Cliff Feltham

The Financial Times is leaving the Fleet Street area and moving to a new plant in Docklands with the loss of 404 jobs. A programme costing £55 million to enable journalists to direct input their stories by January 1, 1988, followed by a move to a new printing centre in the July was announced to the 1,500 staff yesterday. Mr Frank Barlow, the chief executive, said the company would be asking for voluntary redundancies and offering "generous" terms of up to £45,000 for each worker.



Frank Barlow: looking for voluntary redundancies

The unions were also being asked to allow vacant jobs to be filled by any of the staff. "We are prepared, for example, to see printers become journalists provided they come up to standard. We will pay for their training," he said. "No other Fleet Street paper has gone to such lengths to soften the blow of redundancy. No other paper has given its staff nearly 18 months' notice of redundancy," he said. Mr Barlow told his workforce that the move of the News International titles to Wapping had completely changed the industrial climate in Fleet Street but he added: "I intend to negotiate the introduction of front-ending and the introduction of a modern web-offset printing plant using members of the existing four printing and maintenance unions and of the NUJ and drawing the workforce from among our existing employees. I intend to do an anti-Wapping."

He said Mr Rupert Murdoch had cut his costs by £80 million. "His flexibility of operation magnified overnight. He now enjoys a huge cost advantage over the Financial Times." He said the new site - capable of printing 56-page papers with full colour - had not been decided upon but was in the area of News International and the sites lined up by Associated Newspapers, publisher of the Daily Mail, and The Guardian, who are also due to relocate next year.

Mr Barlow said no decision had been reached on the future of Brackley House, where the Financial Times is currently produced, but redevelopment was a possibility. The growth in jobs between now and the end of the decade will be concentrated in managerial, technical and health care occupations, according to forecasts from Warwick University's Institute for Employment Research. Skill shortages will become more serious, the institute says, exacerbated by the fact that, during the 1970s and early 1980s, the salary returns for acquiring skills and qualifications declined. A widening of the North/South jobs divide is also predicted, with rising unemployment in Scotland, the North West, Wales, the North, Yorkshire and Humberside, and the Midlands. The jobs total in the South-east, South-west and East Anglia is expected to stabilise or fall slightly. The big increases in employment by 1990 will be among managers, supervisors and foremen, with a projected increase of 165,000, split equally between men and women. In education, health and other professions, a 279,000 rise in jobs is expected, the majority, 261,000, for women. Engineers, scientists and technicians will be in demand, with a 105,000 projected employment increase, 72,000 for men and 33,000 for women. It is in this category that skill shortages are most likely, the institute predicts. The supply of skilled engineering workers has been hit by a rundown in apprenticeships, and often, where such workers are unemployed, they are in the "wrong" part of the country. The largest decline in employment, nearly 300,000, is



Sir Kenneth: He puts running costs at £6 million a year.

Self-regulation system 'costly and restrictive'

By Lawrence Lever

The price of self-regulation is not going to come cheap, according to figures unveiled yesterday by the Securities and Investments Board, the investment watchdog under the Financial Services Bill. To get the SIB operational will cost an estimated £7 million, while its annual running costs are likely to be at least £6 million, Sir Kenneth Berrill, SIB chairman said, in his statement accompanying the annual report and SIB accounts published yesterday. These figures were immediately challenged by leading City figures who accused the Government of deliberately understating the costs of self-regulation and creating a system which was too restrictive for investment businesses. He also said that the costs of businesses adapting themselves to the new system were going to be unreasonably high. "To set up this whole system on a basis that assumes everyone is a crook is not the way to do it," he said. Mr Gordon Pepper, chairman of W Greenwell Monaghan & Co, yesterday said that he was "concerned that some of the rules being put forward should be deleted at the formulation stage because they are restrictive practices."

Scantronic calls for £3m cash

By Richard Lander

Scantronic Holdings, which makes control panels for security alarm and medical alert systems, is raising £3 million through a rights issue of convertible preference shares to expand its products and promote its existing range. The company is also taking a full Stock Exchange listing after two years on the Unlisted Securities Market. The chief executive, Mr Chris Brooks, said the company had about 10 per cent of the control panel sector of Britain's security market. The Scantronic control panels reads information sent by an alarm system's detectors and alert police if an intruder is spotted. Its medical alert systems allow elderly and housebound people to summon help with a necklace transmitter. The convertible shares are being offered on a three-for-one basis at 100p each, with Barclays de Zotte Wechs acting as underwriter. Scantronic also announced that Automated Security (Holdings) is reducing its 37 per cent stake through a share placing.

Khoo buys 5% of Standard

By Graham Searjeant, Financial Editor

Tan Sri Khoo Teck Prat, the Singaporean financier who owns a 27 per cent stake in the money brokers, Exco International, has come to the aid of Standard Chartered by buying a 5 per cent stake in the international banking group now subject to a final takeover bid from Lloyds Bank. The news, combined with other buying, pushed Standard shares up from 794p to 807p at one time and they ended 8p up at 802p. This compares with Standard Chartered's calculation that Lloyds' basic offer is worth 810p. The alternative offer, which includes Lloyds ordinary shares, is put at 823p. Lloyds, however, puts the value of its basic offer at 831p and the alternative at 850p, the difference being accounted for by differing valuations of the as yet unquoted convertible preference shares. Tan Sri Khoo's purchase is the first tangible result of the letters of support Standard Chartered received from Far East sources in its efforts to remain independent. He has long-standing interests in Singapore, where Chartered is strong. The Lloyds bid closes finally for acceptances at lunchtime on Saturday, July 12, when Lloyds shares rose 10p to 397p yesterday.

Shopping controls called for

By Judith Huntley Commercial Property Correspondent

Developers and retailers are urging the Government to produce clear planning guidelines to control the boom in out-of-town shopping. Latest estimates put the number of out-of-town schemes in the pipeline at 46, totalling 31 million sq ft, compared with existing town-centre retail space of 75 million sq ft. New proposals of over 1 million sq ft appear almost weekly, showing the fundamental shift in retailing. Mr Jim Howie, the property controller of House of Fraser, said at a London conference yesterday: "We must avoid the US example, where there is overspending, low turnover, low profits and the decline of the big street." It was a view echoed by Mr Roger Groom, the property director of the British Shoe Corporation, who denounced government policy by saying: "It is too simplistic to say that commercial market forces are not a land-use consideration."

Heron plans expansion

Heron International is to look for more acquisitions in the next 18 months to two years, despite the high levels of British and American stock markets, which makes life difficult for cash purchasers, Mr Gerald Ronson, the chair-

Man says in the company's annual report.

Last year the group made a taxable profit of £40.3 million, an increase of 24 per cent. Its sales topped £1 billion for the first time to reach £1.09 billion.

Hambro buys Birmingham estate agency

Hambro Countrywide, the quoted estate agency in which Hambros banking group has a majority stake, is buying Mandrake Group, a Birmingham estate agency, for a maximum £15 million. Mandrake has 33 estate agency outlets and seven financial services centres, giving Hambro a total of 385 residential sales offices and 21 financial services centres. The purchase price is linked to profit. An initial payment of £3.3 million will be supplemented by £5.7 million, if the profit forecast of £2 million for the first two years is met. If the forecast is exceeded, the price paid to the vendors could rise by a further £5 million.

"Another successful year for Greycoat Group PLC"



Geoffrey Wilson, Chairman of Greycoat Group PLC

"WE ARE EMBARKED UPON A LARGE DEVELOPMENT PROGRAMME WHERE SOUND MANAGEMENT, GOOD ARCHITECTURE, ENVIRONMENTAL CARE AND INNOVATIVE FINANCING WILL UNDERWRITE OUR CONTINUING ACHIEVEMENT"

Table with 2 columns: 1986, 1985. Financial highlights of year ended 31st March 1986. Includes Gross rental income, Profit from ordinary activities, Earnings per share, etc.

For your copy of the 1986 Report and Accounts, write to the Company Secretary Greycoat Group PLC, Leconfield House, Curzon Street, London, W1Y 7FB.



Job prospects brightest for managers and technicians

By David Smith, Economics Correspondent

The growth in jobs between now and the end of the decade will be concentrated in managerial, technical and health care occupations, according to forecasts from Warwick University's Institute for Employment Research. Skill shortages will become more serious, the institute says, exacerbated by the fact that, during the 1970s and early 1980s, the salary returns for acquiring skills and qualifications declined. A widening of the North/South jobs divide is also predicted, with rising unemployment in Scotland, the North West, Wales, the North, Yorkshire and Humberside, and the Midlands. The jobs total in the South-east, South-west and East Anglia is expected to stabilise or fall slightly. The big increases in employment by 1990 will be among managers, supervisors and foremen, with a projected increase of 165,000, split equally between men and women. In education, health and other professions, a 279,000 rise in jobs is expected, the majority, 261,000, for women. Engineers, scientists and technicians will be in demand, with a 105,000 projected employment increase, 72,000 for men and 33,000 for women. It is in this category that skill shortages are most likely, the institute predicts. The supply of skilled engineering workers has been hit by a rundown in apprenticeships, and often, where such workers are unemployed, they are in the "wrong" part of the country. The largest decline in employment, nearly 300,000, is

COMMERCIAL PROPERTY

# Black Horse seeks West End firm

By Judith Huntley

Black Horse Agencies, the estate agency arm of Lloyds Bank, is aiming to buy a commercial estate agent in London's West End.

Mr Roy Mercer, general manager of Black Horse, said: "We are as much a commercial agency firm as a residential and professional firm. We have subsidiary companies with commercial practices and numerically we are one of the biggest."

"But as yet we have no central London representation, and we want to address that in due course. We want a young firm with good market share and expertise. We see the benefits to our corporate clients of commercial agency work, particularly the funding aspects of development."

Black Horse first reined in a commercial agent in 1985 with the purchase of Sykes

Waterhouse, the Liverpool and London-based firm highly active in the commercial and residential property markets. And Bonfield Hirst Turner was added to Frank Innes, uniting both sectors of the market. Innes has seen its turnover grow from £1.25 million to £5 million this year.

It is Black Horse policy to inject capital into the firms it buys, giving its partners a share of profits and growth. "Ours is all home grown talent," says Mr Mercer.

But he admits that it is a great deal easier to plan cash flow and income from a residential agency than from a commercial one. House sales can be plotted over the year and reasonable estimates made of how long it will take to bring in the fees.

Commercial practices are involved in much longer pro-

cesses. Site finding, development, funding and letting can take many years with fees linked to that timescale. On the other hand, one or two large deals in commercial agency can dramatically boost a year's profits.

Black Horse has been steadily buying estate agents to increase its nationwide



network, a process which it intends to continue. But it has been pipped at the post as the country's biggest residential estate agent by the newly-formed Hambros Countrywide, a merger between Mann & Co and Baird Eves under the Hambros umbrella.

The latest league table, published by Chartered Surveyor

Weekly, shows that Hambros Countrywide has 350 offices compared with 219 for Black Horse.

There is speculation that Hambros and Prudential Property Services, whose latest acquisitions in the residential field give it 113 offices, will venture into commercial estate agency.

Smith's German office which advised Hammerson, are close to those in Britain at 4.5 to 5 per cent.

Unlike Britain, however, out-of-town retailing does not threaten the strength of high street shopping and the cost of borrowing is cheaper, at 7 per cent for 10-year, fixed-interest money.

The company plans to transform the stores into smaller retailing units, accounting for about 80 per cent

## Bank loans slump to £44m

Bank lending to property companies fell to £44 million net between February and May this year, compared with £1.9 billion during the 12 months to February, a quarterly average of £475 million.

Lending by British merchant banks and American banks has risen in the same quarter to £105 million as British clearing banks have loaned less, at £98 million.

The hotel market has been shunned by institutional and property investors alike. Jones Lang Wootton, the chartered surveyor, argues that it is time for a dramatic reappraisal.

The £11 million, 72,000 sq ft shopping centre being developed by Heron Property Corporation above six platforms at Victoria Station in the West End of London already has half its retail space under offer to leading high street names such as Next, Dorothy Perkins, Boots and Body Shop. Zone A rents are £60 a sq ft.

The retail warehouse market is in danger of becoming overheated, according to Clive Lewis & Partners' retail report. The agent is alarmed at what it sees as over-optimistic assumptions about rental growth and falling yields in the sector.

ECONOMIC BRIEFING

## Why the buffer stock reservoir causes concern

By David Smith

Tuesday's money supply figures were not particularly good but, after the huge increases that preceded them, they were a welcome relief for all concerned, and not least the Bank of England and City economists.

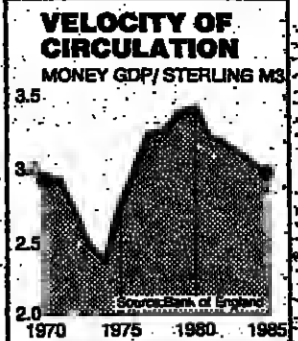
One set of figures does not change a trend, even if they showed a slowdown in broad money growth in banking June, and there are particular reasons, in the case of the money supply, why the authorities may need several months of evidence before deciding that the time has come to ease up on policy.

The Bank of England, as has been evident from the style of its recent *Quarterly Bulletin* is looking at money in a way that differs from the traditional approach.

No longer is it the view, if it ever was, that a given increase in broad money results in a predictable rise in money gross domestic product — and mainly in prices — in, say, 18 months. Simple monetarism has been dealt a telling blow by the experiences of Britain and other countries in the 1980s.

The velocity of circulation of sterling M3 has been falling sharply since 1980, in a way that can be explained by financial innovation and competition between banks and building societies, but which renders its use as a target instrument of policy very difficult.

As a matter of interest, the velocity of circulation of



this occurring, it would clearly be useful to have a fairly good idea why buffer stocks of money, or liquidity, have been built up in the first place.

One explanation, drawing on rational expectations ideas, has it that a build-up in holdings of money occurs when there are unanticipated increases in the money supply.

Another view is that buffer stocks of money arise after big shocks to the system, and are eliminated only gradually. In other words, everyone is holding more liquidity than they actually want to, but there may be good reasons for not getting rid of that liquidity too quickly.

Alternatively, these undesired or disequilibrium holdings of money may not be sitting idly and ineffectively around, but rather, having some effect both on real and nominal economic variables.

According to Tim Congdon and Peter Warburton at L Messel & Co, the rise in money holdings is largely explained by the strength of financial markets and the behaviour of financial institutions.

As asset prices have risen strongly — there have been big increases in the prices of shares, government stocks and houses — so financial institutions have had to increase their holdings of cash to maintain a constant ratio of cash to assets.

Thus, one of the pipeways into which the flow of broad money has been diverted is into the bank accounts of financial institutions. (It may be that the strength of financial markets has called for stronger growth in broad money, but that is another story.)

The trigger for a release of liquidity, a damburst, in this case is a fall in financial markets. A drop in stock market prices reduces institutions' need for cash so that cash can then be released from their bank accounts.

The Bank of England's view, amid so much uncer-

### Bank not keen to take risks

tainty about what precisely led to the build-up of liquidity and what, now, could trigger its release, is essentially to do nothing.

The view appears to be that the system is holding, for reasons that are not entirely clear, but that anything which disturbed it could be highly damaging. For this reason, the Bank is keen to be seen as extremely cautious in its interest rate policy.

It is not certain that a fall in interest rates would provide the trigger — it might only shift the balance between interest-bearing and non-interest-bearing money — but the Bank is not in the mood to take risks.

A monetarist would say that the authorities deserve what they get for allowing too much broad money growth in the first place. For that, it is fair to put the blame, not on the Bank, but on the other side of town, at the Treasury. One suspects, however, that thoughts of buffer stock money do not keep Nigel Lawson awake at night.

The author is *Economics Correspondent*.

## Hammerson to spend £30m on German scheme

The Hammerson Group is to spend about £30 million developing two department stores it bought last week from Hertie, West Germany's fourth largest retailer.

The Essen and Bremen stores are both in prime shopping areas and represent two of the 20 stores Hertie is selling from its portfolio of 120.

Once a family-owned concern, the majority of Hertie's shares are now held by a

charity, with the remainder held by the family.

Its decision to sell so many of its stores, despite relatively profitable trading, appears to rest on its unwillingness to provide the intensive management necessary to improve their performance.

Hertie sees itself as a retailer, not a property developer. It was happy to sell potentially valuable assets, leaving it with fewer department stores to operate. It invested £2.5 mil-

lion in the Bremen store only last year, but decided to sell none the less.

Hammerson bought the properties amid keen competition from West German institutions. The factor which favoured Hammerson, apart from the price it was prepared to pay, was its willingness to take both stores.

Prime retail yields in West Germany, according to Mr Chris Bull-Diamond, the head of Weatherall Green &

of the space, with offices on the upper floors. Both buildings are likely to be demolished and new schemes built.

In the case of Essen, Hammerson's building adjoins a C&A store, which will also be redeveloped, providing increased retail space and improved parking.

Hammerson could have let all the 100,000 sq ft of space proposed for both its schemes already, but has still to decide on the size of the various units,

Smith's German office which advised Hammerson, are close to those in Britain at 4.5 to 5 per cent.

Unlike Britain, however, out-of-town retailing does not threaten the strength of high street shopping and the cost of borrowing is cheaper, at 7 per cent for 10-year, fixed-interest money.

The company plans to transform the stores into smaller retailing units, accounting for about 80 per cent

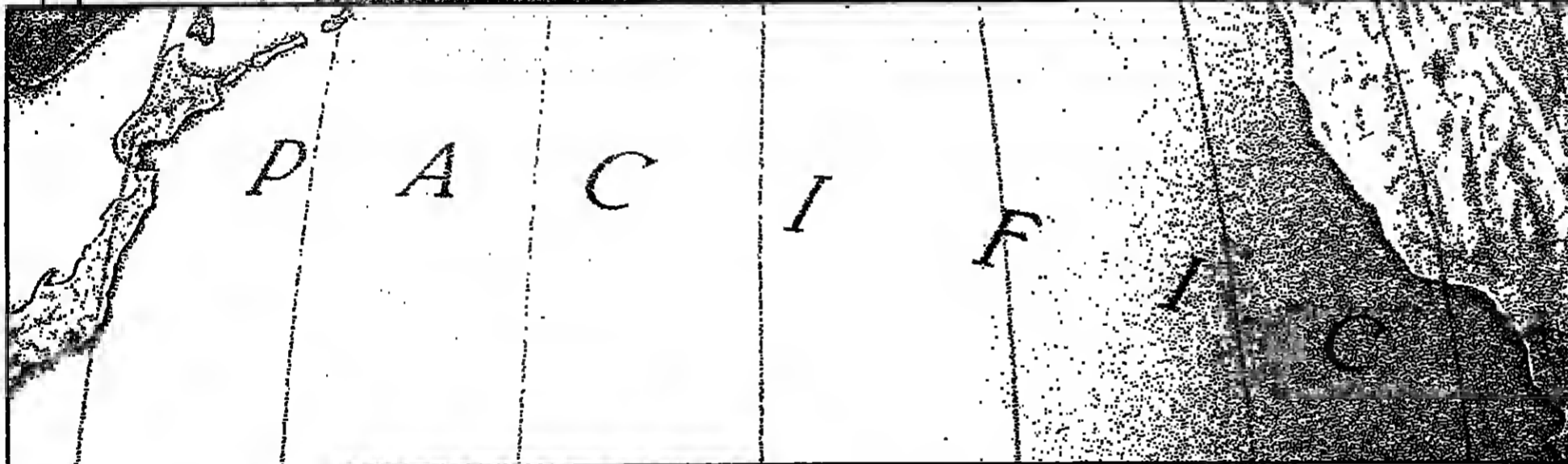


## A BANK WHICH SPANS THE LENGTH AND BREADTH OF THE WORLD'S MOST DYNAMIC REGION.

The Pacific basin.

Today, the arena for over half the world's trade.

And today as for many years, home ground for Standard Chartered Bank.



Standard Chartered has built a presence throughout the Far East which remains unrivalled today.

While Union Bank, now a leading business bank in California, represents a successful US acquisition by a British bank.

The result is a geographical spread — of over 250 branches in the Pacific basin — which is now the envy of many banks scrambling for footholds in the region.

It is a powerful example of the way that Standard Chartered's management strengths have built an international network, of more than two thousand offices in over sixty countries. A network which is highly-integrated, built on common procedures and information systems: but made up chiefly of offices which play a central and established role in their domestic markets.

And thus, a network ready to serve the needs of international business, of local business and of private individuals.

To find out more, contact your nearest branch.

### STRENGTH IN DEPTH ACROSS THE WORLD.

## Standard Chartered

STANDARD CHARTERED BANK, HEAD OFFICE: 38 BISHOPSGATE, LONDON EC2N 4DE.

FOR SALE FREEHOLD

## 23 ACRES



### HOUNSLOW HEATH

Planning permission for a mixed high technology light industrial and warehousing development totalling 322,074 sq. ft.

DEBENHAM TEWSON & CHINNOCKS  
01-408 1161

هكذا من الأجر

OMIC BRIEFING  
the buffer  
reservoir  
concern



VELOCITY OF CIRCULATION

with

Coach  
key

Bank

3 ACRES

HOUNSLOW

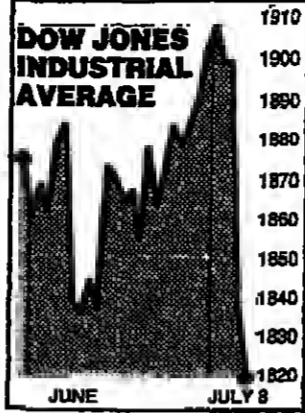
3 ACRES

HOUNSLOW

STOCK MARKET REPORT

Share prices rally despite £180m winding up of investment trusts

By Michael Clark



The stock market shrugged off its worries about Wall Street yesterday and rallied strongly despite the liquidation of two investment trusts with funds totalling £180 million between them.

Continental & Industrial - managed by Schroders - was reacquired by the big South African investment group, Liberty Life. Its portfolio - worth £160 million and evenly split between British equities and overseas stocks - was wound up without fuss.

The £80 million of British equities were found homes in the market following a series of put-throughs arranged by Keep an eye on Hartwells Group, the vehicle developer, down 4p at 95p in line with the rest of the market. The sale of about 500,000 shares by two investors recently has been easily absorbed by the market which is now looking for an agreed bid of about 125p a share. This would value the company at £73 million.

Fielding Newson Smith, the broker, they included £5 million worth of BP, £4.7 million of Shell, £3 million of BAT Industries, up 4p at 39p, £2 million of Pilkington, 7p higher at 41p, £4.5 million of GEC, 2p dearer at 204p, £2.7 million of Grand Metropolitan, up 3p at 398p, £2.8 million of BTR, 5p up at 313p, £1.8 million of George Wimpey, 7p higher at 206p, £3.25 million of Unilever, unchanged at £17.40, £2 million of Hanson and £2.1 million of Redland, which was 1p cheaper at 447p.

The other trust to come under the hammer was Waterbottom Energy Trust, for which Carless Capel recently paid £30 million. Baillie Gifford is re-

oned to have found homes for around £10 million worth of equities. Most of the business was completed before lunch.

This appears to have confirmed to market bulls that Tuesday's 30-point fall in the index was overdue. As a result, share prices rallied strongly yesterday, helped by the appearance of a few cheap buyers. Jobbers responded quickly by marking prices higher among the leaders, which left the FT index of 30 shares closing at its best level of the day, 13.8 points up at 1,611.5. The broader-based FT-SE 100 also responded positively, finishing 15.6 points higher at 1,614.6.

Gilt opened with losses of more than £1, still reeling from Tuesday's disappointing money supply figures which have virtually scuppered hopes of an early cut in bank base rates. But prices rallied steadily as the day wore on, with investors again convinced that this week's shake-out had been overdue. By the close the deficit had been reduced to £4 at the longer end of the market.

Guinness enjoyed support after hours, with a rise of 7p to 333p ahead of a session arranged by Casanova for the big institutions last night. Sir Ernest Saunders, the chairman of Guinness, is expected to outline the group's strategy

for the future following the recent acquisition of Distillers.

Rank Organisation has again been selling shares in Granada and has now taken its stake below the important 5 per cent level. Rowe & Pitman placed the latest tranche of 5.1 million shares with various institutions at just over 270p. The offering was placed easily and more than four times oversubscribed. On Friday, Rank unloaded another 2.1 million Granada shares in the market. Granada rose 4p to 282p.

As expected, Mr David Abell's Suter has sold its entire holding to FH Lloyd, the steel founder and engineer.

group, which closed 3.5p lighter at 64.5p. The 6.68 million shares (27.7 per cent of the total) were placed with a number of institutions, including M & G Group, Legal & General and the Prudential Corporation, at 64p, cum-dividend.

Mr Abell says that the net proceeds from the deal of £4.27 million will be used to reduce Suter's borrowings. The market is betting that Suter will now turn its attention to Newman Industries - 1p firmer at the year's high of 35p - where it may have already increased its holding to about 9 per cent.

This week's newcomer, Tibbet & Britten, was looking a little more composed following Tuesday's debut, which coincided with the market's 30-point fall. The shares recovered, to close above their original offer price of 120p, with a rise of 10p to 134p. Marketmen now believe that the shares are destined for better things and there is talk that a bullish announcement may be on the way.

Recent debutant Thames Television also decided it was time to face the pace again following its successful flotation. The shares rose another 4p to 219p. This compares with the original offer price of 190p.

Meanwhile, Morgan Gren-

fell, the merchant bank, which has been having a fairly bleak time of it since it took its bow last week, showed signs of bottoming out. The share price hardened 3p to 463p, but is still showing a discount of 37p on the striking price of 500p. Willis Faber, the Lloyds insurance broker, says it now owns 31.3 million Grenfell shares, or 20.78 per cent of the issued capital. Faber lost 5p to 409p.

The rest of the merchant banking sector also showed some improvement. Brown Shipley advanced 5p to 510p, Leopold Joseph 10p to 500p

Shares of IMI were a weak market falling 5p to 184p following a downgrading by Quilter Goodson, the broker. Quilter has reduced its estimate by £3m to £72m for the year to March, compared with £57.8m last time. Apparently, the expected growth on the drink dispenser side has failed to materialise and currency fluctuations may have taken their toll.

Hambros gained 5p to 243p on hopes of a bid after learning that Guardian Royal Exchange - 3p higher at 902p - had disclosed that it now held more than 5 per cent of the shares. GRE says its holding has now reached 8.04 million shares (5.02 per cent).

A few ahead buyers came to the aid of oil shares as the price of crude looked a little steadier on the spot market after dipping below \$10 a barrel earlier in the week. BP rose 4p to 560p, Shell 5p to 773p, Britoil 5p to 146p, Barmah 3p to 411p, Imperial Continental Gas 3p to 403p, London & Scottish Marine Oil 5p to 93p and Premier Consolidated Oilfields 2.5p to 28p.

Tesco held steady at 343p despite the news that Sir Leslie Porter, a director and former chairman of the group, had disposed of 1.4 million shares from his non-beneficial holdings. The shares were sold at 356.5p and value the stake at £5 million.

Among the brewers, Scottish & Newcastle stood out with a 5p rise to 197p with the market convinced that it is about to buy the rival Courage brewery from Hanson Trust.

Hanson acquired Courage when it successfully bid for Imperial Group earlier this year. Hanson rose 1p to 180p after confirmation that this week's placing of 75 million of its shares in Europe has been completed.

COMMENT Kenneth Fleet

The new mood may just save Standard

This week's failure of Evered to capture McKechie is the third major takeover failure in quick succession. Woolworth Holdings' escape from Dixons Group and APV's from Siebe were the other two.

Would-be predators, and their highly-paid advisers, must now be asking themselves whether the takeover game has turned against them, after several golden years. Goldman Sachs, the American defence specialist, has analysed all hostile bids launched in the United Kingdom since 1983 worth more than £75 million, and discovered that without a reference to the Monopolies and Mergers Commission the chances of the company under siege remaining independent were minimal.

Three successful and traditionally fought defences do not amount to a trend, but there is undoubtedly a shift in institutional thinking, accompanied by, if not waded by, a change in the prevailing political wind. Bidders are having to come up with stronger arguments for replacing existing managements, especially when the latter have performed and continue to perform well. Price in itself is no longer a sufficient reason peremptorily to take away a company's independence. It is overdue but there is a greater willingness to give the managements of all but the sleepest or demonstrably failed companies the benefit of the doubt.

This change of attitude among serious fund managers (the teeny boppers obsessed with ratings in the Wood, Mackenzie performance charts are hard to take seriously) may be Standard Chartered's best hope of staying out of Lloyds Bank's clutches. Lloyds' bid, launched in May after an approach early in April, was cleverly timed. Standard seemed to be drifting and gathering clouds in South Africa were casting a long shadow over its substantial investment in Standard Bank of South Africa. Although Lloyds' alternative offers are strange hybrid affairs, they do offer a useful premium over Standard's price in the market (802p last night, two dealing days before the bid closes on Saturday).

Hardly a knockout

But margins of 29p (the basic offer) and 48p (the alternative terms) are hardly a knockout, especially if some credence is given to Standard's calculation, repeated in a letter to shareholders yesterday from Lord Barber, Standard's chairman, that the minimum value of Standard shares is well over £9. The contrary argument is that, should the bid fail, the Standard price, which had been buoyed up by takeover rumours long before Lloyds showed its hand, would fall sharply. The chief reason of course why Lloyds

has not been willing to pay more is South Africa. Shareholders in both banks have to reflect on which management is more likely to deal with the South Africa problem.

This issue however, will not decide Standard's fate. There is certainly a case - not simply Lloyds' own arguments, which from its point of view make very good sense - for creating a third very large British-owned international bank. The great pity is that the case was not explored by the two banks with a view to an agreed merger.

For this the Bank of England must take much of the blame. Not long ago a hostile bid by one bank for another would have been ruled out of court, if only because the spectacle of two banks squabbling would have been condemned as damaging both to the international status of British banking in particular and the City of London in general.

Critical time

The Bank of England may have thought, naively, that in giving the nod to Lloyds, an agreed merger and not a contested bid, would be the outcome. Unfortunately, it is now clear to the City and the world that the Bank of England has lost control over the structure of the banking system, and at a most critical time - the eve of deregulation in the City. The Bank will have to be at its devious best if in future it wants to drop the "market forces must decide" doctrine it has learned at Mrs Thatcher's knee.

Standard, by definition, is a federation of regional banks with a wholesale operation to top it up. There can be no pretence of operating as an integrated international bank. Profits have been disappointing.

In none of its areas of operation is Standard regarded as the most dynamic bank of the region.

The argument for independence per se is a weak one. The Lloyds bid has straightforward logic. Standard fills in the gaps in the globe where Lloyds is weak and is therefore the essential building block for a global bank. This makes Standard worth more to Lloyds than on its own. Furthermore, such integration would allow the combined group to exploit Standard's genuine local soundness with dynamism directed to the top.

And yet I have a strong feeling that Standard does deserve a chance both to fulfil its potential under Michael McWilliam and his team, who both understand the nature of their task and would have the greatest possible incentive to succeed. That view may be shared by enough significant shareholders for Standard to remain independent; but it will be a close run thing.

RECENT ISSUES

| EQUITIES                  |        | RIGHTS ISSUES       |         |
|---------------------------|--------|---------------------|---------|
| Accord Pup (125p)         | 149 +1 | Amari F/P           | 104 1/2 |
| Almas (150p)              | 143 -1 | Antolagasta N/P     | 150     |
| Antler (130p)             | 113 -2 | Besse Massani F/P   | 28 -5   |
| Arington (115p)           | 175 -5 | Castan N/P          | 28 -2   |
| Ashey (1135p)             | 208 +2 | De La Rue N/P       | 140 -15 |
| Beverly (145p)            | 195 +2 | Erskine Hse N/P     | 9 +1    |
| Bipal (374p)              | 42     | Erskine F/P         | 140 -20 |
| Black (147p)              | 146    | Imperial N/P        | 28 -5   |
| Bordun (125p)             | 143 +2 | Insign N/P          | 28 -5   |
| Burrows (140p)            | 142    | Leigh Interests N/P | 45 +4   |
| Campbell Armstrong (110p) | 98 -2  | Light Metals N/P    | 1       |
| Chesam Man (125p)         | 132 -1 | Wright Collins N/P  | 215 -33 |
| Chesam Hooper (130p)      | 152 -1 |                     |         |
| Coated Electrodes (84p)   | 84 -2  |                     |         |
| Densiron (58p)            | 65     |                     |         |

FOREIGN EXCHANGES

| STERLING SPOT AND FORWARD RATES |                 | DOLLAR SPOT RATES   |            |
|---------------------------------|-----------------|---------------------|------------|
| Market rates                    | Market rates    | 1 month             | 3 months   |
| day's range                     | close           | 1.32-1.42p          | 1.32-1.42p |
| July 8                          | July 8          | 0.30-0.24p          | 0.30-0.24p |
| N York 1.5215-1.5280            | 1.5245-1.5255   | Canada N/P          | 21-15p     |
| Montreal 1.055-1.1186           | 1.055-1.1186    | De La Rue N/P       | 140-15     |
| Amsterd 1.44-1.4529             | 1.44-1.4529     | Erskine Hse N/P     | 9 +1       |
| Brussels 68.18-68.57            | 68.27-68.46     | Imperial N/P        | 28 -5      |
| C/phen 12.388-12.4488           | 12.388-12.4089  | Insign N/P          | 28 -5      |
| Frankfurt 13.242-13.3354        | 13.242-13.3340  | Leigh Interests N/P | 45 +4      |
| London 225.02-225.25            | 225.02-225.70   | Light Metals N/P    | 1          |
| Madrid 211.18-212.58            | 211.18-211.18   | Wright Collins N/P  | 215 -33    |
| Milan 227.02-228.61             | 228.18-228.72   |                     |            |
| Osaka 11.3548-11.4386           | 11.3731-11.2912 |                     |            |
| Paris 11.040-11.113             | 11.040-11.113   |                     |            |
| Sri Lanka 10.8067-10.8275       | 10.8067-10.8275 |                     |            |
| Tokyo 244.86-245.35             | 245.35-245.75   |                     |            |
| Verona 23.34-24.3               | 23.34-24.3      |                     |            |
| Zurich 2.7089-2.7273            | 2.7210-2.7273   |                     |            |

Shipping index compared with 1975 was down at 75.5 (day's range 75.5-75.8).

OTHER STERLING RATES

|                    |               |
|--------------------|---------------|
| Argentina austral  | 1.2617-1.2642 |
| Australia dollar   | 2.4087-2.4111 |
| Bahrain dirham     | 0.5753-0.5796 |
| Brazil cruzeiro    | 1.050-1.050   |
| Canada dollar      | 0.7550-0.7650 |
| France franc       | 7.7547-7.8040 |
| Germany mark       | 2.1807-2.1810 |
| Hong Kong dollar   | 11.943-11.952 |
| India rupee        | 18.90-19.10   |
| Italy lira         | 1.960-1.970   |
| Kenya shilling     | 0.4432-0.4475 |
| Malaysia dollar    | 0.4048-0.4072 |
| Malta pound        | 1.960-1.970   |
| New Zealand dollar | 2.8385-2.8511 |
| Saudi Arabia riyal | 5.7295-5.7295 |
| Singapore dollar   | 2.3432-2.3461 |
| South Africa rand  | 3.8905-3.9131 |
| U A E dirham       | 5.6900-5.6900 |

Rates supplied by Barclays Bank HOFEX and Esat.

LONDON FINANCIAL FUTURES

| Three Month Sterling |       | Three Month Eurodollar |       | US Treasury Bond |       |
|----------------------|-------|------------------------|-------|------------------|-------|
| Open                 | High  | Open                   | High  | Open             | High  |
| Sep 86               | 90.44 | 90.44                  | 90.30 | Sep 86           | 97.26 |
| Oct 86               | 90.63 | 90.63                  | 90.54 | Oct 86           | 97.07 |
| Nov 86               | 90.55 | 90.55                  | 90.48 | Nov 86           | N/T   |
| Dec 86               | 90.40 | 90.40                  | 90.48 | Dec 86           | N/T   |
| Jan 87               | N/T   | N/T                    | 90.20 | Jan 87           | N/T   |
| Feb 87               | N/T   | N/T                    | N/T   | Feb 87           | N/T   |
| Mar 87               | N/T   | N/T                    | N/T   | Mar 87           | N/T   |

TRADITIONAL OPTIONS

| First Dealings | Last Dealings | Last Declaration | For Settlement |
|----------------|---------------|------------------|----------------|
| Jul 18         | Jul 18        | Oct 3            | Oct 26         |
| Jul 21         | Aug 1         | Oct 23           | Nov 5          |
| Aug 4          | Aug 15        | Nov 1            | Nov 17         |

LONDON TRADED OPTIONS

| Series                | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar |
|-----------------------|------|-----|------|-----|-----|-----|-----|-----|-----|
| Affco Lyons (340)     | 300  | 45  | 57   | 87  | 1   | 5   | 8   | 15  | 18  |
| BP (500)              | 500  | 65  | 82   | 92  | 1   | 7   | 10  | 12  | 15  |
| Com Gold (448)        | 420  | 40  | 60   | 70  | 3   | 18  | 22  | 24  | 26  |
| Courtauld (292)       | 280  | 34  | 42   | 51  | 1   | 4   | 7   | 9   | 12  |
| Com Union (318)       | 300  | 18  | 32   | 41  | 6   | 9   | 13  | 16  | 20  |
| Cable & Wire (500)    | 500  | 100 | 120  | 143 | 1   | 10  | 15  | 20  | 25  |
| Distillers (730)      | 600  | 135 | 155  | 175 | 1   | 5   | 8   | 11  | 14  |
| GEC (202)             | 180  | 24  | 34   | 42  | 1   | 4   | 7   | 9   | 12  |
| Grand Met (388)       | 320  | 37  | 47   | 57  | 1   | 3   | 5   | 8   | 11  |
| ICI (371)             | 350  | 47  | 57   | 67  | 1   | 3   | 5   | 8   | 11  |
| Land Sec (340)        | 300  | 42  | 54   | 61  | 1   | 1   | 2   | 3   | 4   |
| Milks & Spen (201)    | 180  | 23  | 31   | 39  | 1   | 1   | 2   | 3   | 4   |
| Shell Trans (779)     | 700  | 70  | 85   | 110 | 1   | 7   | 14  | 22  | 30  |
| Trafalgar House (287) | 300  | 1   | 1    | 1   | 1   | 1   | 1   | 1   | 1   |
| Benchmark (423)       | 350  | 75  | 83   | 90  | 2   | 13  | 17  | 21  | 25  |
| Bills (249)           | 240  | 15  | 23   | 31  | 1   | 1   | 1   | 1   | 1   |
| BTR (313)             | 280  | 40  | 52   | 64  | 1   | 1   | 1   | 1   | 1   |
| Bass (738)            | 800  | 35  | 55   | 65  | 1   | 1   | 1   | 1   | 1   |
| Blue Circle (530)     | 500  | 10  | 20   | 30  | 1   | 1   | 1   | 1   | 1   |
| De Beers (655)        | 600  | 55  | 65   | 75  | 1   | 1   | 1   | 1   | 1   |
| Dixons (320)          | 300  | 32  | 42   | 52  | 1   | 1   | 1   | 1   | 1   |
| GKN (354)             | 300  | 32  | 42   | 52  | 1   | 1   | 1   | 1   | 1   |
| Glass (1000)          | 900  | 145 | 175  | 215 | 1   | 1   | 1   | 1   | 1   |
| Hanson (188)          | 180  | 25  | 32   | 40  | 1   | 1   | 1   | 1   | 1   |

MONEY MARKET AND GOLD

| Series                 | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar |
|------------------------|------|-----|------|-----|-----|-----|-----|-----|-----|
| Hanson cont            | 180  | 13  | 19   | 27  | 8   | 12  | 15  | 18  | 22  |
| Jaguar (192)           | 200  | 5   | 11   | 18  | 22  | 18  | 22  | 26  | 30  |
| Thom Emf (457)         | 420  | 65  | 80   | 97  | 8   | 15  | 21  | 27  | 33  |
| Tesco (363)            | 450  | 14  | 20   | 28  | 4   | 10  | 14  | 18  | 22  |
| Brit Aero (455)        | 500  | 25  | 32   | 40  | 28  | 37  | 46  | 55  | 64  |
| BAT Inds (368)         | 350  | 42  | 58   | 72  | 4   | 11  | 15  | 21  | 27  |
| Barclays (519)         | 480  | 70  | 87   | 102 | 4   | 10  | 12  | 15  | 18  |
| Brit Telecom (200)     | 180  | 24  | 30   | 38  | 4   | 7   | 10  | 13  | 16  |
| Cadbury Schwepps (173) | 180  | 20  | 25   | 31  | 4   | 7   | 10  | 14  | 18  |
| Imperial Gr (371)      | 300  | 70  | 80   | 90  | 1   | 2   | 3   | 4   | 5   |
| Lastronka (360)        | 300  | 87  | 75   | 84  | 1   | 3   | 6   | 9   | 12  |
| LASMO (93)             | 100  | 6   | 14</ |     |     |     |     |     |     |

THE TIMES UNIT TRUST INFORMATION SERVICE

Main table containing unit trust information, including columns for fund names, managers, and performance metrics. The table is organized into several vertical sections, each representing a different category of unit trusts.

Table titled 'UNITED SECURITIES' listing various securities with columns for company names, prices, and other financial data.

Table titled 'INVESTMENT TRUSTS' listing investment trusts with columns for trust names, prices, and other financial data.

Table titled 'FINANCIAL TRUSTS' listing financial trusts with columns for trust names, prices, and other financial data.

Vertical text on the right edge of the page, possibly a page number or a reference to another page.



Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Group, Gain or Loss. Lists various companies and their performance.

Please be sure to take account of any missings signs.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, Weekly Total.

BRITISH FUNDS table with columns: High, Low, Stock, Price, Change, %.

SHORTS (Under Five Years) table with columns: No., Company, Group, Gain or Loss.

FIVE TO FIFTEEN YEARS table with columns: No., Company, Group, Gain or Loss.

OVER FIFTEEN YEARS table with columns: No., Company, Group, Gain or Loss.

UNDATED table with columns: No., Company, Group, Gain or Loss.

INDEX-LINKED table with columns: No., Company, Group, Gain or Loss.

BANKS DISCOUNT HP table with columns: No., Company, Group, Gain or Loss.

ELECTRICALS table with columns: No., Company, Group, Gain or Loss.

STOCK EXCHANGE PRICES Equities recover

ACCOUNT DAYS: Dealings began June 30. Dealings end on Friday. \$Contango day next Monday. Settlement day July 21. \$Forward bargains are permitted on two previous business days.

Table with columns: 1986 High, Low, Company, Price, Change, %.

BREWERIES table with columns: No., Company, Group, Gain or Loss.

BUILDINGS AND ROADS table with columns: No., Company, Group, Gain or Loss.

CHEMICALS, PLASTICS table with columns: No., Company, Group, Gain or Loss.

CINEMAS AND TV table with columns: No., Company, Group, Gain or Loss.

DRAPERY AND STORES table with columns: No., Company, Group, Gain or Loss.

INDUSTRIALS A-D table with columns: No., Company, Group, Gain or Loss.

INDUSTRIALS E-K table with columns: No., Company, Group, Gain or Loss.

FINANCE AND LAND table with columns: No., Company, Group, Gain or Loss.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Portfolio Gold

© Times Newspapers Limited DAILY DIVIDEND £4,000 Claims required for +26 points. Claims should ring 0254-53272.

Table with columns: 1986 High, Low, Company, Price, Change, %.

OVERSEAS TRADERS table with columns: No., Company, Group, Gain or Loss.

PAPER, PRINTING, ADVERT'G table with columns: No., Company, Group, Gain or Loss.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

Table with columns: 1986 High, Low, Company, Price, Change, %.

FINANCIAL TRUSTS

Table with columns: 1986 High, Low, Company, Price, Change, %.

© Ex dividend & Ex Bt Forecast dividend & Interim yield passed. Price at Pre-merger & Dividend and yield exclude a special payment. Pre-merger figures & forecast earnings & Ex other & Ex scrip or share price. 1.75-100. No significant data.

TEMPUS

Mail group move spells riches

Newspapers are migrating in droves from Fleet Street to London's docklands...

Consolidated Bathurst of Canada is £300 million, which leaves the rest of the group including, crucially, the national newspapers...

Given that these businesses currently produce profits of more than £25 million which could rise to £45 million once the migration eastwards is complete...

Since The Times and Mr Rupert Murdoch's other titles moved to Wapping in January, Associated Newspapers' shares have jumped from 220p to a high of 358p...

The cost of this exercise will amount to £130 million spread over three years. As the company is charging redundancy costs as they are incurred above the line...

Profits will therefore be boosted by that amount plus a reduction in redundancy costs once the new plant is operational.

In the first half of the year redundancy costs of £4.4 million were charged against profits, but thanks to a seasonally favourable boost from the company's North Sea gas interests...

During the transition to new technology, Associated's shares should probably be valued by reference to their asset backing, rather than the depressed profitability.

The market value of its shareholdings in Euromoney Publications, Reuters and

buy an electronic component manufacturer for £2 million or more to join the existing components business...

Yesterday's results for the year to March 29 demonstrate the strength of the existing businesses, with group profits up from £957,000 to £1.63 million.

The company is building on its existing consumer business. Meanwhile the £1 million investment in Acis Jewellery has yet to perform.

Assuming earnings per share increase by another 10 per cent, the shares at 193p are trading on less than 10 times earnings. That multiple takes little account of Mr Perry's ambitions.

Harrison Industries

A door is no longer simply a convenient way of allowing people to pass through walls. It is now a piece of high-tech equipment which may have to meet specifications ranging from energy conservation and fire protection to withstanding hurricanes.

Harrison Industries, which is coming to the market by way of an offer-for-sale, is primarily a manufacturer of industrial doors, built according to customers' requirements. It has about 25 per cent of this specialised market and doors account for 80 per cent of turnover and profit, which in 1985-6 totalled £21.8 million and £2.4 million respectively.

In addition to doors, Harrison is involved in castings and power transmission equipment. External sales of castings from Harrison's two foundries, originally needed to supply the castings for

doors, are contributing 11 per cent of profits. A third foundry is being built at a cost of £350,000. The power transmission company was started to supply Harrison's requirements for equipment used in the electric operation of doors. External sales are providing 10 per cent of profits.

The offer price of 150p capitalises the group at £17.6 million. A total of 3.3 million shares, or 28 per cent of the company, are being sold. Half of these will be new shares raising £2 million for the company.

Harrison intends to continue expanding, both in its existing markets and into complementary activities. Its foray into domestic up-and-over garage doors through an acquisition made in February, 1985 has proved successful. Indeed, the whole domestic door industry is ripe for exploitation.

In the last five years, turnover has grown at more than 20 per cent and pretax profit at above 70 per cent annually. Earnings a share for the year to March 31, 1986, were 11.2p and the shares are being offered on an historic price-earnings multiple of 11.2 and a yield of 4.7 per cent.

Harrison has two main competitors - the quoted Henderson Group and a subsidiary of Tarmac. The three companies between them have over 70 per cent of the market.

Mr Ken Harrison, the chairman, disarmingly remarked that as newcomers to the market, they need to prove themselves. Consequently, Harrison Industries is being offered at a discount of about 20 per cent to the Henderson Group's historic multiple, making the issue look extremely attractive.

pressed on Tuesday when the rates began rising. The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

Race against time for Bank of China

From Stephen Leather, Hong Kong

Builders are working around the clock so that a superstitious Chinese bank can finish the first stage of Hong Kong's tallest building on what it hopes may be a lucky day.

The Bank of China wants the first 18 floors of its new 70-storey Hong Kong headquarters to be completed on the eighth day of the eighth month in 1988.

The building contractor was on schedule to finish the first stage of the HK\$1.1 billion (£91.6 million) project three months later, but the number eight is linked with prosperity in Chinese superstition and the bank decided it was too good an opportunity to miss.

It signed a new deal with the contractors, Kumagai Gumi, because the bank believes that completing part of what will be the world's eighth tallest building, and the largest outside the United States, on August 8, 1988, will multiply its good fortune.

Kumagai's project manager, Mr David Siff said: "It is quite a challenge, but it is one of the provisos of the contract that the work should be completed in time for the bank to benefit from the agreed date."

The bank is being built on a site which was sold for a "friendship price" of HK\$1 billion by the Hong Kong government at the height of the property boom in 1982.

Information Resources: Mrs Louise Connors becomes managing director.

Ogilvy and Mather Direct: Mr Rod Wright has been made deputy managing director.

Boulton & Paul: Mr Roy Hammond becomes manufacturing director. Mr Richard Drake, Mr Nick Davenport and Mr Mike Miles join the manufacturing board.

Tucker Fasteners: Mr Dennis Morrison has been made marketing director.

Whitworth's Food Group: Mr Barry Skipper has been appointed non-executive chairman. Mr PD Clayton and Mr MC Fisher join as managing director and finance director respectively and Mr AH Noble and Mr CP Johnson become non-executive directors.

IRPC: Mrs Linda Bellis becomes a director.

Systems Designers: Mr Bill Patterson and Mr Andrew Peters have been appointed directors, finance and communications division and Mr David Bunting director, communications operating group.

Delaney Partnership: The company says that trading continues to be "very satisfactory" and that the extra income from new business added earlier in the year will be generated in the second half. The directors are also confident of further fresh business gains.

AUSTRIA AND NEW ZEALAND BANKING GROUP: A cash-and-share offer is being made for the United Permanent Building Society.

ELDER'S: Elders Finance Group has agreed to take a shareholding of up to 5 per cent in a new Indian investment bank, South Asian Financial Exchange, subject to Indian approval.

EVANS OF LEEDS: Total dividend up (3.37p) for the year to March 31 last. Pretax profit £5.03 million (£4.45 million). Earnings per share £2.2p (£1.85p). The board reports that the investment portfolio is more than £64 million - 55.99 per cent of which is in commercial properties.

BRITISH BUILDING AND ENGINEERING APPLIANCES: Year to March 31. Total dividend cut to £1.25p. Sales £3.38 million (£3.23 million). Pretax loss £17,900 (profit £127,900). Loss per share 0.7p (earnings 6.7p).

SCOTTISH TELEVISION: Acceptances for the rights issue

received for 2.03 million shares (about 95.6 per cent).

WEDWOOD: Sir Arthur Bryan, the chairman, told the annual meeting that trading had remained buoyant in the first three months of the current year. There had been a further increase in sales and a significant advance in profits compared with the equivalent period last year.

TOOTHILL: Year to March 31. Total dividend raised to 8.25p (7.5p). Pretax profit £316,000 (£307,000). Earnings per share 27.75p (25.7p).

RBC INTERNATIONAL INCOME FUND: Six months to May 6. Dividend 50.48 (same). Income from investment and bank deposits (net of withholding taxes) \$393,708 (£256,400), against \$367,199.

WICKES: The chairman told the annual meeting that trading remained buoyant in the first three months of the current year. There had been a further increase in sales and a significant advance in profits compared with the equivalent period last year.

GREENHAM GROUP: The joint chairman says in his annual statement that trading in the current year has started well and they view the year with confidence.

HICKSON INTERNATIONAL: In the formal offers for Florco, the board reports that the group's performance so far in 1986 has been mixed. But the directors believe

WALL STREET

New York (Reuter) - Wall Street shares received a boost in early trading yesterday as investors sought bargains after the three-day sell-off. Blue chip shares were fractionally lower, but most of the others were higher.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

The Dow Jones industrial average went two points higher at the start, but dipped later to 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/2. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/2 to 76 1/2.

Band market yields edged lower, diminishing concern expressed on Tuesday when the rates began rising.

GENERAL APPOINTMENTS

Assistant Company Secretary S.E. London c £13,000. This is an excellent opportunity to develop yourself and your skills with a dynamic publishing group.

Cranfield Royal Military College of Science. HEAD OF SMALL ARMS TECHNICAL SUPPORT UNIT. The Royal Military College of Science is expanding its range of Small Arms and Light Weapons by setting up a specialist Unit.

SYSTEMS AND PROJECTS. 28,500. With 500 employees, our Company is an independent dealer best known for our world famous Bechtel Gen.

NICOLE FARHI DO YOU LIKE BEAUTIFUL STYLISH CLOTHES? We are currently looking for STAFF with management capabilities who would feel at ease both wearing and selling our exclusive designs.

KANGA Experienced Sales Person required for our attractive Beauchamp Place shop. Attractive remuneration package offered. Reply in writing with C.V. to ANN LANE 8 BEAUCHAMP PLACE LONDON SW3 1TQ

MUSEUM OF LONDON ARCHAEOLOGISTS. Required to assist with completion of an archaeological project, and possibly to supervise an area of excavation.

INBUCON Human Resources. Continued growth in demand for our consultancy services in the fields of human resource development, motivation and reward provides opportunity for able and experienced people for the following appointments at Senior Consultant level: Remuneration Services, Behavioural Scientists, Training Designers, Organisation and Motivation.

Whitehall Laboratories, a division of International Chemical Company Limited has a vacancy for an

ASSISTANT COMPANY SECRETARY. The position is based at our London Head Office: it involves responsibility for a wide range of Secretarial functions, including Company and Employment Law compliance commercial contracts, insurances and miscellaneous legal matters, reporting to the Company Secretary who is a full Board Member.

CV HUMAN RESOURCES. I.C.G. House, Oldfield Lane North, Greenford, Middx. UBS GAL. Confidential Applicant Response & Evaluation. SENIOR PROCESS ENGINEERS To £19,000 p.a. Location: SOUTH EAST

CV CAPITAL PROJECT ACCOUNTANT £217,800 p.a. Location: SOUTH EAST. An unusual and demanding appointment exists within a complex high technology service organisation, and requires fast, self-motivation and the ability to get things done within tight, self-imposed deadlines.

Sales Executive Software Products £30,000+. SIA is a leading UK computer services organisation. Among our products is WORKPLAN, a highly successful and unique software package which produces and costs staff routers.

Vertical advertisements on the right edge of the page, including 'SALES MANA METROLOG', 'SALES ENGINEER EAST MIDLANDS', 'A Senior in System Development', 'CV', 'YTS CO-ORDINATOR CURRICULUM DE', and 'Tel: 01-863'.



# GENERAL APPOINTMENTS

**MOXON DOLPHIN & KERBY LTD**

**Recruitment Advertising Executive Search Management Selection International Recruitment**

178-202 Great Portland Street, London W1N 5TB. Tel: 01-631 4411. 8 Mathew Street, Liverpool L2 6RE. Tel: 051-236 1724.

## Corporate Credit Review Officer

c. £15,000 pa + valuable benefits

Citibank Savings is a highly successful, fast-expanding subsidiary of one of the world's largest banks. Our business is providing credit and savings products for consumers throughout the UK, including Personal Loans, H.E. Mortgages, Insurance and Retail Credit Cards.

To match the growth in demand for our products, we need several key individuals.

**CORPORATE CREDIT REVIEW OFFICER**  
As part of our ambitious expansion programme, we seek a proven Corporate Credit professional to act as an internal independent assessor of commercial loans and business finance deals. The successful candidate will have substantial experience of this type of lending within a finance house, plus formal balance sheet training, good analytical skills and well developed inter-personal abilities. This will be critical to your success in reviewing loans and in contributing to corporate policy making and development within a team of Credit Policy specialists. Please write with full career details to Chris Downs.

## SALES REPRESENTATIVES

Now is the time for forward-thinking sales professionals to benefit from the exciting market for financial services. You'll be an important member of our Field Sales Team, selling to the motor and home improvement markets in your own local area.

You should be able to demonstrate a track record of sales achievement and the confidence and determination to succeed. Previous experience in the financial world or direct sales would be a distinct asset. Please send your cv, indicating your preferred choice of location to Jenny Hawgood. Both positions offer excellent benefits including a generous low-cost loan and mortgage, non-contributory pension plan and private medical care.

Please write to the person indicated at: Citibank Savings, St Martin's House, 11 Hammerstein Grove, London W6 0GN. (0632) 39466. (Answerphone outside office hours).

**Citibank Savings**

## Sales Representatives

£ neg + car + valuable benefits

## Technical Sales Representative

Based Midlands/Northern England

Wolff Worldwide Chemicals is a subsidiary of Bayer AG. We currently seek a technical sales specialist to sell our cellulose ether products which are used extensively in the manufacture of inks, paints, the adhesives and other building products. In addition, thickensers are used in the food, cosmetics and pharmaceutical industries.

To maintain and develop sales contact in the wide range of industries listed, you will need to establish a systematic approach to the markets in collaboration with the product manager, and make effective direct contacts with current and potential customers.

Based between Birmingham and Manchester, ideally you should have relevant technical sales experience and a knowledge of the fields and processes in which our products are applied.

particularly the use of thickensers in aqueous based paint systems and adhesives or building products. A degree level education in a relevant scientific discipline would be advantageous.

We offer a competitive salary and fringe benefits package, including company car. To apply, please send full career details, including current salary or telephone for an application form: Mrs Janet Stapley, Personnel Office, Bayer UK Limited, Bayer House, Strawberry Hill, Newbury, Berkshire RG13 1JA. Tel: Newbury (0635) 39466. (Answerphone outside office hours).

**Bayer** Improving the quality of life.

## FINANCIAL MANAGEMENT A GROWTH AREA OF THE MOMENT AND OF THE FUTURE - DON'T MISS OUT!

FPS (Management) Ltd is a leading firm of financial advisors and because of phenomenal expansion in 1986 is looking for outstanding individuals to complement its London based team of professionals.

The right individuals (aged 23+ and based in London) will be energetic and intelligent, highly motivated, hardworking and able to absorb new ideas quickly. Full training will be provided. Remuneration expected to be in excess of £20,000, and lead to management within the first year.

This is a superb opportunity to develop your own business and career path in a growing company and in an exciting industry. For further details phone the Regional Manager on 01-240 9058.



## Director Business Affairs

Covent Garden to £30,000 pa

Our client is a well established firm of Solicitors which has grown steadily over the last five years to become one of the larger medium sized firms with a varied commercial and property practice and a busy private client side.

They are now looking for an experienced executive to manage the business affairs of the firm and to develop their financial and administration systems.

The Director of Business Affairs will report directly to the Managing Partners and will be responsible for management of the firm's general business affairs including development of strategy, financial reporting and planning, cash management and credit control. Candidates should have senior level administration experience preferably gained in a professional office or commerce. Preferred age range is 30-45.

Remuneration: up to £30,000 pa. Please write in confidence to Jane Woodward (ref 2661), Executive Selection Consultancy.

**KMG Thomson McLintock** Management Consultants 70 Finsbury Pavement London EC2A 1SX

## Harbour Pilots (Saudi Arabia)

Requirements: First class pilots licence to minimum of 8 years service as a pilot including three years as a harbour pilot, preferably in a major port, berthing and unberthing ships of unlimited tonnage.

Remuneration: Saudi Riyals 100,000 per annum. Two years contract (5 months on, 1 month off). Bachelor status, food, accommodation and transport provided.

Please apply with full resume, recent photograph and copies of qualifications etc. to:

**Kim Chua** c/o 90-98 Shaftesbury Avenue London W1V 7DH

## OPPORTUNITY

For highly motivated professionals to join a rapidly expanding consultancy covering a complete range of financial services. Training will be given over a set period leading to professional examinations. Very good short term remuneration leading to excellent long term rewards and career progression for candidates with dedication and financial acumen. Reply in confidence to The Personnel Manager, Banfield Financial Services, 6-11 Lavender Street, London SE1 0NZ. Please contact on 01-928 8206 extention 304 OR send a complete C.V. to the above Manager.

## Just because you are out of a job doesn't mean there isn't a job out there for you!

Many people assume that it is impossible to find "the right job for me." It's so natural to maintain a blinkered view of your own potential that it's hardly surprising if you fail to achieve your true potential.

Chusid Lander can change all that. We are a group of specialist career consultants whose sole function is to guide executives and professional people to achieve their personal and financial ambitions.

We guarantee that we will commit our time and effort until you are satisfied that your career objectives have been realised. Then you can really celebrate!

For thirty years we have been striving for the best. Now it's your turn!

Telephone us to arrange a confidential personal assessment without obligation, or write to:

The Administrator, Ref C/7/1 35/37 Fitzroy St, London W1P 5AF enclosing a brief career summary.

LONDON 01-580 6771  
BIRMINGHAM 021-643 8102  
BRISTOL 0272 22367  
MANCHESTER 061-228 0089  
NOTTINGHAM 0949 37911  
GLASGOW 041-332 1502  
BELFAST 0232 621824



**CHUSID LANDER**

## HONOURS GRADUATES

**" I WAS SELDOM ABLE TO SEE AN OPPORTUNITY UNTIL IT HAD CEASED TO BE ONE "**

MARK TWAIN

With your honours degree, is your present job making the most of your talents?

If you are looking for a new opportunity, a career as a Tax Inspector might not seem an obvious alternative. But have you ever considered what it takes to be successful in this field? You will receive intensive training to develop the skills of a lawyer, advocate, accountant, investigator, negotiator and manager. Within a few months you can expect to be handling your own casework. After 3 years you will manage a sizeable team of staff and, in due course, you should be running your own tax district.

Qualifications: under 36 and a First or Second class honours degree in any subject or an acceptable equivalent qualification. Final Year Students may apply.

Starting salary (under review) according to qualifications and experience from £6905 to £8915 for those aged under 26 and from £9565 to £10,915 for those 26 and over. You should be earning at least £9945 after 2 years and, 3 years later, you should be on a scale rising from £14,505 to £18,360. If you fulfil your promise, you should later be on a scale rising to £22,925. Beyond this there are opportunities for further promotion to the most senior grades to the Civil Service. SALARIES HIGHER IN LONDON. (£1365, £765 or £545 according to locations). Training can usually begin at an office in the area of your choice.

To find out more and for an application form write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

Please quote ref: A/86/320/136.

The Civil Service is an equal opportunity employer

## PERSONNEL MANAGER

Salary c£15,000+bonus+benefits Central London

Required for leading London legal practice to take responsibility for the management of the Firm's personnel function. The person appointed will also be involved in co-ordinating personnel benefit, welfare, social and sporting schemes and for ensuring the Firm's compliance with the Health and Safety at Work Act. An important part of the job will be to introduce a computerised personnel data base.

Candidates, aged 28-40, should be educated to degree level and possess IPM membership. At least 3 years experience as a personnel manager/officer is required and candidates should have a good understanding of computer systems/applications for personnel data. Previous experience of working with legal firms is desirable but not essential. 'Hands-on' experience of working with micro-computers would be an advantage.

The benefits package includes attractive salary, bonus, contributory pensions, permanent health insurance, BUPA and the opportunity to lunch with the Firm's partners.

The successful candidate will have the drive, innovative flair and personality necessary to communicate effectively with all levels of staff and to make a real contribution to this expanding practice.

Please apply in confidence enclosing full CV to Box No. B67.

## The IPG Column Young Commercial Director

**S. Home Counties c£20K + car**  
World market leaders in High Tech. To assume responsibility for the complete finance function. This will involve all aspects of manufacturing, sales and distribution on a world wide basis. Also to assume responsibility for sales administration. Age 28-35. Broad relevant industrial experience plus ICMA/ACA or equivalent. Ref A/433

## Sales & Marketing Managers

**Entertainment/Leisure c£20K + car**  
Backed by a considerable number of leading blue-chip organisations, the fast-growing home entertainment market place offers a number of unique opportunities at various UK locations. 'Hands-on' roles, responsibilities are for training, motivating, and controlling teams of Sales Executives in the field. Aged 25-35 you must have a successful track record in direct sales/management to the domestic market place. Your particular product/service is secondary to your enthusiasm, positive attitude and motivation. Naturally, you are capable of working long and hard - these are not 9-5 jobs. Ref JG/820

## Production Director

**Home Counties £18-22K + car**  
Sophisticated, high-tech design and manufacturing company in Home Counties seeks a young, well-qualified Production Director. Age 28-38. Experience of small batch, high value production to tight timescales essential plus engineering degree. Experience of application of computers to manufacturing management (MFRP2) desirable. Ref A/434

## Personnel Professionals - U.S. Bank City

**c£15K + bonus + mortgage facility**  
Our client is one of the world's leading U.S. banks, employing some 1,500 people. They are in the forefront of the City revolution. They want to build their personnel team, with two more young Personnel Professionals who will provide a service to discreet areas of banking and systems staff. The assignments cover recruitment, employee relations, career development and manpower planning, and will identify salary and training needs. Ideally mid 20's and a graduate, you will have progressed rapidly and have approx. two years Personnel experience, including recruitment in a fast moving environment. Your communication skills will be outstanding and you will have the presence and ability to influence dynamic and demanding staff at all levels. Excellent benefits package and prospects in a prestigious company. Ref: P/435

## Careers in Sales & Marketing

**London/Home Counties £8-10,000 + car**  
We have a few superb opportunities for personable females and males, aged 22-32 in London/Home Counties. Some sales experience advantageous, but provided you have strong personal attributes including integrity, enthusiasm and a committed desire to succeed we wish to hear from you. Ref JG/821

Please phone on 01-631 3780, or write quoting Ref No.

## IPG Technical Recruitment Ltd.

26-28 Gt. Portland St., London W1N 5AD. 01-631 3780 (24 hrs)

Professionals in Selection & Search



## COLEFAX & FOWLER SALES REPRESENTATIVE

A self-motivated Sales Representative with experience of exclusive furnishing fabrics is required to extend and develop our sales in London and South East England.

Competitive salary plus bonus, company car, 4 weeks holiday and staff discount. For further details ring 01-493 2231

or write with C.V. to

**Penny Reed Colefax & Fowler Ltd** 39 Brook Street London W1

## CHIEF ACCOUNTANT £15,000

Our Client, the major National Trading Organisation of a European Country, wishes to recruit a Chief Accountant.

The London Office handles all related trade and barter activities, which include the export and import of prime raw materials, plastics, gas, petroleum products, petrochemicals, crude oil, plant and equipment. In 1985 the turnover was in excess of \$200 million.

This is a new position and the person appointed will report to the Financial Controller who is based in London and will be responsible for maintaining the statutory Sterling books and records, the preparation of quarterly management and annual accounts in compliance with the Companies Act 1985, preparation of quarterly VAT returns, maintaining foreign currency bank accounts and records of all trading and barter activities.

The Company is installing an IBM 36 with relevant software and it is essential that applicants should have experience of this equipment to ensure the operation and further development of this system.

It is considered unlikely that the present accounting requirements will occupy the Chief Accountant full time and it is likely that there will be ample opportunities for travel in Western Europe to assist with the accounting requirements of the Organisation in a number of Countries.

The successful applicant is likely to be ambitious with strong commercial acumen and good interpersonal skills. A knowledge of either German, Italian, French, Spanish or Serbo-Croat will be an advantage as would a professional qualification such as FCA, CA or ACCA. Age is relatively unimportant.

Applicants should apply initially in writing with CV's to Guy N. Fisher, FCA, SHIPLEY BLACKBURN, 14-16 Regent Street, London SW1Y 4PS.

**Shibley Blackburn** Chartered Accountants

## ARE YOU EAGER FOR SUCCESS? ARE YOU AVAILABLE NOW?

As a result of our continued growth we require several MANAGEMENT CONSULTANTS to maintain our development.

Could you be one of them? You must be highly motivated with an appetite for achievement. Your successful track record will show that you are thoroughly experienced in the business to business area and capable of problem solving for small and medium sized companies, be they financial, commercial or manufacturing.

You will receive comprehensive training and the back-up necessary. A first-rate remuneration package commensurate with effort is offered. If this is your sort of challenge and you are free for an IMMEDIATE START to join our expanding team, please send complete career details to Mark Quinry, Ref: T1500, Independent Consulting and Management Company Ltd., Universal House, 56-58 Clarence Street, Kingston-upon-Thames, Surrey KT1 1NP.

## THE LONDON REFRACTION HOSPITAL ADMINISTRATOR (HOSPITAL SECRETARY)

Applications are invited from those with a suitable background in administration for the post of:

**HOSPITAL SECRETARY**  
at this small independent charitable clinic. Salary in the range of £12,000-£15,000 dependent on age and experience. For further information and a job description contact Keith Edwards, The London Refraction Hospital, 25-27 Newington Causeway, London SE1 6UR to whom applications should be sent accompanied by a detailed CV.

## TRAINEE BROKER

Due to expansion, I am looking for 2 very ambitious people. They must be aged 25-35 to work within leading West End brokerage. Earns above average income while training, rising steeply. Call Tom Horn on: 01-408 1218

مكذمان النحل

# GENERAL APPOINTMENTS

## Partnership Manager

Finance and Administration  
c£20,000+car City

For a well established firm of Consulting Scientists and Engineers who are specialists in their field and include Government Departments, National Industry Boards and major oil and insurance companies amongst their clients. The firm's head office is in London; there are two U.K. branch offices and a branch in Singapore.

Reporting to the partners you will manage the financial and administrative functions of the firm. Responsibilities will include the preparation of monthly and final accounts for the partnership and three limited companies; dealing with statutory requirements; advising the partners on legal and taxation matters; and personnel, office and premises management. The feasibility of computerisation will be an issue in the foreseeable future.

You are Chartered Secretary, or hold a recognised accountancy qualification, with significant relevant experience. Ideally this will have been gained in another partnership or a small to medium sized company. A good knowledge of taxation would be an advantage. Preferred age range - mid thirties to early fifties.

Salary is for discussion as indicated. Benefits include Life Assurance and Private Health Insurance.

Please write - in confidence - to Lesley Gifford ref.B.20196.

HAY-MSL Selection and Advertising Limited,  
52 Grosvenor Gardens, London SW1W 0AW.

Offices in Europe, the Americas, Australia and Asia Pacific

**HAY-MSL**

RETAIL

**THIS YEAR YOU ARE GOING TO START UP YOUR OWN BUSINESS...**

Because this is a business that revolves around you and your talents - not your age, sex, social standing or job experience. It requires your common sense, your charm and all your natural ambition. The business is called YOU and the business you are in is called direct selling. MOVE INSTANTLY TO THE NEXT AD if you think you can get anywhere in this life without needing to sell yourself effectively. Will with us? Good, then you recognise that given the right training, good products and services, supported by a professional corporate framework, you could be considerably richer by this time next year purely on your own ability. There's no other job where the talent-earnings equation works out solely in your favour. There's no other way (barring a legacy or pool of money) of ever breaking free from the predictability of your present life style. But could you cope?

**AND IT ISN'T GOING TO COST YOU A PENNY.**

**and no catch.**

Could you ride a bike or ski the first time? Of course you need training. That's why our clients have all spent years perfecting their sales training courses. It's a valuable asset which will ensure you a future and it's a sound investment for the companies who make up some of the top names in Britain. They form a boom sector in the economy and have been identified as the most likely sources of entrepreneurial talent! This country has essentially our clients are an elite club of high performing individuals operating under a corporate umbrella. They had the courage to say 'No' to a regular but mediocre salary. It's an indication of their self confidence that they were prepared to

**THERE'S NO STOCK TO BUY AND NO PREMISES TO FIND...**

invest in themselves for high returns rather than settle for a life sentence as a hired hand. That self confidence is there in most of us, waiting to be developed, tuned up and given free rein. Walk no longer. Call us today or tomorrow between 9 am and 9 pm. Just ask the operator for Freddie Moxon Associates, Reading or complete the coupon and we will send you an information pack by return. No stamp necessary. Just address to: Anthony Moxon & Associates Ltd, Prospect, Reading RG1 1BR. We won't waste any time because, as from today, your time means money.

My name is \_\_\_\_\_  
Address \_\_\_\_\_  
Home Telephone No. \_\_\_\_\_  
Current Area of Work \_\_\_\_\_

**ANTHONY MOXON & ASSOCIATES LIMITED**

31 CASTLE STREET, READING, BERKSHIRE RG1 2SB (0734 50002)

## EXECUTIVE JOB SEARCH

Are you earning £20,000 - £100,000 p.a. and seeking a new job? Connaught's discreet and successful Executive Marketing Programme provides professional excellence in helping you to identify those unadvertised vacancies. Contact us for a free and confidential meeting to assess if we can help you. If you are currently abroad ask for our Executive Expatriate Service.

Telephone: 01-734 3879 (24 hours)

**Connaught**

32 Savile Row, London, W1

The Executive Job Search Professionals

## DIRECTOR

For the Portland Training College for the Disabled which provides skilled vocational training, further education and help for disabled adults and severely handicapped young people. Caring for over 200 residential students the countryside location is S. of Mansfield, Notts. The operating budget of £1.5m depends largely on government grants and much on voluntary public support. The Director manages the several operating units and proposes policies and development plans to the (voluntary) Executive Committee.

Candidates will have made their mark in general management and be competent managers and administrators, controlling finances and promoting the College locally and nationally. Married and aged 40-45 graduates preferred. Manufacturing background is desirable. He or she will be prepared to accept some sacrifice in earnings and career prospects for the satisfaction of helping disabled people. Starting salary negotiable from £18,000. For further details, please write or call the organisation's adviser, H.C. Holmes at: Hugo Holmes Limited, 42 Colebrook Row, London N1 8AF. Tel: 01-354 2333.

## Product Marketing

Electronics, Software, or Comms Background  
To Project Manage the development of tomorrow's leading Finance Markets Information Systems

REUTERS EUROPE £25,000 - £30,000 + CAR  
Reuters leads the world in the development of computerised information services for use by every kind of financial trader. The company is committed to maintaining its market leadership by further strengthening its investment in marketing led technical development.

Within a particular product or market area you will be responsible for identifying business opportunities and then most importantly co-ordinating all detailed aspects of an agreed development programme to bring profitable new products to the market. To achieve this successfully you must be capable of specifying your requirements to either internal or external technical development teams and then controlling the development programme through all its various stages.

It is therefore essential that your formative experience was gained in a technically relevant field such as electronic engineering, software development, or communications. More recently you should have broadened your career into marketing or project management. Clearly experience within one of the City markets would be advantageous but is not essential. A good degree is preferred and the target age range is 28 to 35.

Career prospects within the rapidly growing Reuters organisation are excellent. Applicants of either sex should apply in confidence to Michael Johnson on (0962) 53319 (24 hour service) or write to Johnson Wilson & Partners, Clarendon House, Hyde Street, Winchester, Hampshire SO23 7DX quoting ref. 696.



**Johnson Wilson & Partners**  
Management Recruitment Consultants

## PROJECT CONTROL

£22,500 + CAR

The Company is the successful book club partnership of W H Smith & Son and Doubleday Inc. of the United States. With 1,000 staff operating from Swindon, it is the market leader in its field.

The Job is to manage an expert team, developing new operational systems in large volume order handling and order fulfilment.

The Experience and Skills we seek. Firstly a portfolio of successfully managed commercial and industrial projects, from inception to implementation. Secondly a clear and commanding style of both written and verbal communication.

Interested? If you want to hear about the other benefits, excellent pension and relocation assistance, please send a full CV to Simon Dawson, Personnel Manager, at the address below.

## BOOK CLUB

Guild House, Farnsby Street  
Swindon X SN99 9XX

## ASSOCIATES

WH SMITH DOUBLEDAY

## CENTRAL BIRMINGHAM HEALTH AUTHORITY DISTRICT GENERAL MANAGER

c. £31,500

Central Birmingham is looking for a new District General Manager. The Authority has an annual budget of £75m and over 6250 staff. It is responsible for the health care of 185,000 residents population but first, an even greater catchment area for specialist treatment. It is recognized as a leading Teaching Authority and works in close collaboration with the Universities of Birmingham and Aston.

The successful candidate will be responsible to the Authority for planning and managing all aspects of health care services efficiently and decisively so as to meet agreed plans and policies.

Applicants must have worked at a senior level, either in the private sector or Health Service. The appointment will be for a fixed term contract.

Applicants should send a comprehensive C.V. and write or telephone for an application form:

C. J. Walliker  
PO Box 38  
Cradley Heath  
West Midlands B64 6JW  
Tel: 0384 66501

The Authority is an Equal Opportunities Employer  
Closing date for applications 11th August 1986.

As a busy and expanding practice of Architects and Quantity Surveyors in Corby, Northamptonshire we require the following staff:-

### POST NUMBER ONE CHARTERED QUANTITY SURVEYOR

Aged 25 - 35 with several years experience in the Building Industry and a flexible outlook to take up, supervise and execute the Quantity Surveying function of the Practice.

### POST NUMBER TWO TWO CHARTERED ARCHITECTS

Aged 25 - 35 with several years relevant experience in the Building Industry to take up, supervise and execute the Architects' function of the Practice.

The successful applicants will be expected to relieve the partners of the Practice from the problem of workload to enable them to take up development of future work. Salaries are negotiable but we are willing to pay good rates for the right work. Only people with Partnership objectives need apply.

Please apply in handwriting to

POST TWO

POST ONE  
MR. J. T. VICKERS ARICS  
3rd Floor, Douglas House  
Queens Square  
Corby  
Northants NN17 1PD

MR. R. M. GLENN Dip Arch RIBA  
3rd Floor, Douglas House  
Queens Square  
Corby  
Northants NN17 1PD

## MEDICAL RESEARCH COUNCIL

## Appointment of Secretary

The Medical Research Council wishes to appoint a Secretary to succeed Sir James Gowans FRS, when he retires from the post in the autumn of 1987.

The Secretary is the Council's full-time chief executive and has responsibility for the development and implementation of MRC policies and activities. While it would be an advantage to have a medical qualification, this is not an absolute necessity.

Anyone interested in the post or requiring further particulars should write as soon as possible and in confidence to the Chairman of the Council, Lord Jellicoe, at the Medical Research Council, 20 Park Crescent, London W1N 4AL. Anyone wishing to suggest names for consideration should also write to Lord Jellicoe.

## IT Consultancy

Total Solutions for Business Problems

UK & International

Principal to £30K + car  
Senior to £25K

Our client, the professional services division of a major IT company, is a centre of excellence for IT consultancy and project management world-wide. Employing some 130 people, increased demand has created vacancies at both principal and senior consultant levels.

If you have in-depth experience of one of the following, let us hear from you:-

- strategic IT consultancy
- management of large IT projects
- networking (voice and data)
- manufacturing systems esp. CIM, OMAC
- systems conversion and migration
- design methodologies e.g. SSADM
- database esp. IDMS
- 4th generation development techniques

Opportunities exist for foreign travel or expatriate assignments with generous allowances including accommodation and education.

Please send C.V. quoting reference 12/15ST or contact:-

**AGB Executive**

173 SLOANE STREET LONDON SW1X 9QG  
Tel: 01-235 9891

## FINANCIAL SERVICES Insurance & Investment

We are market leaders in providing financial services to teachers - and to other professional groups. While we usually promote from within, our present expansion programme means we must take on a number of additional Sales Managers.

We also need additional sales people in most parts of the country.

## Area Managers Designate

The locations are nationwide. The requirement is for experienced insurance salespeople who want to use their leadership qualities to motivate small groups of Area Representatives.

After three months accelerated induction as an Area Representative, we will promote successful newcomers to Area Manager positions.

The rewards are attractive personal commission earnings, overriding commission on Area Sales, bonus opportunities and other benefits.

Target earnings are around £20,000 p.a. Initially, with no upper limits.

## Area Representatives

The locations are nationwide. The requirement is for enthusiastic hard-working people who want to enter or develop a successful career in insurance sales.

Our careful selection procedure includes "on-the-job" experience for new entrants to sales or insurance - without commitment. Our training ensures effective results quickly, and regular support is based on individual needs.

The rewards are a guaranteed personal territory, attractive commission earnings, bonus opportunities and other benefits.

Minimum earnings will be £15,000 p.a. with no upper limits.

For all these positions, you will be between 25 and 50, have a stable career background and possess a current full driving licence.

Write or phone Paul Coombs, Teachers' Assurance, 12 Christchurch Road, Bournemouth BH1 3LW. Tel: Bournemouth (0202) 291111 for a sales career guide and application form.

## TEACHERS' ASSURANCE



## FUTURE PARTNERS

### MARKETING CONSULTANCY

We are consultants to top management in large companies and advise on business development and new product strategies. Our work is based on thorough research of the market and the client organisation. Our product area specialisations are: industrial products (many of them high technology), services, and consumer durables.

We are a fast growing, profitable company and are part of a large European consultancy group. We are looking for two consultants to carry out and develop the business, becoming partners in 2-3 years.

- The people we are looking for will:-
- have the ability to assimilate marketing and technical data
  - be able to communicate concisely with top management
  - have the ability to make sound commercial decisions
  - be graduates
  - probably be aged 27-35

We offer an attractive salary package including profit share, car and non-contributory pension scheme. Please apply with full C.V. to:-

IAN WRIGHT, MAKROTEST LIMITED, SINCLAIR HOUSE,  
THE AVENUE, LONDON W13 8NT. Tel: 01-998 7733

**MAKROTEST**

# GENERAL APPOINTMENTS

## TELECOMMUNICATIONS ANALYST

**Cheltenham £12,900 - £14,200**

Eagle Star is a major insurance Company with branches throughout the U.K. The Company is highly committed to the continued development of efficient methods of working through organisational, procedural and productivity reviews and the use of advanced computer and office technology. Vacancies exist for two Telecommunications Analysts to assist in the organisation, installation and monitoring of all telecommunication products and services used by the group. Although Analysts will be based at Cheltenham, they will be expected to spend a significant amount of time working at our branch offices throughout the U.K. and to work extended hours when necessary. Applicants should have 3-4 years experience within a telecommunications environment, including practical experience in:

- the installation and management of large SPC PABX's,
- private networks and tandem switches,
- key systems,
- viewdata, electronic mail.

In addition applicants should possess good analytical and numerical abilities together with good communication skills. As members of a small team the ability to work alongside others is essential. Starting salary will be in the above range and will reflect experience. An attractive benefits package is also offered which includes non-contributory pension scheme, preferential mortgage facilities and generous relocation expenses where appropriate.

Applicants should apply in writing, enclosing a comprehensive C.V., to:

**A.F. Brownell Esq., Personnel Director,**  
Eagle Star Insurance Company Limited, Eagle Star House,  
Bath Road, Cheltenham, Glos, GL53 7LQ.

### Eagle Star



## CONFERENCE MANAGER

A specialist seminar company, with an established reputation in the legal and commercial practice of the building and construction industry, is offering a career opportunity for a young manager who wants the chance of running his/her own department within two years.

The Company has recently been acquired by a major international publishing group which has a strong presence in the law, tax, insurance, financial services and management areas, and which publishes in a variety of formats including conferences and exhibitions.

We are looking for a manager able to handle both the creative and administrative aspects of an existing programme of courses (c.35 annually) and to extend the activities and market presence profitably.

The successful applicant will be in his/her late twenties, well-organised, able to enjoy a high pressure environment and be a good communicator. Experience of the 'legal market' is preferred, particularly if relevant to the building and construction industry, though a legal qualification is helpful rather than essential.

We offer a good salary, a friendly working environment and the prospect of real career growth from an established base. Please telephone Gill Ashbrook at Kluwer Publishing Limited on 01-568 6441 for a job description and an application form.

Challenging opportunity for successful insurance sales specialist to join a dynamic training team

## FIELD SALES TRAINING

**£13,000-£16,000 + car + benefits**  
**Reigate, Surrey**

Crusader Insurance plc is a well established life assurance and group benefits company marketing a wide variety of conventional and unit linked products. We are also backed by one of the world's largest and most successful American based financial services organisations, the CIGNA Corporation.

Well known for innovation, we now require a Training Officer to become part of a team responsible for the identification of training and development needs for our sales force. You will be expected to make an immediate impact in analysing training requirements, preparing training materials and programmes and implementing these courses. You will report to the Field Training Manager, and should have had at least 5 years' demanding life assurance experience, two of which must have been spent in a successful sales environment. Also you should have strong communications skills and whilst some training exposure is desirable it is by no means essential.

A full CV should be sent in the first instance to: John Henney, Personnel Department, Crusader Insurance plc, Reigate, Surrey, RH2 8BL or telephone Reigate (07372) 42424 ext 376 for an application form.



## COMPUTER PROFESSIONALS

WHAT ARE YOUR SKILLS WORTH IN 1986?

WHERE ARE THE BEST OPPORTUNITIES?

FIND ALL THE ANSWERS AT THE

## JOB OPEN DAY

Come and discuss the widest range of opportunities at the JOB Spot Open Day

THE CHARING CROSS HOTEL  
STRAND, LONDON, WC2N 5HX  
(next door to Charing Cross British Rail)

ON MONDAY, 21ST JULY BETWEEN 3 AND 8PM

or telephone  
01-567 5501 (Business Hours)  
or  
01-998 7766 (Eves & W/Ends)

alternatively write to JOB Spot,  
Bliton House, 54-58 Uxbridge Road, London, W5 2ST

## Qualified Information Scientist

for

### HEAD OF DATABASE SECTION

BSI provides the world's most comprehensive range of information services for Standards, regulations and Quality Assurance etc. The recent successful launch of BSI STANDARDLINE is a prime example of our work, as is BSI ROOT THEASURUS and the involvement with the International Standards information system ISONET.

We wish to appoint a dynamic Information Scientist who will initially manage and fully exploit the existing BSI Database with a continuing brief to maximise its potential by creating additional files and by merging with other systems. Qualifications are important, but flair, a commercial attitude and a proven track record are essential to further our standing in the world for information services. Salary will be negotiable around £36,000. The total package includes: 5 week's annual leave, contributory pension scheme, subsidised restaurant and social club. A contribution towards relocation expenses will be given in approved cases.

For an application form, please contact: Mr. D. A. Bennett,  
251  
Lindford Wood, Milton Keynes MK14 6LE  
Telephone: 0908 320033

## Test Valley Borough Council

### INFORMATION TECHNOLOGY MANAGER

c. £18,000 p.a. plus car - Andover

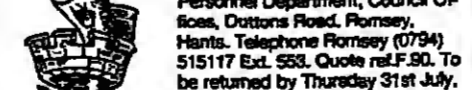
**The Challenge:** Take Test Valley Borough Council into the 1990's with our ICL ME29 growing to Series 39 with DRS network.

**The Job:** Manager of your own section and top management status for 5 years head term.

**The Benefits:** Salary up to £17,202 plus a performance bonus of up to £1000 p.a.  
Car provided plus official mileage.  
Relocation package worth up to £3000. Free Group Life Assurance.

**The Place:** Andover is in the scenic and historic Test Valley covering 157,000 attractive rural acres of western Hampshire, and with excellent road and motorway communications.

**Ring us:** Peter Giddings or Mike McDermott on Andover (0264) 64144 for further details, or for the application form. Personnel Department, Council Offices, Dottons Road, Portsmouth, Hants. Telephone (0734) 515117 Ext. 553. Quoted ref. 90. To be returned by Thursday 31st July, 1986. Interviews will be held on 11th/12th August, 1986.



## SALES MANAGERS - CENTRAL LONDON

Experienced Sales Manager required by specialist food producer and importer to maintain and develop sales into the retail market. A challenging and rewarding position for an accomplished Sales Director/Manager who seeks senior position in a rapidly expanding and successful young company. Knowledge of food or experience in sales to retail outlets important, and the job opportunity is second to none.

Telephone 01-703 7031 for further details

## GRADUATE TRAINEES

Several graduates are required to train as Chartered Accountants with one of London's top firms. £7,250 p.a. plus full study leave for chartered exams and management skill courses - c. £18,000 upon qualifying plus excellent prospects in today's boom career. Good Degree/A Levels + under 25 essential. September start.

Call or write to FIDNA COX at Personnel Resources Limited, 73 Gray Inn Road, London WC1, Tel 01-242 6321.

## SHOPS ORGANISERS LONDON & ESSEX

The Children's Society seeks staff with the flair to manage the development of our exciting new shops campaign in London & Essex.

The post offers a challenging opportunity to devise a programme of expansion within these areas. Experience in retailing, marketing or selling would be an advantage but is not essential. The postholders will be responsible for the successful trading of a chain of shops and for recruitment, training and management of voluntary staff.

We offer a realistic salary and a car is provided. We are a Christian organisation which seeks in staff a readiness to grow in Christian faith and life. We consider all applications for employment on the basis of suitability for the post irrespective of race, sex or disability.

For an informal discussion please ring Mrs. Rhoddy Wood, 01-727-1732 - London Post or Mr. Ted Allnut, 0359-41882 or 0448-675378 - Essex Post

For application form/job description please write to Personnel Manager, Church of England Children's Society, Edward Russell House, Margery Street, London WC1X 8JL (large S.A.E. appreciated). Please state which post you are applying.

Closing date for return of completed application forms: 25 July 1986.

## The Children's Society

## SENIOR MANAGEMENT TEAM

### CHIEF EXECUTIVE OPERATIONS DIRECTOR FINANCE DIRECTOR

A small but rapidly expanding international specialty retail company operating in fast moving Lifestyle Merchandising is seeking a senior management team or individuals to implement the second stage of an ambitious development programme.

For those executives with a proven record and who can demonstrate the leadership and high energy levels demanded to meet the aims of this entrepreneurial company, an attractive income package will be offered with particular emphasis on stock options. The company is London based.

Write to the company's advisors outlining your suitability - these newly created positions are immediately available. Complete confidentiality will be maintained.

Philip Gott  
Peter Burdett Planning Services Ltd  
158 Futham Palace Road  
London W6 9ER

## PBPS

## Microcomputer Technical Support Package to £16k

Bonsai, a leading IBM PC Authorized Dealer with a history of rapid and consistent growth, is expanding its technical support function based at its head office location in central London.

We are seeking two high calibre enthusiastic individuals, a project manager and assistant, to provide detailed technical support for our front-line salesmen and customers. The successful candidates will be graduate graduates with a sound technical knowledge of microcomputers, specifically the IBM PC. Knowledge of common software packages would be advantageous, as would some skill in programming. It is envisaged that one of these personnel will be familiar with local area networks.

Starting package will include a basic salary of between £11-13k for the project manager and £8-10k for the assistant, together with an incentive scheme which could, if objectives are met, increase total earnings substantially. If you are dynamic and want to join a firm which rewards success both financially, and with rapid career development, please apply in writing enclosing your cv to Margaret Davis, Boreas Ltd, 112-116 New Oxford Street, London WC1A 1HL



## Considering a change of career?

A HIGH INCOME: You will earn over £12,000 in your first year with us if you meet the basic targets. Our better contribution can rise to £18,000 p.a.

SECURITY: Working for a £4 Million financial services group, you will be on a regulated stamp scheme of £7,000 (reg. 1974) and based in LONDON.

You are aged 22-35, positive, hard working and well spoken. Tel: 01-930 2492



## NATIONAL ASSOCIATION OF YOUTH CLUBS

### CHIEF EXECUTIVE

This is an opportunity to play a major creative role in influencing the development of young people. The appointment is at the centre of a nationwide network of Associations dedicated to serving the needs and aspirations of their 750,000 members in over 6,000 clubs.

The Chief Executive initiates and implements policies and gives leadership to the organisation. The role includes the management of a skilled headquarters staff at Leicester, geared to support Associations who help youth clubs to be thriving and active in their local communities.

Essential attributes are: experience of working with young people, vision to develop practical initiatives and a record of success in management. Previous experience in the voluntary sector is also desirable.

Salary is for discussion around £20,000. Please send personal details in confidence to Geoffrey Elms, Charity Appointments, 3 Spital Yard, Bishopsgate, London E1 6AQ. NAYC is an Equal Opportunities Employer.

Charity Appointments

## EAST DYFED HEALTH AUTHORITY

### Unit General Manager (Salary Circa £21,700)

The Authority which provides health care services to an urban and widely dispersed rural population of 227,000 spread over 1,614 square miles, employs 5,000 staff and has an annual budget of £50 million seeks to appoint a Unit General Manager for the Llanelli/Dinorwic Health Management Unit who has a demonstrable record of achievement within the N.H.S. or in a large multi-functional organisation. Applications will be welcomed from any discipline.

The Llanelli/Dinorwic Health Management Unit has a budget of £10 million and employs 1,150 staff and provides both hospital and community services, with the in-patient services presently provided at:

|                           |          |
|---------------------------|----------|
| Llanelli General Hospital | 141 beds |
| Brynmor Hospital          | 132 beds |
| Nymrod Manor Hospital     | 58 beds  |
| Amman Valley Hospital     | 39 beds  |

The building contract for the new Llanelli Hospital Development (of 186 beds) which will replace the existing Llanelli General Hospital commenced on 30th June 1986 with a contract completion date of July 1989.

The appointment will initially be for a fixed term of three years, renewable subsequently after review by mutual agreement, on an annual basis. A successful candidate will be remunerated in accordance with Welsh Office Circular WHC(85)14 or WHC(85)47.

Informal enquiries may be made to Mr. John F. Taylor, District General Manager, on (0287) 23450.

An information package and application details are available from: District Personnel Department, East Dyfed Health Authority, Starling Park House, Johnstown, Carmarthen, Dyfed. Tel: (0287) 234501 Ex. 4631

Closing date for receipt of applications: 1st August 1986

## ONEAL COMPANY

### require a SALESPERSON

Acknowledged leaders in their field, Oneal Interface systems protect electronic equipment from harmful disturbances that exist on the electricity supply.

Through their success, the Sales Department now require a Salesperson preferably with experience in the Telecommunications industry. The successful applicant will ideally hold a degree or equivalent in related disciplines. However, a willingness to learn, accept responsibility and develop a market strategy, is of equal importance.

Oneal are a rapidly growing company and offer a unique opportunity for a career in this field of technology. An attractive salary and company car will be provided.

R. P. Parsons, Oneal Co., Unit 6, Eyston Way, Abingdon, Oxon, OX14 1TR.

## BOOKEEPER URGENTLY REQUIRED

We have been asked to look for a bookkeeper on behalf of one of our clients, a busy sales company based in Heston, London. This is a challenging position where the right person can become involved in many different aspects of the companies work. Duties will include manual sales and purchase ledger, general accounting procedures, telephone customer contact, office and sales administration, P.V.S. and credit control. Salary will be AAE but £11,000 per annum. Age 23+. Please send CV and telephone contact number to: Miss Julie Brinsford, Gipsmore Recruitment Consultants 325 London Road Ipswich IP2 0SE.

## SALES ASSISTANT

A sales assistant is required immediately aged 20-25 to work in a small Mayfair shop selling country/shooting clothes and accessories. Previous experience in selling preferred, but not essential. Highest references necessary. Salary commensurate with experience. Please apply to Mrs Bronstein. Telephone: 01-499 1801.

## FINANCIAL SYSTEMS CONSULTANCY

BANKING \* A.I. \* COMMUNICATIONS

LONDON AND EUROPE

£15,000-£25,000

Halix Technology Group, established consultants to the international financial community is continuing its significant programme of expansion, employing the best skills within the industry. We shall be appointing top quality consultants throughout 1986.

- We require:
- \* A good degree
  - \* First class experience in D.P.
  - \* High level of commitment
  - \* Ability to absorb and apply new techniques
  - \* An accountancy, banking, financial trading or systems consultancy background
- We offer:
- \* Rapid career advancement and salary progression
  - \* Effective skills training
  - \* Extensive travel opportunities
  - \* Stimulating work environment
  - \* Multi-disciplinary project experience within the finance sector

If you are confident that you meet our high standards then in the first instance send a full C.V. to: The Recruitment Director, Halix Technology Group, 11 Ludgate Circus, London EC4M 7LQ.

## INTERNATIONAL SALES PROFESSIONALS

NORWAY - DENMARK - AUSTRIA FRANCE - ITALY - GREECE

Market leadership within the USA demanded an exciting and innovative product, coupled with a dynamic Sales approach - our client wishes to capitalise upon the tremendous potential within the European sectors by this established Sales-led style, and needs accomplished Sales professionals from within the computer/communications or financial markets to maintain its phenomenal growth record in REAL-TIME FINANCIAL INFORMATION SYSTEMS.

Our markets, of major banks, financial institutions and corporate organisations are expanding rapidly from a well established European customer base.

\* European relocation is therefore a prerequisite!

\* Full fluency in the relevant language is essential - Scandinavia requires only English.

Most sectors could realistically provide first year earnings in excess of £40,000 and this will be supported by a complete "overseas" package.

Interested? Then write, enclosing full personal and career details, including contact telephone number to: Suzanne Roberts (ref: TR/444)

Resource Maximisation International Executive Search & Selection, Stancrest House, 16 Hill Avenue, Amersham, Bucks.

resource maximisation

## SENIOR CREDIT ANALYST £15,000

An outstanding opportunity exists within a first rate European Bank for a well educated, ambitious banker, aged 25-35 to fill a responsible role within the Credit Department. The ideal candidate will have received formal U.S. Bank Credit training and have the potential to head a small section within short time frame.

## SENIOR CREDIT ANALYST £20,000

Newly formed London operation of an established International Banking group require an individual, aged mid-late 20's, to undertake analysis, preparation and submission of credit proposals; experience of mining business would be an advantage. Excellent remuneration package and exceptional progressive opportunity.



Bank Recruitment Consultants  
57/59 London Wall, London EC2M 5TP  
Telephone: 01-628 4501

UCB GROUP  
MANAGER CLIENT R  
ACCOUNT  
CORPORATE EXEC  
CAE DES L I M  
CARVELA SE  
ASSISTANT ACCOUNTANT/O

# GENERAL APPOINTMENTS

## UCB GROUP

UCB Financial Services is part of Compagnie Bancaire, one of Europe's leading financial services groups, with assets in excess of £10 billion. The Company operates an established network of branches offering a wide range of financial services.

We have immediate requirements for high calibre personnel due to continuing expansion and promotion in our CONFIDENTIAL INVOICE DISCOUNTING DEPARTMENT. Vacancies exist for the following positions:

### MANAGER - CLIENT RELATIONS

Responsibilities include overall security for the portfolio of existing clients and managing the Invoice Discounting Department.

### ACCOUNT MANAGER

Responsibilities cover maintenance of a portfolio of clients and ensuring the security of our funds.

Both positions carry an excellent benefits package which includes attractive basic salary, company car, mortgage subsidy, subsidised health scheme and free life assurance.

Successful applicants must have a background of factoring/invoice discounting with emphasis on client relations.

Applications together with full curriculum vitae should be sent to David Rich, Personnel Director, UCB House, Railway Approach, Wallington, Surrey SM6 0DY. Telephone: 01-773 3111.

Advertising charity requires a good administrator aged 30-50, to provide back-up for busy welfare team. Must have an interest in welfare work and be good at figures.

Circa £7,500 neg.

CV to Mrs D. Larkin, NABS, 3 Crawford Place, W1.

YOUNG PERSON with enquiries and research in London. An interest in biology and the performing arts would be an advantage. School or college level preferred. CV and other details to: Box 600 The Times, Advertisement Dept., Virginia Street, London E1 9SD.

TOUR OPERATOR West End requires experienced staff for tour sales and sales. Excellent prospects and salary. Please send CV to Managing Director, South Holidays, 40 Houndsditch, London W1. Tel: 01 629 9712.

## PROJECT MANAGER/CONSULTANT

to £19k

To advise clients, take overall responsibility, support the sales force and lead development staff - you should have a minimum of 5 years' experience on mini-computer based systems, a proven track record of successful systems development work and demonstrable communication skills.

### About us

Fraser Williams (Commercial Systems) Ltd is part of one of the largest and most successful group of computer service organisations in the UK.

Continued market growth for our range of package and bespoke systems has created a number of opportunities within our support and development teams. These positions offer excellent career prospects and varied work with a team of young professionals in a fast-growing company located in central London.

Please contact John Wright on 01-930 4041 or send your cv to:

### Fraser Williams

(Commercial Systems) Ltd  
Landseer House, 19 Charing Cross Road  
London WC2H 0ES

TRAINEE ESTATE AGENT required by Cavendish Street department. Education beyond A level preferred and ability to sell. This is a rare career opportunity for an ambitious individual. The successful candidate will require a good level of education, self motivation and enthusiasm. Excellent salary package. Apply to: Neil Marsh, Cavendish Street, Tel: 01-479 0232.

REINSURANCE COMPANY requires experienced and practical persons to assist in underwriting department. Education beyond A level preferred and ability to sell. This is a rare career opportunity for an ambitious individual. The successful candidate will require a good level of education, self motivation and enthusiasm. Excellent salary package. Apply to: Neil Marsh, Cavendish Street, Tel: 01-479 0232.

MARKETING CONSULTANT wanted for leading company. Part-time hours. Aged 28-35. Graduates with a minimum of 2 years' experience in marketing. Must be able to speak and write in English. Excellent salary package. Apply to: Neil Marsh, Cavendish Street, Tel: 01-479 0232.

FRENCH SPEAKING Manager required for leading company. Part-time hours. Aged 28-35. Graduates with a minimum of 2 years' experience in marketing. Must be able to speak and write in English. Excellent salary package. Apply to: Neil Marsh, Cavendish Street, Tel: 01-479 0232.

PUBLIC RELATIONS Trainee required for leading company. Part-time hours. Aged 28-35. Graduates with a minimum of 2 years' experience in marketing. Must be able to speak and write in English. Excellent salary package. Apply to: Neil Marsh, Cavendish Street, Tel: 01-479 0232.

## Shepherd Little & Associates Ltd

Banking Recruitment Consultants

### LEASE/CONTRACT NEGOTIATOR

U.S. BANKING FIRM

£25,000 plus Mortgage Subsidy

One of the world's leading U.S. investment banking firms wishes to appoint, for their London office, an experienced contracts administrator. The successful candidate will take overall responsibility for identifying, negotiating and securing contracts, leases and licences with regard to the firm's future computer and communications acquisitions. It is essential, therefore, that the person is used to a high level of responsibility and contact of senior management level, preferably both in the U.K. and U.S. The position demands personal characteristics such as professionalism, strong analytical ability and meticulous attention to detail.

This is an important role calling for a convincing, articulate and highly motivated individual with previous experience to offer.

For further information please contact David Little

Ridgway House 41-42 King William Street London EC4R 9JN  
Telephone 01-626 1161

## INTERNATIONAL OIL TRADING COMPANY

Requires for its Operations Department someone with experience in chartering, demurrage, insurance procedures quality control and L/Cs.

Good team member  
Languages an advantage  
Excellent package

Applicants should write enclosing full CV to Box 881, and should be marked private and confidential for the attention of:

Mrs A E Garneys  
(Personnel Manager).

## EDITOR SUDANESE AFFAIRS

We are a leading weekly Arab language magazine published from London, and looking to recruit a person of Sudanese nationality to fill the position of Editor for Sudanese Affairs.

The applicant should have had considerable experience in a governmental type background in either the Civil or Diplomatic Service in an appropriate field.

Prerequisites are an excellent command of both written and spoken Arabic as well as a working knowledge of English, an understanding of French & German would be a considerable advantage, preferred age range 45-55.

The position offered is a senior editorial one, and this will be reflected in the terms and conditions of employment.

Please reply in the first instance to The General Manager, Box No. 548.

## ENTREPRENEUR/MANAGER

A highly successful private group of companies with international interests and a turnover of over \$100 million wishes to research and develop fresh business ventures. A prerequisite to our future success is the need to recruit the right individual to take charge of these projects. The "individual" will need: commercial experience in an international business environment, the ability to attract and motivate the right staff, a sharpened business acumen and above all common sense. This will be as rewarding as you wish to make it both financially and from the point of view of satisfaction. If you are certain that you fit the bill, apply to Box 860 The Times, Advertisement Department, PO Box 484, Virginia Street, London E1 9DD.

## MANAGEMENT OPPORTUNITY

An exciting career is open to individuals (22+) who are single minded and interested in their own future. This is an opportunity to earn over £20,000 p.a. and earn shares in a nationwide group. Please call Mr Pickersgill 01-439 8431

## BANKING & ACCOUNTANCY

### CORPORATE FINANCE EXECUTIVES

We are currently recruiting on behalf of a number of UK Merchant Banks who are looking to develop and expand their Corporate Finance Departments.

They provide general financial services leading to money raising, re-financing, mergers, acquisitions and disposals for clients who include many of the best known names in British industry and commerce.

The ideal candidate will be a high calibre graduate aged 24-28, with ACA or legal qualifications gained within a City firm, or be a banker with some experience of mergers/acquisitions or new issues work.

Promotion will be rapid and salary competitive for the individual who is confident, articulate and capable of taking the initiative.

Please ring or send cv to Sara Bonsey. All replies will be treated in strict confidence.

18, Eldon Street, Moorgate, London EC2M 7LA. Tel: 01-588 4224

### CAPITAL FUTURES RECRUITMENT CONSULTANTS

## CAREER DESIGN LIMITED

Career Design is a newly established City consultancy specialising in the recruitment of professional banking personnel.

### INVESTMENT BANKING £50K+

Sarah Davies and Judy Adams are currently recruiting for several major City institutions and are specifically looking for experienced Equity Salesmen and Eurobond Dealers.

### COMMERCIAL BANKING £25K+

Laura Owen has considerable experience in this area and is particularly interested in talking to high calibre Senior Credit Analysts and Marketing Officers.

If you would welcome the chance of an informal and confidential discussion on opportunities in these areas telephone us today on 01-489 0889

RECRUITMENT CONSULTANTS  
1 GROVELAND COURT, BOW LANE, LONDON EC4M 9EH  
TELEPHONE: 01-489 0889

## CARVELA SHOES LIMITED

require ASSISTANT FINANCIAL ACCOUNTANT/OFFICE MANAGER

A recently qualified or part qualified accountant is required as an assistant to the Financial Director of an expanding retail shoe chain. The successful candidate will be responsible for the preparation of monthly management information in addition to assisting in all aspects of the work of the Financial Director.

Applicants who should have had some commercial and/or auditing experience in computerised accounts systems of retail organisations and who consider they have the necessary ability and commitment to fulfil this role should write with full C.V. to:

The Financial Director  
95 New Bond Street  
London  
W1Y 9LF

Salary commensurate with experience circa £18,000.

United Kingdom Atomic Energy Authority

## DEPUTY CHIEF ACCOUNTANT

The Winfrith Atomic Energy Establishment, which is set in an area of outstanding natural beauty in rural Dorset, is one of the major establishments of the United Kingdom Atomic Energy Authority. Our business covers a wide range of nuclear and non-nuclear R & D operating under a Trading Fund. We therefore undertake on a commercial basis major projects and programmes on behalf of government and industry.

To help manage our activities effectively we are seeking a deputy chief accountant. The successful candidate will assume responsibility for a staff of 60 handling the full accounting function for the site. This will include the production of quarterly and annual financial accounts, cash control and sales invoicing. In addition you will be expected to give advice to site management on operational cost effectiveness and to take a key role in the development of financial and management accounting computer systems.

You will be a qualified financial or management accountant with a number of years' experience in the management of accounting staff. You will be able to provide financial advice and guidance to senior scientific and engineering management and you will be familiar with computerised management information systems.

To reflect the importance of this position we are offering a salary in a range of up to £20,830, together with generous leave and relocation facilities in appropriate circumstances.

For further information and an application form please write to Appointments Board 'B', Personnel Department, AEE Winfrith, Dorchester, Dorset, DT2 8DH, or telephone Dorchester (0305) 63111, Extension 2370, quoting reference WB396/2. Closing date for applications: 25 July 1986.

## Winfrith

## AUDIT SENIORS

Channel Islands £14,500 (20% local tax)

International firm of Chartered Accountants are currently recruiting recently qualified ACA/ACCA's for their Jersey office. An interesting variety of clients range from plc's and International Banks to local farmers and restaurateurs. Subsidised accommodation, low tax rates, no VAT, first class CPE courses, and a pleasant working environment combined with idyllic surroundings of Jersey make this one of the most attractive and beneficial career moves for the outgoing and ambitious recently qualified ACA/ACCAs.

Initial interviews can be arranged in July in either Edinburgh or London by contacting CAROL JARDINE send a written CV or telephone 01-242 6321.

Personnel Resources 75 Gray's Inn Road London WC1X 8US

## Personnel Resources

Public Practice Division

## RECRUITMENT CONSULTANCY

### Develop a Long Term Career

The fee income of our Accountancy and Financial Recruitment Consultancy operation is up by more than 50% compared to this period last year and the Company is enjoying a period of demand for its services unparalleled in its 10 year history.

We are, therefore, keen to hear from talented experienced consultants or outstanding trainees. You will be aged 24-30, almost certainly a graduate or professionally qualified, be particularly bright and highly ambitious and be keen to benefit from our formal in-house training and professional development programme.

The Company personnel are all aged under 35 and we are justly proud of our record of having more than trebled our size in the period 1983-1986. If you feel you have the potential and enthusiasm to be able to contribute to sustaining this level of growth call DAVID PEACHELL, Managing Director, for an initial discussion.

Tel: 01-242 6321

Personnel Resources 75 Gray's Inn Road London WC1X 8US

## Personnel Resources

Public Practice Division

## TRAINING OFFICER BANK AUDIT

International bank requires an experienced person to deal with training programmes for their international audit teams.

Experience of audit, an expansive personality and the ability to communicate are more important than a formal training qualification.

This involves preparation and writing course material as well as presenting it so knowledge of accounting procedures should be comprehensive. The audit teams include chartered accountants, computer staff and graduates. Varied and interesting with some travel both in UK and overseas.

Salary will be commensurate with experience but no less than £18,000 p.a. Please contact Shelagh Amell on 01-583-1661

## ASB RECRUITMENT

### ACCOUNTANTS QUALIFIED A.C.A. or A.C.C.A.

Required for one of the country's leading High Tech. companies. Initially, you will be part of a small, highly professional team, involved in the preparation of monthly and annual accounts within the UK and USA. Rapid progression will follow with commensurate salary increases. After one year the successful candidate will expect to earn £19,000+ with a wide ranging package of benefits.

Please telephone Alan JR Jacobs on 01-583-1661

ASB ACCOUNTANCY. CV's for both positions to

## ASB RECRUITMENT

50 Fleet Street, London, EC4Y 1BF

## FINANCIAL SERVICES MANAGER

£18,000

LONDON SW1

The successful candidate will need to possess the following requirements:-

Minimum of 10 years experience in large public/private entities, covering accounting, tax, general financial services and office management.

Fluency in written/spoken English/Arabic essential to communicate with overseas clients.

Previous experience of working in the Middle East is essential and must be prepared to travel to region extensively.

Replies to: 2 Hobhouse Court, Suffolk Street  
London SW1 4HH

# BANKING & ACCOUNTANCY

**HORIZONS**

A guide to career development

## Bovis International

### Management Accountant

Bovis International Limited, part of one of the U.K.'s leading construction companies, is looking to recruit a Management Accountant to work at their offices in Chiswick, West London. Reporting to the Chief Accountant, the successful candidate will be required to produce monthly management accounts to a strict timetable. There will be considerable involvement with foreign currency, bonds, guarantees and overseas banks. The department is computerised.

This position is permanent and carries with it the usual benefits associated with this large group of companies.

We are an equal opportunities employer.

Please telephone for an application form or write to:

The Personnel Department  
Bovis International Limited  
10-13 Heathfield Terrace  
Chiswick  
London W4 4JE  
Telephone: 01-995 8961



**Bovis**  
Bovis International Limited  
A member of the P & O Group

## Management Accountant

EASTERN COUNTIES £216,000 + Car

Our client is a successful and expanding group, engaged principally in the re-conditioning of vehicle components. The US parent is investing heavily in the UK and substantial, sustained growth is envisaged. Their computerised accounting systems are being comprehensively updated, including the introduction of Standard Costing and a fully-integrated Management Accounting package. The successful candidate will develop and install the new system, tailoring off-the-shelf software to suit the company's operations, and working closely with the management of a major sub-group of three re-manufacturing companies. ACMA is required, followed by at least five years experience of which three must have been concerned with the operation of a computer-based management accounting system in a manufacturing environment. The ideal candidate will have been an enthusiastic No.2 in a similar development situation, now wishing to use that experience in the lead role. Benefits include a company car, BUPA, and relocation assistance if necessary.

Male or female applicants should write in confidence to Edward S. Gorman, Personnel Services Division with a comprehensive CV or telephone for a Personal History Form quoting Ref. E2018.

## P-E Consulting Services

22 Warwick Road, Colindale, West London, NW9 3EX Tel: 01-262 8230

## BANKING RECRUITMENT CONSULTANT

You would like your banking expertise, hard work & communications to give you both job satisfaction & financial rewards. You are 28-30, highly motivated, keen to learn & have a positive personality & a minimum of two years of experience in Merchant or Investment banking in the City.

We are a banking recruitment consultancy, looking for a consultant to join our team. £13,000- £15,000 + Salary package.

Call Lyn Coell on 439 7001.

## LJC BANKING

146 Bishopsgate, London EC2N 4JX 01-377 8600

## accountemps

Means LOGUM CHIEF ACCOUNTANTS  
Means TEMPORARY FINANCIAL ANALYSTS  
Means TEMPORARY LEDGER CLERKS

Whether you're an employer looking for a short-term accountant or an accountant looking for short-term employment, call accountemps on

**01-638 8171**

A Division of Robert Half Personnel

# Breaking into a man's world

Over the last few years there has been a great emphasis on starting your own business. But despite Mrs. Thatcher's endorsement, there has been little enthusiasm for encouraging women to start on their own.

However, official figures show that 4 per cent of all economically active women are self-employed, compared to 9 per cent of men. Unofficial sources estimate that 6 per cent of all businesses are female-owned, and the number is growing.

Leah Hertz, herself a successful entrepreneur and the author of *The Business Amazons* a study of 50 American and 50 British women business owners, says "Starting your own business has been the traditional upward route for most minorities. Today women are finding that the rules are less restrictive in starting their own companies than in working for others. Denied access to positions of power and authority, they are looking to other sources and creating their own opportunities."

Autonomy and achievement are the main reasons for women starting up on their own. Money is rarely the motivation, although necessity may be. Women tend to seek out business possibilities where technical and financial entry barriers are low, and where managerial experience is not immediately important to success or failure.

In practice this leads women to set up "female-type" businesses which, says Ronnie Lessem, Director of the Business Development Programme at City University, and the Course Director of

## Money is rarely found to be the prime motivating force

Living Magazine's *Finding Your Niche* programmes, "are often the fastest growing business areas."

Women in general want to set up businesses that they care about, and have a real commitment to the product or the service. Women find it harder than men to start up, largely, Lessem says "Because of their fear of using or exploiting people gets in the way of using a network of friends or contacts the way that a man would." Yet once the business has started, he finds that "women have an enabling, nurturing ability quite different from men. They get the most from their employees. Women are concerned about the development of their staff, and run matriarchal organisations which are more creative and flexible than male led enterprises. But paradoxically, this can prevent women from growing large companies."

Ronnie Lessem thinks that many female-run businesses are the pattern for the future, especially in their use of part-time staff. "Women have an ability to do lots of things at the same time, they can operate in two or three different areas without difficulty."

Certainly most women business owners seek to structure their work to cope with the demands of family life. "Women who start their own businesses tend to



A growing number of women are now setting up their own business, and creating jobs that suit themselves better.

Corinne Julius considers this struggle to achieve autonomy and success

be younger or older than their male counterpart" says Ronnie Lessem "because they begin before, or after they have children." 74.5 per cent of women started in business only after they had had their children. Unlike women executives, only 39 per cent of whom had children, 74 per cent of women business owners had offspring.

Women who start enterprises are often profoundly influenced by their own family backgrounds. Leila Keenan, a 24-year old graduate, had both a mother and a grandmother who ran their own shops, but she had never contemplated her own business until one day she noticed that a delicatessen (where she had worked briefly for holiday money) was going bust and was up for sale.

She borrowed small sums of money from her family and friends and within a few months, without business training or experience, had created the Cheese Board, a specialist cheese shop. She found that she was not so keen on running it, and through boredom fell into the trap of expanding too quickly.

She has since been on an MSC at the London Business School which, she says "has transformed me from a self-employed person to a business woman."

Margaret Seymour started her own business at 37, when her three children were still quite young, helping a friend do up holiday cottages. Because of financial differences with her partner, she decided in 1980 to start her own company, Seymour Swimming Pool Services. Today she employs twelve people, has a turnover of £400,000, and was a finalist in this year's British Association of

Women Entrepreneurs "Business Women's Enterprise Award" competition.

Her problem was finance. She has now established a good reputation and says "Credibility is your greatest asset, you have to be reliable and honest." Her advice to other women is "to have a go - do not be overawed. If you can organise a family you can do anything."

Eugenie Maxwell was in her fifties when she inherited J. S. Crowther Ltd., a specialist paper bag manufacturing company. The operation was almost defunct. Mrs. Maxwell (a former actress, who could not read a balance sheet) set about saving the company. Five years later, the business has prospered and now sells not only bags to America, but has also ventured in specialist products - Princess Eugenie Tea and Cookies.

Raising the finance can be difficult, but, as Mrs. Maxwell says "All entrepreneurs experience this problem. It is easy to think it's because I am a woman, but usually it's because we have no track record."

Leila Keenan's advice is: "You need to be able to talk to your bank manager, and if you cannot, and be will not help, then you must change banks. Remember you are doing them a favour by banking with them, and not vice versa." There are many other sources of finance, and it is worth seeking advice from your local enterprise agency.

"No matter what the product or service is, it won't sell itself" says Margaret Seymour. "You have to have assessed the market and be able to sell it."

## 74 per cent of females in business now have offspring

is your enthusiasm that sells your product or service - but do not lose your integrity in the hard sell."

Most small business owners find life lonely and very demanding, but women entrepreneurs find it even more so. "I really do not have a peer group" says Leila Keenan "neither my friends nor my family really understand what I do. A lot of my friends seem to think that I am some kind of Arthur Daily always on the sidelines." It can be helpful to join some kind of network, like BAWE (British Association of Women Entrepreneurs) where you will get support and access to useful sources of information.

There is a great temptation to give up. Eugenie Maxwell says: "You have to have creativeness and then the courage to back your ideas up. You have to believe in yourself, learn to trust your own judgements. Confidence is all." "Don't give up" says Leila Keenan. "Be prepared for people to be nasty to you. Sometimes you feel that everyone is against you. Do not be afraid of failing. In the United States they accept failure, it shows you've tried."

For further information on starting your own business, send an A4 self-sealing SAE to Special Reports (Starts), The Times, 1 Pennington St, London E1.

1986's major opportunity for a proven pharmaceutical marketer: advance your career with a global top 20 company as:

## Marketing Director Ethicals mid-£30K's basic

Male or female, probably under 45 and a life science graduate with a business qualification, you will replace an incumbent (moving on within the group) to direct UK/Eire strategy and operations, maximising sales and profitability on all planned timescales. Your resources will be substantial - immediate access to the chief executive, a sales/marketing team of 120; the backing of a giant and creative research-based operation. Personal rewards and development opportunities will also be significant if you can demonstrate, and out merely assert:

- a successful and relevant track record in Anglo-Saxon markets.
- organisation, communication and leadership skills
- self-confidence, judgement, poise
- potential as a boardroom team-player

Write now, with impeccable CV presentation/history of achievements, or telephone Roger Stephens for a brief initial talk. Client and candidate identity fully-protected at this stage. Ref. 8610.

## Roger Stephens & Associates

Management Search • Selection • Development  
Chequers House, 1-3 Park Street, Old Hatfield, Hertfordshire AL9 5AT  
Telephone 0472 75301

## YOUNG ACCOUNTANTS

Could you help manage resources within the NHS?

Balancing NHS budget restrictions with the growing needs of 20th century health care is no small challenge. But you do not necessarily need to be fully qualified to become a Management Accountant with Hampstead Health Authority.

If you are capable with sound basic skills and want to grow fast into a highly responsible role, any one of these new appointments could represent a significant leap forward in your career. Right from the start you will have the advantage of working within your Unit instead of from a remote finance department. There you will gain valuable first-hand experience and have considerable freedom to develop your management and accountancy skills.

**Unit Management Accountants**  
Working within our Acute Care, Community Health or Mental Health Units. Responsibility comes early in these positions. Your primary task will be to assist senior management in the control of resources.

**Acute Unit**  
£14,060 - £17,446

The Royal Free Hospital, which in addition to being one of London's major General Hospitals, is an undergraduate teaching hospital with its Medical School on the premises. As financial adviser to the Unit General Manager of the Acute Unit, you will interface with major budget holders and the Medical School to determine how the budget of £42 million should be allocated. You will also act as the Director of Finance's representative at any Unit meetings.

## HAMPSTEAD HEALTH AUTHORITY

### ROYAL FREE HOSPITAL

## BANK LEGAL ADVISOR

The Legal Department of a major clearing bank, based in the City of London and with responsibility for the legal affairs of the Bank throughout the world, wishes to recruit a new lawyer.

He/she could be a solicitor with some 3-6 years experience with a top city firm, a barrister with the same years in practice at the Chancery Bar, or an employed barrister or solicitor with experience of banking and/or company law work and proven ability of a high order. Age will not be a determining factor but it is likely that the successful applicant would be 26-30 and would have a good university degree of not less than 2:1 or equivalent. He/she will have flair, drive and determination, as well as professional ability and the ambition to succeed in a bank where ability in the Legal Department is rewarded with high position up to general management level. The Legal Department is small and friendly and the work is varied and important.

The starting salary will depend on age and experience. It is anticipated however that it will be not less than £20,000 p.a. with the benefits usually associated with a position in banking management, including a profit sharing scheme.

Applications, in the strictest confidence, should be sent with c.v. to Box No. C04.

## Deputy County Treasurer

Salary up to £27,000 plus lease car or essential car user allowance.

Hertfordshire has a gross revenue budget of £510 million and employs 46,000 people.

Applications are invited from persons with an appropriate accountancy qualification and local government experience for the post of Deputy County Treasurer. The present holder, Mr. David Prince, leaves in October to become Director of Finance and Administration of Cambridgeshire.

The Deputy County Treasurer takes a leading role in the management of a department of 270 staff and in developing its contribution to effective financial management. He/she will be expected to make a positive contribution to the full range of the County Council's policy making processes and will have a key accountability for the further development and implementation of the corporate information technology strategy.

For further particulars contact Caroline Holloway on Hertford 555563.



Hertfordshire  
County Council  
An Equal Opportunity Employer

Applications, giving relevant career particulars and three referees, to be sent by Monday 21 July 1986, to M J Le Fleming, Chief Executive, County Hall, Hertford, SG13 8DE (reference CH).

## RECENTLY QUALIFIED ACCOUNTANTS

with top management potential

Central London £18,000 + excellent benefits package

Building substantially on past success, this international media group offers 2 key roles for ambitious, aggressive young CAs/CCAs/CMAs who can demonstrate the ability to account & plan for change.

These are opportunities in a motivated team with a brief to develop top quality financial controls to support the entrepreneurial management.

**FINANCIAL ACCOUNTANT** - the challenge of creating internal controls at the financial power-base of this £½ billion business, responding to the "hands on" executive style. Substantial computerisation changes are taking place, offering a stimulating career to a strong technical Accountant who thrives on fast-learning opportunities.

**DEVELOPMENT ACCOUNTANT** - an Analytical/Investigative role (with NO Audit association) to ensure the smooth development of accurate reporting of cost & revenue areas. A non-routine position giving immediate scope to impress by solving financial control weaknesses. Exposure to both micro and mainframe facilities.

Both positions require a determined achiever who enjoys being rewarded for effort & results. There is a record of promotion on merit - both in Central Finance and Operating Unit Management.

Candidates should be practical, qualified, aged 25-30.

Written replies & CVs should be addressed to: J. R. Adcock at 25 New Street Square, London EC4A 3LN (quoting ref. F6071). As replies will be forwarded direct to our client, please indicate in your letter any company to whom you do not wish your details disclosed.



Clark Whitehill Consultants  
Executive Selection

## Partner Designate

- Sussex

Our client, a well known progressive Sussex Practice is seeking a qualified accountant preferably with tax experience to join and later take over one of their branches.

The ideal candidate will either be recently qualified with 'Big 8' experience in London or a person in their early thirties, already in the profession seeking a prospective partnership.

Salary & relocation package, if necessary, will not be a problem to the right applicant.

Send CV to Alan Rayner or  
Tel. him on 0444/417125.



RECRUITMENT LTD

44 Commercial Square,  
HAYWARDS Heath W. SX RH15 1DW

## AUDIT SENIORS

Martin Greene,  
Chartered Accountants  
11 Cornwell Terrace,  
Regents Park  
London NW1 4QP

Due to expansion, we require several bright and self-motivated accountants who can take responsibility and deal directly with clients. Interesting and varied work on general and entertainment clients. Excellent pay and working atmosphere.

Tel: David Greene on 01-485 2811



THE UNIVERSITY OF DUNDEE  
The University, as part of its developing programme of links with industry, commerce and the community, has established two new Chairs sponsored with the assistance of Robert Fleming and Company and the Robert Trust.

**THE ROBERT FLEMING CHAIR IN FINANCE AND INVESTMENT**  
(ref. EST/13/86/C)

The Chair will be in the Department of Economics but the Professor will also contribute to teaching in the Department of Accountancy and Business Finance. Both Departments have a strong applied orientation and well developed contacts with industry and commerce. Applicants should have a research interest in financial institutions and markets. Finance industry experience would be an advantage.

**THE MATHEW CHAIR OF ACCOUNTANCY AND BUSINESS COMPUTING**  
(ref. EST/15/86/C)

The Chair will be in the Department of Accountancy and Business Finance. The Professor will participate in the teaching of some aspects of Accountancy and will play a key role in supervising computer studies with the teaching of Accountancy in the B.Sc. degree. The conduct, supervision and administration of research in appropriate aspects of Accountancy will also be expected. Further particulars of both posts may be obtained from the Personnel Office, The University, Dundee, DD1 4HN (telephone 0382 22151 ext. 4071). In written applications, with CV, and the names of 3 referees, should be sent by 1st August, 1986. Please quote appropriate reference.

Secre  
Access to  
YOUR CAREER  
Central London & E

EXCEPTIONAL SCOPE  
TO TRAIN  
LEGAL ASSISTANT

Mrs Brady  
Office Manager  
MURPHY DUNN & CO  
78 South Audley  
London W1Y 5

AMERICAN F  
PA £11,500

Dulcie Simp  
Appointments Ltd

BANKING

Opportunities in  
department  
CHARTERED  
SERVICES TO  
FOREIGN  
ACAs 27-35  
SERVIC

FO

tax Manager

هكذا من الأجر



# LA CRÈME DE LA CRÈME

## Secretaries

### A crucial step for your career

Central London & Ealing W.5 up to £10,700

Whatever stage you've reached in your career, you naturally want to work in an organisation which takes your ambitions seriously.

British Telecom does just that. Whether you join us straight from college or with years of experience, we actively encourage you to take training courses, build on your skills, and improve your promotion prospects in every way. And in an organisation the size of ours that means opportunities for career progression to the highest level.

It's all part of the dynamic approach we take to each aspect of our fast-moving high-technology business.

At the moment we are looking for Secretaries at various levels to join us at our attractive offices in Central London and Ealing.

Working for one of our senior managers you will need good audio (120 wpm) and/or shorthand (100 wpm) plus typing of at least 40 wpm. A good level of general education (a minimum of 4 'O' levels including English and Maths) and/or several years' experience is important.

Starting salaries will be in the range £8,272 - £10,727, including Inner London Weighting, depending on level of appointment and location. There are also a number of vacancies in Ealing for typists with WP experience.

To apply, please ring Tim Casey on 01-356 9734 for an application form or write with full CV to him at: British Telecom, 2nd Floor, Priory Fields House, 120 Aldersgate Street, London EC1A 4JQ.

British TELECOM

### DEVELOP YOUR SKILLS AT SENIOR DIRECTOR LEVEL

£10,000 NEG

The new subsidiary of a highly successful company is looking for someone with lots of initiative to go in from the start working for the senior director. Successful applicants will be given the opportunity to work with the most experienced and successful people in the company. You will be given the opportunity to work with the most experienced and successful people in the company. You will be given the opportunity to work with the most experienced and successful people in the company.

01-589 4422  
Senior Secretaries

### DESIGN YOUR FUTURE

£10,000

One of London's leading design agencies seeks a highly efficient French speaking PA/Secretary to work for the top Director. You will need to be energetic and self-motivated with the ability to cope with the most demanding of the very successful company. Your organisational and administrative skills will be tested to the full in this very demanding and varied position. Skills of 100/60, age 30+.

01-589 4422  
Senior Secretaries

### ENIGMATIC EXTRAORDINAIRE

£10,050 - £12,500

The young but already well established French speaking PA/Secretary to work for the top Director. You will need to be energetic and self-motivated with the ability to cope with the most demanding of the very successful company. Your organisational and administrative skills will be tested to the full in this very demanding and varied position. Skills of 100/60, age 30+.

01-589 4422  
Senior Secretaries

### "STUCK IN A RUT?"

£10,000

Then it's time to move on to a new challenge. If you have reached a dead end in your career and are looking for a new challenge, we have the perfect opportunity for you. We are looking for a highly motivated and energetic individual to join our team. You will be given the opportunity to work with the most experienced and successful people in the company.

01-589 4422  
Senior Secretaries

## EXECUTIVE SECRETARY

### Weybridge

Cullens Stores has recently relocated to modern offices in Weybridge. We now have a vacancy for a Senior Secretary to work for our Personnel Director and Chairman.

You must be a very competent and discreet secretary with excellent communication skills to provide the wide range of secretarial and confidential services required of you. You should have good organisational abilities, accurate typing and, preferably, shorthand skills of 100wpm. Word processing training will be given.

A high standard of personal presentation will be expected of the successful candidate, but be warned - this is not a role for a budding prima donna who isn't prepared to "muck-in" when crises arise.

This is, however, a rewarding and well paid job with a salary negotiable up to £10,000pa according to experience, with benefits such as staff discount on goods, free life assurance and, after a qualifying period, staff pension scheme.

For further details telephone our Recruitment Consultant, Mary Overton on 01-734 7282.

CULLEN

### El Banco Interamericano de Desarrollo ofrece posiciones en Washington, D.C., Estados Unidos de America, a secretarias-taquigrafas bilingues en español e inglés, ciudadanas del Reino Unido. Excelente sueldo, beneficios y condiciones de trabajo. Gastos de viaje e instalacion por cuenta del organismo. Ingreso, previo examen de mecanografia y taquigrafia en ambos idiomas.

Enviar curriculum con foto a:

Sra. A. Gutierrez  
Banco Interamericano de Desarrollo  
308-17th Street, N.W.  
Washington, D.C. 20577  
U.S.A.

### Personnel Secretary

London W1

CBS Records are one of the UK's leading record companies with many of our artists regularly featuring in the charts. Our Personnel Department which is located at CBS Head Office in London's West End currently has a vacancy for a first class Senior Secretary.

Probably aged in your mid to late 20's you will need excellent shorthand and typing skills plus significant experience of working at a senior management level. Your organisational and interpersonal ability will be complemented by the confidentiality and diplomacy this role naturally demands. A working knowledge of W.P.'s and P.C.'s will prove a distinct advantage.

In return we are offering a highly attractive salary plus a generous range of benefits which include a substantial discount on company products.

This is a high profile secretarial role in a busy, sometimes hectic office. If you feel you match up to our demanding standards, please phone Phillis Morgan, Personnel Manager on 01-724 6181 for an application form or write to her enclosing a detailed CV at CBS Records, 17/19 Sono Square, London W1.

### INTERNATIONAL CHARTERED SURVEYORS

We are looking for a flexible secretary with excellent skills, both shorthand and audio, to stand in for and provide additional support in our London office. A well rounded personality and a flexible attitude to work is essential in this young environment. Word processor training given plus excellent fringe benefits. Salary range £8,250 to £10,000 pa.

For more details please ring:

Jeanie Eveleigh  
22 Chancery Lane  
London WC2A 1LT  
01-405 6544

### EXCEPTIONAL SECRETARY TO TRAIN AS LEGAL ASSISTANT

The ideal candidate will be aged mid 20's with sound secretarial experience in an International fast moving environment where pressure and deadlines are a way of life.

A demonstration of figure ability is required and O level maths is essential since you will be expected to work in precise terms with financial information relating to International taxation.

Responsibilities include the preparation of correspondence and agreements requiring an excellent command of the English language.

We envisage a training period of approximately six months during which time you will receive expert guidance.

Gibson Dunn and Crutcher are a major American law firm with a branch office in London. We offer a negotiable salary.

Interested applicants may submit a C.V. to:

Mrs Brady  
Office Manager  
GIBSON DUNN & CRUTCHER  
73 South Audley St.  
London W1Y 5FF.

### Nationwide Building Society

is currently seeking to recruit a SENIOR SECRETARY TO HEAD OF TREASURY up to £10,000 pa

to work in its Central London Head Office

This position is the Senior Secretary in the Treasury Division which will require a highly professional standard, including diplomatic skills in meeting and dealing confidently with senior executives and directors of the Society and its professional contacts in the City of London.

A high standard of shorthand and typing (100wpm and 60gpm respectively) will be needed. Word processing experience would be an advantage, although not essential as training will be given if required.

A good educational background as a pre-requisite as the successful candidate must be in possession of a high standard of English Language.

The vacancy has arisen because of a period of maternity leave. In the event of the member of staff on maternity leave returning, an alternative position will be found in Head Office.

Please send full details of your age, experience and qualifications to reach us no later than Friday 16 July addressed to:

Diana Lee, Personnel Assistant  
Personnel Department  
Nationwide Building Society  
New Oxford House High Holborn  
London WC1V 6PW  
Nationwide Building Society  
an Equal Opportunity Employer

### ADMINISTRATOR

£11,000

A rare opportunity for a first class P.A. Sec to co-ordinate major business projects and become involved in decision making.

PUBLIC RELATIONS  
£9,700

Excellent development prospects working for P.A. Manager of this major Co. Good sec skills and ability to take initiative essential.

PERSONNEL ADMINISTRATOR  
£9,800 + Bonus

Become involved in this busy Personnel dept. Your typing and organisational abilities will be fully utilised.

Contact Linda Patrick  
01-493 8578  
MADISON  
RECRUITMENT  
100 New Bond Street  
London W1Y 5LF

### Secretary to General Counsel

POLYGRAM is mainly involved in records and tapes, compact discs and video.

We need a first-class Secretary with top skills (shorthand and audio) to work for our GENERAL COUNSEL who is also actively involved in our music/video company.

This is an extremely interesting but demanding position, requiring an excellent organiser, a calm disposition, tact and discretion. Ideally, you will be aged 28-35, have previous work in an international environment with WP and telex experience.

Based at Shepherds Bush, you will receive an excellent salary, annual bonus, LVs and 5 weeks holiday.

If you feel you possess the necessary qualities to fill this role, please write with detailed CV and daytime phone number to:

Joy Hamlyn, Personnel Officer, Polygram International Limited, 45 Berkeley Square, London W1X 5DB

polygram

### £12,000 p.a. + PERKS IN RICHMOND AREA

A senior shorthand W.P. secretary is sought by the Financial Director of a prestigious organisation situated in pleasant surroundings. If you have 120/60 shorthand/ copy typing plus extensive knowledge of the W.P., then this could be for you. Interviews as soon as possible.

Please ring Sue Carson or Marina Young on 948 2211

Alfred Marks Recruitment Consultants  
27c The Quadrant  
Richmond Surrey

ALFRED MARKS

### CITY BANK RECEPTIONIST WITH FRENCH

£7,500

Lovely job with responsibility and variety.

Much client liaison and banking staff at all levels.

Typing, switchboard and using your French daily.

Phone us now - position immediate.

International Secretaries  
01-491 2000

### A TOP PA FOR GERMANY

£14,000

Do client is one of Europe's most successful and fastest expanding food groups and they have retained us to find a highly bilingual, loyal and diplomatic secretary for one of their senior executives.

The job will be based just outside Düsseldorf but interviews will be conducted in London. Shorthand in German and English will be needed but equally important will be your ability to speak confidently across continents - particularly to New York. Benefits include 27 days holiday, Age 23+.

174 New Bond St, W1

International Secretaries  
01-491 2000

### ROBERT WALTERS ASSOCIATES RECEPTIONIST/SECRETARY

£8,000 NEGOTIABLE

This lovely Recruitment Consultants situated in the Haymarket will give you the opportunity to be more than just a receptionist!

As well as greeting clients, telephone liaison, accurate typing, a certain amount of initiative and organisational flair is needed.

We are seeking a smart, well spoken person with a friendly personality ideally in their twenties.

Interested applicants should contact Carolyn O'Brien on 01-930 7650 as soon as possible.

Contact Miss Reimertz on 01-225 8225

### AQUILLA

London's most exclusive Health and Fitness Centre has an excellent position for a smart, young person as a PA to Club Secretary. Plenty of scope for involvement and initiative. Must be very good at organising W.P.'s, typing skills required. Experienced in PR/Marketing, also computers (preferable ADP).

Contact Miss Reimertz on 01-225 8225

6/3 Sackville Street  
London W1X 2BR. 01-439 1771.

### AMERICAN BANK PA £11,500

Marvellous post for young PA/Secretary in International Investment Area. This post involves organising conferences and seminars throughout the UK, dealing with presentations and the Press. Some travel involved. You will have exc. skills, 100/70 and WP, confidence, excellent appearance and the ability to deal with the public at all levels. Age 25 - 30. Benefits mortgage sub. bonuses etc.

Tel: 01-430 1551/2653  
Dulcie Simpson  
Appointments Ltd

### ARCHITECTS NW1

Secretary required for varied role within lively practice in Camden Town. Excellent typing skills essential: initiative and enthusiasm appreciated. W.P. but no shorthand. Aged 21+. £8,225 + profit share and five weeks holiday.

Please ring Nancy Rossi at L.R.A. on 267 5681.  
No agencies

## BANKING & ACCOUNTANCY

### "Opportunities in two extremely stimulating and creative departments of a major international practice"

### CHARTERED ACCOUNTANTS FOR SERVICES TO THE FINANCIAL SECTOR AND FORENSIC INVESTIGATIONS CITY OF LONDON

ACA's 27-35 £20k-£30k+ Car

### SERVICES TO THE FINANCIAL SECTOR

Excellent career opportunities for CA's with the determination and drive to provide the highest calibre services to financial institutions. Candidates with the ambition to develop their specialist skills will probably either have experience of financial institutions from inside or will have been working with them in public practice.

The work is a challenging mix of audit, investigations, consultancy and development of the firm's business in the banking, insurance, broking and financial sectors.

### FORENSIC INVESTIGATIONS

A fascinating range of one-off investigation assignments concerning commerce, product liability, personal accident, libel, matrimonial and potentially criminal cases; in short - any legal dispute which might result in the award of damages.

The post will fit candidates either with relevant experience or with the ambition to develop the specialist skills required. It demands enthusiastic and dynamic accountants who can think logically, incisively and quickly. The abilities to write high quality reports, to speak articulately and to explain complex matters clearly to non-accountants are essential.

We have prepared a detailed information handout covering both departments which we will gladly send to those interested.

For more information, please contact George Ozmond B.A. (Oxon) or Stephen Hackett B.A. (Oxon) on 01-636 9801 or write with a copy of your C.V. to our London address quoting reference No. 678S.

410 Strand London WC2R 0NE Tel: 01-636 9801  
123a Bath Street Glasgow G2 45Q Tel: 041-226 3101  
Indus Buildings, Water Street, Liverpool L2 8PA Tel: 051-227 1412  
113/115 George Street, Edinburgh EC2 4JN Tel: 031-225 7744  
Book House, 77 Tottenham Street, Manchester M2 2EJ Tel: 061-236 1953

### Management Consultancy

Our client has opportunities for experts in corporate finance, computer systems and financial systems. Relevant experience can come from industry, profession, banking, consultancy and other areas. Age 25-35.

For a confidential discussion about these or any other opportunities in Scotland, telephone or write to Richard Smeed BA in Edinburgh or Charles Cottogno in London.

## SCOTLAND

### Merchant Banking

Edinburgh Glasgow. Neg. to £2M - There are two opportunities, one at director level and the other at senior executive level. Both call for prior experience in corporate finance, preferably in banking but possibly in the legal or accountancy professions. The age preferences are mid 30's and late 20's respectively.

63 George Street  
Edinburgh EH2 2JG. 031-226 6222.

### Corporate Finance

Edinburgh. There are three openings for young CA's with strong academic and professional track records.

(1) corporate planning in a commercial group  
(2) corporate finance in a merchant bank  
(3) corporate finance in stock-broking

6/3 Sackville Street  
London W1X 2BR. 01-439 1771.

Accounting Staff Appointments

ASA INTERNATIONAL

Edinburgh

### DEPARTMENTAL SECRETARY

Salary up to £9,687 inclusive

An experienced Secretary with first class skills is required to work in the Department of Electrical and Electronic Engineering.

The successful candidate will provide secretarial and administrative support to the Head of Department and other members of staff. The ability to organise the efficient running of the very busy and lively departmental office, which includes two other secretarial/administrative staff is essential as is a good telephone manner and excellent communication skills.

The work is varied and interesting, involving a great deal of contact with staff and students and applicants must have the confidence to deal with a wide variety of people and a willingness to become fully involved in the administration of the Department.

Application forms and further details are available from the Personnel Department, South Bank Polytechnic, Borough Road, London SE1 8AA. Telephone 01 528 3512 (answering service 9.00 am to 6.00 pm). This is a re-advertisement and previous applicants need not reapply.

Please quote Ref: ADM/80  
Closing date for applications: 25 July 1986  
An Equal Opportunities Employer

South Bank Polytechnic  
Teaching for tomorrow  
in the heart of London

### CITY RESEARCH

£10,000

Are you a graduate secretary with a flair for word processing looking to realise your full potential in your next City job? If so, a small, highly successful firm of headhunters is looking for you. As research assistant/secretary, you will be encouraged to learn the business and provide valuable research back-up with the aid of their new computer package. Candidates who have initiative and a desire to grow with the company, are aged 24-28, with good typing and preferably Wordstar experience, should ring 588 8535.

ALFRED MARKS

### Crone Corkill RECRUITMENT CONSULTANTS

### PA / WP OPERATOR

£9,000

Professional consultants seek a competent Wang WP operator with good organisational skills working for a Senior Manager. Supervisory experience helpful though not essential. Immediate position. To arrange an interview please tel Linda Heinkon on 828 6886 Alfred Marks Recruitment Consultants, 133 Victoria Street SW1.

ALFRED MARKS

### HANDS ON HEADS DOWN! NO THANKS

If you don't keep your eyes and ears open and learn all about what's going on, you won't be what we call a PA. We are an advertising agency and as PA to one of our Senior Directors there will never be a dull moment. As well as handling the advertising and PR for some of our very important clients, he heads up the agency's business development programme. Your function will be to keep the wheels turning smoothly and to help the Director with all aspects of his work. Following up projects while he is otherwise engaged. Word processing experience and accurate typing are essential, but your shorthand needs need not be the worst. You will be trained on an Apple Computer Graphics programme which we use for presentations.

Richard Handcock and tell him about yourself. He'll tell you a bit more about what he wants in a PA. Start at £9,000 (1986 holiday arrangements included).

St James's Corporate Communications  
4/7 Red Lion Court, Fleet Street,  
London EC4A 3EB. Tel 01 583 2525.

### PA - MARKETING

Self motivated PA to work for businessman running a highly successful group of companies in marketing, sales-promotion and publishing, serving "Blue-chip" multinational clients. Turnover exceeding £1 million.

Enthusiasm and a bright personality an asset, together with a knowledge of marketing, a willingness to become involved in all aspects of the business and usual secretarial skills. Prestigious offices in Godalming, Surrey.

Tel. for an application form: 04868-25463.

# CRÈME DE LA CRÈME

**FAST GROWING ADVERTISING AGENCY COVENT GARDEN**

Secretaries are required in our Account Handling Department.

You should have good secretarial skills (65wpm typing and 90 wpm shorthand) plus Wang WP experience (although cross training will be given). Other essentials include a sense of humour and dedication!

Salary £8,500 pa.

Send recent photo and CV to:

Julie McIlraith  
41-44 Great Queen Street  
London WC2B 5AR  
POSITIVELY NO AGENCIES

**TOP W.P. TEMPS START NOW!**

£7.00 for one job  
£6.50 for others  
£6.00 for sales

**WEST END & CITY AREAS**

**CONVEYANCING P.A./AUDIO**

For medium sized firm in W1. Excellent benefits. Immediate interviews.

£9,650

**WANG OP./RECEPTIONIST**

Variety guaranteed. Greeting clients, answering phone, working for a lively group in this small office in Lambeth.

£8,000

**XEROX 860 OP.**

Work in the stimulating environment of management consultants in SW7. Day department where your skills and experience will be recognised.

£8,000 neg.

**Training and cross training for Wang and IBM display writer.**

**ABLEMAN EMPLOYMENT AGENCY**

01 405 7201  
(9 a.m. to 6 p.m.)

**CALLING TOP TEMPS! UP TO £5.50 PA!**

We have a selection of exciting temp bookings for senior staff/secretaries with 100/100 wpm typ. in particular O/NET/ET/ST/AM/PL/AL/WRITER/PA/PC/WANG/MULTITASKING & WORDSTAR.

Join our professional team today!  
MEMO DAILY OFFERS  
01-232 8427  
4 POINT STREET  
LONDON SW1

**ESTATE AGENTS**

Proven office in Brick Lane. £1.2m turnover. Negotiator for flat and house sales. No agency fees. Excellent benefits. High salary. Immediate interview. Call for a full leaflet.

Leslie Marshall and Co  
603 5181. Refs MNW

**MEDICAL SECRETARY**

With some reception duties for first class private medical practice. Wimpole Street, W.1. Varied duties as part of small team. Good audio typing. Excellent benefits. Salary circa £7,800.

Tel: 486 7876.

**RESPONSIBILITY. INTEREST. FUN.**

... for an experienced WP operator.

We are looking for a capable and enthusiastic person to control and operate our word processor system. We are a unique company of writers, working in Covent Garden. We write special videos, scripts and company newspapers for all manner of businesses. We have two (CL) DRS 8801s and a great deal of work. The job is interesting, varied and will include some admin. We'll pay £9,000 as (temp) maybe after six months to the right person who can work in an often hectic atmosphere which doesn't always stop at 5.30 pm. Please write to Jeremy Best, Writers in Business Limited, 32 King Street, Covent Garden, London, WC2E 8JD.

**WANG IN BUSINESS**

Do you enjoy long term assignments that offer the opportunity of overtime and, if you are interested, a permanent position? This leading City Merchant Bank has sought our assistance in recruiting temporary long term secretaries with excellent Wang and administrative skills. Call us now for more information.

**WANG IN THE CITY**

Do you enjoy long term assignments that offer the opportunity of overtime and, if you are interested, a permanent position? This leading City Merchant Bank has sought our assistance in recruiting temporary long term secretaries with excellent Wang and administrative skills. Call us now for more information.

**HARLEY STREET**

Secretary required for Gen. Secy. Suggest that August. Medical experience preferred. Apply in writing, with CV, to:

Kate Fox  
134 Harley Street  
London W1N 1AH

**Efficient, experienced temporary secretary required for small busy office approx. £4.50 p.h.**

Phone 01-486 7333.

**SECRETARY**

Previous experience CHELSEA ESTATE AGENTS

Apply: CALLANDER WRIGHT  
01-581 8431

**Medical Secretary WC1**

Experienced medical secretary required for pleasant private practice. Excellent benefits. £7,000 to £8,000 p.a. according to exp. and experience.

Please telephone 01 387 2160 for further details.

**Search for Heiress**

As assistant to The Probate Court in Copenhagen in the estate of Viggo Friis-Jensen, born 18.11.1912 and deceased in Copenhagen 1.10.1985, I am searching for the deceased's daughter Gladys Elizabeth, born 19.1.1944 in the deceased's marriage with Gladys Elizabeth Jensen, born Plickard, and according to information received, left Denmark for England (presumably Newcastle upon Tyne) about 1951.

Please address information of the deceased's daughter Gladys Elizabeth to:  
Advokat Niels Kalhke  
Kobmagergade 3,  
DK-1150 Copenhagen K,  
Denmark

**NEWSPAPER ADVERTISING**

American style. Daily Fleet St. £12,000 p.a. need young PA. Sec. with good admin. skills. Salary £5,000 p.a. plus benefits. Call for details. Tel: 01-232 8427.

**SECRETARY/RECEPTIONIST**

£6,000 for busy church based secretary. Excellent benefits. Call for details. Tel: 01-232 8427.

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

# PERSONAL COLUMNS

**ANNOUNCEMENTS**

**WANTED**

**RESISTA CARPETS SALE NOW ON**

Wool mix Berbers from £3.95 per sq yd + VAT. 80% wool Heavy Domestic Wilton £13.95 per sq yd + VAT. Carpets £1.95 per sq yd + VAT & many other great reductions.

255 New Kings Road  
Parsons Green, SW6  
Tel: 01-731 2588  
Free estimates - Expert fitting.

**ANNOUNCEMENTS**

**BIRTHDAYS**

**SARAH DANIELYAR** Happy 21st all our love. Leah, Doris & Oscar. 01-232 8427.

**SERVICES**

**COSMETICS COMPANY**

An ideal opportunity for a bright well-spoken person to learn our business in South Kensington. Typing required.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**LEGAL SERVICES**

**CONVEYANCING** by Fully Qualified Solicitors £160 - V.A. (incl. Stamp Duty) 01-486 7333

**SMALL FIRM OF CHELSEA SOLICITORS**

require audio typist for litigation. Pleasant working conditions, good salary and according to exp.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**ANNOUNCEMENTS**

**Cancer**

Together we can beat it.

Help us over one third of all research into the prevention and cure of cancer in the UK.

Help us by sending a donation or make a legacy to:

**Cancer Research Campaign**

2 Carlton House Terrace,  
Dept 110, London SW1Y 5AR

**British Heart Foundation**

The heart research charity.

102 Gloucester Place,  
London W1H 4DH.

**SEARCH FOR HEIRESS**

As assistant to The Probate Court in Copenhagen in the estate of Viggo Friis-Jensen, born 18.11.1912 and deceased in Copenhagen 1.10.1985, I am searching for the deceased's daughter Gladys Elizabeth, born 19.1.1944 in the deceased's marriage with Gladys Elizabeth Jensen, born Plickard, and according to information received, left Denmark for England (presumably Newcastle upon Tyne) about 1951.

Please address information of the deceased's daughter Gladys Elizabeth to:  
Advokat Niels Kalhke  
Kobmagergade 3,  
DK-1150 Copenhagen K,  
Denmark

**NEWSPAPER ADVERTISING**

American style. Daily Fleet St. £12,000 p.a. need young PA. Sec. with good admin. skills. Salary £5,000 p.a. plus benefits. Call for details. Tel: 01-232 8427.

**SECRETARY/RECEPTIONIST**

£6,000 for busy church based secretary. Excellent benefits. Call for details. Tel: 01-232 8427.

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**ANNOUNCEMENTS**

**WANTED**

**RESISTA CARPETS SALE NOW ON**

Wool mix Berbers from £3.95 per sq yd + VAT. 80% wool Heavy Domestic Wilton £13.95 per sq yd + VAT. Carpets £1.95 per sq yd + VAT & many other great reductions.

255 New Kings Road  
Parsons Green, SW6  
Tel: 01-731 2588  
Free estimates - Expert fitting.

**ANNOUNCEMENTS**

**BIRTHDAYS**

**SARAH DANIELYAR** Happy 21st all our love. Leah, Doris & Oscar. 01-232 8427.

**SERVICES**

**COSMETICS COMPANY**

An ideal opportunity for a bright well-spoken person to learn our business in South Kensington. Typing required.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**LEGAL SERVICES**

**CONVEYANCING** by Fully Qualified Solicitors £160 - V.A. (incl. Stamp Duty) 01-486 7333

**SMALL FIRM OF CHELSEA SOLICITORS**

require audio typist for litigation. Pleasant working conditions, good salary and according to exp.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**ANNOUNCEMENTS**

**Cancer**

Together we can beat it.

Help us over one third of all research into the prevention and cure of cancer in the UK.

Help us by sending a donation or make a legacy to:

**Cancer Research Campaign**

2 Carlton House Terrace,  
Dept 110, London SW1Y 5AR

**British Heart Foundation**

The heart research charity.

102 Gloucester Place,  
London W1H 4DH.

**SEARCH FOR HEIRESS**

As assistant to The Probate Court in Copenhagen in the estate of Viggo Friis-Jensen, born 18.11.1912 and deceased in Copenhagen 1.10.1985, I am searching for the deceased's daughter Gladys Elizabeth, born 19.1.1944 in the deceased's marriage with Gladys Elizabeth Jensen, born Plickard, and according to information received, left Denmark for England (presumably Newcastle upon Tyne) about 1951.

Please address information of the deceased's daughter Gladys Elizabeth to:  
Advokat Niels Kalhke  
Kobmagergade 3,  
DK-1150 Copenhagen K,  
Denmark

**NEWSPAPER ADVERTISING**

American style. Daily Fleet St. £12,000 p.a. need young PA. Sec. with good admin. skills. Salary £5,000 p.a. plus benefits. Call for details. Tel: 01-232 8427.

**SECRETARY/RECEPTIONIST**

£6,000 for busy church based secretary. Excellent benefits. Call for details. Tel: 01-232 8427.

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**ANNOUNCEMENTS**

**WANTED**

**RESISTA CARPETS SALE NOW ON**

Wool mix Berbers from £3.95 per sq yd + VAT. 80% wool Heavy Domestic Wilton £13.95 per sq yd + VAT. Carpets £1.95 per sq yd + VAT & many other great reductions.

255 New Kings Road  
Parsons Green, SW6  
Tel: 01-731 2588  
Free estimates - Expert fitting.

**ANNOUNCEMENTS**

**BIRTHDAYS**

**SARAH DANIELYAR** Happy 21st all our love. Leah, Doris & Oscar. 01-232 8427.

**SERVICES**

**COSMETICS COMPANY**

An ideal opportunity for a bright well-spoken person to learn our business in South Kensington. Typing required.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**LEGAL SERVICES**

**CONVEYANCING** by Fully Qualified Solicitors £160 - V.A. (incl. Stamp Duty) 01-486 7333

**SMALL FIRM OF CHELSEA SOLICITORS**

require audio typist for litigation. Pleasant working conditions, good salary and according to exp.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**ANNOUNCEMENTS**

**Cancer**

Together we can beat it.

Help us over one third of all research into the prevention and cure of cancer in the UK.

Help us by sending a donation or make a legacy to:

**Cancer Research Campaign**

2 Carlton House Terrace,  
Dept 110, London SW1Y 5AR

**British Heart Foundation**

The heart research charity.

102 Gloucester Place,  
London W1H 4DH.

**SEARCH FOR HEIRESS**

As assistant to The Probate Court in Copenhagen in the estate of Viggo Friis-Jensen, born 18.11.1912 and deceased in Copenhagen 1.10.1985, I am searching for the deceased's daughter Gladys Elizabeth, born 19.1.1944 in the deceased's marriage with Gladys Elizabeth Jensen, born Plickard, and according to information received, left Denmark for England (presumably Newcastle upon Tyne) about 1951.

Please address information of the deceased's daughter Gladys Elizabeth to:  
Advokat Niels Kalhke  
Kobmagergade 3,  
DK-1150 Copenhagen K,  
Denmark

**NEWSPAPER ADVERTISING**

American style. Daily Fleet St. £12,000 p.a. need young PA. Sec. with good admin. skills. Salary £5,000 p.a. plus benefits. Call for details. Tel: 01-232 8427.

**SECRETARY/RECEPTIONIST**

£6,000 for busy church based secretary. Excellent benefits. Call for details. Tel: 01-232 8427.

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**ANNOUNCEMENTS**

**WANTED**

**RESISTA CARPETS SALE NOW ON**

Wool mix Berbers from £3.95 per sq yd + VAT. 80% wool Heavy Domestic Wilton £13.95 per sq yd + VAT. Carpets £1.95 per sq yd + VAT & many other great reductions.

255 New Kings Road  
Parsons Green, SW6  
Tel: 01-731 2588  
Free estimates - Expert fitting.

**ANNOUNCEMENTS**

**BIRTHDAYS**

**SARAH DANIELYAR** Happy 21st all our love. Leah, Doris & Oscar. 01-232 8427.

**SERVICES**

**COSMETICS COMPANY**

An ideal opportunity for a bright well-spoken person to learn our business in South Kensington. Typing required.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**LEGAL SERVICES**

**CONVEYANCING** by Fully Qualified Solicitors £160 - V.A. (incl. Stamp Duty) 01-486 7333

**SMALL FIRM OF CHELSEA SOLICITORS**

require audio typist for litigation. Pleasant working conditions, good salary and according to exp.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**ANNOUNCEMENTS**

**Cancer**

Together we can beat it.

Help us over one third of all research into the prevention and cure of cancer in the UK.

Help us by sending a donation or make a legacy to:

**Cancer Research Campaign**

2 Carlton House Terrace,  
Dept 110, London SW1Y 5AR

**British Heart Foundation**

The heart research charity.

102 Gloucester Place,  
London W1H 4DH.

**SEARCH FOR HEIRESS**

As assistant to The Probate Court in Copenhagen in the estate of Viggo Friis-Jensen, born 18.11.1912 and deceased in Copenhagen 1.10.1985, I am searching for the deceased's daughter Gladys Elizabeth, born 19.1.1944 in the deceased's marriage with Gladys Elizabeth Jensen, born Plickard, and according to information received, left Denmark for England (presumably Newcastle upon Tyne) about 1951.

Please address information of the deceased's daughter Gladys Elizabeth to:  
Advokat Niels Kalhke  
Kobmagergade 3,  
DK-1150 Copenhagen K,  
Denmark

**NEWSPAPER ADVERTISING**

American style. Daily Fleet St. £12,000 p.a. need young PA. Sec. with good admin. skills. Salary £5,000 p.a. plus benefits. Call for details. Tel: 01-232 8427.

**SECRETARY/RECEPTIONIST**

£6,000 for busy church based secretary. Excellent benefits. Call for details. Tel: 01-232 8427.

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**FLATSHARE**

CLAPHAM COMMON SW21 1PW  
1 to 1 share flat etc. c. 1 with 2 bedrooms. Tel: 01-276 3308 01 226 7486 114

**ANNOUNCEMENTS**

**WANTED**

**RESISTA CARPETS SALE NOW ON**

Wool mix Berbers from £3.95 per sq yd + VAT. 80% wool Heavy Domestic Wilton £13.95 per sq yd + VAT. Carpets £1.95 per sq yd + VAT & many other great reductions.

255 New Kings Road  
Parsons Green, SW6  
Tel: 01-731 2588  
Free estimates - Expert fitting.

**ANNOUNCEMENTS**

**BIRTHDAYS**

**SARAH DANIELYAR** Happy 21st all our love. Leah, Doris & Oscar. 01-232 8427.

**SERVICES**

**COSMETICS COMPANY**

An ideal opportunity for a bright well-spoken person to learn our business in South Kensington. Typing required.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-571 1100 (5.30-5pm).

**LEGAL SERVICES**

**CONVEYANCING** by Fully Qualified Solicitors £160 - V.A. (incl. Stamp Duty) 01-486 7333

**SMALL FIRM OF CHELSEA SOLICITORS**

require audio typist for litigation. Pleasant working conditions, good salary and according to exp.

Tel: Emma Beattie on 01-571 8053 (9-5pm)  
01-57







CRICKET: HOLDERS KNOCKED OUT OF SECOND ROUND OF THE NATWEST TROPHY

Nicholas's men prove again to be their own worst enemies

By John Woodcock, Cricket Correspondent

SOUTHAMPTON: Worcester beat Hampshire by 66 runs. Hampshire displayed their genius again yesterday in the NatWest Trophy for losing one-day matches which they are desperately keen to win. Worcestershire outplayed them in lovely weather and before a large and disappointed crowd. Chasing 279 without Greenidge, who has a broken toe, was more than Hampshire could manage. Of Worcestershire's total, their opening pair, D'Oliveira and Currie, scored nearly half. D'Oliveira played well while making the early running; Currie, after a slow start (17 in the first 19 overs), began to find the gaps where he had previously been finding the fields. Currie stayed until the 52nd over, and when he was out Patel and Rhodes played tip-and-run to good effect. Hampshire were greatly agitated by an incident involving Hick. It happened after D'Oliveira had been caught at the wicket. Marshall was in the second over of his second spell and Hick, pushing firmly at his first ball without quite getting across to it, edged it straight to the gully, where Robin Smith held a nice knee-high catch. To Hampshire's amazement Hick stood his ground and umpire Birkenshaw shared the batsman's view that it was a bump ball. No one knows better than the striker whether in playing his stroke he has squeezed the ball into the ground. Hick thought he had, though there was no knowing it from a distance. In the event it was of small consequence. Hick soon being caught at the wicket at the second attempt by Parks, high and wide to his right, off Connor. Marshall, who has had the measure of Hick this season, had just come off. Connor, who was admirably steady (his six overs at the start of the day cost only five runs, three of them off no-balls), and Cowley both pegged Worcestershire down. James and Nicholas, on the other hand, conceded 100 runs off their 14 overs, bowling while Worcestershire were on the attack. In the field, Marshall ran Smith out with a fast, low return from deep square leg, when Smith was going for a second, and Terry was athletically ubiquitous. When Hampshire batted Radford began with exactly the sort of spell that had been hoped for from him in the recent Test match. Bowling slower than he did there he accounted for Christopher Smith in his second over and Terry in his third. Fifteen overs later, with Nicholas and Robin Smith picking up steam, Hampshire were in contention. But, in an over in which he also bowled four no-balls and got hit for four, Inchmore won a leg-before decision against Nicholas, and when, soon afterwards, Robin Smith drove Newport hard and low to mid-off the batsmen most likely to play the long innings which Hampshire needed were gone. Hampshire were greatly agitated by an incident involving Hick. It happened after D'Oliveira had been caught at the wicket. Marshall was in the second over of his second spell and Hick, pushing firmly at his first ball without quite getting across to it, edged it straight to the gully, where Robin Smith held a nice knee-high catch. To Hampshire's amazement Hick stood his ground and umpire Birkenshaw shared the batsman's view that it was a bump ball. No one knows better than the striker whether in playing his stroke he has squeezed the ball into the ground. Hick



Star stand-in: Robison pulls during his lusty 66 as Boycott's replacement for Yorkshire

Late gloom for Middlesex as Jarvis strikes twice

By Peter Ball

HEADINGLEY: Middlesex, needing 206 to beat Yorkshire, are 123 for four wickets. Chasing the readily accessible target of 206, Middlesex's apparently confident progress was interrupted by bad light and the young Yorkshire pace-bowler, Paul Jarvis, yesterday. As the groom gathered, Jarvis returned for two single over spells to remove Gattling and Butcher, the Middlesex rangers, and throw the game into the balance. The departure of Butcher, who had been batting with serenity to keep his side on target after a cautious start, immediately had the umpires hastily consulting their light-meters, an action they could have taken with equal justice at any time in the previous hour. Radley and Dowton needed little invitation to leave the field for the loss of Butcher suddenly made Yorkshire's total far more sizeable than it had done at the end of their innings. Yorkshire's decision to bat

Kent outclassed as Notts stroll to an easy victory

By Richard Streeton

TRENT BRIDGE: Nottinghamshire beat Kent by 6 wickets. Nottinghamshire, last year's beaten finalists, dominated this second-round NatWest Trophy match. They won with 18 overs in hand, an unusually high margin between teams of this calibre. On a lively pitch Kent failed to capitalize on a good start. Nottinghamshire, needing 162, lost three wickets in successive overs near the end. Before Rice finished the game with a legside six off Ellison, Broad, who took the man-of-the-match award, and Robinson launched Nottinghamshire's reply with a confident stand of 120 in 30 overs. Broad gave one difficult chance against Underwood, but neither man was any real difficulty against bowling which, too often, was loose. Robinson, who pulled Underwood for a massive six, was caught behind as he swished outside the off stump. Randall retired but after being struck on the hand by Ellison, while Broad always drove and pulling freely, was splendidly caught by Benson at square leg. Johnson was well caught at slip and Hadlee by the wicket-keeper, but Kent's rally had come too late. Kent looked thoroughly outclassed at times and this performance will bring some hard thinking in its wake before Saturday's Benson and Hedges Cup final at Lord's. It was an unfortunate loss to lose. Bazing looked a nasty proposition first thing, but his accuracy pitched from which the ball frequently lifted higher than expected. The conditions did not seem to change greatly later, but Kent's bowlers seldom posed the same threat. Kent's opening batsmen were separated, the innings subsided rapidly, and there was never a hint that a recovery might be mounted. Nottinghamshire, by contrast, were zealous and efficient in every department. The most significant contribution towards Kent's collapse was by Kevin Evans, an all-rounder who makes only occasional first-team appearances, and French, the wicket-keeper. Evans, aged 22 and 6ft 2in tall, took four wickets in two economic spells of brisk medium-paced bowling. He played in place of Birch, who was injured, and was sixth-choice bowler in the pecking order. French accepted three superb catches, diving full length each time, and his selection by England has clearly spurred him to new heights in recent days. Benson and Hinks kept their nerve, and played with considerable skill as they put on 72 together in 23 overs. They had some minor good fortune, the nearest to a seven for seven coming when Hinks, on 38, gave a hard chance to Rice, at slip, off Hemmings. They were separated when Benson went to drive Evans and snatched a catch to slip. In his next over he knocked back Tavaris's off-stump as the former England player drove loosely. Hinks was next to go when Hadlee returned for a second spell and was bowled in the middle-stump as he played half forward to the New Zealander's second ball. Hadlee gave Chris Cowdrey a grueling time before he bowled him 500 afterwards. Taylor and Bapiste both drove catches to mid-on as Kent desperately tried to accelerate. Graham Cowdrey was the first of French's victims when Hadlee returned for one over, and there could be no recovery for Kent from 136 for seven from 51 overs. Notts retained tight control and Hadlee was not even summoned to complete his full allocation of 12 overs.

ATHLETICS Lewis has no answer to Johnson or Imoh

From Pat Butcher, Athletics Correspondent, Moscow

Ben Johnson certainly has the better of Carl Lewis at the moment, beating the American quadruple Olympic champion for the second time this season, but doing it last night in the Lenin Stadium at the Goodwill Games with the superb time of 0:15 seconds, the second fastest ever, on 100 metres, second outside the world record. Lewis did not even have the recompense for his own fast time in second place, for he was beaten into third by Chidi Imoh, of Nigeria, who also finished second in Johnson's World Cup in Canberra last year in Lewis's absence. Johnson did 10 seconds in Australia, the same time as the stadium clock stopped at last night, but the time was revised downwards as his best has been so many times in these games, giving rise to some suspicion by the Americans of tampering, but there could not have been any tampering with the result of the race. It was a nervous start, with Johnson responsible for one of the 'breaks' before the gun. But it would not have done him much good because his blocks slipped when they finally got away. Johnson had a slight lead on Lewis at half way and on three other times in this excellent field, Imoh, Harvey Glance and Michael Morris. But then Johnson really stretched away from the pack and won clearly from Imoh, who clocked 10:04, to Lewis's 10:06. Edwin Moses had to work hard for his 111th straight victory in the 400 metres hurdle, but the American's championship among his competitors that Moses is so over-protective of his winning streak that he will either only race against tough opposition when he is on his best form, or against weaker fields. Accordingly, after an 18-month lay-off through injury, Moses went to a small race in Finland a fortnight ago, and ran an unpressed sub-49 seconds. But he did not run to the American's championship standards, where the first two were automatically selected for these Goodwill Games. Moses relied on an invitation in tandem with his job for WTBS, the television company which is funding these games. Moses's own nervousness was apparent from his false start, and the constant tying and retying of his shoelaces. Toma Tomov, of Bulgaria, led Moses until the seventh hurdle, and Aleksandar Stankov, of Macedonia, all the way to the line. But the double Olympic champion had the last laugh; his 47.94 seconds is the fastest in the world this year, taking 0.01 seconds off Andre Phillips best Grand Prix meeting of the season. Valkhunar Vagorashvili, with an awesome winning score of 5:51 pts, led a clean Soviet sweep of the men's modern pentathlon contest in Moscow. A close second was Anatoly Avdyev, with 5,521 pts, and third Igor Shvarts, 5,495 pts.

Balderstone takes charge for Leics

By Marcus Williams

BRISTOL: Leicestershire, who served victory in hand need 52 runs to beat Gloucestershire. Gloucestershire, the county championship leaders, mustered only 177 with indifferent batting against Leicestershire yesterday and were heading for defeat when bad light intervened. Thanks to a stout innings by the veteran Balderstone, who ended with 66 including nine fours over a large outfield, Leicestershire secured victory at 98 for no wicket in the 32nd over. But they lost three wickets for nine runs in seven overs either side of tea as Gloucestershire regained just a glimmer of hope. Steve Cobb, who had made only 23, was struck down the leg side off Gavnev, then Stovold sickly held a chest-high catch from Gowder round the corner, and made a greater meal of taking Balderstone at first slip off Walters (16, w, 6). Walsh was Gloucestershire's main chance of salvation after Lawrence departed the scene with a recurrent groin strain, having bowled eight overs into a stiff breeze in considerable dis-

Collapse costs Essex dearly

By Ivo Tennant

EDGBASTON: Warwickshire beat Essex by 64 runs. Essex, the NatWest Trophy holders, were on course for another victory yesterday when their middle order, lacking the injured Fletcher, collapsed in a disastrous 10 overs. Essex, who had put them in on a pitch tinged with green. The first two wickets went for 21 and the last seven for 63. Sandwiched between these mishaps, Wright scored with a solid 43. Although Curran threatened briefly to bolster West Country spirits, Benjamin produced a good ball immediately after lunch to uproot Curran's middle stump. Then in the space of eight overs, 114 for three became 134 for seven. Wright, who set back by Collins and victim of a spectacular run out full length to transfer Willey's throw from backward point into the stumps. In an accurate spell, Gooch dismissed Smith, who failed to

Glamorgan fail to hit target

By Peter Marsson

Sussex's 269 for nine was too great a target for Glamorgan at Taunton yesterday. In their victory by 29 runs, meant that Sussex had gained revenge, having been comfortably beaten by Glamorgan in the second round in the NatWest Trophy at Cardiff last season. Allan Green's innings of 102 was the reason why, Glamorgan needed to score at between four and five runs an over to win, and that proved to be beyond them. Sussex had faltered at the start of their innings when Leuzhan bowled the first four batsmen, but then Green was in fine form and his influence in partnerships with Parker and Iman enabled Sussex to draw away, with Green reaching a good half century off 76 balls as Sussex got to 92 for two from 26 overs. Surrey's rounded performance at Derbyshire, whom they beat by 62 runs. Set to make 230 to win, Barnett had played his part in an innings of 47, but Anderson and Morris went for naught, and the middle order sagged badly as Needham and Pocock combined to take six wickets. Having been invited to bat, Surrey's response had been to make occasional breakthroughs. But with the score at 33, Butcher fell to an excellent catch in the gully by Morris off Jean-Jacques, and from then Surrey were made to work hard for their runs.

Rose six comes too late

By Alan Gibson

TAUNTON: Glamorgan beat Somerset by three runs. In an exciting finale at Taunton, Somerset just failed in a dramatic push for victory. They needed 18 runs to win in the last over against Lancashire and then 10 off the last two balls. Rose failed to hit the penultimate ball to level the match, but lashed the final one for a six. Somerset won the toss and put Lancashire in. It was a sunny morning, though it became cloudy in the afternoon. The pitch, so far as I could observe, played soundly. There was a large crowd, much better behaved than the one on Sunday. Lancashire were bowled out in the last over for 221, which is a good score in a 60-overs match. In the early stages it seemed that they might be heading for higher totals. They went at four runs an over in the opening partnership. They were helped by some rather casual catching and out-cricked from Somerset, although taken as a whole, Somerset's batting was fairly good. The Somerset supporters nervous and the Lancastrians (of whom there were a large number) eager, but at 205 he was run out, thanks to a splendid throw by Rose and after that it was just a matter of scrabbling around. Somerset lost Feltham almost at once. Roebuck was out at 30 in the 14th over. Nothing in it so far. Then came Richards, which I felt to be the second critical moment of the day, since he had two ducks immediately behind him. Richards looked solid and had reached 50 when he was out at 109. This was blown to Somerset by the 35 overs. 115 for three, the play was not better balanced.

YESTERDAY'S NATWEST TROPHY SCOREBOARDS

Table with 2 columns: Team and Score. Includes Hampshire v Worcs (279-66), Derbyshire v Surrey (279-66), Gloucs v Leics (177-52), Notts v Kent (162-6), and Warwickshire v Essex (134-64).

Table with 2 columns: Team and Score. Includes Glamorgan v Sussex (221-29), Somerset v Lancs (221-18), and Warwicks v Essex (134-64).

Determined Plumb rewarded

LAKENHAM: New Zealand, with all first innings wickets standing, are 201 runs behind Minor Counties. The sun stayed away for most of the day but Lakenham still appeared on the ground. To mark the visit, British Telecom sponsored the match and unveiled a new electronic scoreboard. Better still, Plumb, a Norfolk man who lives in Essex and plays his club cricket in Hertfordshire, took the day's honours after the Minors had cleared to bat. Plumb and Greenswood showed admirable resolve on a slow wicket that demanded line and length from the bowlers. Plumb maintaining a run of good form in making a patient 69 before being trapped, upsetting the wrong in Brian Gray. Riddell and Pappas, the Durham left-handers, pushed things along in the afternoon before Riddell departed at mid-wicket and after tea the tail subsided to 209. Gray's impressive slow left arm rewarded with five for 54. Disappointingly, only four overs before they took an offer of bad light rather than see out the lively opening bowling of Murphy and Merry.

Championship Table

Table with 5 columns: Team, W, L, D, T, Pts. Lists teams like Gloucestershire, Lancashire, and Warwickshire with their respective records.

Warwicks v Essex

Scoreboard for Warwickshire v Essex. Lists batsmen like M. Jones, S. Cobb, and bowlers like Gavnev, Stovold, and Lawrence.

Sussex v Glamorgan

Scoreboard for Sussex v Glamorgan. Lists batsmen like M. Jones, S. Cobb, and bowlers like Leuzhan, Parker, and Iman.

Yorkshire v Middlesex

Scoreboard for Yorkshire v Middlesex. Lists batsmen like J. Gattling, P. Jarvis, and bowlers like Gattling, Butcher, and Jarvis.

ENTERTAINMENTS

Advertisement for ENTERTAINMENTS listing various venues like Victoria & Albert Museum, Art Galleries, and Cinemas with their respective programs and showtimes.

Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1

6.00 Ceefax AM. 6.50 Breakfast Time with Selina Scott and Guy Michelmore. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55. News at 6.57, 7.27, 7.57 and 8.27. National and international news at 7.00, 8.30, 8.50 and 9.00; sport at 7.40 and 8.40; exercises at 8.55 and 9.25; cartoon at 9.25; pop music at 7.55; Jane Barnett's postbag at 8.35; Joanna Van Gyseghem at 9.03; Claire Rayner at 9.17.

TV-AM

6.15 Good Morning Britain presented by Anne Robinson and Nick Owen. News with Gordon Honeycombe at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; sport at 6.40, 7.40 and 8.40; exercises at 8.55 and 9.25; cartoon at 9.25; pop music at 7.55; Jane Barnett's postbag at 8.35; Joanna Van Gyseghem at 9.03; Claire Rayner at 9.17.

ITV LONDON

9.25 Thames news headlines followed by Lost Kingdoms. Man conquers desert elements 0.55. Life in the Ocean. The wildlife of the deep 10.10 The Bamboo Brush. The story of a young boy's rejection of the world at 10.30. Island Wildlife. The deer of Ireland. (r) 11.25 Courageous Cat. Cartoon. About Britain. How a cartoon company, making expensive cashmere goods, sells their production in the region. The year comes from. Takes From Fat Tulip's Garden. Can Ernie Frog be rescued from the garden well? (r) 12.10 The Sullivans. A series of stories, with Neil and Richard Robinson. (r) 12.30 News at One with Leonard P. 1.20 Thames news. 1.30 Rippled. The three private detectives investigate a difficult case 2.25 Home Cookery Club. Strawberry Crush Ice Cream. 2.30 Something to Treasure. Lord Patrick Lichfield with the second of four films about his ancestral home, Chubbrough, and Roy Hudd uses items from his collection to re-create the lost world of the music hall 3.00 Take the High Road. A drama in three parts. Glenda and 3.25 Thames news headlines 3.30 Sons and Daughters. 4.00 Tales From Fat Tulip's Garden. A repeat of the programme shown at noon 4.10 The Moomins. (r) 4.20 Nature Trail. David Taylor takes a wolf for a walk. 4.45 Under the Same Sky. The Pigeon. The story of a 10-year old illegal immigrant in Amsterdam. 5.15 Silver Spoons. American comedy series. News with Carol Barnes 6.00 Thames news. 6.25 What It's Worth. Consumer queries answered. 6.30 Crossroads. 7.00 Immortal Farm. Joe Suggen can't put Karen Moore out of his mind. 7.30 Give Us a Clue. Celebrity mime game. Anna Stubbs and Lionel Blair are joined by Debbie Arnold, Leslie Bennett, Angela Douglas, Derek Griffiths, Maggie Moore and Roy Walker. Michael Parkinson is in the chair. 8.00 Murder: Why Pay Tax? Arthur dabbles in Victorian fireplaces; Terry is making an illegal bookie with a cash-flow problem. (r) 8.10 Troubles and Strife. Comedy series about a young vicar and his adoring hoard of female parishioners. (Oracal) 9.30 TV Eye: Behind With the World. What can be done to help the increasing number of houseowners facing eviction because they cannot keep up with mortgage repayments? News at Ten with Alastair Burnet and Pamela Armstrong. Followed by Thames news headlines. 10.00 The Aardvark Terror (1978) starring Ray Milland. A media-farce television thriller about the passengers and crew of a cruise ship who are attacked by an evil force after an ancient Egyptian sarcophagus is raised from the sea. Directed by Bruce Kessler. 11.00 Night Thoughts.

ALL THE PRIME MINISTER'S MEN

(Channel 4, 8.00pm) puts pictures to, and adds extra film on Peter Hennessy's Radio 3 series The Quality of Mercy. Government's first broadcast last year and repeated in recent months. Hennessy has scripted the television documentaries, too. His is a first-rate political realist who can find the link in and out of the complex machinery of government with the knowledge and ease of someone who knows how to find the garden shed at the end of his garden. But he does not assume that everybody else is as familiar with the route as he is. And he is fortunate that the familiar faces and voices that practice their craft on stage next themselves tonight to offer their

CHOICE

first-hand evidence about the changing relations between Cabinet and Prime Minister. All are either constitutionally explicit or have been tutored by Hennessy and/or his executive producer Philip Whitehead on the importance of not wandering from the point. Tonight's film, the first of three, spans the years from Lloyd George to James Callaghan. As to the latter, Hennessy concludes that it was his mastery of the Cabinet system that saved the Office of PM - a development of which, he says, Mrs Thatcher was to make full use. The lady, only briefly glimpsed tonight, will clearly be positioned on stage next Thursday night.

CHOICE

Making the maximum use of its publicity flagship - the front cover of Radio Times - the BBC has been celebrating the coming-of-age of its highly watchable (and, in terms of convicted criminals, its highly productive) series, CRIMEWATCH UK (BBC 1, 9.30pm). With 21 editions under its belt, it has perfected the art of turning off its into armchair sleuths, reconstructing unsolved crimes, sharpening our memories and heightening our powers of observation. Having watched it, I doubt if anyone will be able to resist the opportunity to learn (in CRIMEWATCH UPDATE, at 11.45pm) what developments, if any, there have been in the intervening hour-and-a-half.

Peter Davalle

4.35 Kaleidoscope. Last night's edition (r). 5.00 P.M. News magazine. 5.30 News. 6.00 News: Financial Report. 6.30 Brain of Britain. 6.55 Prayer (West and Midlands) (r). 7.00 News. 7.20 The Archers. 7.30 News. 7.40 Women. The Wasted Resource. Susan Marling and guests explore opportunities for employment in the post woman's Lib era. 8.00 Does He Talk Sugar? A book by David Gifford. 8.30 An Skidmers on the BBC Sound Archives (r). 8.45 Kaleidoscope. Includes comment on the film Fool for Love, and Martin Amis's book The Moronic Infanta. 10.15 A Book at Bedtime: Unexplained Laughter (r). 10.30 The World Tonight. 10.45 Act of Worship (r). 11.00 News: Travel Analysis. Roland Dumas, French Foreign Minister in the last Soviet government, talks to Ian Davidson (r). 11.48 Time for Verse. From Dublin, Aidan Carr. 12.00 News. You and Yours. 12.27 Quote... Unquote. Panel game with Nigel and Steve. 1.00 The World At One: News Shipping. 2.00 News: Woman's Hour. Includes an interview with Wanda Gág, director of the Northern School of Contemporary Dance. 3.00 News. The Afternoon. 4.05 A Good Read. Brian Gear. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45 News. 10.00 News. 10.15 News. 10.30 News. 10.45 News. 11.00 News. 11.15 News. 11.30 News. 11.45 News. 12.00 News. 12.15 News. 12.30 News. 12.45 News. 1.00 News. 1.15 News. 1.30 News. 1.45 News. 2.00 News. 2.15 News. 2.30 News. 2.45 News. 3.00 News. 3.15 News. 3.30 News. 3.45 News. 4.00 News. 4.15 News. 4.30 News. 4.45 News. 5.00 News. 5.15 News. 5.30 News. 5.45 News. 6.00 News. 6.15 News. 6.30 News. 6.45 News. 7.00 News. 7.15 News. 7.30 News. 7.45 News. 8.00 News. 8.15 News. 8.30 News. 8.45 News. 9.00 News. 9.15 News. 9.30 News. 9.45

SPORT

A flying start by Stephen for the Open

By Mitchell Platt

Lindsay Stephen became the latest in a long line of intrepid Australian golfers seeking Open Championship glory when he compiled a first round of 65 in the Car Care Plan International on the Moortown course in Leeds.

As there is the possibility of a golf enthusiast taking him north of the border in a private plane. What prompted Stephen to even consider taking on the journey was his discovery that the Royal and Ancient, organizers of the Open, will close the Western Gaites course for practice at 2.00 on Saturday when he is likely to still be competing at Moortown.

Moortown scores

- Leading first round scores (GB unless stated) 65: Stephen (Aus), 67: J Morgan, 68: M Whitshiro (SA), J Oulros (Sp), I Baker-Finch (Aus), S Torrines, 69: A Stubbs, O Pruitt (US), G Turner (NZ), P Senior (Aus), A Forsbrand (Swe), J Bland (SA), M James, S West, J Carizares (Sp), O Edwards (US), O Durman, P Hoat, 70: R Boxall, J Young, A Charnley, M King, M Clayton (Aus), G Marsh (Aus), O Lewetyn, V Fernandez (Arg), G Cullen, A Saavedra (Arg), S Smith (US), C Mason, A Gando (Sp), O Seiberg (Swe), 71: A Russell (US), S Bennett, C Moody, R Roper, M Mackenzie, N Faldo, A Johnstone (Zim), M McLean (Aus), W Riley (Aus), M Bembridge, L Jones, M McNulty (SA), M Parson (Swe), O Moore (Aus), G Lavenson (SA).

Stephen, however, is so determined to join forces with compatriots such as Ian Baker-Finch, David Graham, Graham Marsh and Greg Norman when the 115th Open begins at Turnberry next Thursday that he considered an ambitious plan to reconnoitre the Western Gaites course on which he might be compelled to pre-qualify.

As he was in the first group to go out - teeing off at 7.20 - Stephen was back in the Moortown club house before 11.30 and he initially intended to drive the 250 miles to Ayrshire in order to play a practice round at Western Gaites then return to Yorkshire.

Stephen was persuaded to abandon that plan, though he could still interrupt his challenge for the Car Care Plan International by leaving at the end of his second round today

"I think it is ridiculous that those players competing here who need to pre-qualify for the Open will not have sufficient time to play a practice round before such an important championship," said Stephen. "If the guy wants to fly

me there then that would be great and I'll give him free lessons for life."

In truth Stephen has it in his own hands to avoid the need to even cast a glance over Western Gaites as he can earn a place in the Open Championship simply by continuing to dominate the Moortown course. For the leading five players, otherwise not exempt for the Open, who finish among the top 25 in the Car Care Plan International are spared the ordeal of having to pre-qualify.

John Morgan also applied himself well to the task of overcoming one of the more punishing of England's inland courses by recovering the form which enabled him to win the Jersey Open last month. He achieved something of a miracle by being the only player not to drop a shot throughout the day as he put together a 67.

What David Feherty would have given for such a round. The Ulster man, who won the Italian Open two months ago, completed an 83 by pulling three drives out of bounds at the 17th where he marked a 10 on his card.

Feherty was not alone in coming to grief as Howard Clark struggled home in 75 and contenders such as Gordon Brand junior (81), Robert Lee (78), Philip Parkin (82) and Paul Way (78) all fell by the wayside with even higher scores.

SHOW JUMPING

Pressure mounts on British as Americans forge ahead

From Jenny MacArthur, Aachen, West Germany

The Americans have moved into the lead at the end of the first part of the team competition for the world championships here after a tense opening round.

Britain, who were level pegging with the Americans for much of the competition, are a close second. West Germany are lying third, just ahead of France. Britain's four riders cannot afford to make a mistake in today's Nations Cup competition if they are to have any chance of overtaking the polished American quartet.

West Germany's Paul Schockemohle, who already has three consecutive European titles under his belt, has gone into the lead for the individual title after a superb round on Next Deister, which had the home crowd almost beside itself with excitement.

Britain's Malcolm Pyrah and Nick Skelton are in fourth and fifth places respectively, separated from Schockemohle by the two Americans, Conrad Homfeld and Michael Matz.

Yesterday's class, in which 15 teams took part, was a speed event in which seven penalty seconds were added to the rider's time. Arno Grego's cleverly designed 14-fence course contained an unusual treble with a water jump as the middle element. It caused by far the most trouble on the course with riders pushing on hard in order to clear the water and then finding their horses unbalanced for the third element.

Nick Skelton set the standard for the rest of the British team when he produced a superb clear round on Raffles Apollo to take the early lead. Michael Whitaker and Next

Warren Point had a foot in the water but were fast enough - luckily for Britain as things turned out - to stay in contention. They were followed by another fine clear round from Malcolm Pyrah on Towerlands Anglezark, the horse on which he won the individual silver medal at the last world championships in Dublin.

Meanwhile, the Americans had been matching the British almost stride for stride. They had clear rounds from Michael Matz on Chef and Katie Monahan on Amadia and seven penalty seconds added on the score with The Natural after a foot in the water.

It all hinged on the performance of the two final riders. America's fourth team member, the experienced Conrad Homfeld, with Abdullah, never looked in any danger of hitting a fence and produced the fastest round of the team.

Britain's fourth rider, John Whitaker, fared less well. So often in this crucial fourth position Whitaker is normally one of the most reliable team members. Yesterday however, Hopsotch was momentarily distracted and had a refusal at fence four, a blue and white upright, and so with his score climbing into three figures he became the discounted one (the best three scores count for the team championship).

It was lucky that his brother Michael's quick thinking inspired him to produce such a fast round which made up for his penalty at the water.

The French, billed as joint favourites with the Americans and British, had a disappointing opening round from Patrice Delaveau on Laeken. With their last rider, Michel Robert on Lafayette, having a knock-down at a fence four, they relied heavily on Pierre Durand on Jappeloup and Frederic Cottier on Flambeau to keep them in contention. Durand produced a typically fast clear round and Cottier, a member of the winning side at the last world championships in Dublin, had a foot in the water but like Whitaker went fast enough to keep his team in the picture.

Today's two-round Nations Cup competition will decide the team event. The 20 best riders in the team event then go into the third leg of the individual contest on Saturday.

TEAM STANDINGS (after first round): 1. United States, 6.98; 2. Great Britain, 12.69; 3. West Germany, 18.27; 4. France, 18.82; 5. Canada, 24.88; 6. Mexico, 28.30; 7. The Netherlands, 29.58; 8. Italy, 30.72; 9. Switzerland, 37.42; 10. Austria, 41.28. Individual standings: 1. P Schockemohle (WG), score 0; 2. S Homfeld (US), 0.85; 3. M Matz (US), 2.07; 4. M Pyrah (GB), 2.14; 5. N Skelton (GB), 3.88; 6. J F Hernandez (Mex), 4.02; 6. J Milla (Can), 4.21; 9. P Durand (Fr), 4.4. Other British placings: Whitaker, 6.67; 21. J WPH



Moscow summit: Bubka raises an arm after raising his record

View from up above for the man named Bubka

From Pat Butcher, Athletics Correspondent, Moscow

Sergei Bubka has no peer, and he knows it. He has proved himself the best in the world not once but six times, the latest occasion being two nights ago here in the Lenin stadium. He does not go out of his way to impress his superiority on anyone. But if anyone asks, he states the evidence.

The man from L'Equipe asked what Bubka thought of his French opposition? Like some Lord of the snows boldly watching Napoleon's retreat from the Moscow winter, Bubka replied impassionately: "I have no opposition at the moment."

The way he cleared 6.01 metres by about a foot here on Tuesday night suggests that there will be no opposition for a long time to come. There have been pretenders of course. And one of them made an inadvertent and hilarious entry to Bubka's post-victory press conference. A laboured translation was slowly interrupted by a taunting announcement. The crowd's complaints dissolved in echoes of Bubka's laughter when the person announced was a "Dr Olson".

Billy Olson, of the United States, managed to beat Bubka in Madison Square Garden in January. Two weeks after Olson's win, Bubka went back in New York and won the American title with a world indoor best.

Olson finished out of the medals.

In Rome almost two years ago another pretender, Thierry Vigneron, improved by one centimetre the world record of 5.90 metres that Bubka had set in London. Bubka responded five minutes later with another world record, 5.94. Only the Soviet boycott of Los Angeles has deprived Bubka of the single prize, an Olympic gold medal, that he now needs for historic greatness.

Speed and strength are his talents

He is not one of the most tactically correct pole-vaulters Vigneron is better. The way Aleksandr Krupsky levered himself up off his pole and wrapped himself around the 5.60 metres bar without touching it was a model of gymnastic efficiency. But Bubka has other talents: speed, strength, and seemingly unlimited competitive aggression. Krupsky stayed on 5.60 metres, and Bubka did 6.01.

The press conference was devolving into a debate on the respective merits of hard and soft poles, and most of us were nodding off. Suddenly, with as much subtlety as if a 16lb shot had been sent hissing towards him, came a question which committed Bubka to finish off the conference as effectively as

he had cleared the bar an hour before.

"Sergei," a Bulgarian correspondent quizzed, his voice dull with sincerity, "to whom do you dedicate your records?"

It was a loaded invitation, reminiscent of questionnaires to East European athletes in the 1950s by Western magazine editors determined to detect the deviation of the "personality cult". In those days, the question ran something like: "Do you like being a star, or would you rather just be a man in Gorky Street?"

This latest version was equally for the response, we wondered, would it be Comrade Gorbachev, implying political correctness? Or would it be Ted Turner, the ebullient television magnate from Georgia, who funded these Goodwill Games, and who walked into his own press conference three days ago with a, "hi y'all, seen any of my Commie buddies?"

Bubka may look less than ready but he is no mug. "I dedicate my record to my son, Vitaly, who is one-year-old tomorrow." We almost applauded.

Bubka intends to have only one more competition before the European championships in Stuttgart next month, and that will probably be at the Mobil Grand Prix meeting in West Berlin on August 15.

Hinault nearly pulls off old trick

From John Witcockson, Cherbourg

Guido Bontempi, who won five stages of the Giro d'Italia last month, was a convincing winner of the sixth stage of the Tour de France yesterday. The tall Italian, aged 26, roared up the long climb to the finish and had almost 20 yards to spare on Roberto Pagnin, a compatriot, and the three other members of a breakaway which developed in the final 20 miles of a surprisingly rapid stage.

Bontempi succeeded Andre Leducq, one of the sport's greatest sprinters, who won the last Tour de France stage to finish in Cherbourg in 1929. Thanks to his victory yesterday, Bontempi moved to third overall, 37 seconds behind Johan Van der Velde, the overnight leader, who Panasonic team closed a two minute gap to 36 seconds in the first six miles.

These were the bare bones of a sunny, windspiced day, but the flesh was provided by Bernard Hinault, one of the race favourites. The Breton, aged 31, has not paid much attention to the bonus sprints this year, so it was regarded with amusement when he feigned an attack just after the day's second sprint, just 30 miles out of Villers-sur-Mer.

The only other team leader to react to Hinault's move was Stephen Roche, the Irishman, who is quickly regaining his best form. Roche had three of his Carrera team-mates with him and they joined forces with Hinault to force a 90-second lead within five miles, while in the leading group of 11 were three Panasonic riders who did all they could to slow the pace.

Behind, the Systeme U team of Laurent Fignon, and

Knocked out by a torrent of words

Just nine days to go to the big fight between Terrible Tim Witherspoon and our own Frank Bruno at Wembley Stadium. Don't worry, there are still some tickets available - 18,000 of them. So if you hurry you could help bring a smile to the faces of the promoters...

While the 33,000 so far sold have passed the total for the Barry McGuigan-Eusebin Pedrosa world title bout at Queen's Park Rangers ground, the "dream fight" might make it difficult to beat the Ali v Cooper gate of 43,000 at Highbury in 1966.

Duff is confident that he will get a full house. But he warns he may be applying for an injunction in the High Court to stop the BBC and ITV showing advertisements for the world title bout if they did not amend the advertisements which, according to Duff, are being sold on live. He believed these advertisements were responsible for holding up ticket sales.

English should support Bruno

King appealed yesterday to all good Englishmen to come out and support their man. If his champion, Witherspoon, can fight as fast as King can talk, then Bruno will be left standing, or not quite. If Witherspoon can put his shots together with the ease with which King put together his words, then Bruno will be mystified.

In a two-hour Press conference "the greatest promoter on this planet Earth", whose concatenations of cacophonous confabulations would leave Leonard Sachs speechless, took the Press on a journey through Ancient Greece to medieval England, Rome and back to Ancient Greece, and even talked about the wisdom of "Socrates". "He took of 'knock' which prompted a wag in the gathering to remark: "And he also took a penalty and missed it."

Four results

SIXTH STAGE (Villers-sur-Mer to Cherbourg, 125 miles): 1. G Bontempi (It), 4hr 47min (Disc); 2. R Pagnin (It), 4hr 52min; 3. J Bernaudeau (Fr), 4hr 53min; 4. M Sergeant (Belg), 4hr 54min; 5. J Gaudes (Fr), 4hr 55min; 6. J Lieckens (Belg), 4hr 56min; 7. E Vandorpe (Belg); 8. M Hermans (Neth); 9. P Salmagrand (Neth); 10. J Ganssner (Ger), all same time. Other placings: 12. E McKenzie (NZ); 16. S Roche (Ire); 18. M Earley (Ire); 33. G Lamond (US); 45. R Miller (GB); 47. P Anderson (Aus); 160. S Yates (GB); 173. P Kimmage (Ire), all 56.

OVERALL: 1. J Van der Velde (Neth), 22hr 48min; 2. S. Gagnie (Fr), at 36; 3. Bontempi, 37; 4. Y Marie (Fr), 42; 5. C Mottet (Fr), 45; 6. L Fignon (Fr), 49; 7. J Pefer (Fr), 56; 8. Y Machon (Fr), 1:02; 9. E Boyer (Fr), 1:05; 10. M. Mottet (Switz), 1:28. Other placings: 12. Roche, 1:33; 19. Anderson, 1:54; 21. Miller, 2:03; 30. Lamond, 2:44; 83. Earley, 5:16; 100. Yates, 5:51; 132. Kimmage, 6:15.

Peugeot, yet another French squad, took up the chase. At St Lo, 30 miles after the initial attack, the gap was still 45 seconds. Sensing the danger, Fignon surged out of the pack on the long climb leaving the town. The Frenchman, who has twice won the Tour de France, took with him Charly Mottet, his team colleague and two other race favourites, Greg Lemond and Marino Lejarreta.

The battle raged for another 10 miles, but an acceleration by Silvano Contini, the Italian, brought up the main group to quell the storm.

Hinault has tried surprise attacks before, most notably two years ago when his efforts were designed to mask his lack of effectiveness in the mountains. The plan did not work in 1984 because Fignon proved too strong. Perhaps the same scenario will be played out this year.

Pursuit record

Moscow (Reuter) - A Soviet cycling quartet set a world indoor 4,000m team pursuit record of 4 minutes 12.830 seconds in the qualifying heat at the Goodwill Games in Moscow yesterday.

Srikumar Sen

Boxing Correspondent

CRICKET

Botham on the carpet

Ian Botham has been asked to explain to the Test and County Cricket Board why reports of his confidential meeting with his chairman, Raman Subba Row, were published yesterday in the national Press. The report, which first appeared in The Sun, said Botham would escape disciplinary action for calling the England cricket selectors "Gin-sodden old docters" in an after-dinner speech in Manchester last month.

Botham, already serving a two-month ban from first-class cricket for bringing the game into disrepute by admitting he had once smoked cannabis, was ordered to meet Subba Row after the remarks in his speech were made public.

Yesterday's report said Botham and Subba Row had an "amicable discussion" and it was understood the ban would not be increased and that the England all-rounder would still be able to return to the first-class game with Somerset on August 2.

However, the TCCB issued a statement yesterday, saying "Before any decision is made whether the matter should be referred to the discipline committee the chairman will consult with members of the Board's executive committee."

"The Board will also want to know why reports referring to the private and confidential meeting between the chairman and the player have appeared in the national Press. Botham is being called in for a further meeting with the chairman."

Botham's disciplinary troubles began on May 19, when he was barred from playing in the two one-day international matches against India. The TCCB also decided not to allow him to play for England again until his confession that he had smoked cannabis had been fully investigated.

More cricket, page 38

ARE YOU Self-employed and feel you can't afford to be ill? The problem with being self-employed is finding the time to take time off. So when illness forces an unplanned rest on you, the financial consequences can be quite devastating. That's why private insurance with BCWA makes sense. For over 50 years BCWA has consistently underwritten the theory that private medical insurance is a rich man's club. During that time we have acquired a national reputation for being 'best buy' in the market. Our schemes include excellent cover for private hospital charges, specialist fees, out-patient treatment, and an Additional Cash Payment option. BCWA ensures that when you are ill, you can afford it. Bristol House, 40-56 Victoria St, Bristol BS1 6AB Tel: (0272) 293742

Countdown for Overt

Steve Overt, an impressive winner of the mile in Cork on Tuesday, plans to run only two more races before the Commonwealth Games. "They will be at a mile or 3,000 metres," said Overt. He confirmed that he would not be running in the Peugeot Games at Crystal Palace tomorrow night. Overt, who won in 3min 52.99sec, reaffirmed his intentions to continue competing in the four-lap event. "I haven't given up the mile, but I'll wait until after the Commonwealth Games before deciding whether I'll make an attempt to run in the 1,500 metres in the European Championships," he said. "My aim at the moment is to win the gold medal in the Commonwealth Games at 5,000 metres."

Less pay

Players at Worthington Town Rugby League Club have agreed to a pay cut for next season. The first team have taken the reduction to help the club revive the second team.

Madero toast

Rockhampton (Reuter) - Argentina gained a 21-point contribution from their centre, Rafael Madero, as they swamped in Queensland Country rugby union selection 41-6.

SPORT IN BRIEF

Try again

Ray Gilbody, the British bantamweight boxing champion from St Helens, is being given a second chance to challenge for the European title. Gilbody lost a narrow 12 rounds points decision to Italian champion, Cirio de Leva, in February. The European Boxing Union says promoters have until July 30 to submit purse offers.

Henley extra

Britain's main hopes for gold medals at the world rowing championships at Nottingham next month all take part in the Lucerne international regatta this weekend. In the men's heavyweight boats the main contenders will be Steven Redgrave and Andrew Holmes, the doubles sculls winners at Henley.

Cut-price

Cologne (Reuter) - The former England footballer, Tony Woodcock, will return to Cologne for less than a fifth of the price the West German club paid for him seven years ago. Woodcock, who is costing £140,000, will sign a two-year contract next Tuesday.

Breathe again

Debi-ridden Wolverhampton Wanderers Football Club won yet another reprieve yesterday when the Appeal Court granted an adjournment until July 30 of an appeal against a winding-up order.

Clash plea

Rugby League officials are to contact the Manchester United chairman, Martin Edwards, to find a solution to the clash which threatens to affect the attendance for the first Great Britain v Australia international at Old Trafford (Keith Macklin writes). The game is scheduled to be played at the same time as the United v City derby at Maine Road.

Henley extra

Britain's main hopes for gold medals at the world rowing championships at Nottingham next month all take part in the Lucerne international regatta this weekend. In the men's heavyweight boats the main contenders will be Steven Redgrave and Andrew Holmes, the doubles sculls winners at Henley.

Cut-price

Cologne (Reuter) - The former England footballer, Tony Woodcock, will return to Cologne for less than a fifth of the price the West German club paid for him seven years ago. Woodcock, who is costing £140,000, will sign a two-year contract next Tuesday.

Breathe again

Debi-ridden Wolverhampton Wanderers Football Club won yet another reprieve yesterday when the Appeal Court granted an adjournment until July 30 of an appeal against a winding-up order.

Muga for 'Howe'... Tomorrow... Portfolio... On This Day... Bar results... This block contains various small advertisements and notices on the right margin of the page.